



## ANNUAL REPORT 2017



鷹君集團有限公司  
Great Eagle  
Holdings Limited

Incorporated in Bermuda with limited liability (Stock Code: 41)





## CORPORATE PROFILE

The Great Eagle Group is one of Hong Kong's leading property companies; the Group also owns and manages an extensive international hotel portfolio branded under The "Langham" and its affiliate brands. Headquartered in Hong Kong, the Group develops, invests in and manages high quality residential, office, retail and hotel properties in Asia, North America, Australasia and Europe.

The Group's principal holdings include a 65.7% interest (as at 31 December 2017) in Champion Real Estate Investment Trust, and a 62.3% interest (as at 31 December 2017) in Langham Hospitality Investments and Langham Hospitality Investments Limited (LHI). Champion Real Estate Investment Trust owns 1.64 million square feet of Grade-A commercial office space in Three Garden Road in the central business district of Hong Kong, as well as the office tower and shopping mall of Langham Place comprising a total floor area of 1.29 million square feet in the prime shopping district of Mongkok, Kowloon. As for LHI, it owns three high quality hotels in the heart of Kowloon, the 498-room The Langham hotel in the prime shopping district of Tsimshatsui, the 669-room Cordis hotel in the prime shopping area of Mongkok and connected to the Langham Place Office and Mall, and the 465-room Eaton hotel located on the busy arterial Nathan Road.

The Group's development projects include a luxury residential development project in Pak Shek Kok, Tai Po, Hong Kong, two development projects in San Francisco, U.S., a development project in Seattle, U.S. and a hotel development project in Tokyo, Japan. The Group also owns a 50.0% equity stake in the U.S. Real Estate Fund, which invests in office properties and residential developments in the U.S. The Group's share of net asset value in the U.S. Real Estate Fund amounted to HK\$514 million as at the end of 2017. In addition, the Group is the asset manager of the U.S. Real Estate Fund with an 80% stake in the asset management company of the Fund. The Group is also active in property management and maintenance services as well as building materials trading.

The Group's extensive international hotel portfolio currently comprises twenty-two luxury properties with more than 9,000 rooms, including nineteen luxury hotels branded under The Langham, Langham Place and Cordis brands in Hong Kong, London, New York, Chicago, Boston, Los Angeles, Sydney, Melbourne, Auckland, Shanghai, Beijing, Shenzhen, Guangzhou, Haining, Haikou, Ningbo and Xiamen; two Eaton hotels in Washington D.C. and Hong Kong; and the Chelsea hotel in Toronto. All the hotels are managed by Langham Hotels International Limited, which is a wholly-owned subsidiary of Great Eagle.

The Group was founded in 1963 with The Great Eagle Company, Limited as its holding company, shares of which were listed on the Hong Kong Stock Exchange in 1972. The Group underwent a re-organisation in 1990 and Great Eagle Holdings Limited, a Bermuda registered company, became the listed company of the Group in place of The Great Eagle Company, Limited.

The Group had a core profit after tax of approximately HK\$1,900 million in the financial year 2017 and a net asset value (based on share of net assets of Champion Real Estate Investment Trust and LHI) of approximately HK\$74 billion as of 31 December 2017.

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# CORPORATE INFORMATION

## DIRECTORS

LO Ka Shui (*Chairman and Managing Director*)  
LO TO Lee Kwan<sup>#</sup>  
CHENG Hoi Chuen, Vincent\*  
WONG Yue Chim, Richard\*  
LEE Pui Ling, Angelina\*  
LEE Siu Kwong, Ambrose\*  
POON Ka Yeung, Larry\*  
LO Hong Sui, Antony  
LAW Wai Duen  
LO Hong Sui, Vincent<sup>#</sup>  
LO Ying Sui<sup>#</sup>  
LO Chun Him, Alexander  
KAN Tak Kwong (*General Manager*)  
CHU Shik Pui

<sup>#</sup> Non-executive Directors

\* Independent Non-executive Directors

## AUDIT COMMITTEE

CHENG Hoi Chuen, Vincent (*Chairman*)  
WONG Yue Chim, Richard  
LEE Pui Ling, Angelina  
LEE Siu Kwong, Ambrose  
POON Ka Yeung, Larry

## REMUNERATION COMMITTEE

LEE Pui Ling, Angelina (*Chairman*)  
CHENG Hoi Chuen, Vincent  
WONG Yue Chim, Richard  
LEE Siu Kwong, Ambrose  
POON Ka Yeung, Larry

## NOMINATION COMMITTEE

WONG Yue Chim, Richard (*Chairman*)  
CHENG Hoi Chuen, Vincent  
LEE Pui Ling, Angelina  
LEE Siu Kwong, Ambrose  
POON Ka Yeung, Larry

## FINANCE COMMITTEE

LO Ka Shui (*Chairman*)  
KAN Tak Kwong  
LO Chun Him, Alexander  
CHU Shik Pui

## COMPANY SECRETARY

WONG Mei Ling, Marina

## AUDITOR

Deloitte Touche Tohmatsu

## LEGAL ADVISORS

Appleby  
Clifford Chance  
Dentons US LLP  
Mayer Brown JSM  
Reed Smith Richards Butler  
Shartsis Friese LLP

## PRINCIPAL BANKERS

Bank of China (Hong Kong) Limited  
Citibank, N.A.  
Hang Seng Bank Limited  
The Hongkong and Shanghai  
Banking Corporation Limited

## REGISTERED OFFICE

Canon's Court, 22 Victoria Street  
Hamilton HM12  
Bermuda

## PRINCIPAL PLACE OF BUSINESS IN HONG KONG

33rd Floor, Great Eagle Centre  
23 Harbour Road  
Wanchai, Hong Kong  
Tel: (852) 2827 3668  
Fax: (852) 2827 5799

## PRINCIPAL SHARE REGISTRAR

MUFG Fund Services (Bermuda) Limited  
The Belvedere Building  
69 Pitts Bay Road  
Pembroke HM08  
Bermuda

## BRANCH SHARE REGISTRAR IN HONG KONG

Computershare Hong Kong Investor Services Limited  
Shops 1712–1716  
17th Floor, Hopewell Centre  
183 Queen's Road East  
Wanchai, Hong Kong  
Email: [hkinfo@computershare.com.hk](mailto:hkinfo@computershare.com.hk)

## WEBSITE

[www.GreatEagle.com.hk](http://www.GreatEagle.com.hk)

## STOCK CODE

41

# DIVIDEND NOTICE

## FINAL DIVIDEND AND SPECIAL FINAL DIVIDEND

The Board of Directors recommended the payment of a final dividend of HK48 cents per share (2016: HK48 cents per share) and a special final dividend of HK50 cents per share (2016: HK50 cents per share) for the year ended 31 December 2017 to the Shareholders whose names appear on the Registers of Members on Monday, 7 May 2018 subject to the approval of the Shareholders at the forthcoming 2018 Annual General Meeting.

Taken together with the interim dividend of HK30 cents per share and a special interim dividend of HK50 cents per share paid on 18 October 2017, the total dividend for the year 2017 is HK\$1.78 per share (2016 total dividend: HK\$1.25 per share, comprising an interim dividend of HK27 cents, a final dividend of HK48 cents and a special final dividend of HK50 cents).

Shareholders will be given the option to receive the proposed 2017 final dividend of HK48 cents per share in new shares in lieu of cash and special final dividend of HK50 cents per share will be paid in form of cash. The scrip dividend arrangement is subject to: (1) the approval of the proposed 2017 final dividend and special final dividend at the 2018 Annual General Meeting; and (2) the Stock Exchange granting the listing of and permission to deal in the new shares to be issued pursuant thereto.

A circular containing details of the scrip dividend arrangement will be despatched to the Shareholders together with the form of election for scrip dividend in May 2018. Dividend warrants and share certificates in respect of the proposed 2017 final dividend and special final dividend are expected to be despatched to the Shareholders on 11 June 2018.

## CLOSURE OF REGISTERS OF MEMBERS

The Registers of Members of the Company will be closed during the following periods and during these periods, no transfer of shares will be registered:

### (i) To attend and vote at the 2018 Annual General Meeting

For the purpose of ascertaining the Shareholders' entitlement to attend and vote at the 2018 Annual General Meeting, the Registers of Members of the Company will be closed from Wednesday, 18 April 2018 to Tuesday, 24 April 2018, both days inclusive.

In order to be eligible to attend and vote at the 2018 Annual General Meeting, all properly completed transfer forms accompanied by the relevant share certificates must be lodged with the branch share registrar of the Company in Hong Kong for registration not later than 4:30 p.m. on Tuesday, 17 April 2018.

### (ii) To qualify for the proposed 2017 final dividend and special final dividend

For the purpose of ascertaining the Shareholders' entitlement to the proposed 2017 final dividend and special final dividend, the Registers of Members of the Company will be closed from Wednesday, 2 May 2018 to Monday, 7 May 2018, both days inclusive.

In order to qualify for the proposed 2017 final dividend and special final dividend, all properly completed transfer forms accompanied by the relevant share certificates must be lodged with the branch share registrar of the Company in Hong Kong for registration not later than 4:30 p.m. on Monday, 30 April 2018.

# FINANCIAL HIGHLIGHTS AND FINANCIAL CALENDAR

	Year ended 31 December		Change
	2017	2016	
	HK\$ million	HK\$ million	
<b>Key Financials on Income Statement</b>			
<b>Based on core business<sup>1</sup></b>			
Revenue based on core business	<b>6,187.6</b>	6,261.0	-1.2%
Core profit after tax attributable to equity holders	<b>1,900.0</b>	2,022.5	-6.1%
Core profit after tax attributable to equity holders (per share)	<b>HK\$2.77</b>	HK\$2.99	
<b>Based on statutory accounting principles<sup>2</sup></b>			
Revenue based on statutory accounting principles	<b>8,948.1</b>	8,648.5	3.5%
Statutory Profit attributable to equity holders	<b>8,817.9</b>	2,769.8	218.4%
Interim Dividend (per share)	<b>HK\$0.30</b>	HK\$0.27	
Special Interim Dividend (per share)	<b>HK\$0.50</b>	–	
Final Dividend (per share)	<b>HK\$0.48</b>	HK\$0.48	
Special Final Dividend (per share)	<b>HK\$0.50</b>	HK\$0.50	
Total Dividend (per share)	<b>HK\$1.78</b>	HK\$1.25	

<sup>1</sup> On the basis of core business, figures excluded fair value changes relating to the Group's investment properties and financial assets, and were based on attributable distribution income from Champion REIT, Langham Hospitality Investments and Langham Hospitality Investments Limited (LHI) and the U.S. Real Estate Fund (U.S. Fund), as well as realised gains and losses on financial assets. The management's discussion and analysis focuses on the core profit of the Group.

<sup>2</sup> Financial figures prepared under the statutory accounting principles were based on applicable accounting standards, which included fair value changes and had consolidated financial figures of Champion REIT, LHI and the U.S. Fund.

## FINANCIAL HIGHLIGHTS AND FINANCIAL CALENDAR

	As at the end of	
	December 2017	June 2017
<b>Key Financials on Balance Sheet</b>		
<b>Based on share of Net Assets of Champion REIT, LHI and the U.S. Fund (core balance sheet)<sup>1</sup></b>		
Net gearing	1.1%	0.9%
Book value (per share)	HK\$107.4	HK\$99.8
<b>Based on statutory accounting principles<sup>2</sup></b>		
Net gearing <sup>3</sup>	22.5%	23.8%
Book value (per share)	HK\$93.6	HK\$86.6

<sup>1</sup> The Group's core balance sheet is derived from our share of net assets of LHI. As the hotels owned by LHI are classified as investment properties, the values of these hotels were marked to market. More details about the balance sheet derived from our share of net assets in Champion REIT, LHI and the U.S. Fund are on page 8.

<sup>2</sup> As for the Group's balance sheet prepared under the statutory accounting principles, the entire debts of Champion REIT, LHI and the U.S. Fund were consolidated in aggregate. However, the Group only owns a 65.69%, 62.29% and 49.97% equity stake of Champion REIT, LHI and the U.S. Fund respectively as at the end of December 2017.

<sup>3</sup> Net gearing based on statutory accounting principles is based on net debts attributable to shareholders of the Group divided by equity attributable to shareholders of the Group.

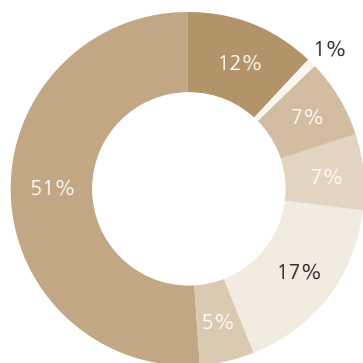
## FINANCIAL CALENDAR

2017 Interim Results Announcement	:	24 August 2017
Payment of 2017 Interim Dividend of HK30 cents per share and Special Interim Dividend of HK50 cents per share	:	18 October 2017
2017 Annual Results Announcement	:	28 February 2018
Closure of Registers for ascertaining the entitlement to attend and vote at the 2018 Annual General Meeting	:	18 April 2018 – 24 April 2018 (both days inclusive)
2018 Annual General Meeting	:	24 April 2018
Ex-dividend Date	:	27 April 2018
Closure of Registers for ascertaining the entitlement to the proposed 2017 Final Dividend and Special Final Dividend	:	2 May 2018 – 7 May 2018 (both days inclusive)
Record Date for 2017 Final Dividend and Special Final Dividend	:	7 May 2018
Payment of 2017 Final Dividend of HK48 cents per share and Special Final Dividend of HK50 cents per share	:	11 June 2018

## FINANCIAL HIGHLIGHTS AND FINANCIAL CALENDAR

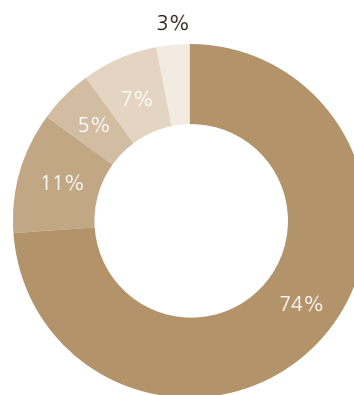
### ASSETS EMPLOYED

Total Assets HK\$100,787 million



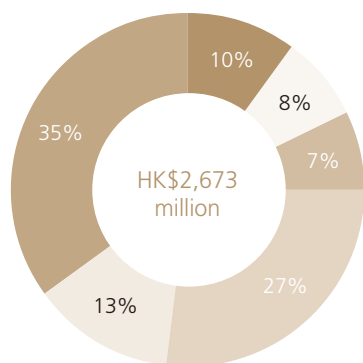
- Property investment
- Hotel operation
- Property development
- Share of assets of Champion REIT
- Share of assets of LHI
- Share of assets of U.S. Fund
- Other operations

### FINANCED BY



- Equity attributable to equity holders
- Share of liabilities of Champion REIT
- Share of liabilities of LHI
- Non-current liabilities
- Current liabilities

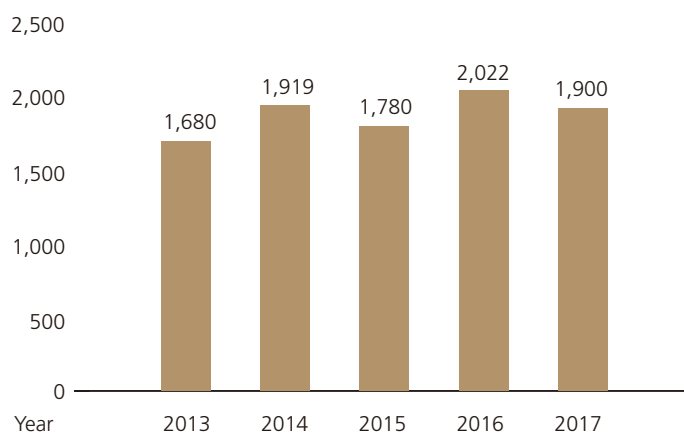
### OPERATING INCOME FROM CORE BUSINESS



- Net rental income
- Hotel EBITDA
- Management fee income from Champion REIT
- Distribution from Champion REIT
- Distribution from LHI
- Operating income from other operations

### CORE PROFIT ATTRIBUTABLE TO EQUITY HOLDERS

HK\$ million





# CHAIRMAN'S STATEMENT

## CORE PROFIT – FINANCIAL FIGURES BASED ON CORE BUSINESS

	Year ended 31 December		
	2017	2016	Change
	HK\$ million	HK\$ million	
<b>Revenue from core business</b>			
Hotels Division	3,957.7	3,715.0	6.5%
Gross Rental Income	227.6	243.5	-6.5%
Management Fee Income from Champion REIT	359.5	344.4	4.4%
Distribution Income from Champion REIT <sup>^</sup>	928.0	871.6	6.5%
Distribution Income from LHI <sup>^</sup>	270.2	300.8	-10.2%
Distribution Income from the U.S. Fund <sup>^</sup>	–	280.6	n.a.
Other operations	444.6	505.1	-12.0%
<b>Total Revenue</b>	<b>6,187.6</b>	<b>6,261.0</b>	<b>-1.2%</b>
Hotel EBITDA	726.7	720.6	0.8%
Net Rental Income	172.9	181.0	-4.5%
Management Fee Income from Champion REIT	359.5	344.4	4.4%
Distribution Income from Champion REIT <sup>^</sup>	928.0	871.6	6.5%
Distribution Income from LHI <sup>^</sup>	270.2	300.8	-10.2%
Distribution Income from the U.S. Fund <sup>^</sup>	–	280.6	n.a.
Operating Income from other operations	215.6	244.9	-12.0%
<b>Operating Income from core business</b>	<b>2,672.9</b>	<b>2,943.9</b>	<b>-9.2%</b>
Depreciation	(178.1)	(153.2)	16.3%
Realised gain on disposal of US properties	–	398.2	n.a.
Impairment on loan receivables	–	(199.1)	n.a.
Impairment on an available-for-sale investment	(127.4)	–	n.a.
Administrative and other expenses	(438.4)	(377.7)	16.1%
Other income	59.9	62.3	-3.9%
Interest income	70.5	42.1	67.5%
Finance costs	(139.4)	(134.0)	4.0%
Share of results of joint ventures	(26.6)	(20.2)	31.7%
Share of results of associates	0.6	0.4	50.0%
<b>Core profit before tax</b>	<b>1,894.0</b>	<b>2,562.7</b>	<b>-26.1%</b>
Income Taxes	5.0	(530.8)	n.m.
<b>Core profit after tax</b>	<b>1,899.0</b>	<b>2,031.9</b>	<b>-6.5%</b>
Non-controlling interests	1.0	(9.4)	n.m.
<b>Core profit attributable to equity holders</b>	<b>1,900.0</b>	<b>2,022.5</b>	<b>-6.1%</b>

<sup>^</sup> The Group's core profit is based on attributable distribution income from Champion REIT, LHI and the U.S. Fund.

## CHAIRMAN'S STATEMENT

### SEGMENT ASSETS AND LIABILITIES (BASED ON NET ASSETS OF CHAMPION REIT, LHI AND THE U. S. FUND)

The following is an analysis of the Group's assets and liabilities by reportable and operating segment:

#### 31 December 2017

	Assets HK\$ million	Liabilities HK\$ million	Net Assets HK\$ million
Great Eagle operations	35,644	10,090	25,554
Champion REIT	51,536	11,411	40,125
LHI	12,220	4,489	7,731
The U.S. Fund	1,387	873	514
	<b>100,787</b>	<b>26,863</b>	<b>73,924</b>

#### 31 December 2016

	Assets HK\$ million	Liabilities HK\$ million	Net Assets HK\$ million
Great Eagle operations	31,592	8,185	23,407
Champion REIT	44,784	11,228	33,556
LHI	11,652	4,424	7,228
The U.S. Fund	1,068	645	423
	<b>89,096</b>	<b>24,482</b>	<b>64,614</b>

## FINANCIAL FIGURES BASED ON STATUTORY ACCOUNTING PRINCIPLES

	Year ended 31 December		Change
	2017 HK\$ million	2016 HK\$ million	
<b>Revenue based on statutory accounting principles</b>			
Hotels Division	5,490.7	5,268.3	4.2%
Gross Rental Income	227.6	243.5	-6.5%
Other operations (including management fee income from Champion REIT)	804.2	849.4	-5.3%
Gross Rental income – Champion REIT	2,699.9	2,557.1	5.6%
Gross Rental income – LHI	694.1	706.4	-1.7%
Gross Rental income – U.S. Fund	182.7	242.8	-24.8%
Elimination on Intragroup transactions	(1,151.1)	(1,219.0)	-5.6%
<b>Consolidated Total Revenue</b>	<b>8,948.1</b>	<b>8,648.5</b>	<b>3.5%</b>
Hotel EBITDA	726.7	720.6	0.8%
Net Rental Income	172.9	181.0	-4.5%
Operating income from other operations	575.1	589.3	-2.4%
Net Rental income – Champion REIT	1,906.4	1,783.3	6.9%
Net Rental income – LHI	580.7	593.7	-2.2%
Net Rental income – U.S. Fund	46.4	44.4	4.5%
Elimination on Intragroup transactions	(12.8)	(9.3)	37.6%
<b>Consolidated Operating Income</b>	<b>3,995.4</b>	<b>3,903.0</b>	<b>2.4%</b>
Depreciation	(620.3)	(590.4)	5.1%
Fair value changes on investment properties	10,876.4	2,530.7	329.8%
Fair value changes on derivative financial instruments	(65.3)	52.2	n.m.
Fair value changes on financial assets at fair value through profit or loss	57.0	1.1	n.m.
Impairment on an available-for-sale investment	(127.4)	–	n.a.
Impairment on loan receivable	–	(199.1)	n.a.
Administrative and other expenses	(458.1)	(449.1)	2.0%
Other income	104.9	51.6	103.3%
Interest income	89.9	56.0	60.5%
Finance costs	(660.0)	(643.9)	2.5%
Share of results of joint ventures	(26.6)	(20.2)	31.7%
Share of results of associates	0.6	0.4	50.0%
<b>Statutory profit before tax</b>	<b>13,166.5</b>	<b>4,692.3</b>	<b>180.6%</b>
Income Taxes	(377.6)	(572.6)	-34.1%
<b>Statutory profit after tax</b>	<b>12,788.9</b>	<b>4,119.7</b>	<b>210.4%</b>
Non-controlling interests	(145.8)	(201.6)	-27.7%
Non-controlling unitholders of Champion REIT	(3,825.2)	(1,148.3)	233.1%
<b>Statutory profit attributable to equity holders</b>	<b>8,817.9</b>	<b>2,769.8</b>	<b>218.4%</b>

### OVERVIEW

The opening of the Group's first Cordis hotel in China, the Cordis, Hongqiao, Shanghai in May 2017 marked another important milestone in our long term strategy to expand our asset base, and at the same time, to permeate our hotel group's global footprint and international brand recognition. As for the Group's results, while an increase in fair value of investment properties boosted profit prepared under statutory accounting principles in 2017, the following management's discussion and analysis focuses on the core profit of the Group, which is exclusive of fair value changes.

Despite the absence of major disposal gains which were included in 2016's core profit, 2017's core profit was enhanced by the booking of a significant one-off income tax benefit for our U.S. businesses as a result of the tax reform. Nevertheless, there was still a decline in the Group's core profit, which dropped by 6.1% to HK\$1,900.0 million in 2017 (2016: HK\$2,022.5 million), the decline was due to a HK\$127.4 million write-off in relation to a non-core investment in a renewable energy startup company. Such write-off was reflected as impairment on an available-for-sale investment in 2017's core profit.

The Group's core operating income decreased by 9.2% to \$2,672.9 million in 2017 (2016: HK\$2,943.9 million), as 2016's core operating income included a distribution income from the U.S. Fund after it disposed of its office properties. Excluding the impact of a distribution income from the U.S. Fund, the Group's core operating income was steady in 2017 as the growth in our major profit-contributing businesses offset lower operating profit of other business divisions.

Income from Champion REIT, which comprised distribution and management fee income from Champion REIT, rose by 5.9% to HK\$1,287.5 million in 2017 (2016: HK\$1,216.0 million), as rising rental rates have lifted rental income across all of the Champion REIT's properties in 2017.

There was only a modest growth in EBITDA of the Hotels Division, which rose by 0.8% to HK\$726.7 million in 2017 (2016: HK\$720.6 million), as the start-up operational loss and a one-off pre-opening charge amounting to HK\$61.9 million for Cordis, Hongqiao offset the majority of the improvement in the performance of other hotels. Excluding the impact of Cordis, Hongqiao, EBITDA would have increased by 9.4% to HK\$788.6 million in 2017. The improvement

in the performance of existing hotels was led by the improved revenue and margin expansion of The Langham, London, as well as the improvement in North American hotels.

Distribution income from LHI dropped by 10.2% to HK\$270.2 million in 2017, as increased finance cost and cash tax payment, as well as a drop in business due to the renovation works at Eaton hotel lowered LHI's income available for distribution. There was also a 4.5% decline in net rental income from our investment properties in 2017 after the disposal of the Group's remaining office property in the U.S. in January 2017.

While there was a distribution declared by the China Fund in 2017, in which we have an investment stake and its distribution is included in operating income from other operations, there was still an overall decline in the Group's operating income from other operations in 2017. The decline was due to a high base for comparison, as 2016's results included a disposal management fee income from the U.S. Fund.

Administrative and other expenses increased by 16.1% to HK\$438.4 million in 2017 (2016: HK\$377.7 million), mostly attributable to the increased headcount mainly for the Project Management and Development team as the Group carried out more development projects.

Share of results of joint ventures in 2017 comprised of returns from our 50% interest in the Dalian project and our investment in a residential development project in Miami, U.S. The share of losses of joint ventures amounted to HK\$26.6 million in 2017 (2016: loss of HK\$20.2 million), reflecting the share of results incurred from the recognition of 40 apartments of the Dalian development project during the period. There was also a small loss booked for the Miami project, which was mainly attributable to marketing and administrative expenses incurred.

Core profit before tax dropped by 26.1% to HK\$1,894.0 million in 2017 (2016: HK\$2,562.7 million). However, as a result of the tax reform in the United States, this produced a significant one-off income tax benefit for the Group's U.S. operations in 2017. Given the income tax benefit generated by the U.S. operations more than offset taxes incurred in the Group's other businesses, there was an overall tax income amounted to HK\$5.0 million for the Group in 2017 as compared with a tax expense of HK\$530.8 million in 2016. After adding a tax income in 2017, core profit attributable to equity holders dropped by 6.1% to HK\$1,900.0 million in 2017 (2016: HK\$2,022.5 million).

## BUSINESS REVIEW

Breakdown of Core Operating Income	Year ended 31 December		
	2017	2016	Change
	HK\$ million	HK\$ million	
1. Hotels Division	726.7	720.6	0.8%
2. Income from Champion REIT	1,287.5	1,216.0	5.9%
3. Distribution Income from LHI	270.2	300.8	-10.2%
4. Rental Income from Investment properties	172.9	181.0	-4.5%
5. Operating Income from other operations	215.6	244.9	-12.0%
<b>Operating Income from core business before distribution from U.S. Fund</b>	<b>2,672.9</b>	2,663.3	0.4%
Distribution from U.S. Fund	–	280.6	n.a.
<b>Operating Income from core business</b>	<b>2,672.9</b>	2,943.9	-9.2%

## 1. HOTELS DIVISION

## Hotels Performance

	Average Daily Rooms Available		Occupancy		Average Room Rate (local currency)		RevPar (local currency)	
	2017	2016	2017	2016	2017	2016	2017	2016
<b>Europe</b>								
The Langham, London	378	297	77.2%	85.5%	329	304	254	260
<b>North America</b>								
The Langham, Boston	317	318	76.5%	76.7%	300	295	230	226
The Langham Huntington, Pasadena	377	380	70.9%	72.2%	285	283	202	204
The Langham, Chicago	316	316	74.2%	70.9%	380	372	282	263
The Langham, Fifth Avenue, New York <sup>^</sup>	216	214	78.6%	71.1%	536	543	422	386
Chelsea Hotel, Toronto	1,590	1,590	77.7%	77.0%	160	153	124	117
<b>Australia/New Zealand</b>								
The Langham, Melbourne	388	388	87.1%	86.2%	305	300	266	258
The Langham, Sydney	98	89	82.2%	68.0%	438	435	360	296
Cordis, Auckland <sup>*</sup>	316	409	90.9%	89.8%	243	206	221	185
<b>China</b>								
The Langham, Xintiandi, Shanghai	356	357	74.9%	73.6%	1,744	1,716	1,306	1,264
Cordis, Hongqiao, Shanghai	279	–	39.4%	–	833	–	348	–

<sup>^</sup> Rebranded from Langham Place in December 2017

<sup>\*</sup> Rebranded from The Langham in November 2017

## CHAIRMAN'S STATEMENT

	Year ended 31 December		
	2017	2016	Change
	HK\$ million	HK\$ million	
<b>Hotel Revenue</b>			
Europe	529.3	466.7	13.4%
North America	2,048.9	1,975.3	3.7%
Australia/New Zealand	804.9	763.0	5.5%
China	410.1	343.7	19.3%
Others (including hotel management fee income)	164.5	166.3	-1.1%
<b>Total Hotel Revenue</b>	<b>3,957.7</b>	<b>3,715.0</b>	<b>6.5%</b>
<b>Hotel EBITDA</b>			
Europe	120.1	101.1	18.8%
North America	297.9	278.0	7.2%
Australia/New Zealand	132.1	129.2	2.2%
China	71.9	103.4	-30.5%
Others (including hotel management fee income)	104.7	108.9	-3.9%
<b>Total Hotel EBITDA</b>	<b>726.7</b>	<b>720.6</b>	<b>0.8%</b>

Revenue of the Hotels Division, which comprised eleven hotels and other Hotels Division related businesses such as hotel management fee income, increased by 6.5% to HK\$3,957.7 million in 2017. EBITDA of the Hotels Division recorded only a modest rise of 0.8% to HK\$726.7 million in 2017. The growth in EBITDA was even higher at 9.4% before accounting for the ramp up stage operational loss and a one-off pre-opening charge amounting to HK\$61.9 million for Cordis, Hongqiao, which was included in the results of hotels in China. It should be noted that the hotel in downtown Washington, D.C., USA is still undergoing renovation and has been closed throughout 2017.

In North America, the growth in EBITDA was led by the improved revenue and margin expansion at The Langham, Fifth Avenue hotel in New York (rebranded from Langham Place in December 2017), as its operations have improved after its renovation and reconfiguration works which were completed in mid-2017. Performance continued to pick up at The Langham, Chicago, as a relatively new hotel and at the Chelsea hotel in Toronto, where EBITDA margin improved further as business regained momentum after its renovation works. However, The Langham Huntington, Pasadena in Los Angeles, U.S. faced challenging market conditions and there was a decline in its EBITDA in 2017. Overall, total revenue of the hotels in North America increased by 3.7% in 2017, the growth in EBITDA was higher at 7.2% for the period.

The Langham, Melbourne and The Langham, Sydney both witnessed strong revenue growth in 2017, while operations were impacted by renovation works at Cordis, Auckland (rebranded from The Langham in November 2017). Overall, total revenue of the hotels in Australia/New Zealand increased by 5.5% in 2017, which has factored in a 2% to 4% appreciation in the average exchange rate of the Australian and New Zealand dollars. EBITDA of the hotels in Australia/New Zealand grew by 2.2% in 2017.

The Langham, London benefitted from an increase in the number of available rooms after its renovation to 110 of its rooms was completed in the third quarter of 2016. In local currency terms, revenue of the hotel increased by 18.7% in 2017. However, given a 4.4% depreciation in the average exchange rate of the British pound in 2017, revenue in Hong Kong dollar terms rose by only 13.4%. EBITDA growth was 18.8% in terms of the Hong Kong dollar.

Performance of the hotels in China comprised results of The Langham, Xintiandi and Cordis, Hongqiao, Shanghai. While there was improvement in the performance in The Langham, Xintiandi, the increase was not enough to offset the operational loss incurred and the booking of a pre-opening charge for Cordis, Hongqiao in 2017. Total revenue of the hotels in China, which included approximately seven months of revenue contribution from Cordis, Hongqiao, increased by 19.3% in 2017 in Hong Kong dollar terms, and EBITDA has declined by 30.5%.

EBITDA of the Hotels Division also included hotel management fee income from pure managed hotels and any surplus or shortfall incurred by the Group as the lessee of LHI's hotels, which are included under the "Others" breakdown of the Hotels Division's EBITDA. The decrease in "Others" in 2017 was due to a high base for comparison 2016's results included a one-off termination fee from two pipeline hotels. Management fee income from existing hotels had increased in 2017 as operations of the newly added managed hotels ramped up. There was also an increase in shortfall incurred as the lessee of LHI, as the performance of the Hong Kong hotels was impacted by renovation works at Eaton, Hong Kong in 2017.

Please note that year-on-year growths for our hotels below refer to percentage growth in local currencies.

## EUROPE

### The Langham, London

The hotel witnessed a 24% growth in room revenue in 2017, as it benefitted from an increased number of available rooms after the renovation of 110 rooms completed in the third quarter of 2016. The renovated rooms also helped the hotel to command a 8% increase in average room rate. However, occupancy of the hotel dropped by 8 percentage points as a result of a surge in the number of available rooms raised the denominator for calculating occupancy rate. Revenue from food and beverage ("F&B") rose by 15%, driven by increased banqueting business. It is worth noting that, the new Wigmore bar, which opened in August 2017, has received good publicity and positive feedback.

## CHAIRMAN'S STATEMENT

### **NORTH AMERICA**

#### **The Langham, Boston**

Against a slow demand from the corporate segment, the hotel strategically targeted at high yielding retail leisure during the period, which helped the hotel to deliver a 2% increase in average room rate in 2017. However, as overall demand remained weak, there was a drop of 0.2 percentage point in occupancy in 2017. Revenue from F&B was lower as compared with last year, as the improvement in banquet business from corporate meetings and events was not enough to offset the reduction in restaurant business. Plan for overall renovation is being studied.

#### **The Langham Huntington, Pasadena**

The hotel faced challenging market conditions given the absence of citywide events. As demand from both the corporate and retail segments remained weak, the hotel targeted high yielding corporate group business in 2017, which helped lift the average room rate by 1% in 2017. Occupancy dropped by 1 percentage point in 2017. Revenue from F&B dropped by 9% in 2017, attributable to lower catering business from corporate meetings and conferences. Renovation of parts of the hotel will be planned in 2018.

#### **The Langham, Chicago**

After receiving multiple prestigious accolades in the lodging industry thanks to its luxurious product and services, the hotel has firmly established itself as one of the most luxurious hotel in Chicago. This also helped the hotel to gain further market share as convention activities picked up in 2017. Average room rate rose by 2% in 2017, while occupancy rose by 3 percentage points. Revenue from F&B rose by 4%, driven by increased catering business from the corporate segment. In 2017, The hotel has been named the best hotel in the U.S. by U.S. News & World Report, as well as the most luxurious hotel in Chicago by TripAdvisor.

#### **The Langham, Fifth Avenue, New York (rebranded from Langham Place in December 2017)**

The hotel benefitted from improved demand from both the retail and corporate segments in 2017, and occupancy rose by 8 percentage points in 2017. As competitions remained keen over the period, average room rate dropped by 1%. Conversion work to subdivide the less occupied suites into 20 rooms was completed in June 2017, resulting in a net addition of 18 rooms to the inventory. The hotel was rebranded under The Langham brand on 1 December 2017. The hotel has been named the best hotel in New York by Condé Nast Traveler in 2017.

Revenue from F&B dropped by 4% in 2017, as banquet business was affected by the noise disruption from renovation works and the conversion of the bar area into retail rental space. The conversion was completed in 2017 and the retail space has been successfully leased out in the second quarter of 2017.

#### **Chelsea Hotel, Toronto**

Given the strong convention activities in the city, the hotel strategically targeted at high yielding corporate and group travellers during the period, which helped lift the average room rate by 5% in 2017. Despite the focus on maximising room rate during 2017, occupancy of the hotel only managed to remain steady in the year. Revenue from F&B rose by 7%, driven by stronger restaurant business as well as improved banqueting business from corporate meetings and events. Redevelopment of the entire site into a mixed-use project that includes a hotel and condominiums is being studied in detail.



**AUSTRALIA/NEW ZEALAND****The Langham, Melbourne**

The hotel witnessed improvement in demand from both the corporate and retail segments in 2017, which enabled the hotel to increase its average room rate by 2% over the period. There was also a 1 percentage point increase in occupancy in 2017. Revenue from F&B rose 9% as both catering and restaurant business improved. Plan for overall renovation is being studied.

**The Langham, Sydney**

The operations of the hotel continued to ramp up since its re-opening after a major renovation. There was a marked improvement in the occupancy of the hotel as the hotel was well received by retail travellers. Occupancy rose by 14 percentage points in 2017. As there were 98 available rooms in 2017 as compared with 89 in 2016 when some rooms underwent rectification works, room revenue increased by 33% in 2017. Revenue from F&B rose 1% in 2017 with steady banqueting and restaurant business. Inclusion of an all day dining restaurant is being studied.

**Cordis, Auckland (Rebranded from The Langham in November 2017)**

The hotel witnessed very strong demand from the corporate segment, as a number of large scale convention events were held in the city during 2017. The hotel's strategy of focusing on high yielding corporate and leisure travellers helped the hotel to deliver a 18% increase in its average room rate in 2017, while occupancy rose by 1 percentage point. Revenue from F&B dropped by 6%. The hotel commenced refurbishment for its rooms and main lobby area in the second half of 2017. Such work was scheduled for completion in the first quarter of 2018.

**CHINA****The Langham, Xintiandi, Shanghai**

Although corporate demand was slow during 2017, the hotel focused on retail leisure business during the period. This strategy enabled the hotel to improve on its occupancy, which rose by 1 percentage point in 2017, whereas average room rate rose by 2% during the period. On the other hand, there was a significant growth in revenue from F&B, which rose by 17% during the period. The increase was driven by growth in business from the Chinese restaurant, which has received the prestigious Michelin three-star rating this year.

**Cordis, Hongqiao, Shanghai**

The hotel launched its soft opening in May 2017 with half of its room inventory and all of its 396 rooms were available by September 2017. Both room and F&B businesses are gradually gaining momentum as the hotel has established its brand awareness in the market.

**HOTEL MANAGEMENT BUSINESS**

As at the end of 2017, there were seven hotels with approximately 2,200 rooms in our management portfolio. The most recent hotel added to the portfolio was The Langham hotel in Haikou with 249 rooms. There is currently a pipeline of managed hotels, which will start rolling in from 2018 onwards.

## CHAIRMAN'S STATEMENT

### 2. INCOME FROM CHAMPION REIT

The Group's core profit is based on attributable distribution income and management fee income from Champion REIT in respect of the same financial period. On that basis, total income from Champion REIT in 2017 rose by 5.9% year-on-year to HK\$1,287.5 million. Management fee income, which included asset management income from Champion REIT,

rose by 4.4% year-on-year to HK\$359.5 million in 2017. Whilst distribution per unit declared by Champion REIT rose by 5.7% in 2017 as compared with 2016, our attributable dividend income from Champion REIT rose by 6.5% as compared with 2016 as a result of our increased holdings in Champion REIT from 65.50% as at the end of 2016 to 65.69% as at the end of 2017.

	Year ended 31 December		Change
	2017 HK\$ million	2016 HK\$ million	
Attributable Dividend income	928.0	871.6	6.5%
Management fee income	359.5	344.4	4.4%
<b>Total income from Champion REIT</b>	<b>1,287.5</b>	<b>1,216.0</b>	<b>5.9%</b>

The following texts were extracted from the annual results announcement of Champion REIT for the year of 2017 relating to the performance of the REIT's properties.

#### Three Garden Road

In spite of softer demand in the second and third quarters, performance of Three Garden Road remained stable throughout 2017. As at 31 December 2017, occupancy at the property reached 94.2% (92.4% as at 30 June 2017). The property continued to achieve significant positive rental reversions in 2017 and drove rental income growth of 6.4% to reach HK\$1,232 million (2016: HK\$1,157 million). Passing rents surged 18.3% to HK\$92.52 per lettable sq. ft. from HK\$78.20 per lettable sq. ft. as at 31 December 2016. Net property income for Three Garden Road during 2017 increased by 7.0% to HK\$1,112 million (2016: HK\$1,040 million) as a result of higher rentals.

#### Langham Place Office Tower

The property's total rental income for 2017 rose 5.9% to HK\$344 million (2016: HK\$325 million). Positive rental reversions as well as higher rental from tenant mix rebranding continued to contribute to stable income growth. The latest achieved rents have surpassed HK\$50 per sq. ft. based on gross floor area. Occupancy level as at 31 December 2017 also remained high at 97.1% and tenant negotiations regarding the rental of several available spaces have now reached an advanced stage. Net property income rose by 7.8% to reach HK\$318 million (2016: HK\$295 million).

#### Langham Place Mall

Langham Place Mall's total rental income for 2017 rose 4.7% to HK\$856 million (2016: HK\$817 million). Our active asset management strategy resulted in significant growth of turnover rent while base rent remained stable. The record high turnover rent of HK\$116 million (2016: HK\$86 million) was driven by the solid sales performance of the mall's beauty and skincare segments. The average passing base rent for Langham Place Mall as at 31 December 2017 stood at HK\$176.71 per lettable sq. ft. Net property income for 2017 rose 6.4% to HK\$736 million (2016: HK\$692 million).

### 3. DISTRIBUTION INCOME FROM LHI

On statutory accounting basis, our investment in LHI is classified as a subsidiary, and its results are consolidated into the Group's statutory income statement. However, as LHI is principally focused on distributions, the Group's core profit will be derived from the attributable distribution income after the impact of dividend waived, as we believe this will better reflect the financial return and economic interest attributable to our investment in LHI. This entry is also consistent with our practice in accounting for returns from our investment in Champion REIT, which also focuses on distributions.

While the performances of the The Langham, Hong Kong and Cordis, Hong Kong have improved in 2017, as Eaton's renovation has

started in July 2017, this has decreased the food and beverage income of the Eaton hotel drastically in 2017.

In 2017, LHI declared a 12.8% decline in distributable income as higher cash tax and interest payments, as well as renovation works at Eaton reduced its income available for distribution. However, our share of distribution income received from LHI only declined by 10.2%, as more of our units held are entitled to distribution in 2017. In 2017, distribution entitlement in respect of our 50 million share stapled units held will be waived, which has dropped by 50% as compared with that in 2016. It should be noted that all of our holdings will be entitled to receive distribution payable from 2018 onwards.

	Year ended 31 December		
	2017	2016	Change
	HK\$ million	HK\$ million	
Attributable Distribution income	<b>270.2</b>	300.8	-10.2%

Performances of the Hong Kong hotels below were extracted from the 2017 annual results announcement of LHI relating to the performance of the trust group's properties.

	Average Daily		Occupancy		Average Room Rate (in HK\$)		RevPar (in HK\$)	
	Rooms Available							
	2017	2016	2017	2016	2017	2016	2017	2016
The Langham, Hong Kong	<b>498</b>	498	<b>88.8%</b>	87.7%	<b>2,135</b>	2,092	<b>1,895</b>	1,834
Cordis, Hong Kong	<b>663</b>	653	<b>93.9%</b>	89.8%	<b>1,660</b>	1,653	<b>1,559</b>	1,485
Eaton, Hong Kong	<b>465</b>	465	<b>94.4%</b>	95.6%	<b>986</b>	992	<b>931</b>	948

## CHAIRMAN'S STATEMENT

### The Langham, Hong Kong

The Langham, Hong Kong, witnessed a growth of 13.5% in arrivals from Mainland China, as well as keen demand in arrivals from Australia and New Zealand in 2017. However, arrivals from other major geographical regions were relatively weak in 2017. Therefore, there was only a 1.1 percentage points improvement in occupancy for the hotel. As average room rate increased by 2.1%, there was a 3.3% increase in RevPar for the Hotel in 2017. Revenue from F&B rose by 4.0% year-on-year in 2017.

### Cordis, Hong Kong

At Cordis, Hong Kong, other than growth in arrivals from China, the Hotel also witnessed growth from arrivals across majority of other key markets including Europe and the U.S. The aggregate growth in arrivals was in part due to a low base effect last year, when occupancy was negatively impacted by nearby protests during the Chinese New Year in 2016. Despite

the increase in occupancy, room rates remained suppressed but there was a slight increase in average room rate in 2017, and the hotel recorded a 5.0% increase in RevPar in 2017. Revenue from F&B increased 2.8% year-on-year in 2017.

### Eaton, Hong Kong

The Eaton, Hong Kong's performance was negatively impacted by a relatively large scale renovation taking place at the hotel throughout the second half of 2017. While the hotel managed to accommodate a 10.7% increase in arrivals from Mainland China, arrivals from most of the other major geographical countries witnessed a decline in 2017. As the renovations negatively affected room demand, there was a 1.2 percentage points drop in occupancy in 2017, while average room rate dropped by 0.6% resulting in a 1.8% decline in RevPar in 2017. Revenue from F&B at the Eaton, Hong Kong, dropped by 46.8% year-on-year in 2017.

## 4. RENTAL INCOME FROM INVESTMENT PROPERTIES

	Year ended 31 December		Change
	2017	2016	
	HK\$ million	HK\$ million	
<b>Gross rental income</b>			
Great Eagle Centre	139.1	139.6	-0.4%
Eaton Residence Apartments	53.7	51.2	4.9%
Others*	34.8	52.7	-34.0%
	227.6	243.5	-6.5%
<b>Net rental income</b>			
Great Eagle Centre	136.2	137.2	-0.7%
Eaton Residence Apartments	34.6	31.7	9.1%
Others*	2.1	12.1	-82.6%
	172.9	181.0	-4.5%

\* Rental income of the 2700 Ygnacio property in the U.S. was included in "Others" and was sold in early 2017.

**Great Eagle Centre**

Although occupancy looked as though it has improved a lot as compared with that reported as of December 2016, the increase in occupancy from 95.3% as of December 2016 to 100.0% as of December 2017 was primarily due to a reduction of available lettable area, where the Group took up more space for its in-house expansion. Excluding the owner-occupied portion, there was only a very modest increase in office space leased to third parties as of December 2017, as compared with that a year ago.

Nonetheless, momentum has picked up at Great Eagle Centre and there was an increase in Great Eagle Centre's office spot rents in 2017. Average passing rent for the leased office space at the Great Eagle Centre increased from HK\$66.2 per sq. ft. as of December 2016 to HK\$67.2 per sq. ft. as of December 2017. Primarily as a result of additional area taken up for the Group's expansion, there was a small decrease in the gross rental income for the Great Eagle Centre, which dropped by 0.4% to HK\$139.1 million in 2017, whereas net rental income decreased by 0.7% to HK\$136.2 million.

Office space at Great Eagle Centre	As at the end of	
	December 2017 (sq. ft.)	December 2016 (sq. ft.)
Total lettable area	<b>173,308</b>	173,308
Space occupied by the Group and its subsidiaries	<b>42,945</b>	38,097
Lettable area used for the calculation of operating statistics (a)	<b>130,363</b>	135,211
Occupancy (b)	<b>100.0%</b>	95.3%
Office space occupied by third parties (a) x (b)	<b>130,363</b>	128,896

	As at the end of		
	December 2017	December 2016	Change
<b>Office (on lettable area)</b>			
Occupancy	<b>100.0%</b>	95.3%	+4.7ppt
Average passing rent	<b>HK\$67.2</b>	HK\$66.2	1.5%
<b>Retail (on lettable area)</b>			
Occupancy	<b>99.3%</b>	99.3%	–
Average passing rent	<b>HK\$98.4</b>	HK\$99.3	-0.9%

## CHAIRMAN'S STATEMENT

### Eaton Residence Apartments

As demand returned from corporate and leisure segments, all three serviced apartments witnessed improvement in occupancy in 2017, overall occupancy of the three serviced apartments increased from 78.8% in 2016 to 83.4% in 2017. However, as competitions remained keen, average rental rates remained

under pressure in 2017 and dropped by 1.5% to HK\$47.5 per sq. ft. on gross floor area in 2017. As the increase in occupancy was more than enough to offset the decline in average rental rates, gross rental income rose by 4.9% year-on-year to HK\$53.7 million in 2017. Net rental income increased by 9.1% year-on-year to HK\$34.6 million in 2017.

	Year ended 31 December		
	2017	2016	Change
<b>(on gross floor area)</b>			
Occupancy	<b>83.4%</b>	78.8%	+4.6ppt
Average passing rent	<b>HK\$47.5</b>	HK\$48.2	-1.5%

## 5. OPERATING INCOME FROM OTHER OPERATIONS

The Group's operating income from other business operations included asset management fee income from the management of the U.S. Fund and a development project in Dalian, property management and maintenance income, distribution income for investment in the China Fund, trading income from our trading and procurement subsidiaries and dividend income from securities portfolio or other investments.

In 2017, operating income from other business operations dropped by 12.0% to HK\$215.6 million. While there was a distribution declared by the China Fund, (which is managed by China Orient and offers financing to companies in China) in which we have an investment stake, there was still an overall decline in the Group's operating income from other operations in 2017. The decline was due to a high base for comparison, as 2016's results included a disposal management fee income from the U.S. Fund.

## OVERVIEW OF OTHER BUSINESSES

### U. S. FUND

As part of the Group's effort to expand our asset-light asset management business, the Group has established a U.S. Real Estate Fund in 2014, which targets at office and residential property investments in the United States. As at the end of 2017, the Group held 49.97% interest in the U.S. Fund and acts as the fund's key asset manager with a 80% stake in the asset management company, and the remaining interest was held by China Orient Asset Management (International) Holding Limited.

While the financials of the U.S. Fund are consolidated into the Group's financial statements under statutory accounting principles, the Group's core profit is based on distribution received from the U.S. Fund, as well as our share of asset management fee income from the U.S. Fund. The Group's core balance sheet is based on our share of net asset in the U.S. Fund. Since the establishment of the U.S. Fund, the Fund has already disposed of three office buildings with attractive returns. The progress of other projects still held by the Fund are as follows:

**The Austin, San Francisco**

The site, located at 1545 Pine Street, San Francisco was acquired for US\$21 million in January 2015. The site is situated in the trendy Polk Street neighbourhood, in proximity to the traditional luxury residential areas of Nob Hill and Pacific Heights, and within easy reach from the burgeoning technology cluster in Mid-Market. The development with gross floor area of approximately 135,000 sq. ft. will comprise 100 studio, one- and two-bedroom residences. Total investment cost for the project, including the US\$21 million paid for the site, is expected to be approximately US\$90 million.

Construction work on the site had started in the first quarter of 2016 and the topping off of the building was celebrated in November 2016. The development project has completed in December 2017 and as at the end of 2017, 16 out of a total of 53 pre-sold residential units have been handed over to buyers. The remaining presold units will be handed over to buyers after completion of thorough quality checks.

**Cavalleri, Malibu**

We completed the acquisition of the residential property in Malibu, California in September 2015 for US\$62 million. The strategy is to reposition its 68 rental apartment units to high-end for sale condominiums. Malibu is a sought-after high-end coastal residential area in Los Angeles, where regulatory development constraints establish high barriers to entry and currently no similar competing properties are available for sale or under development. Renovation works have been commenced since the second quarter of 2016 after the vacant possession of all units. Refurbishment on the Cavalleri is expected to complete in the first quarter of 2018, due to a delay from our original target completion date in late 2017 as we have decided to transition construction works to a higher quality general contractor. The project has been launched to the market for an en-bloc transaction targeting institutional and overseas buyers given the high quality of the project and its coveted location.

**Dexter Horton, Seattle**

The office building in Seattle that the U.S. Fund acquired is known as the Dexter Horton Building, a historic building named after the founder of Seattle First Bank. It is a 15-storey building with a rentable floor area of 336,355 sq. ft. located at 710 Second Avenue in Seattle's central business district. The building was acquired by the U.S. Fund for US\$124.5 million in September 2015. Since the completion of the acquisition, the Fund had successfully completed its value-added strategy on this building by reshuffling the tenant mix towards more of tenants from technology sector who pay higher rents. As technology companies are still expanding in down town Seattle, rental rates have been trending up in 2017 and the Fund anticipates there will be further rental increases going forward. Hence, instead of putting the building on offer, the Fund has decided to retain the property for the time being.

In 2017, the Group booked HK\$7.3 million (2016: HK\$89.6 million) for our share of asset and property management fee income from the U.S. Fund, which was included under "Other Operations" in the Group's operating income. The decrease in asset and property management fee income was due to a high base effect, as 2016's income included the booking of a disposal fee income on the disposal of three office properties.

**DEVELOPMENT PROJECTS****Hong Kong and China****Pak Shek Kok Residential Development Project**

In May 2014, the Group successfully won the tender of a 208,820 sq. ft. prime residential site in Pak Shek Kok, Tai Po, Hong Kong. Based on a total permissible gross floor area of 730,870 sq. ft. and HK\$2,412 million paid for the site, this translated to a price of HK\$3,300 per sq. ft., and it was the lowest price paid on a per sq. ft. basis for a residential site in the vicinity. The site commands spectacularly unobstructed sea views over Tolo Harbour and has been earmarked for a luxury residential development with 700 to 800 residential units.

## CHAIRMAN'S STATEMENT

In terms of development progress, the foundation works were completed in July 2017. The main superstructure works, which commenced since July 2017 is still being built and topping-out of the buildings is expected to take place in late 2018. The project is expected to complete in early 2020 with presale of the residential apartments will be in 2019 at the earliest. The total development cost, including the payment of HK\$2,412 million for the site, is expected to be approximately HK\$7,000 million.

### Dalian Mixed-use Development Project

The project is located on Renmin Road in the East Harbour area of Zhongshan District, the central business district of Dalian, Liaoning Province. It has a total gross floor area of approximately 286,000 sq. m. and comprises 1,200 high-end apartments and a luxury hotel of approximately 360 rooms. The Group has an equity interest in the project, investment in the preferred shares of the project and acts as the project manager. The project is developed in two phases: Phase I comprises approximately 800 apartments and Phase II comprises the remaining apartments and the hotel. While Phase I development is expected to complete in 2018, Phase II has been placed on hold awaiting demand to strengthen. The Group's share of net asset value in the project, including HK\$661.5 million invested in the preferred shares of the project with a fixed rate of return, was HK\$1,178 million as at the end of 2017.

While average selling price remained steady at approximately RMB17,000 per sq. m. in 2017, sales volume had a significant pickup with 158 apartments sold in the year, including 115 apartments sold under presale contracts and bringing cumulative sales to 395 apartments as at the end of 2017, which represents 49% of the total Phase I unit count.

Although majority of the sales are at presale stage, only 40 apartments were completed and handed over to buyers in 2017. As gross profits were recognised for only 40 apartments in 2017, such profit turned into a loss after providing for administrative and marketing expenses, as well as a disproportionate share of the estimated land appreciation tax, leading

to an after-tax loss of HK\$23.1 million in 2017 for our interest in the project. Our share of the loss was included under share of results of joint ventures in the core profit of the Group for the year.

## Japan

### Tokyo Hotel Redevelopment Project

In June 2016, the Group completed the acquisition of a hotel redevelopment site situated in Roppongi, Tokyo for JPY22.2 billion. The site with an initial estimated gross floor area of approximately 350,000 sq. ft. is located in close proximity to the landmark Roppongi Hills Midtown. In an effort to expand the size of the development, the Group has acquired three small sites which are located adjacent to our acquired site. After these small parcels of land acquisition, the total floor area has been expanded to about 370,000 sq. ft. As for the progress of the development, demolition works on the sites have been completed. The development plan for the hotel is being redesigned to account for the additional footage after the acquisition of the adjoining parcels of land and to meet city planning comments.

World renowned architect, Kengo Kuma & Associates has been commissioned to design this 250-key flagship The Langham Hotel in Central Tokyo. The total investment cost is expected to be approximately JPY 49 billion and will be mostly funded by bank loans with a low interest rate.

## United States

### Hotel Redevelopment Project in Washington D.C.

The Group acquired a 265-key hotel in Washington, D.C., USA in July 2014, for US\$72 million. The hotel is located in the heart of downtown Washington in the proximity of the White House. The hotel has been closed since 15 December 2014 for a major renovation and will reopen as a brand new 260-key "Eaton" hotel. The Eaton brand is the Group's revamped lifestyle brand that focuses on younger and more socially oriented



travellers. The design for the hotel will cater for the targeted travellers' strong preferences for a more interactive-based stay. In addition to introducing more open and communal space, there will also be co-working space to reflect the changing needs of the modern travellers. The renovation work of the guest rooms which has commenced since the first quarter of 2017 has been mostly completed by the end of 2017, whereas the public space and co-working space are being redesigned to accommodate more event space and to better reflect Eaton's standards. As a result of fine-tune on the design, soft opening of the hotel is expected to be in mid-2018 as compared with the early 2018 previously planned.

#### San Francisco Hotel Development Project, 1125 Market Street

The Group acquired a site in San Francisco for US\$19.8 million in May 2015. The land located at 1125 Market Street was the last remaining vacant lot in San Francisco's Mid-Market district and is situated opposite to San Francisco's City Hall and at close proximity to numerous cultural venues. The Central Market area has transformed rapidly in recent years amid increasing presence interest of global headquarters of technology companies such as Twitter, Uber and Square Dolby and the advent of up an coming hospitality brands, including Proper Hotel, Yotel, and The Standard hotel. The site has been earmarked for the development of an "Eaton" hotel with a gross floor area of approximately 125,000 sq. ft. It is originally planned to be developed as a 150-key hotel with collaborative work space, and the key counts can be increased to 180-key after a revised design, the new plan will be submitted to the city's planning department for approval. Construction of the project will start after the development rights for the hotel are approved by the city's planning department. The famous AvroKO group has been commissioned as the interior designer for this iconic Eaton Hotel project. Assuming development approval will be granted in 2018, construction would start in 2018/2019 with opening of the hotel targeted in 2021/2022.

#### San Francisco Hotel Redevelopment Projects, 555 Howard Street

555 Howard Street is a mixed-use development project located right across the new Transbay Transit Center, which is a US\$4.5 billion transportation hub in the heart of San Francisco's emerging new central business district in the South of Market (SOMA) district. The Group has completed the acquisition of this untitled site with an estimated gross floor area of 430,000 sq. ft. for US\$45.6 million in April 2015. The project is expected to comprise a luxury The Langham Hotel with approximately 240 rooms and approximately 65 condominiums with 100,000 net sq. ft. for sale. The world renowned international architecture firm Renzo Piano Building Workshop has been commissioned to design this prestigious project in collaboration with the acclaimed California architect Mark Cavagnero Associates.

After resubmission of the design of the project, which further maximises the efficiency of floor area, has been approved by the city's planning department. We expect the general contractor bids will be received by March 2018 and construction of the project can start in the second quarter of 2018 with completion to be in 2021/2022.

#### Seattle Development Project, 1931 Second Avenue

The Group acquired a site in downtown Seattle for US\$18 million in December 2016. The site is located at one of the highest points of downtown Seattle and near the famous Pike Place market. The site has an area of approximately 19,400 sq. ft. Although the Seattle site has already been granted for the development of a hotel, we are evaluating an opportunity to expand the development's floor area, and incorporate some residential or commercial components to the project, so as to further enhance the financial attractiveness of the project. We have again brought in world renowned architect, Kengo Kuma & Associates, to design this landmark mixed use development project.

## CHAIRMAN'S STATEMENT

### FINANCIAL REVIEW

#### DEBT

On statutory basis, after consolidating the results of Champion REIT, LHI and the U.S. Fund, the consolidated net debts of the Group as of 31 December 2017 was HK\$22,306 million, an increase of HK\$717 million compared to that as of 31 December 2016. Such increase was mainly due to additional loans drawn for development of projects in Japan, Hong Kong and China.

Equity Attributable to Shareholders, based on professional valuation of the Group's investment properties as of 31 December 2017 and the depreciated costs of the Group's hotel properties (including Hong Kong hotel properties held by LHI), amounted to HK\$64,469 million, representing an increase of HK\$8,622 million compared to the value

of HK\$55,847 million as of 31 December 2016. The increase was mainly attributable to profit for the year.

For statutory accounts reporting purpose, on consolidation the Group is treated as to include entire debts of Champion REIT, LHI and the U.S. Fund. Based on the consolidated net debts attributable to the Group (i.e only 65.69%, 62.29% and 49.97% of the net debts of Champion REIT, LHI and the U.S. Fund respectively) and equity attributable to shareholders, the gearing ratio of the Group as at 31 December 2017 was 22.5%. Since the debts of these three subsidiary groups had no recourse to the Group, we consider it is more meaningful to account for the Group's own net debts instead of attributable consolidated net debts against the Group's sharing of net assets of those subsidiaries, and the resulting net position is illustrated below.

Net debt at 31 December 2017	On Consolidated Basis HK\$ million	On Core Balance Sheet Basis HK\$ million
Great Eagle	819	819
Champion REIT	13,672	–
LHI	6,699	–
U.S. Fund	1,116	–
Net debts	22,306	819
<b>Net debts attributable to Shareholders of the Group</b>	<b>14,530</b>	<b>819</b>
<b>Equity Attributable to Shareholders of the Group</b>	<b>64,469</b>	<b>73,924</b>
<b>Net Gearing ratio<sup>^</sup></b>	<b>22.5%</b>	<b>1.1%</b>

<sup>^</sup> Net debts attributable to Shareholders of the Group/Equity Attributable to Shareholders of the Group.

The following analysis is based on the statutory consolidated financial statements:

### INDEBTEDNESS

Our gross debts (including medium term notes) after consolidating Champion REIT, LHI and the U.S. Fund amounted to HK\$30,770 million as of 31 December 2017.

Outstanding gross debts <sup>(1)(2)</sup>	Floating rate debts HK\$ million	Fixed rate debts HK\$ million	Utilised facilities HK\$ million
Secured bank loans	17,436	8,697 <sup>(3)</sup>	26,133 <sup>(4)</sup>
Medium Term Notes	643	3,994 <sup>(5)</sup>	4,637
Total	18,079	12,691	30,770
%	58.8%	41.2%	100%

Notes:

- (1) All amounts are stated at face value.
- (2) All debt facilities were denominated in Hong Kong Dollars except for (4) and (5) below.
- (3) Included floating rate debts which have been swapped to fixed rate loan. As at 31 December 2017, the Group had outstanding interest rate swap contracts with notional amount HK\$6,950 million to hedge the interest rate exposure. The Group also entered into cross currency swaps with notional amount equivalent to HK\$1,747 million in total, to mitigate the exposure to fluctuation in both exchange rate and interest rate of Japanese YEN.
- (4) Equivalent to HK\$6,724 million was originally denominated in other currencies.
- (5) Included a US dollars note of principal amount of US\$386.4 million, conversion of which was fixed at an average rate of HK\$7.7595 to US\$1.00.

## CHAIRMAN'S STATEMENT

### LIQUIDITY AND DEBT MATURITY PROFILE

As of 31 December 2017, our cash, bank deposits and undrawn loan facilities amounted to a total of HK\$14,242 million. The majority of our loan facilities are secured by properties with sufficient value to loan coverage. The following is a profile of the maturity of our outstanding gross debts as of 31 December 2017:

Within 1 year	5.4%
1-2 years	14.6%
3-5 years	63.8%
Over 5 years	16.2%

### FINANCE COST

The net consolidated finance cost during the year was HK\$636 million in which HK\$66 million was capitalised to property development projects. Overall interest cover at the reporting date was 5.6 times.

### PLEDGE OF ASSETS

At 31 December 2017, properties of the Group with a total carrying value of approximately HK\$64,253 million (31 December 2016: HK\$54,923 million and bank deposit HK\$631 million) were mortgaged or pledged to secure credit facilities granted to its subsidiaries.

### COMMITMENTS AND CONTINGENT LIABILITIES

At 31 December 2017, the Group had authorised capital expenditure for investment properties and property, plant and equipment of HK\$8,795 million (31 December 2016: HK\$3,135 million) which had not yet been provided for in these consolidated financial statements. Out of the amount, HK\$230 million (31 December 2016: HK\$442 million) had been contracted for.

At 31 December 2017, the Group had outstanding financial commitment in respect of capital injection to a joint venture of RMB25.8 million (equivalent to HK\$33 million) (31 December 2016: RMB25.8 million).

Other than that, the Group did not have any significant commitments and contingent liabilities at the end of the reporting period.

### OUTLOOK

While global economic growth is expected to pick up further in 2018, significant risks still remain. The U.S. Federal Reserve is raising interest rates, whereas European Central Bank policymakers have recently commented that they are open to adjusting their policy guidance to align more with a strengthening economy. The proposed relatively rapid shrinking of the balance sheet by the Federal Reserve and other central banks would put a brake on the asset bubble observed worldwide driven by quantitative easing measures previously launched. Hence, the withdrawal of government stimulus from major central banks, in addition to heightened geopolitical uncertainties, could weigh on the environment in which we operate in. Therefore, although our business are well positioned to benefit from an improving global economy, the spike in global market volatility in early February was an early warning sign, therefore we must remain vigilant and will be ready to respond to any slowdown in our business.

As for the Hotels Division, EBITDA of the overseas hotels in 2018 should improve as operations at Cordis, Hongqiao, continue to ramp up and revenue and profitability of the hotel will improve in 2018. Meanwhile, growth momentum should remain intact with our recently renovated hotels in The Langham, New York, The Langham, London, The Langham, Sydney and Cordis, Auckland. The above improvement should offset the negative impact from renovation works to be undertaken at The Langham, Melbourne, The Langham, Boston and The Langham Huntington, Pasadena scheduled in the second half of 2018. It should be noted that there will be a pre-opening charge in the second half of 2018 related to the Eaton, Washington D.C., as the hotel is expected to open in the third quarter of 2018.

For Champion REIT, given that spot rents are still below the passing rents for both Three Garden Road and Langham Place Office Tower, positive rental reversion should continue in the coming year, whereas the recovery of Hong Kong's retail sales in the second half of 2017 improved the operating environment for retailers, which will support performance of the Langham Place Mall in 2018.

For LHI, as the food and beverage outlets and banqueting ballrooms at Eaton, Hong Kong will still be under renovation for several months in the first half of 2018, F&B revenue will still be much lower in the first half of 2018 as compared with that over the same period of the previous year. At the same time, there will also be soft refurbishment for some of the rooms during the second and third quarters of 2018, and this will have a negative impact on Eaton's room revenue in 2018.

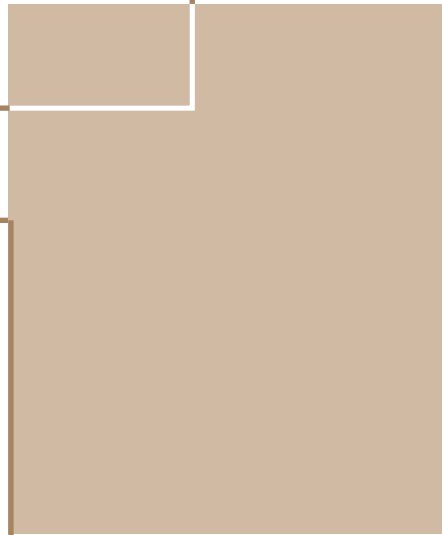
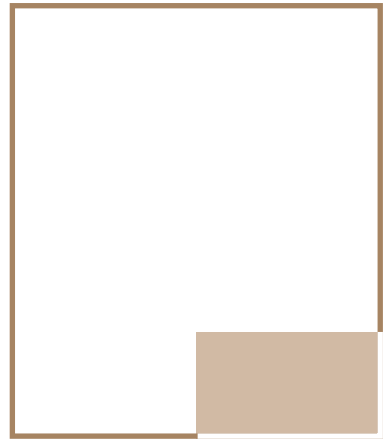
Although we expect global economic growth to sustain, it will likely to be accompanied by increased volatility. Nonetheless, the prudent and targeted expansion strategy that we have put in place over the past several years will serve to underpin the Group's growth in earnings for the coming years. In addition, the Group, with its healthy balance sheet and strong recurring cashflow, is well placed to exploit investment opportunities in global markets where asset values are cyclically suppressed.

**Lo Ka Shui**

*Chairman and Managing Director*

Hong Kong, 28 February 2018

CORPORATE SOCIAL  
RESPONSIBILITY



JP Morgan Corporate Challenge



Group Basketball Competition



KIDS Chelsea Playground Cleaning Volunteering

# CORPORATE SOCIAL RESPONSIBILITY

At Great Eagle, CSR is a concept whereby we would integrate social and environmental concerns in our business operations. Our commitment to this concept is long-standing as we believe that CSR could:

- create long-term value for our stakeholders; and
- improve the quality of life in our workplace, the local community as well as the world at large.

Based on the above belief, we have crafted “*Create Value, Improve Quality of Life*” as our CSR vision. We also support the UN Global Compact which encourages business worldwide to adopt CSR policies.

This CSR report focuses on the Group’s environmental and social performance of our major businesses which include development, investment and management of hotels and properties. It makes reference to the Environmental, Social and Governance (“ESG”) Reporting Guide which is issued by the HKEX. The report is structured according to the four ESG subject areas as stipulated in the Guide:

- Employment and Labour Practices
- Environmental
- Operating Practices
- Community

In addition to these four ESG subject areas, we have documented on how we make and implement decision in pursuit of our CSR objectives in section “CSR Management”. Selected key performance indicators are also supplemented to illustrate our CSR performance.

Our committed efforts in CSR are reflected in being selected as a constituent member of Hang Seng Corporate Sustainability Benchmark Index for seven consecutive years. The ESG performance rating company for the selection, Hong Kong Quality Assurance Agency, has granted us “AA-” rating, making us one of the top thirty performers among Hong Kong listed companies. Other than this notable achievement, our subsidiaries received numerous prestigious CSR related awards and recognition in 2017 as listed in the following sections of this report.

Our Hotels Division, Langham Hospitality Group, will continually issue their sustainability report in the second quarter of 2018. The report will review their current systems and performance, as well as set out their environmental and social objectives for the coming years.



Constituent Member of Hang Seng Corporate Sustainability Benchmark Index

## CSR MANAGEMENT

### Management Framework

Supporting our CSR vision is a strong CSR Management framework which encompasses the following elements:

- The CSR Steering Committee: the Committee is responsible for enabling our Group to take responsibility for CSR impacts of our decisions and activities, and for integrating CSR throughout the organisation. The Committee comprises members from the Board and management from key areas of the Group, serving as a senior level working group for determining the Group’s CSR direction;
- The Group CSR Policy: the Policy provides a robust framework and direction to implement CSR and embed CSR into our organisational culture; and
- Risk Assessment & Strategy: the Committee regularly conducts risk assessment in order to sort out priorities of our material CSR issues. A CSR strategy is developed to enable the Group to focus our efforts on managing these issues.



### Stakeholder Engagement and Risk Assessment

We recognise that engaging our stakeholders is vital for understanding the impact of our operations on different groups, as well as material issues that may impact us or them. Therefore, we periodically conduct stakeholder engagement with our key stakeholders such as employees, tenants, suppliers, investors and media. The results of the engagement are taken into consideration when we prioritise our material issues and review our existing CSR strategy at the CSR Steering Committee Meeting.

Based on the latest results of the stakeholder engagement and risk assessment, we have identified “Community Involvement” and “Communication” as our two CSR material issues and a CSR strategy has been formulated to manage them.

In Community Involvement:

- we partner with non-profit organisations to launch impactful community projects according to our three major sponsorship themes, namely Art, Children Education and Environmental Protection (please refer to section “Community”); and
- we encourage our colleagues to actively participate in the community projects by attending the project events or joining related volunteering.

In Communication:

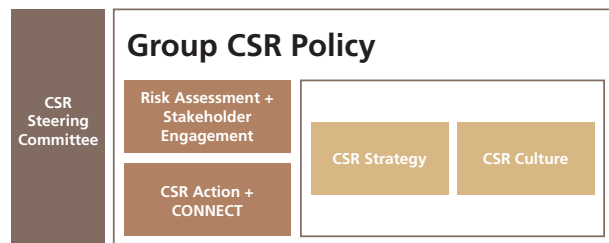
- internally, we communicate our CSR updates to the colleagues through the intranet forum, monthly CSR tips, orientation and training sessions; and
- externally, we communicate our CSR efforts to the tenants, customers, investors and media through the annual CSR Report, community projects, newsletters and briefing sessions.

### CSR Culture

In addition to establishing a CSR Management framework, we believe a CSR culture in our Group is a crucial factor to achieve our CSR vision. To this end:

- we convey CSR in a friendly and funny way by branding our CSR approach as “CSR Action”, which consists of seven “Great Action” icons to represent our CSR commitments in human rights, labour practices, the environment and so forth;
- based on the “Great Action”, a CSR awareness workshop has been developed. It educates colleagues about the Group’s CSR vision and approach through interesting lecture and interactive games;
- our Hotels Division has established a CSR programme called “CONNECT”, which implies the connection among their initiatives, the environment and society. Following the programme, the Division could collectively act responsibly every day and contribute to the sustainable development of the neighbourhoods where they operate; and
- based on the four priorities of “CONNECT”, namely Governance, Environment, Community and Colleagues, the Division could prioritise the CSR efforts they would take and the resources they invest in so as to amplify the impact of the collective actions.

### CSR Vision



CSR Management Structure

EMPLOYMENT AND LABOUR PRACTICES

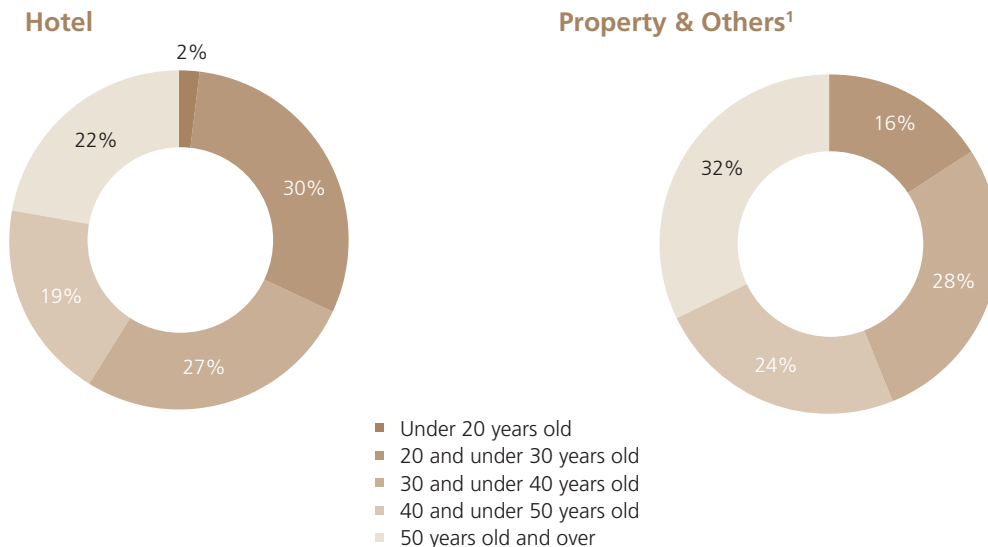
**Employment**

The Group is committed to providing lawful and proper employment that signifies human development. As such, we have established the Employee Handbook which sets out our policies relating to recruitment, promotion, working hours, rest periods as well as other benefits and welfare. The policies comply with the relevant employment laws and regulations. We are also committed to providing a fair working space by adhering to all anti-discrimination laws and encouraging a diverse workforce. Our Equal Opportunity Policy ensures that no job applicant or employee receives less favourable treatment or is disadvantaged by sex, pregnancy, disability, marital status or family status when applying for a position with the Group or during employment.

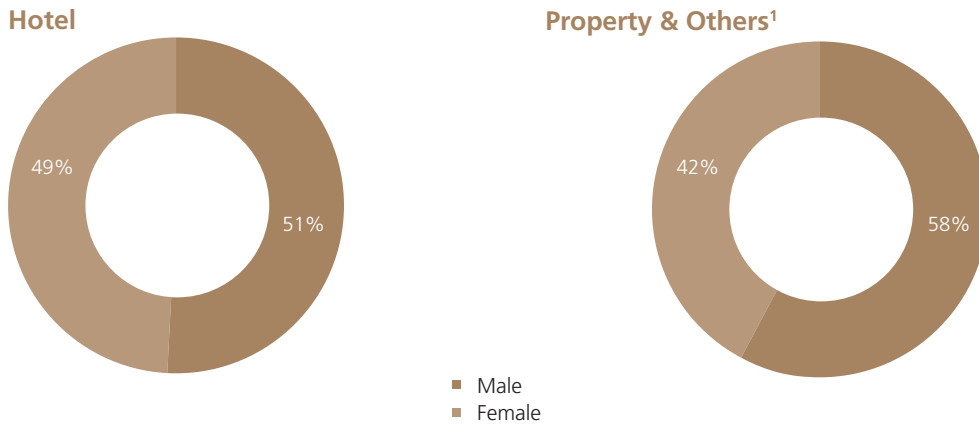
Supporting employment of persons with disabilities, we have participated in Labour and Welfare Bureau’s Talent-Wise Employment Charter & Inclusive Organisations Recognition Scheme. One of our practices is the partnership of our Hotels Division with Hong Chi Association whose trainees work in hotels’ back of house areas and support day-to-day operations (e.g. housekeeping, cleaning and laundry services). The teamwork between the trainees and the colleagues has successfully built a culture of respecting people differences in the workplace.



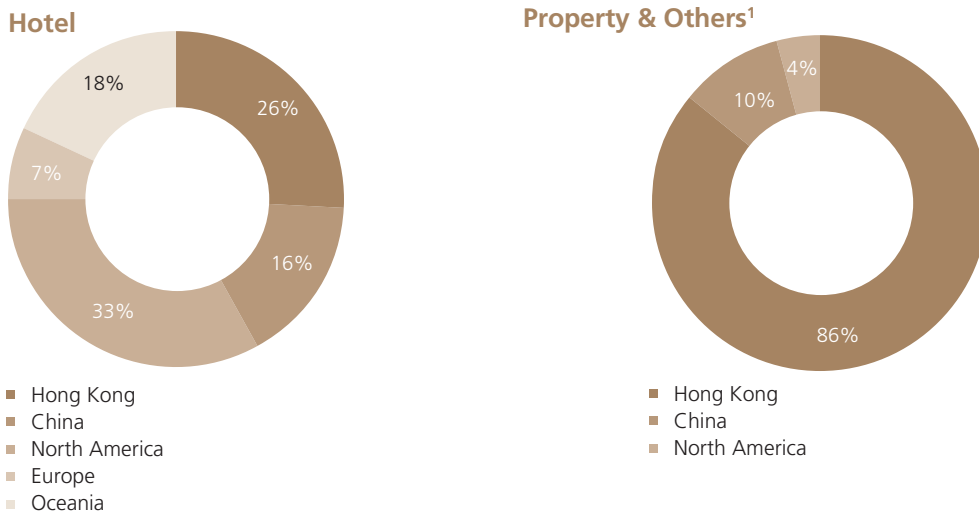
**Total Workforce by Age Group**



**Total Workforce by Gender**



**Total Workforce by Geographical Region**



**Total Workforce by Employment Type**



### Total Workforce by Employment Contract



Note:

- Property & Others include businesses such as property development, property management, maintenance and property agency services, sales of building materials, restaurant operation and investment in securities.

### Health and Safety

In addition to creating a fair workspace, we strive to provide a safe working environment and protect colleagues from occupational hazards. All risks to colleagues' health and safety at work are properly controlled whilst relevant laws and regulations are fully complied.

Our Hotels Division has implemented the following health and safety measures:

- the group-wide Occupational Health and Safety Policy stipulates all hotels to maintain an effective and efficient health and safety management system with policies, committees, training and incident reporting mechanism;
- the senior management, human resources directors and security departments of hotels are responsible for implementing and monitoring the system;
- the effectiveness of the system is monitored in conjunction with the Key Performance Indicators (KPI) System which allows the improvement teams analyse the data, find the root causes of the problems, run improvement action plans and follow up on the results; and
- colleagues' wellness is promoted globally through the annual Global CONNECT event – Colleague Wellness Week, which is dedicated to enhance awareness of colleagues on their wellbeing and support them in developing a healthy lifestyle. Health promotion programmes include yoga classes, wellness fairs, salsa classes, and info sessions on financial wellness, healthy eating and mental health.



Training on Occupational Health in Hotel Industry



Healthy Eating Info Session

Our Property Management Division manages the health and safety risks to the colleagues, tenants and shoppers through the establishment of an occupational health and safety management system, which is set up in accordance with the OHSAS 18001 standard. Following the management system, the Division:

- identifies health and safety hazards which are in turn managed by the operating procedures and safety devices (e.g. purchasing an aerial working platform in order to reduce the risk of working at height);
- establishes Safety Committees to implement action plans and review effectiveness of the management system in order to achieve zero accident;

- uses checklists to monitor high risk activities such as working in confined space, installing electrical systems and manual handling; and
- provides training courses such as monthly safety training, first aid and AED certification training, and field demonstration to the frontline staff.

In 2017, the Division held a Safety Charter Signing Ceremony, inviting the management team and contractors' management representatives to commit to enhance safety awareness in workplace and achieve the ultimate goal of "ZERO" accident and occupational injury.



First Aid Certification Training



Safety Charter Signing Ceremony

### Work Related Fatalities & Lost Working Days Due To Injuries



Business	Total workforce hours (in thousands)	Number of fatalities	Lost working days due to injuries
Hotel	16,916	0	4,507
Property & Others <sup>1</sup>	2,027	0	397

Note:

- Property & Others include businesses such as property development, property management, maintenance and property agency services, sales of building materials, restaurant operation and investment in securities.

### Development and Training

Provision of opportunities for training and development has become a key factor to attract and retain staff. Apart from offering a competitive compensation and benefits package, we provide corporate and vocational training to the colleagues according to the Training and Development Policy. Core training such as “The 7 Habits of Highly Effective People” and “Business Innovation” are held regularly for colleagues to attend. In 2017, we put our focus on the wellness of our colleagues. Seminars such as body stretch and super food were arranged for them.



Body Stretch Workshop

Our Hotels Division also aims to create an environment for the colleagues to achieve their career aspiration and at the same time, nurture a team of competent and motivated colleagues. To this end:

- the Division has developed a learning and development pathway which is made up of the First60 Certification Programme, Langham Curriculum Certification (LCC), and Advanced Programme for Executives (APEX). These programmes enable the colleagues to gain new skills and experiences which could be applied in their current and future jobs;
- in 2017, the Division organised a 3-day GM Conference in Hong Kong, inviting all the General Managers and Managing Directors of the hotels around the world to attend. The key focus of the Conference, “Take Initiatives,” aimed to inspire the colleagues to create guest memories and enhance guest experiences which would drive guest loyalty as well as brand success; and
- Cordis, Hong Kong has developed the “Cordis’ Guest • My Guest” training which intends to ensure our colleagues to provide Cordis-branded service experience to our guests. The training design is focused on passing the responsibility of interactions with guests to all colleagues, giving them confidence to initiate any necessary actions in order to take good care of the guests right at the moment. Top management plays a vital role in engaging the colleagues and establishing a new service culture in the hotel.



GM Conference



Cordis' Guest • My Guest

Performance Review assists our colleagues to keep track of their performance and determine development needs. Our Performance Appraisal System provides a mechanism for colleagues to review together with their superior about their performance, key objectives as well as training and development needs.

### Percentage of Employees Receiving Regular Performance and Career Development Reviews



Business	Employee receiving performance reviews
Hotel <sup>1</sup>	98%
Property & Others <sup>2,3</sup>	90%

Notes:

- Hong Kong and China employees who are eligible to receive performance review during the reporting year.
- Property & Others include businesses such as property development, property management, maintenance and property agency services, sales of building materials, restaurant operation and investment in securities.
- Employees joined from 1 August to 31 December are not subject to review for the year as per policy.

### Work-life Balance

We recognise that productive employees are those who maintain a healthy work-life balance. To promote the importance of this, throughout the year, we organised various interest classes and recreational events for colleagues to participate such as DIY Leather Workshop, Christmas Party and Group Basketball Competition.



DIY Leather Workshop

### Recognition

In recognition of our efforts in people strategies and practices, we were granted the following prestigious awards in 2017:

- The award of "Manpower Developer" by the Employees Retraining Board (ERB) Hong Kong:
  - Langham Hospitality Group
  - Langham Place
- Chelsea Hotel, Toronto:
  - The 6th Annual Spirit Awards – Accounting Ambassador of the Year by The Greater Toronto Hotel Association
  - Accessible Tourism Award by Tourism Industry Association of Ontario
  - Humanitarian Award by Hotel Association of Canada

## CORPORATE SOCIAL RESPONSIBILITY

- Cordis, Hongqiao:
  - 2017 Best Employer of Hospitality Industry Award by Very East Recruitment Website
- The Langham, Auckland (rebranded as Cordis, Auckland):
  - The 2017 HM Awards for Accommodation Excellence – Sales and Marketing Associate of the Year by Hotel Management Magazine
- The Langham, Melbourne:
  - The 2017 HM Awards for Accommodation Excellence – Concierge of the Year by Hotel Management Magazine
- Langham Place:
  - Best Property Safety Management Award – Gold Award by Occupational Safety and Health Council



Best Employer of Hospitality Industry Award



HM Awards –  
Sales & Marketing Associate of the Year



HM Awards – Concierge of the Year



Best Property Safety Management Award – Gold Award



## ENVIRONMENTAL

### Environmental Policy and Impact Assessment

Minimising the significant impacts of our operations on the environment is a key component of our Group CSR Policy. We regularly conduct environmental impact assessment which evaluates our environmental aspects together with the relevant laws and regulations that would have a material implication or impact on our business operations. Through the assessment, we have determined energy consumption, carbon emission and water consumption as our significant aspects which require managing actions (hazardous and non-hazardous waste produced are less significant due to the nature of our businesses). Managing actions such as establishing an environmental policy and management system at each division enable us to communicate our environmental commitment to the colleagues and determine environmental measures to mitigate our adverse impacts.

### Green Champion Working Group

To cultivate a green culture within the Group, we have established the Green Champion Working Group. The working group is formed by the nominated Green Champions from all divisions, acting as a platform to share and learn green practices from each other and in turn spread the best green practices to the colleagues. In 2017, several green awareness campaigns were launched by the working group:

- **Take a Green Shot Campaign:** in order to cultivate green habits, the working group ran "Take a Green Shot Campaign" which invited the colleagues to submit photos with green actions in office or home based on the theme "waste reduction". Each submitted photo was rewarded with a green gift and the top ten most creative photos were acknowledged on the intranet forum;
- **Resources Sharing Platform:** in support of our sponsored project with World Green Organisation's "Great Eagle x WGO – More Love, Less Waste" (please refer to section "Community" for details), we held the Resources Sharing Platform at our offices. The campaign aimed to promote the concept of "reuse" by asking our colleagues to donate items they no longer needed and shared them with the others; and

- **Green Monday Luncheon:** to mitigate climate change, we encouraged colleagues to go meatless on Mondays by organising Green Monday Luncheon. Not only could the participating colleagues reduce their carbon footprint, they also savour healthy green food in a happy chit-chat time with the others.



Take a Green Shot Campaign

### Environmental Measures

Our Hotels Division endeavours to be one of the role models amongst hospitality operators in raising green awareness and reducing environmental impact. The Division has been implementing a systematic approach in managing environmental issues at hotels through the partnership with EarthCheck, the leading international sustainability benchmarking and certification service for the travel and tourism industry. In 2017, Cordis, Auckland retained its EarthCheck Platinum Certification, acknowledging their sustainability efforts for over ten years. To celebrate this notable achievement, the hotel organised a big "Plaque Unveiling Celebration" that was attended by the former Prime Minister of New Zealand and CEO of EarthCheck. In addition, there were seven hotels that retained Gold Certified status, and five hotels were Silver Certified.

## CORPORATE SOCIAL RESPONSIBILITY



EarthCheck Plaque Unveiling Celebration

Nurturing a green corporate culture is vital for moving environmental protection forward. As such, the Division has launched a global environmental event named as “Loving Earth Month”. Activities of the event in 2017 included:

- holding the “lights out” campaign at the hotels in support of the Earth Hour movement organised by the World Wide Fund for Nature;
- offering meatless dishes at the restaurants and colleague cafeterias on Monday to promote healthy green diet; and
- implementing an Upcycling Competition for the colleagues to design and create their innovative products made from hotel waste.



Lights Out Campaign in Support of Earth Hour



Upcycling Competition

Other than the “Loving Earth Month”, the Division also took other green practices actions in 2017:

- the Division introduced PressReader – the market leader on digital newspaper and magazine delivery – to provide the guests a paperless option which would reduce wastage and cost. In lieu of the current print paper delivery, the hotels offer this service on a complimentary basis and the guests are able to download and save as many newspapers and magazines as they like on their smart phones or tablets such that they could take home or continue reading on their journeys;
- to raise awareness of ongoing environmental issues among the young guests, Cordis Hotels created a mascot for their Cordis Kids Programme, “Cody”, a character based on the endangered red panda. The hotels curated a series of environmental activities for the young guests such as inviting them to join a complimentary handicraft session which turns some of the hotels’ recyclable into toys. Plush toys of Cody are available for sale with all proceeds going to support conservation of the wildlife; and

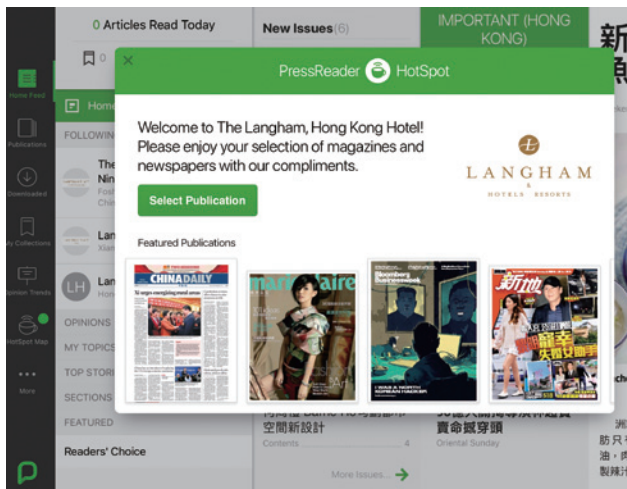
- major refurbishment of guestrooms and public area was completed at Cordis, Auckland. Green features such as 100% LED lighting, water saving fixtures for bathrooms, and recycle bins with two compartments were installed in all the newly renovated guestrooms. The hotel was also the first upper upscale hotel in the country to introduce eZee electric bicycles for all the guests. With the use of eZee sprint electric bicycles, the guests are able to explore the city with ease through an environment-friendly mode of transport.



Hotel Refurbishment at Cordis, Auckland

Our Property Management Division also strives to reduce their environmental footprints as well as improve their environmental performance. As such, the Division has:

- implemented ISO 14001 Environmental Management System Standard at the properties they manage;
- formulated a Green Purchasing Policy for the colleagues, tenants, contractors and suppliers as a reference when making green purchasing decisions;
- retrofitted fluorescent luminaries with LED luminaries fitted with motion sensors at staircases, corridors and lavatories;
- installed Variable Speed Drive (VSD) for chilled water pumps and air handling units;
- participated in Earth Hour whilst encouraged the retail tenants, office occupiers and shoppers to join the meaningful event;
- installed automatic low flow water faucet for wash basin; and
- drawn underground water for irrigation.



PressReader



“Cody” Handcraft Session

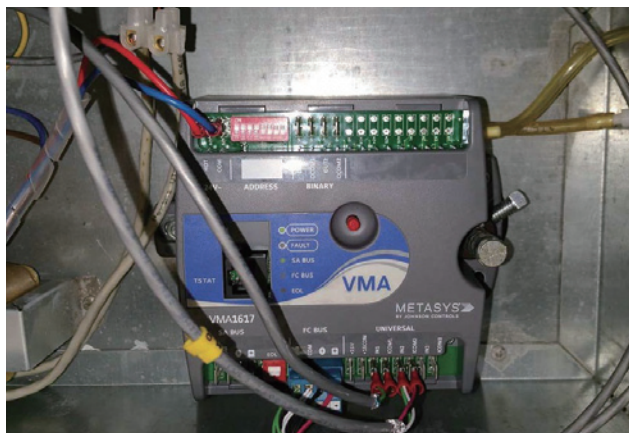
## CORPORATE SOCIAL RESPONSIBILITY

In 2017, the Division further implemented the following green measures:

- installed daylight sensors which automatically dim or turn off the electric lights in the building interiors when enough natural light is entering in order to reduce energy consumption;
- replaced all aging flood lights of the blue sky effect lighting system at Langham Place Mini Atrium by LED lights which could last for a longer period and consume less energy; and
- installed CO<sub>2</sub> sensors to reduce fresh air load during summer so as to reduce energy wastage.



Installation of Daylight Sensors



Installation of CO<sub>2</sub> Sensors

To protect the environment, Property Management Division understands it cannot be done solely by themselves and must seek partnership with the tenants. In view of this, the Division has:

- introduced a few recycling initiatives to collect used paper, glass containers, computers, red packets and mooncake boxes from the tenants;
- collected used books and stationery from the tenants for donation to charities;
- co-organised "Food Waste Recycling Partnership Scheme" with Environmental Protection Department and Green Council for the F&B tenants to participate; and
- organised green workshops such as Used Clothes Upcycling Workshop.



Used Red Packet Collection

## Energy Consumption



Business	Direct energy consumption (GJ)	Indirect energy consumption (GJ)	Total energy consumption (GJ)	Total energy consumption intensity (GJ/sqm)
Hotel <sup>1</sup>	241,249	487,399	728,648	1.28
Property & Others <sup>2</sup>	424	189,596	190,020	0.46

## Carbon Emissions



Business	Direct carbon emission (tonnes CO <sub>2</sub> -eq)	Indirect carbon emission <sup>3</sup> (tonnes CO <sub>2</sub> -eq)	Total carbon emission (tonnes CO <sub>2</sub> -eq)	Total carbon emission intensity (tonnes CO <sub>2</sub> -eq/sqm)
Hotel <sup>1</sup>	13,516	61,269	74,785	0.13
Property & Others <sup>2</sup>	29	40,548	40,577	0.10

## Water Consumption



Business	Total water consumption (m <sup>3</sup> )	Total water consumption intensity (m <sup>3</sup> /sqm)
Hotel <sup>1</sup>	1,583,061	2.78
Property & Others <sup>2</sup>	358,652	0.86

Notes:

- Hotel includes owned hotels only.
- Property & Others include communal area of three owned and/or managed major properties: Great Eagle Centre, Langham Place (Office Tower & Shopping Mall) and Three Garden Road only.
- Scope 3 carbon emissions are not reported as the data is not material due to the nature of our businesses.

Our Development and Project Management Division is committed to pursuing environmental initiatives during the development and project management process. Starting from planning, design, construction, to subsequent collaboration with Hotels Division and Property Management Division, the environmental impacts in the life cycle of new development and renovation projects are evaluated. The Division researches building rating schemes for each of their projects, which are appropriate for the specific asset:

- in San Francisco, the recently completed Pine Street Condominium follows both Title 24 standards as well as Greenpoint certification. Furthermore, the future developments in San Francisco are also being designed to achieve LEED Accreditation – the Howard Condominium/Hotel (Platinum), and the Market Street Hotel (Gold at a minimum);
- in Washington D.C., The Eaton Hotel is being renovated to achieve LEED Accreditation (Gold). Opening in 2018, it will firmly demonstrate the new Eaton brand which has strong links to sustainable property development, operation and lifestyle; and
- the new residential development in Pak Shek Kok, Tai Po, Hong Kong, comprising 600 to 700 luxury residential units, is following the BEAM Plus certification process (Gold), and is being designed to comply with the Sustainable Building Design Guidelines.

Improved use of I.T. and web based resources are reducing the environmental impact of the Division and their suppliers. Business processes are also being improved with process inefficiencies being designed out as new systems are adopted.

Looking forward our property developments in the future will continue to seek out new standards, methods and materials to minimise negative impacts and enhance our positive contributions to environmental control and sustaining quality of life.

In our corporate office, Administration Division implements green practices according to the slogan “ER<sup>3</sup>” (Environmental Protection, Recycle, Reduce and Reuse). The following green practices were implemented in 2017:

- installed energy saving fittings such as LED lightings, glass partitions, energy saving timer, recycling stations and plant walls in new offices;
- installed air purifiers in restrooms so as to improve air quality;
- used FSC certified paper in offices and for business cards printing;

## CORPORATE SOCIAL RESPONSIBILITY

- collected printer cartridges and waste paper for recycling;
  - relocated old furniture for new offices to use; and
  - participated in Hong Kong Environmental Production Association's Tree Conservation Scheme to recycle Peach Blossom and Chinese New Year plants.
- o Three Garden Road: Property Management (Commercial & Industrial)
- Hong Kong Green Council's 2017 Green Management Award (Large Corporation) – Service Provider:
    - o Langham Place: Gold

The awards demonstrate our environment consciousness and excellent operational environmental management.

### Recognition and Signatories

In recognition of our efforts in environmental protection, our Hotels Division and Property Management Division were honoured by the following green awards:

- GreenLeader by TripAdvisor:
  - o The Langham, London – Gold Level
  - o The Langham, Auckland (rebranded as Cordis, Auckland) – Silver Level
  - o The Langham, Melbourne – Silver Level
  - o The Langham, Boston – Bronze Level
- The Langham Auckland (rebranded as Cordis, Auckland):
  - o New Zealand Hotel Industry Award – Hotel Industry Environmental Initiative of the Year Award by New Zealand Hotel Industry Conference
  - o Qualmark Enviro – Gold by Qualmark New Zealand Limited
- Cordis, Hong Kong:
  - o U Green Awards 2017 – Outstanding Green Event Planning by U Magazine
- The Hong Kong Awards for Environmental Excellence (Certificate of Merit) by the Environmental Campaign Committee:
  - o Eaton, Hong Kong: Hotels & Recreational Clubs
  - o Great Eagle Centre: Property Management (Commercial & Industrial)



Hong Kong Green Council Awards

The Group also supports many of the government's green initiatives. We are the signatories to:

- Energy Saving Charter
- Charter on External Lighting
- Carbon Footprint Repository



Energy Saving Charter

## OPERATING PRACTICES

### Anti-corruption and Supply Chain Management

The Group is committed to adhering to the highest ethical standards as well as relevant laws and regulations, both in employee and supplier level. To this end:

- all colleagues are given a Code of Conduct which they are required to adhere to. The Code explicitly prohibits colleagues from soliciting, accepting, or offering bribes or any other form of advantage. The Code also outlines the Group's expectations on the colleagues with regard to conflicts of interest as well as whistle-blowing procedure;
- The Group recognises that through leadership and monitoring along the supply chain, we could promote adoption and support of fair operating practices as well as CSR. In order to guide these aspects in our supply chain more systematically, the Supplier Code of Conduct has been formulated and communicated through the tendering documents. As we reckon that child and forced labour likely occur in developing countries where our suppliers are based, we have stipulated prevention of such practices in the Code; and
- to ensure further suppliers' commitment to adopt CSR, the Group has enhanced the process by using a checklist. The checklist is transformed from the requirements as stated in the Supplier Code of Conduct to a Q&A format and has been sent to the suppliers along with the tendering documents. Response rate and scoring profile have been analysed for compliance status monitoring and implementation improvement. The suppliers are required to fill in the checklist every three years, keeping us informed of their CSR performance status.

### Superior Quality Services

As our business nature does not involve any manufacturing process, product responsibility issues are not directly related to us. However, we are committed to offering superior quality services to our customers by satisfying their expectations and needs – whether they are guests at our hotels or tenant/shoppers at properties under our management.

The Hotels Division is committed to continuously improving and delivering excellent services to increase guest loyalty. Here are their measures to achieve the commitment:

- “Quality League”, a Total Quality Management System, is one of the Division's core management strategies to drive the best performance in the business. This team-oriented system is based on the renowned Malcolm Baldrige Performance Excellence Framework from the United States. It focuses on engaging every colleague towards the same goal from a systematic perspective on continuous improvement;
- the Division utilised a robust voice-of-the-customers (VOC) system to collect the guests' feedback, and tailor services and products. Through an integrated platform to compile the data collected from all VOC channels, the Division could analyse the guests' preferences and enhance the service delivery and business strategy to increase guest loyalty. Net Promoter Score (NPS) and Defect Free Index (DFI) derived from online survey are the two key performance indicators for measuring guest loyalty to the hotels;
- to ensure the consistency of service delivery and provide every guest with the most professional services and a delightful experience, independent professionals in mystery shopping are invited to conduct a quality assessment at the hotels every year. Through the assessment, professional opinion is provided to the Division to ensure the services and facilities comply with the Brand; and

## CORPORATE SOCIAL RESPONSIBILITY

- in 2017, for the purpose of exceeding the guests' expectations, The Langham, Hong Kong initiated the "+1 Service Campaign" to encourage the colleagues to go extra miles in guest service. The campaign promoted monthly +1 story sharing by various departments with best practice case studies including guests' compliments and learning highlights. The stories are communicated through Daily Legend (the daily newsletter), posters and screen savers in the hotel. Year-end best of the best story will be selected and recognised by the management.



### +1 Service Campaign

Our Property Management Division implements ISO 9001 Quality Management System which ensures their services meet the needs of customers and enhance customer satisfaction. Requirements of the system include:

- establishing a Customer Feedback System to collect appreciations, complaints and general enquiries from the customers;
- regularly sending questionnaires to the tenants to obtain their feedback; and
- timely giving feedback to the customers and determining improvement actions.

Other than implementing the quality management system, in 2017, the Division put in place other measures to strengthen the customer services:

- established "Care the People in Need System" to provide attentive service to people in need. The system provides special training to the colleagues on how to take care of the elderly, children, disabled and pregnant women;
- widened staircases to provide a safer shopping environment to the shoppers so as to prevent fall and trip hazards; and
- carried out carborundum refurbishment work at car park driveway in order to ensure traffic safety.



Care the People in Need Training



Carborundum Refurbishment at Car Park Driveway



## Recognition

In recognition of our commitment in providing superior quality services, our Hotels Division and Property Management Division have received the following outstanding awards:

- 2017 Readers' Choice Awards by Condé Nast Traveler:
  - o The Langham, New York: The Best Hotel in New York City (No. 2 in the U.S. and No. 30 out of the top 50 in the world)
  - o The Langham, Chicago: No. 2 in Chicago
  - o The Langham, Melbourne: No. 3 in Australia and New Zealand
  - o The Langham, Boston: No. 8 in Boston
  - o The Langham Auckland (rebranded as Cordis, Auckland) – No. 12 in Australia and New Zealand
  - o The Langham Huntington, Pasadena: No. 15 in Los Angeles
  - o The Langham, London: No. 22 in London
- Forbes Travel Guide 2017:
  - o The Langham, Hong Kong – Five-Star Hotel
  - o The Langham, Chicago – Five-Star Hotel
  - o Chuan Spa at The Langham, Chicago – Five-Star Spa
- The 2018 Michelin Guide, Hong Kong and Macau:
  - o T'ang Court at The Langham, Hong Kong: Three Michelin Stars Rating
  - o Ming Court at Cordis, Hong Kong: One Michelin Star Rating
  - o Yat Tung Heen at Eaton, Hong Kong: One Michelin Star Rating
- The 2018 Michelin Guide, Shanghai:
  - o T'ang Court at The Langham, Shanghai, Xintiandi: Three Michelin Stars Rating
- The Langham, Chicago:
  - o The Best Hotel in the United States, The Best Hotel in Illinois and The Best Hotel in Chicago by U.S. News & World Report
  - o No. 2 Hotel in Chicago by Travel + Leisure
- Langham Place:
  - o Hong Kong Star Brands Award 2017 (Enterprise) by Hong Kong Small and Medium Enterprises Association



Three Michelin Stars Rating (T'ang Court at The Langham, Shanghai)



Hong Kong Star Brands Award

## COMMUNITY

### Community Involvement Strategy

Our community involvement strategy focuses on three themes – **Art, Children Education, and Environmental Protection**:

- we believe art is important to the community. Art could enrich the daily lives of people and promote social progress and cultural development;
- we believe that the world's future relies heavily on the next generation. Children in preschool education and kindergarten, in particular, are in their prime period to learn and acquire knowledge; and
- environmental protection is a subject which is essential to our organisational culture and it should be extended to the community at large.

### Community Investment

Based on the themes, we partner with non-profit organisations to design a few deserving projects which would benefit the community. We believe by focusing all of our philanthropic resources – financial, volunteer, and in-kind – on these projects, we could engender greater social impact. The following projects were sponsored by us in 2017:

- Art: to groom the interest of children in classical music, we sponsored Hong Kong Sinfonietta's "Great Eagle Family Series – Good Music for Kids Concert". In this special concert tailor-made for young children aged 3-6, the concert took the children to a musical circus parade through orchestral music; for three consecutive years, we co-sponsored (with Lo Ying Shek Chi Wai Foundation) Music Children@Sham Shui Po Project which aimed to transform grassroots children in Sham Shui Po district by helping them to develop their personal abilities and a sense of community. Ensemble-based instrumental classes, orchestra, choir and public performances were organised throughout the year for the children to participate;



Great Eagle Family Series – Good Music for Kids Concert



Music Children@Sham Shui Po Project

- Children Education: we continued the mission of "Great Eagle Playright Family Play Project" by empowering more parents to understand how important "free play" is in children development and family relationship. Parent training workshops, a parent sharing talk and a mega family play day were organised to lead changes in parents' value in "free play". The project also strengthened play resources for parents by enhancing the dedicated project website and distributing more of the play booklet to them; and



Great Eagle Playright Family Play Project

- Environmental Protection: Riding on the success of our partnership with World Green Organisation (“WGO”) in “Great Eagle x WGO – Less Waste Let’s Do It Project<sup>2</sup>”, we developed the third phase of the project – “Great Eagle x WGO – More Love, Less Waste Project”. This phase aimed to reduce waste and at the same time show love and care to the community. Youth Green Ambassadors once again organised community green programmes which included “Resources Sharing Platform”, “Food Waste Reduction”, “BYOC (Bring Your Own Cutlery) Campaign” and “Green Carnival”. Our Property Management Division also offered in-kind support to the BYOC Campaign by handing out stainless steel cutlery to the tenants at Great Eagle Centre.



Great Eagle x WGO – More Love, Less Waste Project

Corporate volunteering forms another vital element of our community involvement strategy. We encourage our colleagues to explore the community and help people in need by joining volunteering services. One of the volunteering services in 2017 was to support “Food Waste Reduction” as organised by WGO. Our volunteers went to a wet market after work to collect surplus vegetables and distributed them to the elderly. Overseas, The Langham, London volunteered for KIDS, a charity that works with disabled children, to clean their Chelsea Playground as well as accompany the children from the charity to bowling. Cordis Auckland volunteered at Eat My Lunch which gives out free lunch to children in need. Before work in the morning, the volunteers made sandwiches which were then distributed to schools in New Zealand. The Langham, Boston and Chelsea Hotel, Toronto raised money for charities by joining JP Morgan Corporate Challenge and Big BIKE Event, respectively.



“Food Waste Reduction” Volunteering

## CORPORATE SOCIAL RESPONSIBILITY



“Eat My Lunch” Volunteering



“Big BIKE Event” Volunteering

Other than designing a few deserving projects with non-profit organisations, we strive to contribute to the development of art and local talents in Hong Kong. As such, our Marketing Division has introduced Musica del Cuore (an Italian term for “Music of the Heart”) at Three Garden Road. Musica del Cuore is a free weekly concert series which transforms the upper ground floor of Three Garden Road into a “community concert stage”, presenting some of the finest Classical repertoires to the general public. The concert series has provided a platform for local talents, well-established artists and chamber groups to showcase their artistry whilst visiting guests from other parts of the world could inspire music lovers through cultural exchange.



Musica del Cuore

### Memberships and Recognition

In addition to organising Musica del Cuore, we support renowned art events held in Hong Kong. For example, we are the Silver Patron of The Hong Kong Arts Festival. Promoting best practices in environmental excellence and exchange knowledge amongst the top CSR leaders, we are a Silver Patron Member of Hong Kong Green Building Council.

Our community involvement efforts have enabled the Group and several subsidiaries to be awarded the “10 Years Plus Caring Company”, “5 Years Plus Caring Company” and “Caring Company” logos accreditation by The Hong Kong Council of Social Service.

# BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

## DIRECTORS

### **Dr. LO Ka Shui**

*Chairman and Managing Director*

Dr. LO Ka Shui, aged 71, has been a member of the Board since 1980. He is the Chairman, Managing Director of the Company, the Chairman of the Finance Committee and is also a director of various subsidiaries of the Company. He is the Chairman and a Non-executive Director of the Manager of the publicly listed trusts, Champion Real Estate Investment Trust and Langham Hospitality Investments. He is also a Vice President of The Real Estate Developers Association of Hong Kong, a member of the Board of Trustees of The Hong Kong Centre for Economic Research and a Vice Chairman of The Chamber of Hong Kong Listed Companies. Dr. Lo graduated from McGill University with a Bachelor of Science Degree and from Cornell University with a Doctor of Medicine (M.D.) Degree. He was certified in Internal Medicine and Cardiology. He has over three decades of experience in property and hotel development and investment both in Hong Kong and overseas. Dr. Lo is a son of Madam LO TO Lee Kwan, an elder brother of Mr. Lo Hong Sui, Vincent and Dr. Lo Ying Sui, a younger brother of Mr. Lo Hong Sui, Antony and Madam Law Wai Duen, and the father of Mr. Lo Chun Him, Alexander, all being Directors of the Company. Also, he is the father of Ms. Lo Bo Lun, Katherine, being senior management of the Company.

### **Madam LO TO Lee Kwan**

*Non-executive Director*

Madam LO TO Lee Kwan, aged 98, has been a Director of the Group since 1963. She was an Executive Director of the Company prior to her re-designation as a Non-executive Director of the Company in December 2008. She is the wife of Mr. Lo Ying Shek, the late former chairman of the Company, and is the co-founder of the Group. She actively involved in the early stage development of the Group. She is the mother of Dr. Lo Ka Shui, Mr. Lo Hong Sui, Antony, Madam Law Wai Duen, Mr. Lo Hong Sui, Vincent and Dr. Lo Ying Sui, and the grandma of Mr. Lo Chun Him, Alexander, all being Directors of the Company. Also, she is the grandma of Ms. Lo Bo Lun, Katherine, being senior management of the Company.

### **Mr. CHENG Hoi Chuen, Vincent**

*Independent Non-executive Director*

Mr. CHENG Hoi Chuen, Vincent, aged 69, is an Independent Non-executive Director of the Company. He has been a Director of the Group since 1994 and is the Chairman of the Audit Committee and a member of both the Remuneration Committee and the Nomination Committee of the Company. Mr. Cheng is an Independent Non-executive Director of China Minsheng Banking Corp., Ltd., MTR Corporation Limited, Hui Xian Asset Management Limited (Manager of the publicly listed Hui Xian Real Estate Investment Trust), CLP Holdings Limited, Shanghai Industrial Holdings Limited, Wing Tai Properties Limited and CK Hutchison Holdings Limited. He is a former Chairman of The Hongkong and Shanghai Banking Corporation Limited, HSBC Bank (China) Company Limited and HSBC Bank (Taiwan) Company Limited and a former Executive Director of HSBC Holdings plc. Mr. Cheng is also a former Independent Non-executive Director of Hutchison Whampoa Limited, which has been withdrawn from listing on 3 June 2015. Mr. Cheng is a Vice Patron of Community Chest of Hong Kong and was a member of the Advisory Committee on Post-service Employment of Civil Servants. In 2008, Mr. Cheng was appointed a member of the National Committee of the 11th Chinese People's Political Consultative Conference ("CPPCC") and a senior adviser to the 11th Beijing Municipal Committee of the CPPCC. He graduated from The Chinese University of Hong Kong with Bachelor of Social Science Degree in Economics and from The University of Auckland with a Master's Degree in Philosophy (Economics).

### **Professor WONG Yue Chim, Richard**

*Independent Non-executive Director*

Professor WONG Yue Chim, Richard, aged 65, is an Independent Non-executive Director of the Company. He has been a Director of the Group since 1995 and is the Chairman of the Nomination Committee and a member of both the Audit Committee and the Remuneration Committee of the Company. Professor Wong is Chair of Economics at The University of Hong Kong. He is a leading figure in advancing economic research on policy issues in Hong Kong through his work as Founding Director of the Hong Kong Centre for Economic Research and the Hong Kong Institute of Economics and Business Strategy. He was awarded the Silver Bauhinia Star in 1999 in recognition of his contributions in education, housing, industry and technology development and was appointed a Justice of the Peace in 2000 by the Government of the Hong

## BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

Kong Special Administrative Region. He is a member of Research Council of Our Hong Kong Foundation. Professor Wong is an Independent Non-executive Director of Orient Overseas (International) Limited, Pacific Century Premium Developments Limited, and Sun Hung Kai Properties Limited, all of which are companies whose shares are listed on the Stock Exchange. He is a former Independent Non-executive Director of CK Life Sciences Int'l., (Holdings) Inc. and Link Asset Management Limited (Manager of the publicly listed Link Real Estate Investment Trust).

### **Mrs. LEE Pui Ling, Angelina** *Independent Non-executive Director*

Mrs. LEE Pui Ling, Angelina, aged 69, was appointed as an Independent Non-executive Director of the Company in 2002 and is the Chairman of the Remuneration Committee and a member of both the Audit Committee and the Nomination Committee of the Company. She is a practicing solicitor in Hong Kong and a partner of the firm of solicitors, Woo, Kwan, Lee & Lo. She is also a Non-executive Director of CK Infrastructure Holdings Limited, Henderson Land Development Company Limited and TOM Group Limited. She is active in public service and is a Member of the Exchange Fund Advisory Committee of The Hong Kong Monetary Authority and a Member of the Takeovers and Mergers Panel of the Securities and Futures Commission. She has a Bachelor of Laws Degree from University College London, United Kingdom and is a Fellow of the Institute of Chartered Accountants in England and Wales and the Hong Kong Institute of Certified Public Accountants.

### **Mr. LEE Siu Kwong, Ambrose** *Independent Non-executive Director*

Mr. LEE Siu Kwong, Ambrose, aged 69, was appointed as an Independent Non-executive Director of the Company in January 2016 and is a member of each of the Audit Committee, Remuneration Committee and Nomination Committee of the Company. He is currently an independent non-executive director of HSBC Bank (China) Company Limited and was a non-executive director of Digital Broadcasting Corporation Hong Kong Limited. Mr. Lee had served with the Hong Kong Government for 38 years and retired from it in 2012. He joined the Hong Kong Government as an Immigration Officer in 1974. He advanced through the ranks and in 1998, took charge of the Department as Director of Immigration. In 2002, Mr. Lee was appointed as Commissioner of the Independent Commission Against Corruption and one year later, he was appointed as Secretary for Security of the HKSAR Government. Throughout his years of service, Mr. Lee developed ample experience in government administration, executive management,

law enforcement and crisis management. Mr. Lee was a Hong Kong deputy to the 12th National People's Congress and is a Vice Chairman of the Council of Lifeline Express Hong Kong Foundation. He was awarded the Gold Bauhinia Star in 2009 and the Hong Kong Immigration Service Medal for Distinguished Service in 1998. Mr. Lee graduated from The University of Hong Kong with a Bachelor Degree of Science in Electrical Engineering and had also pursued administrative development and senior executive studies at Tsinghua University, University of Oxford, Harvard University and INSEAD.

### **Professor POON Ka Yeung, Larry** *Independent Non-executive Director*

Professor POON Ka Yeung, Larry, aged 50, was appointed as an Independent Non-executive Director of the Company in March 2016. He is a member of each of the Audit Committee, Remuneration Committee and Nomination Committee of the Company. He has been teaching marketing-related subjects for the Master's Degree in Science program, MBA program and Global Executive MBA program (OneMBA) of The Chinese University of Hong Kong. Since June 2008, he has been appointed as Adjunct Associate Professor in the Department of Marketing of The Chinese University of Hong Kong. Professor Poon is an independent non-executive director of Shenzhen Neptunus Interlong Bio-Technique Company Limited. He has been appointed as an Honorary Institute Fellow of The Asia-Pacific Institute of Business of The Chinese University of Hong Kong since April 2002. He is also the Adviser of The Chinese Gold and Silver Exchange Society and an Independent Committee Member of the Registration Committee for the Practitioners' Registration Scheme of the Society. He obtained his Bachelor's Degree in Mathematics with Minor in Economics and Marketing from The Chinese University of Hong Kong in 1989 and was further admitted to the MBA Degree by the University of Hull, United Kingdom in 1996.

### **Mr. LO Hong Sui, Antony** *Executive Director*

Mr. LO Hong Sui, Antony, aged 76, is an Executive Director and a director of various subsidiaries of the Company. He has been a Director of the Group since 1967. Mr. Lo has been actively involved in property development, construction and investment for decades. He graduated from the University of New South Wales with a Bachelor's Degree in Commerce. Mr. Lo is a son of Madam Lo To Lee Kwan, an elder brother of Dr. Lo Ka Shui, Mr. Lo Hong Sui, Vincent and Dr. Lo Ying Sui, a younger brother of Madam Law Wai Duen, and an uncle of Mr. Lo Chun Him, Alexander, all being Directors of the Company. Also, he is an uncle of Ms. Lo Bo Lun, Katherine, being senior management of the Company.

**Madam LAW Wai Duen**  
Executive Director

Madam LAW Wai Duen, aged 81, is an Executive Director and a director of various subsidiaries of the Company. She has been a Director of the Group since 1963. Madam Law graduated from The University of Hong Kong with a Bachelor's Degree in Arts and has been actively involved in the Group's property development and investment in Hong Kong for decades. Madam Law is a daughter of Madam Lo To Lee Kwan, an elder sister of Dr. Lo Ka Shui, Mr. Lo Hong Sui, Antony, Mr. Lo Hong Sui, Vincent and Dr. Lo Ying Sui, and an aunt of Mr. Lo Chun Him, Alexander, all being Directors of the Company. Also, she is an aunt of Ms. Lo Bo Lun, Katherine, being senior management of the Company.

**Mr. LO Hong Sui, Vincent**  
Non-executive Director

Mr. LO Hong Sui, Vincent, aged 70, has been a Director of the Group since 1970. He was an Executive Director of the Company prior to his re-designation as a Non-executive Director of the Company in December 2008. He is also the Chairman of the Shui On Group which he founded in 1971. The Shui On Group is principally engaged in property development, construction and construction materials with interests in Hong Kong and the Chinese Mainland. He is the Chairman of SOCAM Development Limited and Shui On Land Limited, both are listed on the Stock Exchange. He is also a Non-executive Director of Hang Seng Bank Limited. Mr. Lo is the Chairman of the Hong Kong Trade Development Council, the President of the Council for the Promotion & Development of Yangtze, an Economic Adviser of the Chongqing Municipal Government, a Vice Chairman of the Chamber of International Commerce Shanghai, the Honorary Life President of the Business and Professionals Federation of Hong Kong, an Honorary Court Chairman of The Hong Kong University of Science and Technology. He was awarded the Grand Bauhinia Medal (GBM) in 2017, the Gold Bauhinia Star in 1998 and was appointed a Justice of the Peace in 1999 by the Government of the Hong Kong Special Administrative Region. Mr. Lo is a son of Madam Lo To Lee Kwan, an elder brother of Dr. Lo Ying Sui, a younger brother of Dr. Lo Ka Shui, Mr. Lo Hong Sui, Antony and Madam Law Wai Duen, and an uncle of Mr. Lo Chun Him, Alexander, all being Directors of the Company. Also, he is an uncle of Ms. Lo Bo Lun, Katherine, being senior management of the Company.

**Dr. LO Ying Sui**  
Non-executive Director

Dr. LO Ying Sui, aged 65, has been a Director of the Group since 1993. He was an Executive Director of the Company prior to his re-designation as a Non-executive Director of the Company in December 2008. With a Doctor of Medicine Degree from the University of Chicago, he is a specialist in Cardiology and a Clinical Associate Professor (honorary) at The Chinese University of Hong Kong Faculty of Medicine. He is a son of Madam Lo To Lee Kwan, a younger brother of Dr. Lo Ka Shui, Mr. Lo Hong Sui, Antony, Madam Law Wai Duen and Mr. Lo Hong Sui, Vincent, and an uncle of Mr. Lo Chun Him, Alexander, all being Directors of the Company. Also, he is an uncle of Ms. Lo Bo Lun, Katherine, being senior management of the Company.

**Mr. LO Chun Him, Alexander**  
Executive Director

Mr. LO Chun Him, Alexander, aged 33, joined the Group in 2010 and was appointed as an Executive Director of the Company in December 2015. He is also a member of the Finance Committee. Mr. Lo holds directorships in various principal subsidiaries of the Company, including The Great Eagle Company, Limited, Great Eagle (China) Investment Limited, The Great Eagle Development and Project Management Limited, Eagle Property Management (CP) Limited, Langham Hospitality Group Limited, Langham Hotels International Limited, Pacific Eagle Holdings Corporation and Pacific Eagle China Orient (US) Real Estate GP, LLC. He is also a Non-executive Director of Langham Hospitality Investments Limited and LHIL Manager Limited (Manager of the publicly listed Langham Hospitality Investments). Prior to joining the Group, he had worked at Citibank's investment banking division with a focus on Hong Kong's market. Mr. Lo is also a member of the Executive Committee of The Real Estate Developers Association of Hong Kong and a member of the Management Committee of The Federation of Hong Kong Hotel Owners Limited. He graduated from Washington University in St. Louis with a Bachelor of Arts in Psychology. Mr. Lo is a son of Dr. Lo Ka Shui, being a substantial shareholder, the Chairman and Managing Director of the Company. Also, he is a grandson of Madam Lo To Lee Kwan, a nephew of Mr. Lo Hong Sui, Antony, Madam Law Wai Duen, Mr. Lo Hong Sui, Vincent and Dr. Lo Ying Sui, all being Directors of the Company, and a younger brother of Ms. Lo Bo Lun, Katherine, being senior management of the Company.

## BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

### **Mr. KAN Tak Kwong**

*Executive Director and General Manager*

Mr. KAN Tak Kwong, aged 66, has been a Director of the Group since 1988. He is an Executive Director, the General Manager and a member of the Finance Committee of the Company. Mr. Kan also holds directorships in various principal subsidiaries of the Company, including The Great Eagle Company, Limited, Great Eagle (China) Investment Limited, The Great Eagle Properties Management Company, Limited, Great Eagle Tokyo TMK, Eagle Property Management (CP) Limited, Langham Hospitality Group Limited, Langham Hotels International Limited, Pacific Eagle Holdings Corporation and Pacific Eagle China Orient (US) Real Estate GP, LLC. He graduated from The Chinese University of Hong Kong with a Master's Degree in Business Administration and is a member of various professional bodies including the Hong Kong Institute of Certified Public Accountants. Mr. Kan has decades of experience in finance, accounting, strategic development and corporate administration in the real estate, finance and construction industries.

### **Mr. CHU Shik Pui**

*Executive Director*

Mr. CHU Shik Pui, aged 56, joined the Group in 1989 and was appointed as an Executive Director of the Company in December 2015. He is a member of the Finance Committee and also the Head of Tax and Investment primarily responsible for the Group's taxation, finance and investment matters. Mr. Chu is a fellow of The Chartered Association of Certified Accountants, an associate of The Hong Kong Institute of Certified Public Accountants, The Hong Kong Institute of Chartered Secretaries and The Institute of Chartered Secretaries and Administrators. He is also a full member of the Society of Registered Financial Planners. Mr. Chu has 30 years' aggregated experience in taxation, finance, accounting, legal, and acquisition and investment.

## SENIOR MANAGEMENT

### HOTEL

**Ms. LO Bo Lun, Katherine**, aged 36, joined the Hotels Division of Great Eagle Group in 2011 and acted as Executive Director of Langham Hospitality Group Limited. She is a hospitality industry professional. In 2014, she was appointed President of Eaton Hotels. As President, she is launching and overseeing the global rebranding of a new generation of Eaton. She leads the global Eaton team to execute the new Eaton vision in concept, innovation, design, programming, branding, development, project openings, operations, marketing, public relations, and strategic partnerships.

She graduated from Yale University with a Bachelor of Arts with distinction in Sociocultural Anthropology, and subsequently earned her Master of Fine Arts Degree from the University of Southern California. She is a daughter of Dr. Lo Ka Shui, the Chairman and Managing Director of the Company. She is also a granddaughter of Madam Lo To Lee Kwan, a niece of Mr. Lo Hong Sui, Antony, Madam Law Wai Duen, Mr. Lo Hong Sui, Vincent and Dr. Lo Ying Sui, and an elder sister of Mr. Lo Chun Him, Alexander, all being Directors of the Company.

**Mr. LUK Chau Kwong, Eric**, aged 58, is the Chief Financial Officer of the Group's Hotels Division who rejoined the Group in 2002. He first joined the Group in 1994 and had held previous positions including Vice President – Finance and Group Financial Controller for Langham Hospitality Group and various capacities at hotel properties under the Group. He has more than 30 years' hotel management experience and works extensively on the management, operations and acquisition of the Group's hotel projects globally.

### ASSET MANAGEMENT AND BUSINESS DEVELOPMENT

**Mr. Brett BUTCHER**, aged 58, is the Chief Executive Officer of GE Hospitality Asset Management Limited. He held previous senior executive positions in Langham Hospitality Group between 2002 and 2013. Mr. Butcher holds a Bachelor's Degree in Business (Hospitality Management) and has extensive experience in both hotel operations and sales and marketing. His hotel career now spans 38 years and has covered assignments in Asia, the Pacific and North America.

**Mr. LAM Kin Kwok, Sherman**, aged 58, joined Great Eagle Group as Director – Strategy and Business Development in September 2013 and is the President of Pacific Eagle Holdings Corporation, overseeing Great Eagle's overseas property investment and development as well as real estate funds. Mr. Lam held senior roles in both privately held and publicly listed organisations in such section as real estate, electric power, telecommunication, infrastructure, transportation, oil & gas, etc.

### CHINA

**Mr. LU Ning, Michael**, aged 45, Managing Director of the Group's China and Trading Divisions, joined the Group in May 2008. He holds dual Master's Degrees in Business Administration and Management Information Systems from Boston University, and a Bachelor's Degree from Tsinghua University in Beijing, China. Before joining the Group, Mr. Lu worked at premier global business consulting firms with extensive experience in North America, Europe and Asia, and emerging markets such as China and India.



## BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

**Mr. AU Ngai Ho**, aged 60, is the General Manager of Great Eagle (China) Investment Limited. He is responsible for the Group's real estate investment in the PRC. Mr. Au joined the Group in 1977 and has about 40 years' experience in property development and marketing in Hong Kong and Mainland China. Mr. Au holds a Higher Diploma in Valuation and Property Management.

### PROJECT DEVELOPMENT

**Mr. Allen MATIS**, aged 58, is the Head of Development and Project Management Department. With over 37 years of experience in real estate development and private equity investment in Asia and USA, and specific expertise in Greater China, he oversees the project portfolio of the Group. Mr. Matis had held key positions in multi-national organisations. Prior to joining the Company in 2015, he was an Executive Vice President – Property of SilverNeedle Hospitality Group responsible for capital placement, acquisition and development of the group's real estate portfolio. He had also worked for LaSalle Investment Management's Opportunistic Funds, LaSalle Asia Opportunity Fund II and LaSalle Asia Opportunity Fund III as Regional Director of Development for a portfolio with an aggregate investment in excess of US\$4 billion spread over 30 projects. Prior to that, he had worked for Bovis Lend Lease for 17 years and served in senior operational and executive roles including the Country Manager of Greater China. He graduated from The University of Illinois with a Bachelor of Science Degree in Civil Engineering.

**Mr. Toby BATH**, aged 60, is the Executive Vice President of Peak Project Management Limited, a wholly owned development arm in USA of Great Eagle. He is a Member of the Royal Institute of British Architects (RIBA) and of the Association for Project Management (MAPM), an Associate of the American Institute of Architects and a LEED Accredited Professional. He graduated from Oxford School of Architecture and Urban Design, United Kingdom with a Bachelor of Architecture (Honors) Degree and is a holder of Post Graduate Diploma in both Architecture and Urban Design respectively conferred by Oxford Brooks University, United Kingdom. Prior to joining the Group in 2016, he had held directorate appointments in various multi-national architecture and interior design firms and acted as owner's representative playing vital roles in diverse stages of master planning, architecture and urban design for over 30 years. His all-round portfolio combines an array of projects including commercial and retail, hotels and resorts, residences, corporate offices and campuses, aviation and transportation projects, convention centers and auditoriums.

**Mr. Simon BAXTER**, aged 45, is the Managing Director of the Centre of Expertise (COE) within The Great Eagle Development and Project Management Limited. The COE supports all development and project management teams of the Group around the world with expertise in planning, architecture, engineering, procurement and scheduling. Prior to joining the Group, Mr. Baxter held senior leadership positions in two large international project management and consulting organisations delivering construction projects in more than 30 countries around the world. He has extensive experience in all real estate development sub-sectors including hospitality, residential, retail, commercial office and public buildings. He graduated from the University of Northumbria in the United Kingdom with a Bachelor Science Degree in Quantity Surveying and Construction Economics.

**Mr. KWAN Chun Bon, James**, aged 57, is the General Manager – Development of The Great Eagle Development and Project Management Limited. He has over 30 years extensive working experience in real estate fields which includes development projects and investment properties. Mr. Kwan has been serving the Group since September 1994. He holds a Professional Diploma in Estate Management (Hong Kong Polytechnic) and is a member of the Hong Kong Institute of Real Estate Administrators. He is now overseeing the Group's Development Department and handling prospective development projects and real estate investments and acquisition.

### PROPERTY MANAGEMENT

**Mr. LEUNG Tat Kai, Henry**, aged 64, Director and the General Manager of The Great Eagle Properties Management Company, Limited, joined the Group in 2002. He is responsible for the management of the Group's property portfolio. Mr. Leung holds a Bachelor's Degree in Laws. He is a member of the Royal Institution of Chartered Surveyors and an associate member of The Institute of Chartered Secretaries and Administrators. He has over 34 years' experience in the real estate industry and property management.

## BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

### COMPLIANCE AND ADMINISTRATION

**Ms. WONG Mei Ling, Marina**, aged 51, is the Group Company Secretary and the Head of Company Secretarial and Administration Department. Ms. Wong is also responsible for the company secretarial matters of the publicly listed trusts, Champion Real Estate Trust and Langham Hospitality Investments. Ms. Wong is a Fellow both of the Institute of Chartered Secretaries and Administrators and The Hong Kong Institute of Chartered Secretaries and is a holder of a Master Degree in Laws from The Chinese University of Hong Kong, a Master Degree in Business Administration jointly awarded by the University of Wales and the University of Manchester and a Bachelor of Arts Degree in Accountancy from City Polytechnic of Hong Kong (now known as City University of Hong Kong) respectively. Ms. Wong had over 25 years of post qualification experience in company secretarial and compliance. Prior to joining the Company in 2008, Ms. Wong was the Company Secretary of a major red chip listed company in Hong Kong, where she obtained extensive working experience of China business.

### FINANCE

**Mr. MOK Siu Bun, Terry**, aged 64, Financial Controller, joined the Group in 1981. He has a Master's Degree in Business Administration and has over 36 years' experience in accounting and finance in the real estate industry.

### INTERNAL AUDIT

**Mr. HO Hon Ching, Barry**, aged 55, Group Chief Internal Auditor, joined the Group in 2004. He holds a Bachelor's Degree in Economics from the University of Hull, United Kingdom, a Master's Degree in Business Administration from The University of Hong Kong and a Postgraduate Diploma in IT Forensics. He is an Associate of the Institute of Chartered Accountants in England and Wales, a Certified Public Accountant in Hong Kong, a Certified Internal Auditor, a Certified Fraud Examiner and a Certified Information Systems Auditor. In addition, Mr. Ho has also earned the Certification in Risk Management Assurance (CRMA) from the Institute of Internal Auditors (IIA), and the qualification of Certified in Risk and Information Systems Control (CRISC) from the Information Systems Audit and Control Association (ISACA). He has extensive experience in accounting, statutory auditing, IT auditing, internal auditing, risk management and corporate governance.

### LEGAL

**Mr. HUNG Ka Wai**, aged 53, the Head of Legal of the Group, joined the Group in December 2011. Mr. Hung holds a Bachelor of Laws degree, a Postgraduate Certificate in Laws and a Master of Laws degree. Besides, he is also a graduate of the Law School of the University of New South Wales with a Master Degree in the Australian law. He is also a holder of the diploma in arbitration awarded by the Royal Institution of Chartered Surveyors and the corporate finance qualification awarded by the Institute of Chartered Accountants in England and Wales and the certificate in hotel real estate investments and asset management awarded by the School of Hotel Administration of Cornell University. He was admitted as a solicitor in Hong Kong in 1996 with more than 21 years of experience in corporate finance and compliance work in listed companies. He is also a member of the Chartered Institute of Arbitrators in the United Kingdom, the Institute of Chartered Accountants in England and Wales, Chartered Accountants Australia and New Zealand and The Hong Kong Institute of Certified Public Accountants.

# CORPORATE GOVERNANCE REPORT

Great Eagle Holdings Limited is committed to maintaining and developing a high standard of corporate governance practices that are designed to enhance company image, boost Shareholders' confidence, and reduce the risk of fraudulent practices and ultimately serve the long-term interests of our Shareholders. The Board of Directors of the Company will from time to time monitor and review the Company's corporate governance practices in light of the regulatory requirements and the needs of the Company to underpin our engrained value of integrity and accountability. The major activities since 1 January 2017 are set out below:

- **Grant of Share Options**  
It is the normal practice of the Company to grant share options to the eligible employees (including Executive Directors) each year shortly after the publication of annual results announcement of the Company in the first quarter. During the year ended 31 December 2017, 5,344,000 share options were granted to the eligible employees (including Executive Directors and their associates) at the exercise price of HK\$37.15 per share on 14 March 2017.
- **General Mandates to Buy-back and to Issue Shares of the Company**  
General mandates to buy-back no more than 10% of the shares and issue no more than 20% of the shares of the Company were granted by the Shareholders at the Annual General Meeting ("2017 AGM") of the Company held on 10 May 2017.
- **Retirement by Rotation**  
Mr. Lo Kai Shui retired by rotation as an Executive Director of the Company, and ceased to be the Deputy Managing Director and a member of the Finance Committee of the Board at the conclusion of the 2017 AGM in accordance with the Bye-laws of the Company, as more than 86% of the votes were cast against the resolution regarding the re-election of Mr. Lo Kai Shui as Executive Director of the Company at the 2017 AGM of the Company held on 10 May 2017. Formal announcement in relation thereto was published.
- **Revision of Code of Conduct for Securities Transactions**  
For the purpose aligning the terminologies with the existing Model Code of the Listing Rules, during the year, housekeeping amendments were made to the Code of Conduct for Securities Transactions of the Company.

## CORPORATE GOVERNANCE POLICIES AND PRACTICES

The Board of Directors is responsible for reviewing the overall corporate governance arrangements, approving governance policies and reviewing disclosures in Corporate Governance Report. It plays a central supportive and supervisory role in the Company's corporate governance duties. The governance framework of the Company is constituted by the Statement of Corporate Governance Practice of the Company. It serves as an ongoing guidance for the Directors to perform and fulfill their respective roles and obligations to the Company.

### Corporate Governance Practice

The Company has in place a set of governance policies and procedures which constituted the core elements of the governance framework of the Group. They include:

- **Reporting and Monitoring Policy on Connected Transactions**  
The purpose of this policy is to set out the internal control systems and monitoring procedures of the Company in respect of executing, recording and reporting of all connected transactions and continuing connected transactions no matter they are exempted transactions or otherwise.
- **Schedule of Matters Reserved for the Board**  
It sets out a list of major issues preserved for the decision of full Board, except when an appropriate board committee is set up for the matter pursuant to a resolution passed by the full Board.
- **Policy on the Preservation and Prevention of Misuse of Inside Information**  
It sets out the Company's internal control systems and monitoring procedures to preserve and prevent the misuse of inside information and ensure all persons to whom the policy applies understand their obligations to preserve the confidentiality of unpublished inside information and assist them and the Company to comply with their obligations to disclose inside information.
- **Code of Conduct**  
It sets out the basic standards of behaviour expected of all employees (including Executive Directors) and the Group's policy on matters like acceptance of advantages and declaration of conflict of interest by employees in connection with their official duties.
- **Code of Conduct regarding Securities Transactions by Directors and Relevant Employees**  
It sets out the required standards against which the Directors and relevant employees of the Company must measure their conduct regarding transactions in securities of the Company or any listed entities in which the Company has 20% or above interest in share capital and the Director or the relevant employee is in possession of unpublished inside information of such entities.
- **Shareholder Communication Policy**  
It reflects the current practice of the Company in communications with Shareholders with an aim to promote effective engagement with Shareholders, both individual and institutional investors, and other stakeholders.
- **Social Media Policy**  
It sets out the basic standards of behaviour expected of all employees and the procedures they must follow regarding the use of social media, both personally as well as in their capacity as representatives of the Group.

The Board regularly reviews these policies and procedures, and further enhancement will be made from time to time in light of the latest statutory and regulatory regime and applicable international best practices. Copies of the principal governance policies can be obtained from the Company's website at [www.GreatEagle.com.hk](http://www.GreatEagle.com.hk).

### **Compliance with Corporate Governance Code**

During the year, the Company has complied with most of the code provisions and where appropriate, adopted some of the recommended best practices as set out in the CG Code. Set out below are the details of the deviations from the code provisions:

#### **CG Code Provision A.2.1 requires that the roles of chairman and chief executive should be separate and should not be performed by the same individual**

Dr. Lo Ka Shui is the Chairman of the Board and is holding the office of Managing Director of the Company. While this is a deviation from CG Code Provision A.2.1, dual role leadership has been in practice by the Company for decades and has withstood the test of time. The Board considers this arrangement to be appropriate for the Company as it can preserve the consistent leadership culture of the Company and allow efficient discharge of the executive functions of the chief executive. The Board believes that a balance of power and authority is adequately ensured by the operations of the Board which comprises experienced and high caliber individuals including five Independent Non-executive Directors and three Non-executive Directors. Meanwhile, the day-to-day management and operation of the Group are delegated to divisional management under the leadership and supervision of Dr. Lo in the role of Managing Director who is supported by the Executive Directors and Senior Management.

#### **CG Code Provision A.4.1 requires that non-executive directors should be appointed for a specific term, subject to re-election**

While the Bye-laws of the Company requires that one-third of the Directors (other than the Executive Chairman and Managing Director) should retire by rotation, the Non-executive Directors (including the Independent Non-executive Directors) have no fixed term of office. The Board considers that the provisions in the Bye-laws of the Company and its corporate governance measures are no less exacting than those prescribed by CG Code Provision A.4.1 and therefore does not intend to take any steps in this regard.

#### **CG Code Provision A.4.2 requires that every director should be subject to retirement by rotation at least once every three years**

Under the existing Bye-laws of the Company, the Executive Chairman and Managing Director of the Company are not subject to retirement by rotation. The same provision is contained in The Great Eagle Holdings Limited Company Act, 1990 of Bermuda. As such, Directors who hold the offices of either the Executive Chairman or the Managing Director of the Company are by statute not required to retire by rotation. After due consideration, in particular to the legal costs and procedures involved, the Board considers that it is not desirable to propose any amendment to The Great Eagle Holdings Limited Company Act, 1990 for the sole purpose of subjecting the Executive Chairman and Managing Director of the Company to retirement by rotation. Dr. Lo Ka Shui is the Executive Chairman and Managing Director of the Company. His interests in shares and underlying shares of the Company and associated corporations are set out in the Report of the Directors contained herein. There is no service contract between the Company and Dr. Lo Ka Shui, and he is not appointed for any specified length or proposed length of services with the Company. Notwithstanding that Dr. Lo is not subject to retirement by rotation, he has disclosed his biographical details in accordance with Rule 13.74 of the Listing Rules in the circular to the Shareholders in relation to, among other things, the re-election of retiring Directors, for Shareholders' information. A biography of Dr. Lo and details of his emoluments are also provided on page 156 of this Annual Report and in note 11 to the consolidated financial statement respectively.

**CG Code Provision A.6.5 requires that all directors should participate in continuous professional development to develop and refresh their knowledge and skills**

Madam Lo To Lee Kwan, a Non-executive Director of the Company, is the co-founder of the Group. She was actively involved in the early stage of development of the Group and has valuable contribution to the growth and success of the Group over the years. Since she is relatively inactive in the Group's business in recent years, she has not participated in the 2017 Director Development Program provided by the Company.

**CG Code Provision B.1.5 requires that details of any remuneration payable to members of Senior Management should be disclosed by band in annual reports**

Remuneration details of Senior Management are highly sensitive and confidential. Over-disclosure of such information may induce inflationary spiral and undesirable competition which in turn is detrimental to the interests of the Shareholders. The Board considers that our current approach in disclosing the emoluments of Directors on named basis and that of the five highest paid individuals of the Group in the forms of aggregate amount and by bands in our annual reports is appropriate to maintain the equilibrium between transparency and privacy.

## BOARD OF DIRECTORS

### Board Responsibilities

The Board of Directors assumes responsibility for leadership and control of the Group and is collectively responsible for promoting the success of the Company. The Board is responsible for overseeing the management and operation of the Group, and is ultimately accountable for the Group's activities, strategies and financial performance.

### MEMBERS OF THE BOARD OF DIRECTORS

- The Board currently has fourteen members, six Executive Directors and eight Non-executive Directors, five of whom are Independent Non-executive Directors.
- The Board comprises a relatively balanced number of Executive Directors and Non-executive Directors (including Independent Non-executive Directors representing one-third of the Board) that can ensure there is adequate independent judgment for the running of the Company's business.
- The members of the Board comprise experts from various professions with extensive experience and have appropriate professional qualifications or accounting or related financial management expertise.

### Board Composition

The composition of the Board is set out as follows:

#### Executive Directors

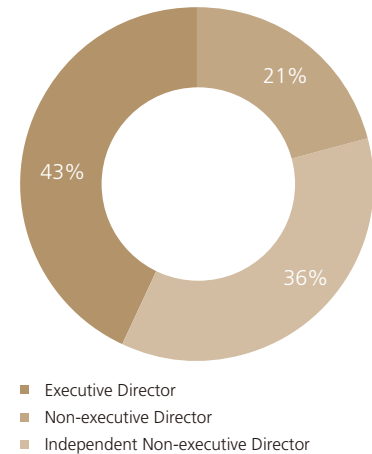
Dr. LO Ka Shui (*Chairman and Managing Director*)  
 Mr. LO Hong Sui, Antony  
 Madam LAW Wai Duen  
 Mr. LO Chun Him, Alexander  
 Mr. KAN Tak Kwong (*General Manager*)  
 Mr. CHU Shik Pui

#### Non-executive Directors

Madam LO TO Lee Kwan  
 Mr. LO Hong Sui, Vincent  
 Dr. LO Ying Sui

#### Independent Non-executive Directors

Mr. CHENG Hoi Chuen, Vincent  
 Professor WONG Yue Chim, Richard  
 Mrs. LEE Pui Ling, Angelina  
 Mr. LEE Siu Kwong, Ambrose  
 Professor POON Ka Yeung, Larry



Madam Lo To Lee Kwan is the mother of Dr. Lo Ka Shui, Mr. Lo Hong Sui, Antony, Madam Law Wai Duen, Mr. Lo Hong Sui, Vincent and Dr. Lo Ying Sui, and the grandma of Mr. Lo Chun Him, Alexander. Saved as disclosed above, there are no family or other material relationships among members of the Board.

The Bye-laws of the Company requires that one-third of the Directors (other than the Executive Chairman and Managing Director) should retire by rotation. The re-election of each retiring Director is voted by poll on an individual basis.

In all corporate communications, the Company has disclosed the composition of the Board according to the categories and responsibilities of the Directors. Biographical details of the Directors and the Senior Management are set out on pages 51 to 56 of this Annual Report and maintained on the Company's website at [www.GreatEagle.com.hk](http://www.GreatEagle.com.hk).

### **Independence of Independent Non-executive Directors**

The participation of Independent Non-executive Directors in the Board brings independent judgment on issues relating to the Group's strategy, performance, conflicts of interest and management process to ensure that the interests of all Shareholders of the Company have been duly considered.

The Company has received from each Independent Non-executive Director an annual confirmation of his/her independence, and considers the five Independent Non-executive Directors of the Company fulfill the independence guidelines set out in Rule 3.13 of the Listing Rules. Re-election of all Directors will be subject to a separate resolution at the Annual General Meeting to be approved by Shareholders. Three of the Independent Non-executive Directors, namely Mr. Cheng Hoi Chuen, Vincent, Professor Wong Yue Chim, Richard and Mrs. Lee Pui Ling, Angelina have served on the Board for more than nine years. The Nomination Committee is fully satisfied that they demonstrate complete independence in character and judgement both in their designated roles and as Board members and is of the opinion that they continue to bring independent view of the Company's affairs to the Board notwithstanding their length of service. The Board believes that their in-depth knowledge of the Group's business and their extensive experience and expertise continue to provide invaluable contribution to the Board.

### **Directors Orientation and Continuing Development**

The Company has established a Director Development Program that fosters the continuous education of Board members. The program has two components namely (1) New Director Orientation and (2) Ongoing Director Development.

Newly appointed Directors will receive a comprehensive induction package designed to provide a general understanding of the Group, its business, the operations of the Board and the main issues it faces. The induction package reviews the Board's policies and procedures; Great Eagle's Bye-laws and current organisation structure; the most recent annual and interim reports and key business issues. In addition, a new Director will have a one-on-one meeting with the Company Secretary with the purpose of assisting the new Director in understanding the role of the Board and its committees, and the commitment expected of a Director.

To keep abreast of the responsibilities of the Directors and infuse them with new knowledge, information packages comprising the latest developments in the legislations, industry news and materials relevant to the roles, functions and duties as a director will be provided to each Director by the Company Secretary periodically. With regard to the Director Development Program in 2017, legal and regulatory updates on the Listing Rules, and Securities and Futures Ordinance, various reading materials regarding market practices, industry development analysis, global trend and global economics environment were circulated to the Directors. All Directors, except Madam Lo To Lee Kwan, participated in the Program and/or other continuous professional development and had provided a record of at least 10 hours' training they received to the Company.



## SUMMARY OF KEY MATTERS RESERVED FOR THE BOARD

### Strategy

- Approval of the Group's long term objectives and corporate strategy
- Extension of the Group's activities into new business of material nature
- Any decision to cease to operate all or any material part of the Group's business
- Any change in the Company's domicile or listing status

### Structure and Capital

- Recommendations to the Shareholders of proposals relating to General Mandates to buy-back existing shares and issue new shares
- Changes relating to the Group's capital structure
- Major changes to the Group's corporate structure, management and control structure

### Financial and Corporate Governance

- Approval of the annual report, interim report and results announcements
- Declaration of interim dividend and recommendation of final dividend
- Approval of any significant changes in accounting policies or practice
- Approval of substantial acquisition or disposal
- Approval of material connected transactions
- Approval of major capital expenditures
- Approval of terms of reference of Board committees
- Review of the Group's overall corporate governance arrangements
- Approval of the Group's governance policies

### Board Membership and Other Appointments

- Appointment of membership of Board Committees
- Appointment or removal of the Company Secretary
- Appointment, re-appointment or removal of the external auditor to be put to Shareholders for approval, if required

### Supply and Access to Information

Directors are provided with monthly reports covering highlights of the Company's major businesses to keep abreast the Directors of the Group's business performance and enable them to bring informed decisions in the best interests of the Company and Shareholders. More thorough and comprehensive management and financial updates were provided to all Board members on a quarterly basis to ensure each member is aware of the financial performance and position of the Company. The Directors are also kept updated of any material developments from time to time through notifications and circulars. Discussion sessions between the Board of Directors and the key members of management are held regularly twice a year. Directors also have access to Senior Management of the Company.

The Board Members may obtain independent professional advice for the purposes of discharging their duties and responsibilities. Such advice may be obtained at the Company's expense upon reasonable request. The Company Secretary is responsible to make all necessary arrangement. The Directors also have access to the advice and services of the Company Secretary, who is responsible to ensure Board procedures and all applicable rules and regulations are followed.

As an employee of the Company, the Company Secretary supports the Board, ensures good information flow within the Board, and Board policy and procedures are followed, advises the Board on governance matters, facilitates induction and monitors the training and continuous professional development of Directors. She is a fellow of The Hong Kong Institute of Chartered Secretaries and attained not less than 15 hours of professional training to update her knowledge and skill each year. Her biography is set out in the Biographical Details of the Directors and Senior Management section of this Annual Report.

### Board Meetings

The Board meets regularly at least four times a year at approximately quarterly intervals, to discuss and formulate the Group's overall business strategies, monitor financial performance and discuss the annual results, interim results and other significant matters as set out in the Schedule of Matters Reserved for the Board.

#### PROCEEDINGS OF THE BOARD

- In accordance with the Bye-laws of the Company, a resolution in writing signed by all the Directors shall be as valid and effectual as if it had been passed at a meeting of the Board duly convened and held. If a substantial Shareholder or a Director has a conflict of interest in a matter to be considered by the Board which the Board has determined to be material, the matter will not be dealt with by way of resolution in writing or by a Committee (except an appropriate Board Committee set up for that purpose pursuant to a resolution passed in a Board meeting) but a full Board meeting will be held.
- At least 14 days' formal notice of a regular Board meeting will be given to all Directors and all Directors are given the opportunity to include any matters for discussion in the agenda for each regular Board Meeting. For special Board meeting, reasonable notice will be given.
- An agenda and accompanying Board papers will be sent to all Directors at least 3 days in advance of every regular Board meeting or Committee meeting. All Directors are entitled to have access to board papers and related materials. These papers and related materials should be in a form and quality sufficient to enable the Board to make informed decisions on matters placed before it.
- A Director may participate in a meeting of the Board by means of a conference telephone. Unless otherwise determined, two Directors shall be a quorum.
- Draft and final version of minutes are circulated to all Directors for their comment and confirmation within a reasonable time after each Board and Board Committee meeting. All Board and Board Committee minutes or resolutions shall be kept by the Company Secretary or the Committee Secretary and are available for Directors' inspection.

### Directors' Attendance at Board Meetings

Five full physical Board meetings were held during the financial year ended 31 December 2017. The attendance of individual Directors at these Board meetings during the year ended 31 December 2017 is set out below:

Name of Director	Number of Board Meeting Attended/Eligible to Attend for the year ended 31 December 2017
<b>Executive Directors</b>	
LO Ka Shui <sup>(1)</sup>	5/5
LO Hong Sui, Antony	5/5
LAW Wai Duen	5/5
LO Chun Him, Alexander	5/5
KAN Tak Kwong <sup>(2)</sup>	5/5
Chu Shik Pui	5/5
<b>Attendance Rate:</b>	100%
<b>Non-executive Directors</b>	
LO TO Lee Kwan <sup>(3)</sup>	0/5
LO Hong Sui, Vincent	5/5
LO Ying Sui	5/5
<b>Attendance Rate:</b>	66.67%
<b>Independent Non-executive Directors</b>	
CHENG Hoi Chuen, Vincent	5/5
WONG Yue Chim, Richard	4/5
LEE Pui Ling, Angelina	5/5
LEE Siu Kwong, Ambrose	5/5
POON Ka Yeung, Larry	5/5
<b>Attendance Rate:</b>	96%
<b>Overall Attendance Rate</b>	<b>91.43%</b>

Notes:

- <sup>(1)</sup> Chairman and Managing Director
- <sup>(2)</sup> General Manager
- <sup>(3)</sup> Co-founder of the Company

## CORPORATE GOVERNANCE REPORT

### **Directors' and Officers' Insurance**

During the year ended 31 December 2017, the Company has arranged appropriate Directors' and Officers' liabilities insurance coverage in respect of legal action against its Directors and officers.

### **Directors' Securities Transactions**

The Company has adopted its own Code of Conduct regarding Securities Transactions by Directors and relevant employees of the Company on terms no less exacting than the required standard set out in the Model Code and the same is updated from time to time in accordance with the Listing Rules requirements. The Directors' interests in the securities of the Company and its associated corporations (within the meaning of the SFO) as at 31 December 2017, are set out on pages 87 to 90 of this Annual Report.

Having made specific enquiry, all Directors and relevant employees of the Company have confirmed that they have fully complied with the Code of Conduct for Securities Transactions throughout the year ended 31 December 2017.

## DELEGATION BY THE BOARD

### **Management Functions**

Under the leadership and supervision by the Board, day-to-day management and operation of the Group are delegated to divisional management. The Board gives clear directions to the management as to their powers of management, and circumstances in which the management should report back. Apart from the above, the divisional management is also accountable for the execution of business strategies and initiatives adopted by the Board, implementation of adequate systems of internal controls and risk management procedures, and compliance with relevant statutory requirements, rules and regulations.

### **Board Committees**

The Board of Directors has established four standing Board Committees with clear terms of reference to review specific issues or items. They are the Audit Committee, Remuneration Committee, Nomination Committee and Finance Committee. These Board Committees also adopted the same principles, procedures and proceedings of the Board of Directors.

### Audit Committee

The Audit Committee of the Company was established in 1999. The role of the Audit Committee is to review the reports and proposals from management and to make recommendations to the Board of Directors of the Company in respect of the financial reporting and other statutory obligations, risk management and internal control systems, and audit process with a view to assist the Board to fulfill its duties in relation to internal control, risk management and financial management. The Audit Committee is advisory and not supervisory in nature and its principal duties are as follows:

- (a) to review the Company's half-year and annual report and financial statements of the Company and provide comments and advices thereon to the Board;
- (b) to discuss with the management the Company's statement on risk management and internal control systems, to review the internal audit programme and internal auditors' reports, to ensure that the internal audit function is adequately resourced and has appropriate standing within the Company, and to review and monitor the effectiveness of the internal audit function;
- (c) to be primarily responsible for making recommendation to the Board on the appointment, re-appointment and removal of the external auditor, and to approve the audit fee and terms of engagement of the external auditor, and any questions of resignation or dismissal of that auditor;
- (d) to review the external auditor's management letter, any material queries from the auditor to management in respect of the accounting records, financial accounts or system of internal control and management's response to the points raised;
- (e) to review arrangements that employees of the Company can use, in confidence, to raise concerns about possible improprieties in financial reporting, risk management, internal control or other matters and ensure that proper arrangements are in place for fair and independent investigation of these matters and for appropriate follow-up action; and
- (f) to review the implementation and compliance of the Deed of Right of First Refusal dated 10 May 2013 entered into between the Group and LHI regarding the grant of a right of first refusal by the Group to LHI in relation to certain investment and disposal of hotel properties by the Group as more particularly described in the prospectus of LHI in order to maintain a clear delineation of the respective businesses of LHI and that of the Group.

The written terms of reference of the Audit Committee are posted on the websites of the Company and HKEX.

The Audit Committee currently comprises five Independent Non-executive Directors, namely, Mr. Cheng Hoi Chuen, Vincent (who is the chairman of the Audit Committee), Professor Wong Yue Chim, Richard, Mrs. Lee Pui Ling, Angelina, Mr. Lee Siu Kwong, Ambrose and Professor Poon Ka Yeung, Larry (appointed on 28 February 2018).

### AUDIT COMMITTEE MEETINGS HELD IN 2017

During the year ended 31 December 2017, two meetings of Audit Committee were held and all members were present at the meetings. The following is a summary of the major work done of the Audit Committee at these meetings:

- reviewed various internal audit activities and approved the annual audit plan;
- reviewed the effectiveness of the risk management and internal control systems;
- reviewed the significant findings and recommendations from the internal auditor and monitored subsequent implementations;
- reviewed the external auditor reports for the year ended 31 December 2016 and for the period ended 30 June 2017 respectively which summarise the principal matters of governance interest that had arisen from their audit;
- reviewed the Group's accounting, finance and reporting functions, legal and regulatory, and governance and compliance issues;
- reviewed the audited financial statements for the year ended 31 December 2016 and the unaudited financial statements for the six months ended 30 June 2017, with particular regard to major judgmental issues including:
  - (1) the Group's intention and ability to hold the held-to-maturity investments in light of its capital maintenance and liquidity requirements;
  - (2) the changes in fair value of the Group's investment properties, situated in Hong Kong, the United States and the People's Republic of China that resulted in deferred taxation liabilities;
  - (3) the Group's control over the U.S. Fund that was accounted for as a subsidiary of the Company in accordance with the HKFRS;
  - (4) the accounting treatments of the valuation of the investment properties situated in Hong Kong, the United States and the People's Republic of China; and the fair value of non-quoted derivative financial instruments;
- reviewed and approved the draft 2016 Annual Report and final results announcement of the Company;
- reviewed and approved the draft 2017 Interim Report and interim results announcement of the Company; and
- reviewed and considered the re-appointment of Messrs. Deloitte Touche Tohmatsu as the external auditor and approved their remuneration.

### Remuneration Committee

The Company established the Remuneration Committee in 2004. The Remuneration Committee adopts model of determining the remuneration packages for all Directors and Senior Management. It is also responsible for setting up formal and transparent procedures to formulate policy on Executive Directors' remuneration and to ensure remuneration levels are sufficient to attract and retain Directors to run the Company successfully without paying more than necessary. The principal duties of the Remuneration Committee are as follows:

- (a) to have the delegated responsibility to determine the remuneration packages of the Company's employees including Executive Directors and Senior Management; and
- (b) to decide on the grant of share options under such Share Option Scheme as may from time to time be adopted by the Company.

The written terms of reference of the Remuneration Committee are posted on the websites of the Company and HKEX.

The Remuneration Committee currently comprises five Independent Non-executive Directors, namely, Mrs. Lee Pui Ling, Angelina (who is the chairman of the Remuneration Committee), Mr. Cheng Hoi Chuen, Vincent, Professor Wong Yue Chim, Richard, Mr. Lee Siu Kwong, Ambrose and Professor Poon Ka Yeung, Larry (appointed on 28 February 2018).

#### REMUNERATION COMMITTEE MEETING HELD IN 2017

During the year ended 31 December 2017, one meeting of Remuneration Committee was held and all members were present at the meeting. The following is a summary of the major work done of the Remuneration Committee at the meeting:

- reviewed and approved the proposals for 2017 general salary revision of and discretionary bonus distribution to the employees of the Group;
- reviewed and approved the revisions of salary, discretionary bonus distribution and other remuneration packages of Executive Directors and Senior Management of the Group;
- reviewed and recommended the Directors' fee and remuneration for Non-executive Directors for the year 2017; and
- reviewed and approved the annual grant of share options of the Group.

All Executive Directors are under salaried employment in the Company. Review of the emoluments of Directors and Senior Management by the Remuneration Committee during the year was based on the skills and knowledge of the Directors and Senior Management, their job responsibilities and involvement in the Group's affairs, the Company's performance and profitability as well as remuneration benchmark in the industry and the prevailing market conditions.

No Director should be involved in deciding his/her own remuneration. The remunerations of individual Director and Senior Management are determined by the Remuneration Committee which comprises only Independent Non-executive Directors. The remuneration package offered to the Directors and Senior Management of the Company comprises core fixed elements (including base salary, retirement benefits scheme contributions and other benefits) as well as discretionary variable elements (including discretionary bonuses). Details of Directors' emoluments are provided in note 11 to the consolidated financial statements.

### **Nomination Committee**

The Company established the Nomination Committee in 2005. The written terms of reference of the Nomination Committee are posted on the websites of the Company and HKEX.

The Nomination Committee is responsible for formulating policy and making recommendations to the Board on nominations, appointment or re-appointment of Directors and Board succession. The principal duties of the Nomination Committee are as follows:

- (a) to review the structure, size and composition (including the skills, knowledge and experience) of the Board and make recommendations on any proposed changes to the Board to complement the Company's corporate strategy;
- (b) to identify individuals suitably qualified to become Board members and make recommendations to the Board on the selection of individuals nominated for directorships;
- (c) to make recommendations to the Board on the appointment or re-appointment of Directors and succession planning for Directors; and
- (d) to assess the independence of Independent Non-executive Directors.

The Nomination Committee recommends candidates for nomination to the Board. Appointments to the Board shall be on merit and against objective criteria and with due regard for the benefits of diversity. There are many considerations that factor into the Nomination Committee's nomination process including legal requirements, best practices, and skills required to complement the Board's skill set and the number of Directors needed to discharge the duties of the Board and its Committees. But it will not set any restrictions like gender, age, cultural or educational background when short listing candidates. The Board approves the final choice of candidates.

The Committee believes that independence is an important part of fulfilling the Directors' duty to supervise the management of the business and affairs of the Company. Non-executive Directors and Executive Directors are required to disclose his/her competing businesses to the Company. Cross-directorships in Hong Kong or overseas between Directors are also reviewed annually. The Nomination Committee is accountable for assessing whether any competing businesses or interlocking directorships could materially interfere with the exercise of objective and unfettered judgement by relevant Directors or their ability to act in the best interests of the Group.

The Nomination Committee currently comprises five Independent Non-executive Directors, namely, Professor Wong Yue Chim, Richard (who is the chairman of the Nomination Committee), Mr. Cheng Hoi Chuen, Vincent, Mrs. Lee Pui Ling, Angelina, Mr. Lee Siu Kwong, Ambrose and Professor Poon Ka Yeung, Larry.



### NOMINATION COMMITTEE MEETING HELD IN 2017

During the year ended 31 December 2017, one meeting of Nomination Committee was held and all members were present at the meeting. The following is a summary of the major work done of Nomination Committee at the meeting:

- reviewed the structure, size and composition of the Board, and the contribution required from the Board members;
- reviewed the time commitment of Non-executive Directors to the affairs of the Company through, inter alia, their meeting attendance and other listed Company's directorships;
- reviewed the independence of Independent Non-executive Directors; and
- approved the nomination of retiring Directors to seek for re-election at the 2017 Annual General Meeting.

### Finance Committee

The Company established the Finance Committee in 2003 which currently comprises four Executive Directors, namely Dr. Lo Ka Shui (who is the chairman of the Finance Committee), Mr. Kan Tak Kwong, Mr. Lo Chun Him, Alexander (appointed on 24 August 2017) and Mr. Chu Shik Pui (appointed on 24 August 2017). Matters considered by the Finance Committee and the decisions reached are reported to the Board at regular Board meetings.

The role of the Finance Committee is to assist the Board in overseeing its policies and fulfilling its responsibilities with respect to financial matters. Apart from the day-to-day interactions, the principal duties of the Finance Committee are as follows:

- (a) to review the financial position of the Company including the present or future borrowings and/or other financial obligations and/or liabilities, actual, contingent or otherwise of the Group;
- (b) to approve the use of seal of the Company onto any instruments in relation to the provision of guarantee or indemnity by the Company to support any tender submissions to be made by any members of the Group for any government or public sector contracts of whatsoever nature on normal commercial terms; and
- (c) to approve and authorise the opening and closing of and update the list of authorised signatories or signing arrangement in relation to any accounts maintained with any financial intermediates including banks and financial institutions in the name of the Company.

## DIRECTOR'S FEE AND BOARD COMMITTEE REMUNERATION

A Director is entitled to receive a Director's fee of HK\$160,000 for the year ended 31 December 2017. The Director's fee had been proposed by the Board on the recommendation of the Remuneration Committee based on the general duties and responsibilities as a Director of the Company and approved by Shareholders at the 2017 Annual General Meeting, and payable to each Director as ordinary remuneration.

The annual remunerations received by the chairman and the members of the Audit Committee, Remuneration Committee and Nomination Committee are set out below. These remunerations were determined by the Board with reference to the time and effort involved in his/her specific duties and services and the prevailing market conditions. No extra remuneration was paid to the chairman and members of the Finance Committee.

	2017 HK\$	2016 HK\$
<b>Audit Committee</b>		
• Chairman	220,000	220,000
• Committee Member	170,000	170,000
<b>Remuneration Committee</b>		
• Chairman	70,000	70,000
• Committee Member	60,000	60,000
<b>Nomination Committee</b>		
• Chairman	50,000	50,000
• Committee Member	40,000	40,000

## CONNECTED TRANSACTIONS AND CONTINUING CONNECTED TRANSACTIONS

During the year ended 31 December 2017, the Group entered into certain connected transactions and continuing connected transactions. Disclosure requirements in accordance with the Listing Rules had been fully complied with.

Details of the non-exempted continuing connected transactions entered during the year and the annual review are set out on pages 91 to 95 in the Report of the Directors contained in this Annual Report.

## RELATED PARTY TRANSACTIONS

During the year ended 31 December 2017, the Group also entered into certain transactions with parties regarded as "related parties" under the applicable accounting standards. Certain of these related party transactions also constituted connected transactions as defined under the Listing Rules. Details of related party transactions are disclosed in note 40 to the consolidated financial statements.

## AUDITOR'S REMUNERATION

During the year ended 31 December 2017, the total fees in respect of audit and non-audit services provided to the Company and its subsidiaries by the Company's auditor, Messrs. Deloitte Touche Tohmatsu, are set out as follows:

	2017 HK\$'000	2016 HK\$'000
<b>Services rendered</b>		
Audit services	<b>9,148</b>	8,405
Non-audit services		
Taxation services	<b>1,470</b>	972
Interim review fee	<b>1,372</b>	1,342
Other review fees	<b>312</b>	605
	<b>12,302</b>	11,324

Note: The total amount of Auditor's Remuneration as disclosed in note 10 to the consolidated financial statements is HK\$16,223,000 which comprises audit services provided by other auditors in the total amount of HK\$7,075,000, but does not include the fees in respect of non-audit services.

## RISK MANAGEMENT AND INTERNAL CONTROL

The Board is entrusted with the overall responsibility on an ongoing basis for ensuring that appropriate and effective risk management and internal control systems are established and maintained for the Group. The systems are designed to provide reasonable but not absolute assurance against material misstatement or loss, and to manage rather than eliminate risk of failure to meet the business objectives. The following have been established and executed to ensure there are appropriate and effective risk management and internal control systems within the Group:

- (a) a good control environment including well defined organisational structure, limit of authority, reporting lines and responsibilities;
- (b) Risk Management Self-Assessment and Internal Control Self-Assessment conducted annually by major business entities of the Group;
- (c) appropriate risk mitigating activities including clear and written company policies and procedures that can manage risks to an acceptable level for the achievement of the business objectives;
- (d) effective information platforms to facilitate internal and external information flow; and
- (e) structural Internal Audit function to perform independent appraisal of major operations on an ongoing basis.

## CORPORATE GOVERNANCE REPORT

Through the Audit Committee and the Group's Internal Audit Department, the Board has conducted an annual review on the effectiveness of the risk management and internal control systems for the year ended 31 December 2017.

With adoption of a risk-based approach, the Internal Audit Department takes the lead to evaluate the risk management and internal control systems of the Group by reviewing all its major operations on a cyclical basis. The audit reviews cover all material controls including financial, operational and compliance controls. The annual audit plan and the long-term strategy plan of the Internal Audit Department are approved by the Audit Committee. The Head of Internal Audit Department reports directly to the Managing Director and the Audit Committee. Results of the audit reviews in the form of internal audit reports are submitted to the members of the Audit Committee for discussion at the Audit Committee meetings. The internal audit reports are also followed up by the Internal Audit Department to ensure that findings previously identified have been properly resolved.

Based on the results of the internal audit reviews for the year ended 31 December 2017 and the assessment of the Audit Committee thereon, no significant irregularity or deficiency in risk management and internal control systems has drawn the attention of the Audit Committee.

The Board therefore is satisfied that the Group has maintained appropriate and effective risk management and internal control systems for the year ended 31 December 2017.

## DIRECTORS' RESPONSIBILITIES FOR THE FINANCIAL STATEMENTS

The Board, supported by the Accounts and Finance Department, is responsible for the preparation of the accounts of the Company and its subsidiaries for the year ended 31 December 2017.

The statement by the Auditor of the Company about their reporting responsibilities is set out in the Independent Auditor's Report on pages 102 to 106 of this Annual Report.

## COMMUNICATION WITH SHAREHOLDERS

The Company recognises the importance of maintaining an on-going dialogue with the Shareholders. A Shareholder Communication Policy, which is reviewed by the Board on a regular basis, had been established to promote effective engagement with Shareholders, both individual and institutional investors, and other stakeholders, giving them ready access to balanced and understandable information about the Company and corporate proposals, and making it easy for Shareholders to participate in general meetings.

The Board is committed to promote consistent disclosure practices aimed at accurate, timely and broadly disseminated disclosure of material information about the Company to the market. Corporate communications of the Company, including but not limited to annual reports, interim reports, and notices of meetings, announcements, circulars and other relevant Company's information are available on the website of the Company at [www.GreatEagle.com.hk](http://www.GreatEagle.com.hk). The Company Secretary is responsible for overseeing and coordinating disclosure of information to the regulators and Shareholders, and providing guidance to Directors and employees on disclosure requirements and procedures.

One of the principal channels of communication with the Shareholders is the Annual General Meeting. The Company ensures the Shareholders' views are communicated to the Board. Proceedings of General Meetings are reviewed from time to time to ensure that the Company follows the best appropriate corporate governance practices.

### PROCEEDINGS OF GENERAL MEETINGS

- At each general meeting, each substantially separate issue will be considered by a separate resolution.
- Printed copies of the corporate communications including annual reports, circulars, explanatory statements and related documents or their respective notification letters of publication (as the case may be) will be despatched to Shareholders no less than 20 clear business days prior to the Annual General Meeting and general meeting where a special resolution is proposed for consideration or no less than 10 clear business days for other general meeting. Detailed information on each resolution to be proposed will also be provided.
- The Chairman of the Board and the respective Board Committees or their duly appointed delegates and other Board members will attend the Annual General Meeting to answer questions from Shareholders.
- The external auditor will attend Annual General Meeting to answer questions about the conduct of the audit, the preparation and content of the auditors' report, the accounting policies and auditor independence and any other related questions as may be raised by the Shareholders.
- All votes of Shareholders at general meeting will be taken by poll. The procedures for conducting a poll will be explained at the meeting.
- Independent scrutineer will be engaged to ensure all votes at general meeting are properly counted.
- Poll vote results will be posted on the websites of the Company and HKEX on the same day after the meeting.

In order to reduce paper consumption for environmental reasons and to save printing and mailing costs for the benefit of Shareholders, the Company has provided registered Shareholders with a choice of receiving corporate communications (including documents issued or to be issued by or on behalf of the Company for the information or action of Shareholders as defined in Rule 1.01 of the Listing Rules) by electronic means through the Company's website or in printed form.

To ensure mutual and efficient communications, the Company meets institutional investors, financial analysts and media regularly at analyst briefings, investor meetings, one-on-one group meetings, local and overseas conference and roadshows. Investors and Shareholders may visit the Company's website for details of the Company's recent press release and results announcement presentation and may also send enquiries to the Board through the Company's website or by email at [enquiry@greateagle.com.hk](mailto:enquiry@greateagle.com.hk). A financial calendar setting out the important dates is contained in this Annual Report on page 5.

#### General Meeting held in 2017

One General Meeting of the Company was held in 2017. Set out below are the details of the said Meeting:

#### 2017 Annual General Meeting

The 2017 Annual General Meeting was held on 10 May 2017 at 5th Floor, Champion Tower, 3 Garden Road, Central, Hong Kong. Dr. Lo Ka Shui, Madam Law Wai Duen, Dr. Lo Ying Sui, Mr. Lo Chun Him, Alexander, Mr. Kan Tak Kwong, Mr. Chu Shik Pui, Mr. Cheng Hoi Chuen, Vincent, Mr. Lee Siu Kwong, Ambrose and Professor Poon Ka Yeung, Larry had attended the Annual General Meeting in 2017. The matters resolved thereat are listed below.

Ordinary Resolutions	Percentage* of Votes in favour of the Resolution
1. Received the audited consolidated Financial Statements of the Company and its subsidiaries for the year ended 31 December 2016 together with the Reports of the Directors and Independent Auditor thereon.	100%
2. Approved the payment of a Final Dividend of HK48 cents per share and a Special Final Dividend of HK50 cents per share.	100%
3. Re-election of Mr. Lo Kai Shui as an Executive Director.	13.87%#
4. Re-elected Madam Lo To Lee Kwan as a Non-executive Director.	89.55%
5. Re-elected Mr. Lo Hong Sui, Antony as an Executive Director.	99.50%
6. Re-elected Mr. Kan Tak Kwong as an Executive Director.	99.50%
7. Re-elected Mr. Cheng Hoi Chuen, Vincent as an Independent Non-executive Director.	93.10%
8. Fixed the ordinary remuneration of HK\$160,000 payable to each Director for the year 2017.	100%
9. Re-appointed Messrs. Deloitte Touche Tohmatsu as Auditor and authorised the Board of Directors to fix their remuneration.	99.83%
10. Approved the grant of a general mandate to the Directors to buy-back shares not exceeding 10% of the issued share capital.	100%
11. Approved the grant of a general mandate to the Directors to allot, issue and deal with additional shares not exceeding 20% of the issued share capital.	74.12%

\* truncated to two decimal places.

# Mr. Lo Kai Shui retired by rotation as an Executive Director of the Company, and ceased to be the Deputy Managing Director and a member of the Finance Committee of the Board at the conclusion of the 2017 AGM in accordance with the Bye-laws of the Company.

## SHAREHOLDERS' RIGHTS

The Board and Senior Management shall ensure Shareholders' rights and all Shareholders are treated equitably and fairly. The following rights of the Shareholders are set out in the Bye-laws and the Bermuda Companies Act 1981:

### Convening a Special General Meeting by Shareholders

Shareholder(s) holding not less than one-tenth of the paid-up capital of the Company shall have the right, by written requisitions to the Company Secretary, to require a special general meeting to be called by the Board for the transaction of any business specified in such requisitions.

The written requisition must state the purposes of the meeting, and must be signed by the Shareholder(s) concerned and deposited at the principal office of the Company, for the attention of the Company Secretary. It may consist of several documents in like form each signed by one or more Shareholders concerned.

The written requisition will be verified with the Company's branch share registrar and upon their confirmation that the request is proper and in order, the Company Secretary will ask the Board to include the relevant resolution in the agenda for such general meeting provided that the Shareholder(s) concerned have deposited a sum of money reasonably sufficient to meet the Company's expenses in serving the notice of the resolution and circulating the statement submitted by the Shareholder(s) concerned in accordance with the statutory requirements to all registered Shareholders. Such general meeting shall be held within 6 weeks after deposit of such requisition.

If, within 21 days from such deposit of the requisition, the Board do not proceed to convene such special general meeting, the Shareholder(s) concerned, or any of them representing more than one half of the total voting rights of all of them, may themselves convene a meeting, but any meeting so convened shall not be held after the expiration of 3 months from the date of the deposit of the requisition.

A meeting so convened by the requisitioner(s) shall be convened in the same manner as nearly as possible, as that in which meetings are to be convened by the Directors.

Any reasonable expenses incurred by the requisitioner(s) by reason of the failure of the Directors duly to convene a meeting shall be reimbursed to the requisitioner(s) by the Company.

#### **Putting Forward Proposals at General Meetings**

Shareholder(s) holding not less than one-twentieth of the total voting rights of all the Shareholders or not less than 100 Shareholders, may:

- (i) put forward proposals at general meetings; or
- (ii) circulate to other Shareholders' written statement of not more than 1,000 words with respect to the matter to be dealt with at general meeting.

For further details on the Shareholders' qualifications, and the procedure and timeline in connection with the above, Shareholders are kindly requested to refer to Section 79 of the Bermuda Companies Act 1981.

Furthermore, a Shareholder may propose a person other than a retiring Director of the Company for election as a Director of the Company at the general meeting, by lodging a written notice of nomination with the consent of nominated person at the principal office of the Company at least 7 days before the date of the general meeting.

#### **Putting Enquiries to the Board**

Shareholders may send their enquiries requiring the attention of the Board to the principal office of the Company, for the attention of the Company Secretary. Questions about the procedures for convening or putting forward proposals at an annual general meeting or special general meeting may also be put to the Company Secretary by the same means.

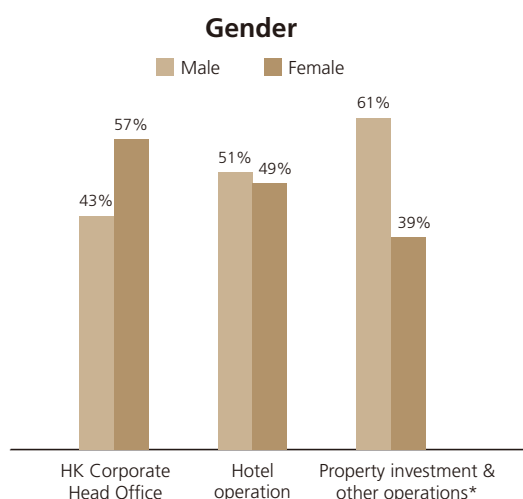
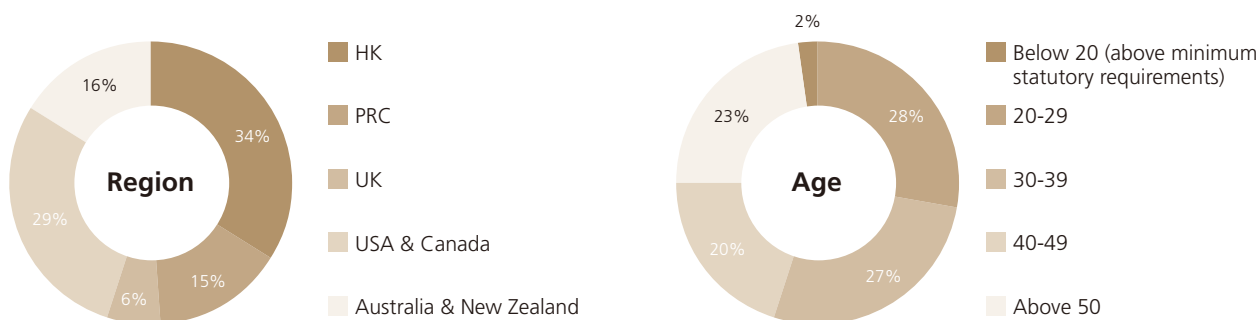
### **CONSTITUTIONAL DOCUMENTS**

During the financial year 2017, there was no change in the Company's constitutional documents. A consolidated version of the Company's constitutional documents is available on the websites of the Company and HKEX.

## WORKFORCE SUSTAINABILITY

We recognise the importance of workforce sustainability which is about retaining and attracting the right people to meet current and future business requirements. We offer competitive salaries to employees and discretionary bonuses are granted based on performance of the Group as well as the performance of individual employees. Other employee benefits include educational allowance, insurance, medical scheme and provident fund schemes. Senior employees (including executive directors) are entitled to participate in the Great Eagle Holdings Limited Share Option Scheme. In line with our commitment to corporate social responsibility, staff wellness program (e.g. green workshop, mindfulness class), staff recreational activities as well as community involvement through volunteering projects are provided to employees.

As at 31 December 2017, the number of employees of the Group, including our head office management team, and frontline hotel and property management and operation colleagues, increased approximately 7% to 6,591 (2016: 6,171), which was mainly attributable to the preparation for the soft opening of Cordis Hongqiao, Shanghai in May 2017. The following charts show the composition and functional grouping of employees of the Group as at 31 December 2017:



\* Other operations primarily include sales of building materials, restaurant operation, investment in securities and provision of property management, maintenance and property agency services.



As a Group, we value communication and team spirit, and make continuous effort to promote dialogue, teamwork and a healthy work-life balance. Social events have been organised regularly to promote communication and cohesion across departments, business units and levels of seniority throughout the Group. These activities include:

- (a) Senior staff meetings hosted by the Chairman, on recent business development of the Group;
- (b) Departmental meetings with light refreshments, which enable every employee to enjoy a casual conversation with the Chairman; and
- (c) Executives luncheons hosted by the Chairman and/or Executive Directors which facilitate ideas exchange among top management members of the Group in Hong Kong.

In addition, there is an iForum where employees could freely express themselves and share their ideas with others. Since 2014, a Great Eagle Innovation Program, an interactive and transparent platform, was launched for employees to contribute their innovative ideas to various areas, including but not limited to, process improvement, productivity enhancement, service upgrade, product betterment and sales promotion of the Group.

We believe that the provision of opportunities for training and development is an important component to attract and retain staff. Since 2012, the corporate culture of applying the best practices from “The 7 Habits of Highly Effective People” program and adopting innovative approaches at work is continuously cultivated. We raise staff awareness through different channels such as training programs, promotional items, forming a committee and leveraged on the intranet for staff to express their ideas. Since 2013, the Group has further promoted the innovation culture through establishing an on-line platform of the Great Eagle Innovation Portal to facilitate exchange of innovative ideas among staff and Business Units/Departments. The Group has also developed external and in-house designed training programmes in supervisory, management, soft skills as well as technical skills training. Focusing on talent management through training and development, succession planning and mentoring program further strengthen the Group’s organisational agility. The organisation strategies are sustainable due to staff involvement and management’s support. Since strategic alignment with the corporate Vision, Mission and Value plays an important role in organisational development, key strategic planning initiatives are in place to ensure business objectives are achieved.

The Hotels Division’s vision statement provides a clear picture to every employee about the company direction, i.e. the expansion of the portfolio globally as a hotel management company. In 2017, the corporate office senior management team of the Hotels Division conducted a review on the current vision, mission, objectives and values (VMOV) to enhance the articulation of the company’s direction, business & operations model and brand strategies. In order to move from good to the best, the hotel management team believes that the strong culture of driving excellence is the vital factor. This concept was then introduced in the Global General Manager Conference in July 2017 with the theme “Journey to Excellence: Taking the Initiative for Success”. All the general managers attended the brainstorm sessions to discuss and formulate ideas on how the company can foster the culture that inspires everyone to take the initiative to do better every day. A global training programme was prepared in 2017 and it will be launched to all hotels in 2018 together with the new VMOV.

## CORPORATE GOVERNANCE REPORT

The Hotels Division continues to commit to supporting all colleagues to succeed in their role through a certification system “First60 Certification”. The objective is to ensure all colleagues are well equipped with knowledge and skills from the beginning of their first 60 days of employment. Apart from learning the standards and operation process, colleagues will also attend a 5-module customer service series named “Passion”. “Passion” covers topics across the brands, genuine service and service recovery skill. The leadership module, “Service Leadership” introduces the Langham’s leadership model and the tools available for our leaders to ensure a sustainable service culture.

In 2017, the Hotels Division introduced a new Colleague Engagement Index (CEI) in the annual Colleague Satisfaction Survey replacing the Colleague Satisfaction Index. CEI measures the extent to which our colleagues feel passionate about their jobs, are committed to the company, or put extra miles into their work. The hotel management team will use the feedback to continue building an engaging working environment for the colleagues.

Our Hotels Division continues to be acknowledged as “Manpower Developer 1st” in the Manpower Developer Scheme by the Employee Retraining Board from 2010 to 2018. The Langham and Cordis in Hong Kong are awarded by The Hong Kong Joint Council for People with Disabilities and The Hong Kong Council of Social Services as 18 Districts Caring Employer 2017.

# REPORT OF THE DIRECTORS

The Directors have pleasure in presenting their report together with the audited consolidated financial statements for the year ended 31 December 2017.

## PRINCIPAL ACTIVITIES

The principal activity of the Company is investment holding.

The principal activities of the subsidiaries are property development and investment, operations of hotel, restaurant and co-working space, manager of real estate investment trust, trading of building materials, securities investment, provision of property management, maintenance and property agency services, property leasing and asset management.

The Group's operations are mainly located in Hong Kong, the United States, Canada, the United Kingdom, Australia, New Zealand, the PRC, Japan and Macau. An analysis of the Group's segment results for the year ended 31 December 2017 is set out in note 6 to the consolidated financial statements of this Annual Report.

Particulars of the Company's principal subsidiaries, interests in joint ventures and interests in associates as at 31 December 2017 are set out in notes 44, 16 and 17 to the consolidated financial statements of this Annual Report.

## BUSINESS REVIEW

A detailed review on the Group's business performance and the material factors underlying its financial position during the reporting period, as well as the development and likely future prospects of the Group's business are provided throughout this Annual Report and in particular under the following separate sections:

- (a) Review of the Company's business and financial position; and development and future prospects of the Company's business and important events affecting the Company that have occurred since the end of the year ended 31 December 2017 – Chairman's Statement comprising "Overview", "Business Review", "Financial Review" and "Outlook" on pages 7 to 27 of this Annual Report;
- (b) The principal risks and uncertainties facing the Company – "Risks and Uncertainties" set out in the following section of this report; and
- (c) Discussion on the Company's environmental policies and performance – "Corporate Social Responsibility" on pages 28 to 50 of this report.

The discussions referred to above form part of this Directors' Report.

## RISKS AND UNCERTAINTIES

The Group's businesses, financial condition, results of operations and growth prospects may be affected by risks and uncertainties directly or indirectly pertaining to the Group's businesses. The risk factors set out below are those that could result in the Group's businesses, financial conditions, results of operations or growth prospects differing materially from expected or historical results. Such factors are by no means exhaustive or comprehensive, and there may be other risks in addition to those shown below which are not known to the Group or which may not be material now but could turn out to be material in the future.

### **Risks pertaining to Property Development**

Property development is the Group's core business, primarily in Hong Kong, the United States, the PRC and Japan. Accordingly, this segment is exposing to the economic, political and legal developments in these regions. These inherent risks may affect the Group's investment strategy and business model as well as the performance in property development.

To mitigate the risks, the Group on one hand actively assesses the overall economic, political and legal developments as well as the property markets in these regions and on the other hand, it continues to review and evaluate its investment strategy to ensure the Group responds to market changes appropriately. For each potential project, detailed feasibility and stress test with regard to all aspects will be carried out before acquisition to minimise the commercial and legal risks.

### **Risks pertaining to Investment Properties**

Investment properties segment is the Group's another core business with investment property assets accounted for over 69% of the Group's total assets. With the majority of the properties locating in Hong Kong and the United States, the general economic climate, regulatory changes, government policies and the political conditions in both Hong Kong and the United States may have a significant impact on the Group's overall financial results and positions. In this respect, the Group regularly assesses changes in economic environment and keeps alert to market needs and competitors' reaction in order to maintain our competitiveness. Continuously up keeping the quality of the assets and maintaining sufficient diversity in tenant-mix also could help growing revenue and resisting sluggish economy.

Furthermore, investment properties of the Group are stated at fair value in its financial statements based on valuations carried out by independent professional property valuers. The results of operations of the Group will include unrealised revaluation adjustments and therefore the future fair value of these investment properties is likely to fluctuate from time to time and may increase or decrease significantly. In the case of losses arising from changes in the fair value of these properties, this could have an adverse impact on our ability to comply with the financial covenants under the loan facility as well as any external borrowings we may incur in the future, and may also lead to an adverse market perception of the performance of our business, even though such losses are not realised. Nonetheless, fair value gains (or losses) will not change our cash position and therefore do not increase or decrease respectively our liquidity in spite of the increased or decreased profit. The Group will closely monitor its debt and cash position. Cash flow forecasts with sensitivity analysis will be prepared to ensure that all sources of liquidity risk are identified to evaluate the impact of different levels of business activity in relation to the existing loan facilities.

### **Risks pertaining to Hotel Operations**

A substantial portion of the Group's revenue is derived from its hotel operations. Since hotel guests are short-term occupants of hotel rooms, they are generally not committed to contracts of medium-term or long-term rental payment. Consequently, a hotel's occupancy rate and room rate are subject to a high degree of fluctuations due to factors including seasonality, social stability, politics, natural hazards, disease and economic condition as well as the nature of hotel business.

In this respect, the Group regularly assesses changes in economic environment and keeps alert to market needs and competitors' reaction. The management will closely monitor hotels performance and booking pace. Besides, the Group shall continue to improve its hotel services and facilities to ensure the provision of unforgettable experience for our customers.

### Financial Risks

The major financial instruments of the Group include available-for-sale investments, notes and loan receivables, amount due from a joint venture, debtors, financial assets at fair value through profit or loss, restricted cash, time deposits with original maturity over three months, bank balances and cash, creditors, derivative financial instruments, medium term notes and borrowings. Details of these financial instruments and the policies on how to mitigate these risks are set out in note 42 to the consolidated financial statements of this Annual Report.

### Operational Risks

The Group's operation is subject to a number of risk factors distinctive to the operation of property development, property investment, and property related businesses. For instances, default on the part of our buyers, tenants and strategic business partners, and inadequacies or failures of internal processes, people and systems or other external factors may have various levels of negative impact on the results of operations. Additionally, accidents may happen despite systems and policies set up for their prevention, which may lead to financial loss, litigation, or damage in reputation. Increased competition, cyclical over-supply of luxury hotels in some markets could also harm our business.

In this respect, the Group continuously monitors and analyses competitive and market information in order to anticipate unfavourable changes, focuses on brand and communication initiatives to drive revenue growth and strengthen our brands' market position and also reinvests into our properties to ensure competitiveness. Furthermore, the Group has also arranged a business interruption insurance which covers the loss of income that a business suffers after a disaster.

### Risk of Cyber-Attacks

Loss of data and leakage of confidential information are the largest costs from cyber-crime that the Company is facing. The cost of recovering from cyber attacks, including reputational damage, where the trust in a company decreases and their brand loses value, is considerable. To mitigate the risk of cyber-attacks, the vulnerabilities of the Company's IT infrastructure are regularly scanned and patched. Risky external IP addresses are blocked. All servers and user computers are equipped with antivirus or endpoint protection. Emails are filtered for spam and malware. Password control and user access to the systems and network elements are regularly updated and reviewed. System backup and DR facilities provide additional layers of protections. All these measures increase the difficulty for a hacker. In addition, the respective business units have also acquired appropriate insurance which also help mitigating risk exposure by offsetting costs involved with recovery after a cyber-related security breach or similar event.

### Human Resources Risks

Our success in business operations depends on our ability to hire and retain suitable skilled employees, particularly in hotel management, property management and property development industries. Strong competition for talented staff and the tight labour markets in these industries, together with the added demands from new projects, posed a challenge to the Group in providing adequate resources to support the existing and growing business. Furthermore, the sudden loss of key qualified professionals could affect our ability to deliver on our projects and might have a material adverse effect on our business if we are unable to find suitable replacements in a timely manner. To mitigate the situation, careful attention is given to human resources of the Group and contingency plans of human resources are in place to help reducing uncertainty.

## REPORT OF THE DIRECTORS

### Legal and Regulatory Compliance Risks

Whilst the Group has a diversified portfolio of business operations across Hong Kong, the United States, Canada, the United Kingdom, Australia, New Zealand and the PRC, any failure to anticipate the trend of regulatory changes or cope with relevant requirements may result in non-compliance of local laws or regulations, leading to not only financial loss but also reputational damage to the Group. In mitigation of relevant risks, the Group actively assesses the effect of relevant developments and engages closely with regulatory authorities and external advisors on new laws and regulations, and also trending legislation to ensure relevant requirements are properly complied in an effective manner.

### RESULTS AND DIVIDENDS

The results of the Group for the year ended 31 December 2017 are set out in the consolidated income statement.

The Directors have recommended the payment of a final dividend of HK48 cents per share and a special final dividend of HK50 cents per share to the Shareholders whose names appear on the Registers of Members of the Company on Monday, 7 May 2018. Subject to the approval of the Shareholders at the forthcoming Annual General Meeting, the payment of the final dividend will be made on 11 June 2018. Taken together with the interim dividend of HK30 cents per share and the special interim dividend of HK50 cents per share paid in October 2017, the total dividend for the year 2017 is HK\$1.78 per share.

### MOVEMENTS IN RESERVES

Details of movements in the reserves of the Group and the Company during the year are set out in the consolidated statement of changes in equity and note 47 to the consolidated financial statements.

### FIVE YEARS' FINANCIAL SUMMARY

A summary of the results and of the assets and liabilities of the Group for the last five financial years is set out in Appendix II to this Annual Report.

### INVESTMENT PROPERTIES

Movements in the investment properties of the Group during the year are set out in note 14 to the consolidated financial statements. All of the Group's investment properties were revalued by independent professional property valuers as at 31 December 2017 using the income capitalisation method and the market rentals are also assessed by reference to the rentals achieved in other similar properties in the neighbourhood.

### PROPERTY, PLANT AND EQUIPMENT

Movements in the property, plant and equipment of the Group during the year are set out in note 15 to the consolidated financial statements.

Details of the major properties of the Group as at 31 December 2017 are set out in Appendix I to this Annual Report.

## ISSUE OF NEW SHARES

During the year, 7,021,203 shares were issued by the Company pursuant to the scrip dividend arrangement in respect of the 2016 final dividend and 4,099,000 shares were issued pursuant to the 2009 Share Option Scheme. As at 31 December 2017, the authorised capital of the Company was HK\$600,000,000.00 divided into 1,200,000,000 shares of HK\$0.50 each, 688,590,038 shares of which were issued and credited as fully paid. Details of the movements of the share options during the year are disclosed hereinbelow. Changes in the share capital of the Company during the year are set out in note 33 to the consolidated financial statements.

## PURCHASE, SALE OR REDEMPTION OF COMPANY'S SECURITIES

During the year ended 31 December 2017, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's securities.

## DIRECTORS

The Directors of the Company during the year and up to the date of this report are:

### Executive Directors

Dr. LO Ka Shui (*Chairman and Managing Director*)

Mr. LO Hong Sui, Antony

Madam LAW Wai Duen

Mr. LO Chun Him, Alexander

Mr. KAN Tak Kwong (*General Manager*)

Mr. CHU Shik Pui

Mr. LO Kai Shui (*Deputy Managing Director*) (retired on 10 May 2017)

### Non-executive Directors

Madam LO TO Lee Kwan

Mr. LO Hong Sui, Vincent

Dr. LO Ying Sui

### Independent Non-executive Directors

Mr. CHENG Hoi Chuen, Vincent

Professor WONG Yue Chim, Richard

Mrs. LEE Pui Ling, Angelina

Mr. LEE Siu Kwong, Ambrose

Professor POON Ka Yeung, Larry

In accordance with Bye-law 109(A) of the Company's Bye-laws, Mr. Lo Hong Sui, Vincent, Professor Wong Yue Chim, Richard, Mrs. Lee Pui Ling, Angelina, Mr. Lee Siu Kwong, Ambrose and Mr. Chu Shik Pui, shall retire by rotation and, being eligible, have offered themselves for re-election at the 2018 Annual General Meeting of the Company.

The independence of Independent Non-executive Directors has been assessed by the Nomination Committee and the Company has received from each Independent Non-executive Director an annual confirmation of his/her independence pursuant to the independence guidelines set out in Rule 3.13 of the Listing Rules. The Board considers all the Independent Non-executive Directors of the Company to be independent.

## REPORT OF THE DIRECTORS

### DIRECTORS' AND SENIOR MANAGEMENT'S BIOGRAPHIES

The biographical details of the Directors and the Senior Management of the Company are set out on pages 51 to 56 of this Annual Report.

### DIRECTORS' SERVICE CONTRACTS

None of the Directors has a service contract with the Company or any of its subsidiaries which is not determinable by the employer within one year without payment of compensation (other than statutory compensations).

### DIRECTORS' EMOLUMENTS

Details of Directors' emoluments are set out in note 11 to the consolidated financial statements.

### PERMITTED INDEMNITY

The Bye-laws of the Company provides that each Director or other officer of the Company shall be entitled to be indemnified out of the assets of the Company against all losses or liabilities which he or she may sustain or incur in or about the execution of the duties of his or her office or otherwise in relation thereto. In addition, the Company has maintained appropriate directors and officers liability insurance in respect of relevant legal actions against the Directors.



## DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 31 December 2017, the interests and short positions of the Directors or chief executives of the Company in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which were notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO), or which were recorded in the register required to be kept by the Company under Section 352 of the SFO, or which were required, pursuant to the Model Code, to be notified to the Company and the Stock Exchange, are as follows:

### Long positions in shares and underlying shares of the Company

Name of Director	Capacity	Nature of Interests	Number of Ordinary Shares/ Underlying Shares Held	Total	Percentage of issued share capital <sup>(3)</sup>
Lo Ka Shui	Beneficial Owner	Personal Interests	49,250,440		
	Interests of Controlled Corporations	Corporate Interests	75,860,545 <sup>(1)</sup>		
	Discretionary Beneficiary of a Discretionary Trust	Discretionary Trust Interests	229,844,851 <sup>(2)</sup>		
	Founder of a Discretionary Trust	Trust Interests	60,009,418		
	Beneficial Owner	Share Options	1,325,000	416,290,254	60.46
Lo To Lee Kwan	Beneficial Owner	Personal Interests	1,085,008		
	Interests of Controlled Corporations	Corporate Interests	5,033,234 <sup>(3)</sup>		
	Discretionary Beneficiary of a Discretionary Trust	Discretionary Trust Interests	229,844,851 <sup>(2)</sup>	235,963,093	34.27
Cheng Hoi Chuen, Vincent	Interests of Spouse	Family Interests	10,000	10,000	0.00
Wong Yue Chim, Richard	Beneficial Owner	Personal Interests	10,000	10,000	0.00
Lo Hong Sui, Antony	Beneficial Owner	Personal Interests	555,083		
	Discretionary Beneficiary of a Discretionary Trust	Discretionary Trust Interests	229,844,851 <sup>(2)</sup>		
	Beneficial Owner	Share Options	500,000	230,899,934	33.53
Law Wai Duen	Beneficial Owner	Personal Interests	1,722,416		
	Discretionary Beneficiary of a Discretionary Trust	Discretionary Trust Interests	229,844,851 <sup>(2)</sup>		
	Beneficial Owner	Share Options	200,000	231,767,267	33.66

## REPORT OF THE DIRECTORS

Name of Director	Capacity	Nature of Interests	Number of Ordinary Shares/ Underlying Shares Held	Total	Percentage of issued share capital <sup>(5)</sup>
Lo Hong Sui, Vincent	Beneficial Owner	Personal Interests	293	229,845,144	33.38
	Discretionary Beneficiary of a Discretionary Trust	Discretionary Trust Interests	229,844,851 <sup>(2)</sup>		
Lo Ying Sui	Beneficial Owner	Personal Interests	1,500,000	266,973,057	38.77
	Interests of Controlled Corporations	Corporate Interests	35,628,206 <sup>(4)</sup>		
	Discretionary Beneficiary of a Discretionary Trust	Discretionary Trust Interests	229,844,851 <sup>(2)</sup>		
Lo Chun Him, Alexander	Beneficial Owner	Share Options	375,000	375,000	0.05
Kan Tak Kwong	Beneficial Owner	Personal Interests	2,200,585	3,500,585	0.51
	Beneficial Owner	Share Options	1,300,000		
Chu Shik Pui	Beneficial Owner	Personal Interests	91,202	901,202	0.13
	Beneficial Owner	Share Options	810,000		

### Notes:

- (1) These interests were held by certain companies wholly-owned by Dr. Lo Ka Shui. Dr. Lo Ka Shui and Mr. Lo Chun Him, Alexander are directors of these companies.
- (2) These 229,844,851 shares were owned by a discretionary trust of which Dr. Lo Ka Shui, Madam Lo To Lee Kwan, Mr. Lo Hong Sui, Antony, Madam Law Wai Duen, Mr. Lo Hong Sui, Vincent and Dr. Lo Ying Sui are among the discretionary beneficiaries.
- (3) These 5,033,234 shares were held by two companies wholly-owned by Madam Lo To Lee Kwan. Madam Lo To Lee Kwan and Dr. Lo Ka Shui are directors of these companies, and Madam Law Wai Duen is a director of one of these companies.
- (4) These 35,628,206 shares were held by a company wholly-owned by Dr. Lo Ying Sui who is also a director of this company.
- (5) This percentage has been compiled based on 688,590,038 shares of the Company in issue as at 31 December 2017.

## Long positions in shares and underlying shares of associated corporations of the Company

### Champion Real Estate Investment Trust (“Champion REIT”)

Champion REIT (Stock Code: 2778), a Hong Kong collective investment scheme authorised under section 104 of SFO, is accounted for as a subsidiary of the Company. As at 31 December 2017, the Group owned 65.69% interests in Champion REIT. While the definition of “associated corporation” under the SFO caters only to corporations, for the purpose of enhancing the transparency, the interests of the Directors or chief executives of the Company in Champion REIT as at 31 December 2017 are disclosed as follows:

Name of Director	Total Number of Units/Underlying Units Held	Percentage of issued units <sup>(4)</sup>
Lo Ka Shui	21,694,000 <sup>(1)</sup>	0.37
Lo Ying Sui	239,000 <sup>(2)</sup>	0.00
Chu Shik Pui	8,000 <sup>(3)</sup>	0.00

Notes:

- (1) Among these 21,694,000 units:
  - (i) 2,579,000 units were held by certain companies wholly-owned by Dr. Lo Ka Shui. Dr. Lo Ka Shui and Mr. Lo Chun Him, Alexander are directors of these companies; and
  - (ii) 19,115,000 units were held by a charitable trust of which Dr. Lo Ka Shui is the settlor and a member of the Advisory Committee and Management Committee.
- (2) Dr. Lo Ying Sui had personal interests in 239,000 units of Champion REIT.
- (3) Mr. Chu Shik Pui had personal interests in 8,000 units of Champion REIT.
- (4) This percentage has been compiled based on 5,823,028,120 units of Champion REIT in issue as at 31 December 2017.

## REPORT OF THE DIRECTORS

### Langham Hospitality Investments and Langham Hospitality Investments Limited (“LHI”)

LHI (Stock Code: 1270), the share stapled units (the “SSUs”) of which are listed on the Stock Exchange. As at 31 December 2017, the Group owned 62.29% interests in LHI and is therefore a subsidiary of the Company. The holdings of the Directors or chief executives of the Company in LHI as at 31 December 2017 are disclosed as follows:

Name of Director	Total Number of SSUs/Underlying SSUs Held	Percentage of issued SSUs <sup>(6)</sup>
Lo Ka Shui	54,233,500 <sup>(1)</sup>	2.60
Lo To Lee Kwan	306,177 <sup>(2)</sup>	0.01
Wong Yue Chim, Richard	150,000 <sup>(3)</sup>	0.01
Law Wai Duen	280,000 <sup>(4)</sup>	0.01
Lo Ying Sui	320,000 <sup>(5)</sup>	0.02

Notes:

- (1) Among these 54,233,500 SSUs:
  - (i) 8,073,500 SSUs were held by Dr. Lo Ka Shui personally;
  - (ii) 2,060,000 SSUs were held by certain companies wholly-owned by Dr. Lo Ka Shui. Dr. Lo Ka Shui and Mr. Lo Chun Him, Alexander are directors of these companies; and
  - (iii) 44,100,000 SSUs were held by a charitable trust of which Dr. Lo Ka Shui is the settlor and a member of the Advisory Committee and Management Committee.
- (2) These SSUs were held by two companies wholly-owned by Madam Lo To Lee Kwan. Madam Lo To Lee Kwan and Dr. Lo Ka Shui are directors of these companies, and Madam Law Wai Duen is a director of one of these companies.
- (3) Professor Wong Yue Chim, Richard had personal interests in 150,000 SSUs of LHI.
- (4) Madam Law Wai Duen had personal interests in 280,000 SSUs of LHI.
- (5) Dr. Lo Ying Sui had personal interests in 320,000 SSUs of LHI.
- (6) This percentage has been compiled based on 2,088,423,083 SSUs of LHI in issue as at 31 December 2017.

Save as disclosed above, as at 31 December 2017, none of the Directors or chief executives of the Company were taken to be interested or deemed to have any other interests or short positions in shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which would have to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company under Section 352 of the SFO, or which were required to be notified to the Company and the Stock Exchange pursuant to the Model Code.

## DIRECTORS' INTEREST IN COMPETING BUSINESSES

The interests of Directors (other than Independent Non-executive Directors) in a business apart from the Group's business, which competes or is likely to compete either directly or indirectly, with the Group's business as informed by the relevant Directors pursuant to Rule 8.10(2) of the Listing Rules are as follows:

- (a) Mr. Lo Hong Sui, Vincent is the founder and Chairman of the Shui On Group which was established in 1971. He also holds the key positions in the following subsidiaries of the Shui On Group:
- Chairman of Shui On Land Limited ("SOL"), the Shui On Group's flagship property development company in the Chinese Mainland. SOL through its subsidiaries and associates is one of the leading property developers in the People's Republic of China. It principally engages in the development, sale, leasing, management and long-term ownership of high-quality residential, office, retail, entertainment and cultural properties in the People's Republic of China.
  - Chairman of China Xintiandi Limited ("CXTD"), a separately managed and wholly owned subsidiary of SOL. CXTD focuses principally on owning, managing, designing, leasing, marketing and enhancing premium retail, office and entertainment properties in affluent urban areas in the Chinese Mainland, including Shanghai, Chongqing, Wuhan and Foshan.
  - Chairman of SOCAM Development Limited ("SOCAM"), through its subsidiaries, principally engages in property development and investment, asset management, construction and investment in cement operations in Hong Kong, Macau, and the Chinese Mainland.
- (b) Mr. Lo Kai Shui is the Chairman of Sun Fook Kong Group Limited ("SFK Group") and also the ultimate controlling shareholder of SFK Group and its subsidiaries (including SFK Construction Holdings Limited) ("SFK Group Companies"). The principal activities of SFK Group Companies are, among others, building construction, civil engineering, real estate and property development in Mainland China.

As the Board of Directors of the Company is independent of the Board of Directors of SOL, CXTD, SOCAM and SFK Group, the Group has therefore been capable of carrying on its businesses independently of, and at arm's length from, the above businesses.

## CONTINUING CONNECTED TRANSACTIONS

The following are continuing connected transactions of the Company which were subject to reporting, announcement and, if appropriate, independent shareholders' approval requirements under Chapter 14A of the Listing Rules. Further details are set out in note 40 to the consolidated financial statements. Save as disclosed herein, no contracts of significance to which the Company or any of its subsidiaries was a party and in which a Director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

## REPORT OF THE DIRECTORS

Mr. Lo Kai Shui is a past director of the Company (retired on 10 May 2017) and an associate of Dr. Lo Ka Shui (a substantial Shareholder of the Company), Madam Lo To Lee Kwan, Mr. Lo Hong Sui, Antony, Madam Law Wai Duen, Mr. Lo Hong Sui, Vincent, Dr. Lo Ying Sui and Mr. Lo Chun Him, Alexander, all being Directors of the Company. Accordingly, Mr. Lo Kai Shui is regarded as a connected person of the Company under the Listing Rules. Thus, the following agreement/contracts and the transactions contemplated thereunder, which subsisted or expired during the year 2017, constituted continuing connected transactions of the Company under the Listing Rules:

### 1. Continuing Connected Transactions in relation to the Tenancies of Suites 3201-2 and 3206-10 on the 32nd Floor of Great Eagle Centre

On 21 September 2015, Moon Yik Company, Limited, an indirect wholly-owned subsidiary of the Company, and Sun Fook Kong Construction Management Limited (“SFK Management”) entered into a Tenancy Agreement (the “Renewed Tenancy Agreement”) in respect of the renewal of tenancies of Suites 3201-2 and 3206-10, 32nd Floor, Great Eagle Centre, 23 Harbour Road, Wanchai, Hong Kong (the “Premises”) for a term of three years commencing from 1 April 2016 and expiring on 31 March 2019. The then existing tenancies of the Premises were covered under the Tenancy Agreement entered into between the same parties on 20 December 2012 (the “2012 Tenancy Agreement”), in respect of which announcements dated 21 September 2015 and 20 December 2012 were issued.

As disclosed in the announcement of the Company dated 20 December 2012, the annual caps of the 2012 Tenancy Agreement for the year ended 31 March 2015 was HK\$8,945,000 and for the year ended 31 March 2016 was HK\$9,139,000.

Furthermore, the Parties also had entered into a Carpark Licence Agreement on 21 May 2015 and the transactions thereof fell below the de minimis threshold stipulated under Rule 14A.76(1) of the Listing Rules.

As at the date of signing of the Renewed Tenancy Agreement, Mr. Lo Kai Shui, through his 30%-controlled companies, was entitled to control the exercise of more than 70% of the voting power at general meetings of SFK Management. Accordingly, SFK Management constituted an associate of a connected person of the Company and transactions entered into between the Group and SFK Management constituted continuing connected transactions of the Company under Chapter 14A of the Listing Rules.

Given that the Renewed Tenancy Agreement and the Carpark Licence Agreement were entered into within a 12-month period, the transactions contemplated under the Renewed Tenancy Agreement would be aggregated with the transactions under the Carpark Licence Agreement pursuant to Rule 14A.81 of the Listing Rules.

The continuing connected transactions contemplated under the Renewed Tenancy Agreement and the Carpark Licence Agreement were only subject to the reporting, announcement and annual review requirements and exempt from the independent Shareholders’ approval requirements under Chapter 14A of the Listing Rules.

Period	Annual Cap
For the year ended 31 March 2017	HK\$9,507,000
For the year ending 31 March 2018	HK\$9,765,000
For the year ending 31 March 2019	HK\$10,065,000

Note: The actual transaction amount during the twelve-month period ended 31 March 2017 was HK\$8,517,000, which is within the annual cap stated above.

## 2. Continuing Connected Transactions in relation to the New Cleaning Services Contracts with Sun Fook Kong Housing Services Limited (“SFK Services”)

The Group had entered into Supplemental Agreements of the 2013 Cleaning Services Contracts (the “Supplemental Agreements”) with SFK Services to extend the term of certain cleaning services to the Group by SFK Services under the Great Eagle Centre Cleaning Contract, the Common Areas Cleaning Contract, the Public Carpark Cleaning Contract and the High Block Langham Place Cleaning Contract for four more months to 30 April 2015 with increased monthly basic fees.

On 17 April 2015, the same parties entered into new services agreements under the New Great Eagle Centre Cleaning Contract, the New Great Eagle Centre Development Common Areas Cleaning Contract, the New Eagle Harbour Public Car Parks Cleaning Contract, the New High Block of Langham Place Cleaning Contract and the Langham Place Retail Tower, Carpark and Other Portions Cleaning Contract for a term of two years commencing from 1 May 2015 and expiring on 30 April 2017 (the “New Cleaning Services Contracts”, together with the Supplemental Agreements, collectively the “SFK Cleaning Services Contracts”), in respect of which an announcement dated 17 April 2015 was issued. The New Cleaning Services Contracts were expired in the financial year 2017.

As at the date of signing of the New Cleaning Services Contracts, Mr. Lo Kai Shui, through his 30%-controlled companies, was entitled to control the exercise of more than 30% of the voting power at general meeting of SFK Construction Holdings Limited which in turn indirectly held the entire issued share capital of SFK Services. Accordingly, SFK Services constituted an associate of a connected person of the Company and transactions entered into between the Group and SFK Services constituted connected transactions of the Company.

Given that the SFK Cleaning Services Contracts between the Company and SFK Services had been entered into within a 12-month period, the continuing connected transactions contemplated under the New Cleaning Services Contracts would be aggregated with the continuing connected transactions under the Supplemental Agreements pursuant to Rule 14A.81 of the Listing Rules.

The continuing connected transactions contemplated under the SFK Cleaning Services Contracts were only subject to the reporting, announcement and annual review requirements, and exempt from the independent Shareholders’ approval requirement under Chapter 14A of the Listing Rules.

Period	Annual Cap
For the period from 1 January 2017 to 30 April 2017	HK\$13,999,000

Note: The actual transaction amount during the period from 1 January 2017 to 30 April 2017 was HK\$12,563,000, which is within the annual cap stated above.

### Review of Continuing Connected Transactions

The Group has put in place a Reporting and Monitoring Policy on Connected Transactions (the “Policy”) to set out the internal control systems and monitoring procedures of the Group in respect of executing, recording and reporting of all connected transactions and continuing connected transactions. Under the Policy, each specified department/business unit is required to submit a monthly report with detailed description of all connected transactions and continuing connected transactions (including transactions that are exempt from the disclosure requirements of the Listing Rules) that are expected to be finalised within the next reporting month and the actual transaction amount during the reporting period. For the year ended 31 December 2017, the Internal Audit Department had reviewed connected transactions and continuing connected transactions of the Group and confirmed that there are adequate and effective internal control policies and procedures to ensure that the transactions were so properly conducted.

The amount of continuing connected transactions for the agreement/contracts as mentioned in paragraphs 1 and 2 above for the year ended 31 December 2017 are as follows:

	For the year ended 31 December 2017	
	Actual	Annual Cap
	Transaction Sum	
	HK\$'000	HK\$'000
Under the SFK Tenancy Agreement	8,532	9,701*
Under the New Cleaning Services Contracts	12,694	13,999

- \* The Annual Cap for the transactions under the SFK Tenancy Agreements for the year ended 31 December 2017 is the aggregate of the announced annual caps for the years ended 31 March 2017 and 2018 calculated on a pro rata basis covering the period from 1 January to 31 March 2017 and 1 April 2017 to 31 December 2017, being HK\$2,376,750 and HK\$7,323,750 respectively.

The Company’s auditor was engaged to report on the Group’s above continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 (Revised) “Assurance Engagements Other Than Audits or Reviews of Historical Financial Information” and with reference to Practice Note 740 “Auditor’s Letter on Continuing Connected Transactions under the Hong Kong Listing Rules” issued by the HKICPA. The auditor has issued its unqualified letter containing its findings and conclusions in respect of the continuing connected transactions disclosed above by the Group in accordance with Rule 14A.56 of the Listing Rules. A copy of the auditor’s letter has been provided by the Company to the Stock Exchange.



The Independent Non-executive Directors have reviewed the details of the Non-exempt Continuing Connected Transactions, the Register of Non-exempt Continuing Connected Transactions containing all entries during the year and the list of connected transactions (including continuing connected transactions) of the Company during the year ended 31 December 2017 as set out in note 40 of the consolidated financial statements. Based on the Independent Assurance Report on Continuing Connected Transactions issued by the auditor and the comments from Internal Audit Department, the Independent Non-executive Directors of the Company concluded that nothing has come to their attention that causes them to believe that the continuing connected transactions had not been carried out, in all material respects, in accordance with the pricing policies and guidelines under the respective tenancy agreement/cleaning services contracts approved by the Board of Directors.

In accordance with Rule 14A.55 of the Listing Rules, the Directors (including the Independent Non-executive Directors) of the Company confirmed the above continuing connected transactions for the year ended 31 December 2017 have been entered into:

- (1) in the ordinary and usual course of business of the Company;
- (2) on normal commercial terms; and
- (3) in accordance with the relevant agreements governing them on terms that are fair and reasonable and in the interests of the Shareholders as a whole.

## SHARE OPTION SCHEME

In accordance with the 2009 Share Option Scheme of the Company, the Board of Directors may grant options to eligible employees, including Executive Directors of the Company and its subsidiaries, to subscribe for shares in the Company.

Further details of the 2009 Share Option Scheme are set out in note 34 to the consolidated financial statements.

## REPORT OF THE DIRECTORS

### Movements of the Share Options granted to Employees (including Directors)

During the year ended 31 December 2017, the details of the movements in the share options granted to the Company's employees (including Directors) under the 2009 Share Option Scheme are as follows:

Date of grant <sup>(1)</sup>	Number of Share Options				Outstanding as at 31/12/2017	Exercisable period	Exercise price per share (HK\$)
	Outstanding as at 01/01/2017	Grant during the period	Exercised during the period	Lapsed during the period			
08/03/2012	533,000	-	(416,000)	(117,000)	-	09/03/2014-08/03/2017	23.20
06/06/2013	1,673,000	-	(933,000)	(4,000)	736,000	07/06/2015-06/06/2018	31.45
27/02/2014	1,627,000	-	(687,000)	-	940,000	28/02/2016-27/02/2019	26.05
17/03/2014	300,000	-	-	-	300,000	18/03/2016-17/03/2019	27.55
11/03/2015	3,522,000	-	(2,063,000)	-	1,459,000	12/03/2017-11/03/2020	26.88
14/03/2016	4,122,000	-	-	(219,000)	3,903,000	15/03/2018-14/03/2021	25.70
14/03/2017	-	5,344,000 <sup>(2)</sup>	-	(133,000)	5,211,000	15/03/2019-14/03/2022	37.15
<b>Total</b>	<b>11,777,000</b>	<b>5,344,000</b>	<b>(4,099,000)</b>	<b>(473,000)</b>	<b>12,549,000</b>		

#### Notes:

- (1) Share options were granted under the 2009 Share Option Scheme.
  - (2) During the year ended 31 December 2017, 1,980,000 and 3,364,000 share options were granted to the Directors and their Associates, and eligible employees of the Group respectively.
  - (3) During the year ended 31 December 2017, no share option was cancelled.
  - (4) Consideration paid for each grant of share options was HK\$1.00.
  - (5) The vesting period for the share options granted is 24 months from the date of grant.
  - (6) The closing price of the shares of the Company immediately before the date of grant of 14 March 2017, i.e. 13 March 2017 was HK\$37.10\*.
- \* According to the price adjustment method released by HKEX in relation to special cash dividend, the closing price was subsequently adjusted to HK\$36.62 after the declaration of special interim dividend for the six months ended 30 June 2017 by the Company. The closing price was subsequently further adjusted to HK\$36.19 after the declaration of special final dividend for the year ended 31 December 2017 by the Company.

### Movements of the Share Options granted to Directors

During the year ended 31 December 2017, the details of the movements in the share options granted to Directors of the Company (some are also substantial Shareholders) under the 2009 Share Option Scheme as required to be disclosed according to Rule 17.07 of the Listing Rules are as follows:

Directors	Date of grant <sup>(1)</sup>	Number of Share Options				Outstanding as at 31/12/2017	Exercise price per share (HK\$)	Weighted average closing price immediately before the date of exercise (HK\$)
		Outstanding as at 01/01/2017	Grant during the period	Exercised during the period	Lapsed during the period			
Lo Ka Shui	11/03/2015	655,000	-	(655,000)	-	-	26.88	38.02
	14/03/2016	655,000	-	-	-	655,000	25.70	-
	14/03/2017	-	670,000	-	-	670,000	37.15	-
		1,310,000	670,000	(655,000)	-	1,325,000		
Lo Hong Sui, Antony	08/03/2012	100,000	-	(100,000)	-	-	23.20	38.02
	06/06/2013	100,000	-	-	-	100,000	31.45	-
	27/02/2014	100,000	-	-	-	100,000	26.05	-
	11/03/2015	100,000	-	-	-	100,000	26.88	-
	14/03/2016	100,000	-	-	-	100,000	25.70	-
	14/03/2017	-	100,000	-	-	100,000	37.15	-
		500,000	100,000	(100,000)	-	500,000		
Law Wai Duen	06/06/2013	100,000	-	(100,000)	-	-	31.45	38.02
	27/02/2014	100,000	-	(100,000)	-	-	26.05	38.02
	11/03/2015	100,000	-	(100,000)	-	-	26.88	38.02
	14/03/2016	100,000	-	-	-	100,000	25.70	-
	14/03/2017	-	100,000	-	-	100,000	37.15	-
		400,000	100,000	(300,000)	-	200,000		
Lo Chun Him, Alexander	06/06/2013	5,000	-	-	-	5,000	31.45	-
	27/02/2014	20,000	-	-	-	20,000	26.05	-
	11/03/2015	50,000	-	-	-	50,000	26.88	-
	14/03/2016	100,000	-	-	-	100,000	25.70	-
	14/03/2017	-	200,000	-	-	200,000	37.15	-
		175,000	200,000	-	-	375,000		

## REPORT OF THE DIRECTORS

Directors	Date of grant <sup>(4)</sup>	Number of Share Options					Outstanding as at 31/12/2017	Exercise price per share (HK\$)	Weighted average closing price immediately before the date of exercise (HK\$)
		Outstanding as at 01/01/2017	Grant during the period	Exercised during the period	Lapsed during the period	Outstanding as at 31/12/2017			
Kan Tak Kwong	06/06/2013	300,000	-	(300,000)	-	-	31.45	38.02	
	27/02/2014	300,000	-	-	-	300,000	26.05	-	
	11/03/2015	310,000	-	-	-	310,000	26.88	-	
	14/03/2016	310,000	-	-	-	310,000	25.70	-	
	14/03/2017	-	380,000	-	-	380,000	37.15	-	
			1,220,000	380,000	(300,000)	-	1,300,000		
Chu Shik Pui	08/03/2012	90,000	-	(90,000)	-	-	23.20	38.02	
	06/06/2013	90,000	-	-	-	90,000	31.45	-	
	27/02/2014	100,000	-	-	-	100,000	26.05	-	
	11/03/2015	120,000	-	-	-	120,000	26.88	-	
	14/03/2016	200,000	-	-	-	200,000	25.70	-	
	14/03/2017	-	300,000	-	-	300,000	37.15	-	
		600,000	300,000	(90,000)	-	810,000			
Associates of Directors of the Company <sup>(6)</sup>	08/03/2012	108,000	-	(108,000)	-	-	23.20	38.02	
	06/06/2013	108,000	-	-	-	108,000	31.45	-	
	27/02/2014	110,000	-	-	-	110,000	26.05	-	
	11/03/2015	170,000	-	-	-	170,000	26.88	-	
	14/03/2016	152,000	-	-	-	152,000	25.70	-	
	14/03/2017	-	230,000	-	-	230,000	37.15	-	
		648,000	230,000	(108,000)	-	770,000			
Eligible Employees (other than Directors of the Company and their Associates)	08/03/2012	235,000	-	(118,000)	(117,000)	-	23.20	38.02	
	06/06/2013	970,000	-	(533,000)	(4,000)	433,000	31.45	38.02	
	27/02/2014	897,000	-	(587,000)	-	310,000	26.05	38.02	
	17/03/2014	300,000	-	-	-	300,000	27.55	-	
	11/03/2015	2,017,000	-	(1,308,000)	-	709,000	26.88	38.02	
	14/03/2016	2,505,000	-	-	(219,000)	2,286,000	25.70	-	
	14/03/2017	-	3,364,000	-	(133,000)	3,231,000	37.15	-	
		6,924,000	3,364,000	(2,546,000)	(473,000)	7,269,000			

## Notes:

- (1) Share options were granted under the 2009 Share Option Scheme.
- Share options granted on 08/03/2012 are exercisable during the period from 09/03/2014 to 08/03/2017.
- Share options granted on 06/06/2013 are exercisable during the period from 07/06/2015 to 06/06/2018.
- Share options granted on 27/02/2014 are exercisable during the period from 28/02/2016 to 27/02/2019.
- Share options granted on 17/03/2014 are exercisable during the period from 18/03/2016 to 17/03/2019.
- Share options granted on 11/03/2015 are exercisable during the period from 12/03/2017 to 11/03/2020.
- Share options granted on 14/03/2016 are exercisable during the period from 15/03/2018 to 14/03/2021.
- Share options granted on 14/03/2017 are exercisable during the period from 15/03/2019 to 14/03/2022.
- (2) During the year ended 31 December 2017, no share option was cancelled.
- (3) Consideration paid for each grant of share options was HK\$1.00.
- (4) The vesting period for the share options granted is 24 months from the date of grant.
- (5) The closing price of the shares of the Company immediately before the date of grant of 14 March 2017, i.e. 13 March 2017 was HK\$37.10\*.
- \* According to the price adjustment method released by HKEX in relation to special cash dividend, the closing price was subsequently adjusted to HK\$36.62 after the declaration of special interim dividend for the six months ended 30 June 2017 by the Company. The closing price was subsequently further adjusted to HK\$36.19 after the declaration of special final dividend for the year ended 31 December 2017 by the Company.
- (6) Being share options held by Mr. Lo Kai Shui, Ms. Lo Bo Lun, Katherine, and Mr. Lo Chun Cheong.

## SUBSTANTIAL SHAREHOLDERS' INTERESTS IN SHARES

As at 31 December 2017, the interests and short positions of persons (other than the Directors or chief executives of the Company) in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company under Section 336 of Part XV of the SFO as having an interest in 5% or more of the issued share capital of the Company are as follows:

### Long positions in shares of the Company

Name of Shareholder	Capacity	Nature of Interests	Number of Ordinary Shares/ Underlying Shares Held	Total	Percentage of issued share capital <sup>(6)</sup>
HSBC International Trustee Limited	Trustee	Trust Interests	293,184,166 <sup>(1)</sup>	293,184,166	42.58
Powermax Agents Limited <sup>(2)</sup>	Beneficiary	Corporate Interests	170,489,954	170,489,954	24.76
Surewit Finance Limited <sup>(3)</sup>	Beneficiary	Corporate Interests	40,922,984	40,922,984	5.94
Eagle Guardian Limited <sup>(4)</sup>	Beneficiary	Corporate Interests	37,693,112	37,693,112	5.47
Adscan Holdings Limited <sup>(5)</sup>	Beneficiary	Corporate Interests	35,628,206	35,628,206	5.17

## REPORT OF THE DIRECTORS

### Notes:

- (1) The number of shares disclosed was based on the latest Disclosure of Interest Form (with the date of relevant event as at 2 January 2018) received from HSBC International Trustee Limited (“HITL”). According to the latest disclosures made by the Directors of the Company, as at 31 December 2017:
  - (i) 229,844,851 shares representing 33.38% of the issued share capital of the Company were held in the name of HITL as a trustee of a discretionary trust, of which Dr. Lo Ka Shui, Madam Lo To Lee Kwan, Mr. Lo Hong Sui, Antony, Madam Law Wai Duen, Mr. Lo Hong Sui, Vincent and Dr. Lo Ying Sui, all being Directors of the Company, are among the discretionary beneficiaries.
  - (ii) 60,009,418 shares representing 8.71% of the issued share capital of the Company were held in the name of HITL as a trustee of another discretionary trust, of which Dr. Lo Ka Shui is the founder.
- (2) Powermax Agents Limited is wholly-owned by HITL in the capacity of a trustee of a discretionary trust and the said 170,489,954 shares held by it were among the shares referred to in Note (1)(i) above.
- (3) Surewit Finance Limited is wholly-owned by HITL in the capacity of a trustee of a discretionary trust and the said 40,922,984 shares held by it were among the shares referred to in Note (1)(ii) above. Dr. Lo Ka Shui is a director of this company.
- (4) Eagle Guardian Limited is a company wholly-owned by Dr. Lo Ka Shui. Dr. Lo Ka Shui and Mr. Lo Chun Him, Alexander are directors of this company.
- (5) Adscan Holdings Limited is a company wholly-owned by Dr. Lo Ying Sui, who is also a director of this company.
- (6) This percentage has been compiled based on 688,590,038 shares of the Company in issue as at 31 December 2017.

Save as disclosed above, as at 31 December 2017, no person (other than the Directors or chief executives of the Company whose interests in shares, underlying shares and debentures of the Company are set out on pages 87 to 90) was interested (or deemed to be interested) or held any short position in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company under Section 336 of the SFO.

## ARRANGEMENTS TO ACQUIRE SHARES OR DEBENTURES

Save and except the 2009 Share Option Scheme established by the Company as disclosed under section headed “Share Option Schemes” on pages 95 to 99 of this report, at no time during the year was the Company or any of its subsidiaries a party to any arrangements to enable the Directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

## PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Company’s Bye-laws or the laws of Bermuda which would oblige the Company to offer new shares on a pro-rata basis to existing Shareholders.

## MAJOR CUSTOMERS AND SUPPLIERS

During the year, the sales and purchases attributable to the Group’s five largest customers and suppliers were less than 30% of the Group’s total sales and purchases respectively. Further details regarding trade debtors and prepayments are set out in note 24 to the consolidated financial statements.

## DONATIONS

The Group's charitable and other donations during the year amounted to HK\$995,745 (2016: HK\$1,619,765). In addition, the Group sponsored a few deserving projects in the community during the year. Details of our sponsorships are set out in "Corporate Social Responsibility – Investment" on pages 48 to 50 of this Annual Report.

## AUDITOR

The consolidated financial statements for the year have been audited by Messrs. Deloitte Touche Tohmatsu and a resolution to re-appoint Messrs. Deloitte Touche Tohmatsu as auditor of the Company will be proposed at the forthcoming Annual General Meeting to be held on Tuesday, 24 April 2018.

## SUFFICIENCY OF PUBLIC FLOAT

As at the date of this report, based on the information that is publicly available to the Company and within the knowledge of the Directors, the Company maintains a sufficient public float with more than 25% of the issued shares of the Company being held by the public.

## CORPORATE GOVERNANCE

The Board and management of the Company are committed to maintaining high standards of corporate governance. The Company has complied with most of the code provisions and where appropriate, adopted some of the recommended best practices as set out in the CG Code throughout the year under review, with the exception of a few deviations.

Detailed information on the Company's corporate governance principles and practices are set out in the Corporate Governance Report on pages 57 to 80 of this Annual Report.

## CORPORATE SOCIAL RESPONSIBILITY

Our commitment to CSR stems from a core belief that our business will prosper as the community and environment around us flourish. A full report on CSR is set out on pages 28 to 50 of this Annual Report.

On behalf of the Board

**LO Ka Shui**

*Chairman and Managing Director*

Hong Kong, 28 February 2018

# INDEPENDENT AUDITOR'S REPORT

# Deloitte.

# 德勤

**To the Members of Great Eagle Holdings Limited**  
*(incorporated in Bermuda with limited liability)*

## OPINION

We have audited the consolidated financial statements of Great Eagle Holdings Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 107 to 219, which comprise the consolidated statement of financial position as at 31 December 2017, and the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2017, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

## BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSA") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



## KEY AUDIT MATTERS (continued)

## Key audit matter

## How our audit addressed the key audit matter

**Valuation of investment properties**

We identified the valuation of investment properties as a key audit matter due to the significance of the balance to the consolidated financial statements as a whole, combined with the significant judgments associated with determining the fair value. As disclosed in note 14 to the consolidated financial statements, the Group's investment properties amounted to HK\$83,999,025,000, as at 31 December 2017 represented 69.4% of the Group's total assets. Fair value changes on investments properties of HK\$10,876,356,000 were recognised in the consolidated income statement for the year then ended.

The Group's investment properties are carried at fair value based on valuation performed by independent professional property valuers. Details of the valuation techniques and key inputs used in the valuations are disclosed in note 14 to the consolidated financial statements. The valuations are dependent on certain key inputs that involve the management's and independent professional property valuers' judgments, including capitalisation rate, market rent per square foot, discount rate, terminal capitalisation rate, annual income and market observable transactions of similar properties. A table showing the relationship of significant unobservable inputs to fair value is also disclosed in this note.

Our procedures in relation to the valuation of investment properties included:

- Evaluating the competence, capabilities and objectivity of the independent professional property valuers;
- Obtaining an understanding from the independent professional property valuers about the valuation techniques, the performance of the property markets, significant assumptions adopted, critical judgmental areas, key inputs and data used in the valuations;
- Evaluating the reasonableness of the key inputs used in the valuations by comparing the rentals, capitalisation rate and market observable transactions for valuation with other similar properties, and benchmarking discount rate against historical data, market trend and comparable data of companies within the same industry;
- Assessing the integrity of information provided by the management to the independent professional property valuers by comparing details of rentals on a sample basis to the respective underlying existing lease agreements; and
- Evaluating the accuracy of the relationship of unobservable inputs to fair value disclosed in note 14 to the consolidated financial statements by re-performing sensitivity analysis on the key inputs to evaluate the magnitude of their impacts on the fair values.

KEY AUDIT MATTERS (continued)

Key audit matter	How our audit addressed the key audit matter
<p><b>Assessment of the net realisable values of stock of properties</b></p> <p>We identified the assessment of the net realisable values of stock of properties as a key audit matter due to the significant judgment involved in determining the net realisable values.</p> <p>As disclosed in note 22 to the consolidated financial statements, the Group's properties under development for sale and properties held for sale amounted to HK\$3,244,172,000 and HK\$1,325,414,000, respectively, as at 31 December 2017.</p> <p>The Group's stock of properties are carried at the lower of cost and net realisable value. The net realisable value takes into account the price ultimately expected to be realised and the anticipated costs to completion.</p>	<p>Our procedures in relation to the management's assessment of the net realisable values of stock of properties included:</p> <ul style="list-style-type: none"> <li>Assessing the reasonableness of the net realisable values of the stock of properties, on a sample basis, the appropriateness of the anticipated unit selling prices used by management with reference to market prices achieved in the same projects or by comparable properties, including an evaluation of the appropriateness of the comparable properties used by the management of the Group based on our knowledge of the Group's business and the property markets in the relevant locations; and</li> <li>Assessing the reasonableness of anticipated costs to completion of properties under development for sale by comparing the previous budget costs to actual development costs incurred, and checking to construction contracts committed and relevant market information showing the latest cost trend.</li> </ul>

OTHER INFORMATION

The directors of the Company are responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## RESPONSIBILITIES OF DIRECTORS AND THOSE CHARGED WITH GOVERNANCE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion solely to you, as a body, in accordance with Section 90 of the Bermuda Companies Act, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.

## INDEPENDENT AUDITOR'S REPORT

### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in the independent auditor's report is Chan Ching Chu.

**Deloitte Touche Tohmatsu**  
*Certified Public Accountants*  
Hong Kong  
28 February 2018

# CONSOLIDATED INCOME STATEMENT

For the year ended 31 December 2017

	NOTES	2017 HK\$'000	2016 HK\$'000
<b>Revenue</b>	5	<b>8,948,104</b>	8,648,500
Cost of goods and services		<b>(4,952,689)</b>	(4,745,415)
Operating profit before depreciation		<b>3,995,415</b>	3,903,085
Depreciation		<b>(620,324)</b>	(590,428)
Operating profit		<b>3,375,091</b>	3,312,657
Other income	7	<b>194,866</b>	107,549
Fair value changes on investment properties	14	<b>10,876,356</b>	2,530,733
Fair value changes on derivative financial instruments		<b>(65,276)</b>	52,230
Fair value changes on financial assets at fair value through profit or loss		<b>56,975</b>	1,113
Impairment loss on an available-for-sale investment		<b>(127,349)</b>	–
Impairment loss on loan receivable	19	–	(199,143)
Administrative and other expenses		<b>(458,133)</b>	(449,168)
Finance costs	8	<b>(660,012)</b>	(643,875)
Share of results of joint ventures		<b>(26,598)</b>	(20,190)
Share of results of associates		<b>570</b>	438
Profit before tax		<b>13,166,490</b>	4,692,344
Income taxes	9	<b>(377,559)</b>	(572,598)
Profit for the year, before deducting the amounts attributable to non-controlling unitholders of Champion REIT	10	<b>12,788,931</b>	4,119,746
Profit for the year attributable to:			
Owners of the Company		<b>8,817,852</b>	2,769,792
Non-controlling interests		<b>145,844</b>	201,626
Non-controlling unitholders of Champion REIT		<b>8,963,696</b>	2,971,418
		<b>3,825,235</b>	1,148,328
		<b>12,788,931</b>	4,119,746
Earnings per share:	13		
Basic		<b>HK\$12.83</b>	HK\$4.10
Diluted		<b>HK\$12.74</b>	HK\$4.09

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2017

	NOTE	2017 HK\$'000	2016 HK\$'000
Profit for the year, before deducting the amounts attributable to non-controlling unitholders of Champion REIT		12,788,931	4,119,746
<b>Other comprehensive income (expense):</b>			
<i>Items that may be reclassified subsequently to profit or loss:</i>			
Fair value changes on available-for-sale investments		174,993	(16,198)
Reclassification adjustment upon disposal of available-for-sale investments		(2,043)	(344)
Exchange differences arising on translation of foreign operations		419,957	(330,570)
Share of other comprehensive income (expense) of joint ventures		58,284	(44,743)
Share of other comprehensive income of associates		13,062	15,437
Cash flow hedges:			
Fair value adjustment on cross currency swaps and interest rate swaps designated as cash flow hedges	21	(39,856)	105,378
Reclassification of fair value adjustments to profit or loss	21	3,626	(3,552)
Other comprehensive income (expense) for the year, before deducting amounts attributable to non-controlling unitholders of Champion REIT		628,023	(274,592)
Total comprehensive income for the year, before deducting amounts attributable to non-controlling unitholders of Champion REIT		13,416,954	3,845,154
Total comprehensive income for the year attributable to:			
Owners of the Company		9,452,732	2,458,195
Non-controlling interests		151,472	201,508
Non-controlling unitholders of Champion REIT		9,604,204	2,659,703
		3,812,750	1,185,451
		13,416,954	3,845,154

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31 December 2017

	NOTES	2017 HK\$'000	2016 HK\$'000
<b>Non-current assets</b>			
Investment properties	14	83,999,025	73,046,520
Property, plant and equipment	15	19,716,816	18,611,570
Interests in joint ventures	16	1,411,273	1,067,143
Interests in associates	17	159,491	80,886
Available-for-sale investments	18	907,261	1,276,988
Notes and loan receivables	19	309,247	265,460
Derivative financial instruments	20, 21	64,887	64,203
		<b>106,568,000</b>	<b>94,412,770</b>
<b>Current assets</b>			
Stock of properties	22	4,569,586	3,638,112
Inventories	23	109,627	105,768
Debtors, deposits and prepayments	24	1,019,764	963,492
Notes and loan receivables	19	23,382	–
Financial assets at fair value through profit or loss	25	139,261	299,361
Derivative financial instruments	20	–	9,951
Tax recoverable		109,851	3,777
Pledged bank deposits	26	–	631,489
Restricted cash	27	92,917	289,953
Time deposits with original maturity over three months	27	1,879,586	400,907
Bank balances and cash	27	6,491,562	5,457,044
		<b>14,435,536</b>	<b>11,799,854</b>
Asset classified as held for sale	28	–	116,310
		<b>14,435,536</b>	<b>11,916,164</b>
<b>Current liabilities</b>			
Creditors, deposits and accruals	29	3,730,729	3,476,088
Derivative financial instruments	20	236	–
Provision for taxation		188,219	191,070
Distribution payable		250,799	240,286
Borrowings due within one year	30	1,656,371	2,495,416
		<b>5,826,354</b>	<b>6,402,860</b>
<b>Net current assets</b>		<b>8,609,182</b>	<b>5,513,304</b>
<b>Total assets less current liabilities</b>		<b>115,177,182</b>	<b>99,926,074</b>

CONSOLIDATED STATEMENT OF FINANCIAL POSITION  
At 31 December 2017

	NOTES	2017 HK\$'000	2016 HK\$'000
<b>Non-current liabilities</b>			
Derivative financial instruments	20, 21	20,723	247
Borrowings due after one year	30	24,353,881	21,879,695
Medium term notes	31	4,612,054	3,814,384
Deferred taxation	32	1,362,093	1,303,566
		30,348,751	26,997,892
<b>NET ASSETS</b>			
<b>Equity attributable to:</b>			
Owners of the Company			
Share capital	33	344,295	338,735
Share premium and reserves		64,124,417	55,508,577
		64,468,712	55,847,312
Non-controlling interests		(346,792)	(353,623)
		64,121,920	55,493,689
Net assets attributable to non-controlling unitholders of Champion REIT		20,706,511	17,434,493
		84,828,431	72,928,182

The consolidated financial statements on pages 107 to 219 were approved and authorised for issue by the Board of Directors on 28 February 2018 and are signed on its behalf by:

**Lo Ka Shui**  
DIRECTOR

**Kan Tak Kwong**  
DIRECTOR



# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2017

	Attributable to owners of the Company													Amount attributable to non-controlling unitholders		
	Share capital HK\$'000	Share premium HK\$'000	Investment revaluation reserve HK\$'000	Property revaluation reserve HK\$'000	Capital redemption reserve HK\$'000	Contributed surplus HK\$'000 (note a)	Exchange translation reserve HK\$'000	Share option reserve HK\$'000	Hedging reserve HK\$'000	Other reserves HK\$'000	Retained profits HK\$'000	Sub-total HK\$'000	Non-controlling interests HK\$'000	Total equity HK\$'000	Total of Champion REIT HK\$'000	Total HK\$'000
At 1 January 2016	332,363	4,882,835	33,000	23,109	3,054	400,965	(545,017)	60,721	(45,022)	7,573,566	41,613,071	54,332,645	641,548	54,974,193	18,068,925	73,043,118
Profit for the year	-	-	-	-	-	-	-	-	-	2,769,792	2,769,792	201,626	2,971,418	1,148,328	4,119,746	
Change in fair value of cash flow hedges	-	-	-	-	-	-	-	-	64,703	-	-	64,703	-	64,703	37,123	101,826
Fair value loss on available-for-sale investments	-	-	(16,198)	-	-	-	-	-	-	-	-	(16,198)	-	(16,198)	-	(16,198)
Reclassification adjustment upon disposal of available-for-sale investments	-	-	(344)	-	-	-	-	-	-	-	-	(344)	-	(344)	-	(344)
Exchange differences arising on translation of foreign operations	-	-	132	-	-	-	(330,561)	-	-	(23)	-	(330,452)	(118)	(330,570)	-	(330,570)
Share of other comprehensive expense of joint ventures	-	-	-	-	-	-	(44,743)	-	-	-	-	(44,743)	-	(44,743)	-	(44,743)
Share of other comprehensive income of associates	-	-	15,437	-	-	-	-	-	-	-	-	15,437	-	15,437	-	15,437
Total comprehensive (expense) income for the year	-	-	(973)	-	-	-	(375,304)	-	64,703	(23)	2,769,792	2,458,195	201,508	2,659,703	1,185,451	3,845,154
Transaction with non-controlling unitholders of Champion REIT:																
Distribution to non-controlling unitholders of Champion REIT	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(476,186)	(476,186)
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(476,186)	(476,186)
Transaction with owners:																
Dividend paid	-	-	-	-	-	-	-	-	-	-	(1,832,292)	(1,832,292)	-	(1,832,292)	-	(1,832,292)
Shares issued at premium	6,372	359,081	-	-	-	-	-	(23,472)	-	-	-	341,981	-	341,981	-	341,981
Lapse of share options	-	-	-	-	-	-	-	(8,392)	-	-	8,392	-	-	-	-	-
Share issue expenses	-	(96)	-	-	-	-	-	-	-	-	-	(96)	-	(96)	-	(96)
Recognition of equity-settled share-based payments	-	-	-	-	-	-	-	11,293	-	-	-	11,293	-	11,293	-	11,293
Increase of interests in subsidiaries (note b)	-	-	-	-	-	-	-	-	-	543,728	-	543,728	59,501	603,229	(1,343,697)	(740,468)
Waiver of distribution from a subsidiary (note c)	-	-	-	-	-	-	-	-	-	-	(8,142)	(8,142)	8,142	-	-	-
Contribution from non-controlling interests (note d)	-	-	-	-	-	-	-	-	-	-	-	-	243,623	243,623	-	243,623
Distribution to non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	-	(1,507,945)	(1,507,945)	-	(1,507,945)
At 31 December 2016	338,735	5,241,820	32,027	23,109	3,054	400,965	(920,321)	40,150	19,681	8,117,271	42,550,821	55,847,312	(353,623)	55,493,689	17,434,493	72,928,182

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY  
For the year ended 31 December 2017

	Attributable to owners of the Company													Amount attributable to non-controlling unitholders of Champion REIT		Total HK\$'000
	Share capital	Share premium	Investment revaluation reserve	Property revaluation reserve	Capital redemption reserve	Contributed surplus	Exchange translation reserve	Share option reserve	Hedging reserve	Other reserves	Retained profits	Sub-total	Non-controlling interests	Total equity	Total of Champion REIT	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
At 1 January 2017	338,735	5,241,820	32,027	23,109	3,054	400,965	(920,321)	40,150	19,681	8,117,271	42,550,821	55,847,312	(353,623)	55,493,689	17,434,493	72,928,182
Profit for the year	-	-	-	-	-	-	-	-	-	-	8,817,852	8,817,852	145,844	8,963,696	3,825,235	12,788,931
Change in fair value of cash flow hedges	-	-	-	-	-	-	-	-	(23,745)	-	-	(23,745)	-	(23,745)	(12,485)	(36,230)
Fair value gain on available-for-sale investments	-	-	174,993	-	-	-	-	-	-	-	-	174,993	-	174,993	-	174,993
Reclassification adjustment upon disposal of available-for-sale investments	-	-	(2,043)	-	-	-	-	-	-	-	-	(2,043)	-	(2,043)	-	(2,043)
Exchange differences arising on translation of foreign operations	-	-	(474)	-	-	-	415,267	-	-	(464)	-	414,329	5,628	419,957	-	419,957
Share of other comprehensive income of joint ventures	-	-	-	-	-	-	58,284	-	-	-	-	58,284	-	58,284	-	58,284
Share of other comprehensive income of associates	-	-	13,062	-	-	-	-	-	-	-	-	13,062	-	13,062	-	13,062
Total comprehensive income (expense) for the year	-	-	185,538	-	-	-	473,551	-	(23,745)	(464)	8,817,852	9,452,732	151,472	9,604,204	3,812,750	13,416,954
Transaction with non-controlling unitholders of Champion REIT: Distribution to non-controlling unitholders of Champion REIT	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(485,186)	(485,186)
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(485,186)	(485,186)
Transaction with owners:																
Dividend paid	-	-	-	-	-	-	-	-	-	-	(1,217,785)	(1,217,785)	-	(1,217,785)	-	(1,217,785)
Shares issued at premium	5,560	378,019	-	-	-	-	-	(18,894)	-	-	-	364,685	-	364,685	-	364,685
Share issue expenses	-	(105)	-	-	-	-	-	-	-	-	-	(105)	-	(105)	-	(105)
Recognition of equity-settled share-based payments	-	-	-	-	-	-	-	22,639	-	-	-	22,639	-	22,639	-	22,639
Increase of interests in subsidiaries (note b)	-	-	-	-	-	-	-	-	-	6,545	-	6,545	37,863	44,408	(55,546)	(11,138)
Waiver of distribution from a subsidiary (note d)	-	-	-	-	-	-	-	-	-	-	(7,311)	(7,311)	7,311	-	-	-
Distribution to non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	-	(189,815)	(189,815)	-	(189,815)
At 31 December 2017	344,295	5,619,734	217,565	23,109	3,054	400,965	(446,770)	43,895	(4,064)	8,123,352	50,143,577	64,468,712	(346,792)	64,121,920	20,706,511	84,828,431

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY  
For the year ended 31 December 2017

Notes:

- (a) Contributed surplus represents the surplus arising under the Scheme of Arrangement undertaken by the Group in 1989/90. Under the Bermuda Companies Act, the contributed surplus of the Group is available for distribution to shareholders.
- (b) It mainly represents the effect from the Group's increase in interests in Champion REIT and Langham (both defined in note 6) upon the settlement of management fees in units and purchase of units of Champion REIT and Langham from the market by the Group.
- (c) Pursuant to a distribution entitlement waiver deed, LHIL Assets Holdings Limited, a subsidiary, has agreed to waive its entitlement to receive any distributions from its 100,000,000 share stapled units for 2015 and 2016; 50,000,000 share stapled units for 2017 in Langham. During the year, distribution of HK\$7,311,000 (2016: HK\$8,142,000) was waived by the Group.
- (d) Pursuant to a limited liability agreement signed in March 2016, an investor had a capital contribution of HK\$243,623,000 to a property development and a property held for sale project held by the limited partnership.

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2017

	2017 HK\$'000	2016 HK\$'000
<b>Operating activities</b>		
Profit before tax	13,166,490	4,692,344
Adjustments for:		
Dividends received from equity securities held for trading	(9,571)	(9,613)
Dividends received from listed and unlisted available-for-sale investments	(90,033)	(14,820)
Gain on disposal of equity securities	(2,043)	(344)
(Gain) loss on disposal of property, plant and equipment	(508)	794
Income arising from historical tax credit	(45,491)	(41,403)
Interest income	(89,911)	(55,967)
Fair value changes on investment properties	(10,876,356)	(2,530,733)
Fair value changes on derivative financial instruments	65,276	(52,230)
Fair value changes on financial assets at fair value through profit or loss	(56,975)	(1,113)
Impairment loss of an available-for-sale investment	127,349	–
Impairment loss on loan receivable	–	199,143
Allowance for doubtful debts	695	56
Depreciation	620,324	590,428
Recognition of share-based payments	22,639	11,293
Interest expense	660,012	643,875
Share of results of joint ventures	26,598	20,190
Share of results of associates	(570)	(438)
Exchange differences	(1,883)	9,822
Operating cash flows before movements in working capital	3,516,042	3,461,284
Increase in debtors, deposits and prepayments	(185,094)	(105,896)
(Increase) decrease in inventories	(3,859)	22,096
Increase in stock of properties	(661,918)	(473,400)
(Decrease) increase in creditors, deposits and accruals	(10,567)	228,264
(Decrease) increase in derivative financial instruments	(48,791)	10,112
Decrease in equity securities held for trading	179,997	6,590
Cash generated from operations	2,785,810	3,149,050
Hong Kong Profits Tax paid	(381,920)	(248,020)
Other jurisdictions tax paid	(70,590)	(318,846)
Hong Kong Profits Tax refunded	48	4,703
<b>Net cash from operating activities</b>	<b>2,333,348</b>	<b>2,586,887</b>

CONSOLIDATED STATEMENT OF CASH FLOWS  
For the year ended 31 December 2017

	2017 HK\$'000	2016 HK\$'000
<b>Investing activities</b>		
Additions of available-for-sale investments	(83,641)	(5,183)
Additions in financial assets designated at fair value through profit or loss	–	(121,782)
Additions of investment properties	(50,134)	(93,556)
Additions of property, plant and equipment	(1,012,707)	(2,352,167)
Decrease (increase) in restricted cash	218,527	(157,301)
Decrease (increase) in pledged bank deposits	631,489	(10,699)
Dividends received from associates	5,342	4,153
Dividends received from equity securities held for trading	7,880	8,903
Dividends received from listed and unlisted available-for-sale investments	88,685	14,820
Return of capital of available-for-sale investments	433,358	–
Placement of time deposits with original maturity over three months	(1,879,586)	(400,907)
Proceeds on disposal of available-for-sale investments	82,829	59,555
Proceeds on disposal of financial assets designated at fair value through profit or loss	38,789	186,509
Proceeds on disposal of investment properties	104,656	3,429,286
Proceeds on disposal of property, plant and equipment	1,113	4,250
Proceeds on redemption of notes receivable	–	27,821
Increase in loan receivables	(102,707)	(3,467)
Investment in joint ventures	(173,451)	(490,000)
Investment in an associate	(31,251)	–
Interest received	78,391	61,360
Withdraw of time deposits with original maturity over three months	400,907	914,086
<b>Net cash (used in) from investing activities</b>	<b>(1,241,511)</b>	<b>1,075,681</b>
<b>Financing activities</b>		
Acquisition of additional interests in subsidiaries	(11,138)	(740,468)
Bank loans origination fees	(13,424)	(163,161)
Contribution from non-controlling interests	–	243,625
Dividends paid to shareholders	(965,443)	(1,598,759)
Distribution paid to non-controlling unitholders of Champion REIT	(474,595)	(457,899)
Distribution paid to non-controlling interests	(189,815)	(1,406,960)
Interest paid	(677,422)	(538,516)
Issue of shares	112,239	108,352
New bank loans raised	5,787,772	21,036,038
Proceeds from issuance of a medium term note	775,000	200,000
Repayments of bank loans	(4,520,836)	(19,865,343)
Transaction costs for issuance of a medium term note	(3,813)	(144)
<b>Net cash used in financing activities</b>	<b>(181,475)</b>	<b>(3,183,235)</b>

CONSOLIDATED STATEMENT OF CASH FLOWS  
For the year ended 31 December 2017

	2017 HK\$'000	2016 HK\$'000
<b>Net increase in cash and cash equivalents</b>	<b>910,362</b>	479,333
<b>Effect of foreign exchange rates changes</b>	<b>124,156</b>	(186,355)
<b>Cash and cash equivalents at the beginning of the year</b>	<b>5,457,044</b>	5,164,066
<b>Cash and cash equivalents at the end of the year</b> Included in bank balances and cash	<b>6,491,562</b>	5,457,044

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

## 1. GENERAL

The Company is a company incorporated in Bermuda with limited liability and its shares are listed on The Stock Exchange of Hong Kong Limited (the "Stock Exchange"). The addresses of the registered office and principal place of business of the Company are disclosed in the introduction to the annual report.

The principal activity of the Company is investment holding.

The principal activities of the subsidiaries are property development and investment, operations of hotel, restaurant and co-working space, manager of real estate investment trust, trading of building materials, securities investment, provision of property management, maintenance and property agency services, property leasing and asset management.

The consolidated financial statements are presented in Hong Kong dollars, which is also the functional currency of the Company.

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs")

### **Amendments to HKFRSs that are mandatorily effective for the current year**

The Group has applied the following amendments to HKFRSs issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") for the first time in the current year:

Amendments to HKAS 7	Disclosure Initiative
Amendments to HKAS 12	Recognition of Deferred Tax Assets for Unrealised Losses
Amendments to HKFRS 12	As part of the Annual Improvements to HKFRSs 2014–2016 Cycle

Save as disclosed below, the application of the amendments to HKFRSs in the current year has had no material impact on the Group's financial performance and positions for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (continued)

### Amendments to HKFRSs that are mandatorily effective for the current year (continued) Amendments to HKAS 7 “Disclosure Initiative”

The Group has applied these amendments for the first time in the current year. The amendments require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both cash and non-cash changes. In addition, the amendments also require disclosures on changes in financial assets if cash flows from those financial assets were, or future cash flows will be, included in cash flows from financing activities.

Specifically, the amendments require the following to be disclosed: (i) changes from financing cash flows; (ii) changes arising from obtaining or losing control of subsidiaries or other businesses; (iii) the effect of changes in foreign exchange rates; (iv) changes in fair values; and (v) other changes.

A reconciliation between the opening and closing balances of these items is provided in note 43. Consistent with the transition provisions of the amendments, the Group has not disclosed comparative information for the prior year. Apart from the additional disclosure in note 43, the application of these amendments has had no impact on the Group’s consolidated financial statements.

### New and revised HKFRSs in issue but not yet effective

The Group has not early applied the following new and revised HKFRSs that have been issued but are not yet effective:

HKFRS 9	Financial Instruments <sup>1</sup>
HKFRS 15	Revenue from Contracts with Customers and the related Amendments <sup>1</sup>
HKFRS 16	Leases <sup>2</sup>
HKFRS 17	Insurance Contracts <sup>4</sup>
HK(IFRIC) – Int 22	Foreign Currency Transactions and Advance Consideration <sup>1</sup>
HK(IFRIC) – Int 23	Uncertainty over Income Tax Treatments <sup>2</sup>
Amendments to HKFRS 2	Classification and Measurement of Share-based Payment Transactions <sup>1</sup>
Amendments to HKFRS 4	Applying HKFRS 9 “Financial Instruments” with HKFRS 4 “Insurance Contracts” <sup>1</sup>
Amendments to HKFRS 9	Prepayment Features with Negative Compensation <sup>2</sup>
Amendments to HKFRS 10 and HKAS 28	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture <sup>3</sup>
Amendments to HKAS 28	Long-term Interests in Associates and Joint Ventures <sup>2</sup>
Amendments to HKAS 28	As part of the Annual Improvements to HKFRSs 2014-2016 Cycle <sup>1</sup>
Amendments to HKAS 40	Transfers of Investment Property <sup>1</sup>
Amendments to HKFRSs	Annual Improvements to HKFRSs 2015-2017 Cycle <sup>2</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2018.

<sup>2</sup> Effective for annual periods beginning on or after 1 January 2019.

<sup>3</sup> Effective for annual periods beginning on or after a date to be determined.

<sup>4</sup> Effective for annual periods beginning on or after 1 January 2021.



## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (continued)

### **New and revised HKFRSs in issue but not yet effective (continued)**

#### **HKFRS 9 “Financial Instruments”**

HKFRS 9 introduces new requirements for the classification and measurement of financial assets, financial liabilities, general hedge accounting and impairment requirements for financial assets.

Key requirements of HKFRS 9 that are relevant to the Group and the potential impact on initial application of HKFRS 9 anticipated by the Directors of the Company are described as follows:

#### *Classification and measurement:*

- All recognised financial assets that are within the scope of HKFRS 9 are required to be subsequently measured at amortised cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost at the end of subsequent accounting periods. Debt instruments that are held within a business model whose objective is achieved both by collecting contractual cash flows and selling financial assets, and that have contractual terms that give rise on specified dates to cash flows that are solely payment of principal and interest on the principal amount outstanding, are generally measured at fair value through other comprehensive income (“FVTOCI”). All other financial assets are measured at their fair values at subsequent accounting periods. In addition, under HKFRS 9, entities may make an irrevocable election to present subsequent changes in the fair value of an equity investment (that is not held for trading) in other comprehensive income, with only dividend income generally recognised in profit or loss;
- With regard to the measurement of financial liabilities designated as at fair value through profit or loss, HKFRS 9 requires that the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is presented in other comprehensive income, unless that recognition of the effects of changes in the liability’s credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. Changes in fair value attributable to a financial liability designated as fair value through profit or loss is presented in profit or loss; and

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (continued)

### **New and revised HKFRSs in issue but not yet effective (continued)**

#### **HKFRS 9 “Financial Instruments” (continued)**

Key requirements of HKFRS 9 that are relevant to the Group and the potential impact on initial application of HKFRS 9 anticipated by the Directors of the Company are described as follows: (continued)

*Classification and measurement: (continued)*

- For non-substantial modifications of financial liabilities that do not result in derecognition, the carrying amount of the relevant financial liabilities will be calculated at the present value of the modified contractual cash flows and discounted at the financial liabilities’ original effective interest rate. Transaction costs or fees incurred are adjusted to the carrying amount of the modified financial liabilities and are amortised over the remaining term. Any adjustment to the carrying amount of the financial liability is recognised in profit or loss at the date of modification. Currently, the Group revises the effective interest rates for non-substantial modification of financial liabilities with no gain/loss being recognised in profit or loss.

Potential impact to the Group:

- o Debt instruments classified as held-to-maturity investments and loans and receivables carried at amortised cost as disclosed in note 42: these are held within a business model whose objective is to collect contractual cash flows that are solely payments of principal and interest on the principal outstanding. Accordingly, these financial assets will continue to be subsequently measured at amortised cost upon the application of HKFRS 9;
- o Equity securities classified as available-for-sale investments carried at fair value as disclosed in note 42: these securities qualified for designation as measured at FVTOCI under HKFRS 9, however, the fair value gains or losses accumulated in the investment revaluation reserve as at 1 January 2018 will no longer be subsequently reclassified to profit or loss under HKFRS 9, which is different from the current treatment. This will affect the amounts recognised in the Group’s profit or loss and other comprehensive income but will not affect total comprehensive income;
- o Unlisted equity securities classified as available-for-sale investments carried at cost less impairment as disclosed in note 42: these securities qualified for designation as measured at FVTOCI under HKFRS 9 and the Group will measure these securities at fair value at the end of subsequent reporting periods with fair value gains or losses to be recognised as other comprehensive income and accumulated in the investment revaluation reserve. Upon initial application of HKFRS 9, fair value gains related to these securities would be adjusted to investment revaluation reserve as at 1 January 2018; and
- o All other financial assets and financial liabilities will continue to be measured on the same basis as are currently measured under HKAS 39.

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (continued)

### **New and revised HKFRSs in issue but not yet effective (continued)** **HKFRS 9 “Financial Instruments” (continued)**

Key requirements of HKFRS 9 that are relevant to the Group and the potential impact on initial application of HKFRS 9 anticipated by the Directors of the Company are described as follows: (continued)

#### *Impairment:*

In relation to the impairment of financial assets, HKFRS 9 requires an expected credit loss model, as opposed to an incurred credit loss model under HKAS 39 “Financial Instruments: Recognition and Measurement”. The expected credit loss model requires an entity to account for expected credit losses and changes in those expected credit losses at each reporting date to reflect changes in credit risk since initial recognition. In other words, it is no longer necessary for a credit event to have occurred before credit losses are recognised.

#### Potential impact to the Group:

In general, the Directors of the Company anticipate that the application of the expected credit loss model of HKFRS 9 will result in earlier provision of credit losses which are not yet incurred in relation to the Group’s financial assets measured at amortised costs and other items that are subject to the impairment provisions upon the application of HKFRS 9 by the Group.

Based on the assessment by the Directors of the Company, if the expected credit loss model were to be applied by the Group, the accumulated amount of impairment loss to be recognised by Group as at 1 January 2018 would be slightly increased as compared to the accumulated amount recognised under HKAS 39 is mainly attributable to expected credit losses provision on trade debtors, amount due from a joint venture and loan receivables. Such further impairment recognised under expected credit loss model would reduce the opening retained profits at 1 January 2018.

Except for the expected credit loss model that may result in early provision of credit losses which are not yet incurred in relation to the Group’s financial assets measured at amortised cost, the Directors of the Company do not expect any other material impact on the results and financial position of the Group based on an analysis of the Group’s existing business model.

#### *Hedge accounting:*

The new general hedge accounting requirements retain the three types of hedge accounting mechanisms currently available in HKAS 39. Under HKFRS 9, greater flexibility has been introduced to the types of transactions eligible for hedge accounting, specifically broadening the types of instruments that qualify for hedging instruments and the types of risk components of non-financial items that are eligible for hedge accounting. In addition, the retrospective quantitative effectiveness test has been removed. Enhanced disclosure requirements about an entity’s risk management activities have also been introduced.

#### Potential impact to the Group:

As the new hedge accounting requirements will align more closely with the Group’s risk management policies, with generally more qualified hedging instruments and hedged items, an assessment of the Group’s current hedging relationships indicates that they will qualify as continuing hedge relationships upon application of HKFRS 9. Accordingly, the Directors of the Company anticipate that the application of the new hedging requirements may result in more disclosures about the Group’s risk management activities but the application may not have a material impact on the Group’s current hedge designation and hedge accounting.

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (continued)

### **New and revised HKFRSs in issue but not yet effective (continued)**

#### **HKFRS 15 “Revenue from Contracts with Customers”**

HKFRS 15 was issued which establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. HKFRS 15 will supersede the current revenue recognition guidance including HKAS 18 “Revenue”, HKAS 11 “Construction Contracts” and the related interpretations when it becomes effective.

The core principle of HKFRS 15 is that an entity should recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods and services. Specifically, the Standard introduces a 5-step approach to revenue recognition:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation

Under HKFRS 15, an entity recognises revenue when (or as) a performance obligation is satisfied, i.e. when ‘control’ of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added in HKFRS 15 to deal with specific scenarios. Furthermore, extensive disclosures are required by HKFRS 15.

In 2016, the HKICPA issued Clarifications to HKFRS 15 in relation to the identification of performance obligations, principal versus agent considerations, as well as licensing application guidance.

The Directors of the Company have assessed the impact on application of HKFRS 15 and anticipate an impact on revenue from the sale of properties. The Group has considered all the relevant facts and circumstances in assessing whether the property sales contracts contain significant financing component, including the difference between the amount of promised consideration and the cash selling price of the property; and the combined effect of the expected length of time between the Group transfers the property to the customer and the customer pays for the property and the prevailing interest rates in the relevant market.

In addition, the application of HKFRS 15 in future may result in more disclosures in the consolidated financial statements. However, the Directors of the Company anticipate that the application of HKFRS 15 in the future may have no material impact on the revenues reported (e.g. sales of building materials, provision of property management, maintenance and property agency services).

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”) (continued)

### **New and revised HKFRSs in issue but not yet effective (continued)**

#### **HKFRS 16 “Leases”**

HKFRS 16 introduces a comprehensive model for the identification of lease arrangements and accounting treatments for both lessors and lessees. HKFRS 16 will supersede HKAS 17 “Leases” and the related interpretations when it becomes effective.

HKFRS 16 distinguishes lease and service contracts on the basis of whether an identified asset is controlled by a customer. Distinctions of operating leases and finance leases are removed for lessee accounting, and is replaced by a model where a right-of-use asset and a corresponding liability have to be recognised for all leases by lessees, except for short-term leases and leases of low value assets.

The right-of-use asset is initially measured at cost and subsequently measured at cost (subject to certain exceptions) less accumulated depreciation and impairment losses, adjusted for any remeasurement of the lease liability. The lease liability is initially measured at the present value of the lease payments that are not paid at that date. Subsequently, the lease liability is adjusted for interest and lease payments, as well as the impact of lease modifications, amongst others. For the classification of cash flows, the Group currently presents upfront prepaid lease payments as investing cash flows in relation to leasehold lands for owned use and those classified as investment properties while other operating lease payments are presented as operating cash flows. Upon application of HKFRS 16, lease payments in relation to lease liability will be allocated into a principal and an interest portion which will be presented as financing cash flows by the Group.

Furthermore, extensive disclosures are required by HKFRS 16.

As at 31 December 2017, the Group have non-cancellable operating lease commitments of HK\$56,332,000 as disclosed in note 39. A preliminary assessment indicates that these arrangements will meet the definition of a lease. Upon application of HKFRS 16, the Group will recognise a right-of-use asset and a corresponding liability in respect of all these leases unless they qualify for low value or short-term leases.

In addition, as at 31 December 2017, the Group currently consider refundable rental deposits paid and refundable rental deposits received as rights and obligations under leases to which HKAS 17 applies. Based on the definition of lease payments under HKFRS 16, such deposits are not payments relating to the right to use the underlying assets, accordingly, the carrying amounts of such deposits may be adjusted to amortised cost and such adjustments are considered as additional lease payments. Adjustments to refundable rental deposits paid would be included in the carrying amount of right-of-use assets. Adjustments to refundable rental deposits received would be considered as advanced lease payments.

Except as described above, the Directors of the Company anticipate that the application of other new and amendments to HKFRSs and Interpretations will have no material impact on the results and the financial position of the Group in the foreseeable future.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2017

### 3. SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements have been prepared in accordance with HKFRSs issued by the HKICPA. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on the Stock Exchange (“Listing Rules”) and by the Hong Kong Companies Ordinance.

The consolidated financial statements have been prepared on the historical cost basis except for investment properties and certain financial instruments, which are measured at fair values, as explained in the accounting policies set out below.

Historical cost is generally based on the fair value of consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in the consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of HKFRS 2 “Share-based Payment”, leasing transactions that are within the scope of HKAS 17, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in HKAS 2 “Inventories” or value in use in HKAS 36 “Impairment of Assets”.

A fair value measurement of a non-financial asset takes into account a market participant’s ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

For financial instruments and investment properties which are transferred at fair value and a valuation technique that unobservable inputs is to be used to measure fair value in subsequent periods, the valuation technique is calibrated so that the results of the valuation technique equals the transaction price.

In addition, for the financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

The significant accounting policies are set out below.

### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company and its subsidiaries. Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Group has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Group considers all relevant facts and circumstances in assessing whether or not the Group's voting rights in an investee are sufficient to give it power, including:

- the size of the Group's holding of voting rights relative to the size and dispersion of holding of other vote holders;
- potential voting rights held by the Group, other vote holders or other parties;
- rights arising from other contractual arrangements; and
- any additional facts and circumstances that indicate that the Group has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control over the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated income statement from the date the Group gains control until the date when the Group ceases to control the subsidiary.

Profit or loss and each item of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All significant intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

Non-controlling interests in subsidiaries are presented separately from the Group's equity therein.

### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Changes in the Group's ownership interests in existing subsidiaries

Changes in the Group's ownership interests in existing subsidiaries that do not result in the Group losing control over the subsidiaries are accounted for as equity transactions. The carrying amounts of the Group's relevant components of equity and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries, including re-attribution of relevant reserves between the Group and the non-controlling interests according to the Group's and the non-controlling interests' proportional interest. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Company.

#### Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods and services provided in the normal course of business, net of discounts and sales related taxes.

Revenue is recognised when the amount of revenue can be reliably measured; when it is probable that future economic benefits will flow to the Group and when specific criteria have been met for each of the Group's activities, as described below.

Hotel operation income is recognised upon the provision of services and the utilisation by guests of the hotel facilities.

Building management service income is recognised when building management services are provided.

Revenue from sale of properties in the ordinary course of business is recognised when the respective properties have been completed and delivered to the buyers. Deposits and instalments received from purchasers prior to meeting the above criteria for revenue recognition are included in the consolidated statement of financial position under current liabilities.

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the income can be measured reliably. Interest income from a financial asset is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated the future cash receipts through the expected life of the financial assets to that assets' net carrying amount.

Dividend income from investments, including financial assets at fair value through profit or loss and available-for-sale investments, are recognised when the rights to receive payment have been established (provided that it is probable that the economic benefits will flow to the Group and the amount of revenue can be measured reliably).

Service income, including that from services provided for agency commission income and property management and maintenance income, is recognised when services are provided.



### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Revenue recognition (continued)

Sales of goods are recognised when goods are delivered and titles have passed.

The Group's accounting policy for recognition of revenue from operating leases is described in the accounting policy for leasing below.

#### Investment properties

Investment properties are properties held to earn rentals and/or for capital appreciation.

Investment properties are initially measured at cost, including any directly attributable expenditure. Subsequent to initial recognition, investment properties, including those held for sale, are measured at fair value using the fair value model. All of the Group's property interests held under operating leases to earn rentals or for capital appreciation purposes are classified and accounted for as investment properties and are measured using the fair value model. Gains or losses arising from changes in the fair value of investment properties are included in profit or loss for the period in which they arise.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from its disposals. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the profit or loss in the period in which the property is derecognised.

#### Leasehold land and building

When the Group makes payments for a property interest which includes both land and building elements, the Group assesses the classification of each element separately based on the assessment as to whether substantially all the risks and rewards incidental to ownership of each element have been transferred to the Group, unless it is clear that both elements are operating leases in which case the entire property is accounted as an operating lease. Specifically, the entire consideration (including any lump-sum upfront payments) are allocated between the leasehold land and the building elements in proportion to the relative fair values of the leasehold interests in the land element and building element at initial recognition.

To the extent the allocation of the relevant payments can be made reliably, interest in leasehold land that is accounted for as an operating lease is presented as "prepaid lease payments" in the consolidated statement of financial position and is amortised over the lease term on a straight-line basis except for those that are classified and accounted for as investment properties under the fair value model. When the lease payments cannot be allocated reliably between the leasehold land and building elements, the entire property is generally classified as if the leasehold land is under finance lease.

### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Property, plant and equipment

Property, plant and equipment including owner occupied land and buildings held for use in the supply of services, or for administrative purposes (other than properties under construction and freehold land as described below) are stated at cost less subsequent accumulated depreciation and accumulated impairment losses. Freehold land is stated at cost less accumulated impairment loss.

Depreciation is provided to write off the cost of items of property, plant and equipment (other than properties under construction and freehold land) over their estimated useful lives and after taking into account of their estimated residual value, using the straight-line method, at the following rates per annum:

Leasehold land	Over the medium-term lease period
Owner occupied properties and hotel buildings	Over the shorter of the term of the lease or 50 years
Furniture, fixtures and equipment	
Hotel machinery	4%
Fine art	4%
Hotel renovation	10%
Other furniture and fixtures	10%–20%
Plant and machinery	10%–20%
Motor vehicles	20%

Properties in the course of construction for production, supply or administrative purposes are carried at cost, less any recognised impairment loss. Costs include professional fees and, for qualifying assets, borrowing costs capitalised in accordance with the Group's accounting policy. Such properties are classified to the appropriate categories of property, plant and equipment when completed and ready for intended use. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

If an item of property, plant and equipment becomes an investment property because its use has changed as evidenced by end of owner-occupation, any difference between the carrying amount and the fair value of that item at the date of transfer is recognised in other comprehensive income and accumulated in property revaluation reserve. On the subsequent sale or retirement of the asset, the relevant revaluation reserve will be transferred directly to retained profits.

When an investment property becomes an item of property, plant and equipment because its use has changed as evidenced by the commencement of owner-occupation, the property, plant and equipment would be recognised at the fair value at the date of transfer. The fair value at the date of the transfer becomes the deemed cost for subsequent measurement and disclosure purposes.

### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Property, plant and equipment (continued)**

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

When buildings are in the course of development for production or for administrative purposes, the amortisation of prepaid lease payments provided during the construction period is included as part of costs of buildings under construction. Buildings under construction are carried at cost, less any identified impairment losses. Depreciation of building commences when they are available for use (i.e. when they are in the location and condition necessary for them to be capable of operating in the manner intended by management).

#### **Interests in associates and joint ventures**

An associate is an entity over which the investor has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to net assets of the joint arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The results and assets and liabilities of associates and joint ventures are incorporated in these consolidated financial statements using the equity method of accounting. The financial statements of associates and joint ventures used for equity accounting purposes are prepared using uniform accounting policies as those of the Group for like transactions and events in similar circumstances. Under the equity method, an interest in an associate or joint venture are initially recognised in the consolidated statement of financial position at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the associate or joint venture. Changes in net assets of the associate/joint venture other than profit or loss and other comprehensive income are not accounted for unless such changes resulted in changes in ownership interest held by the Group. When the Group's share of losses of an associate or joint venture exceeds the Group's interest in that associate or joint venture (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate or joint venture), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate or joint venture.

### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Interests in associates and joint ventures (continued)

The requirements of HKAS 39 are applied to determine whether it is necessary to recognise any impairment loss with respect to the Group's interest in an associate or a joint venture. When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with HKAS 36 as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs of disposal) with its carrying amount. Any impairment loss recognised forms part of the carrying amount of the investment. Any reversal of that impairment loss is recognised in accordance with HKAS 36 to the extent that the recoverable amount of the investment subsequently increases.

When the Group ceases to have significant influence over an associate or joint control over a joint venture, it is accounted for as a disposal of the entire interest in the investee with a gain or loss being recognised in profit or loss. The difference between the carrying amount of the associate or joint venture at the date the equity method was discontinued and any proceeds from disposing of the interest in the associate or joint venture is included in the determination of the gain or loss on disposal of the associate or joint venture. In addition, the Group accounts for all amounts previously recognised in other comprehensive income in relation to that associate or joint venture on the same basis as would be required if that associate or joint venture had directly disposed of the related assets or liabilities. Therefore, if a gain or loss previously recognised in other comprehensive income by that associate or joint venture would be reclassified to profit or loss on the disposal of the related assets or liabilities, the Group reclassifies the gain or loss from equity to profit or loss (as reclassification adjustment) upon disposal/partial disposal of the relevant associate or joint venture.

When a group entity transacts with an associate or a joint venture of the Group, profits or losses resulting from the transactions with the associate or joint venture are recognised in the consolidated financial statements only to the extent of interests in the associate or joint venture that are not related to the Group.

#### Impairment losses on tangible assets

At the end of the reporting period, the Group reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the relevant asset is estimated in order to determine the extent of the impairment loss (if any).

When it is not possible to estimate the recoverable amount of an asset individually, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Impairment losses on tangible assets (continued)**

If the recoverable amount of an asset (or a cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or a cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

When an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised in profit or loss immediately.

#### **Properties under development for sale and properties held for sale**

Properties under development for sale and properties held for sale are stated at the lower of cost and net realisable value. Cost includes the cost of land, development expenditure incurred and where appropriate, borrowing costs capitalised. Net realisable value is determined by management based on prevailing market conditions.

Properties under development for sale are transferred to properties held for sale upon completion.

#### **Non-current asset held for sale**

Non-current asset is classified as held for sale if its carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the asset is available for immediate sale in its present condition subject only to the terms that are usual and customary for sales of such asset and its sale is highly probable. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

#### **Leasing**

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### **The Group as lessor**

Rental income from operating leases is recognised in the consolidated income statement on a straight-line basis over the term of the relevant lease. Contingent rentals arising under operating leases are recognised as income in the period in which they are earned.

In the event that lease incentives, including rent free periods, are given to enter into operating leases, such incentives are recognised as deferred rent receivables. The aggregate benefit of incentives is recognised as a reduction of rental income on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Leasing (continued)

##### The Group as lessee

Operating lease payments, including the cost of acquiring land held under operating leases, are recognised as an expense on a straight-line basis over the term of the relevant lease. In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis.

#### Foreign currencies

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recognised at the rates of exchanges prevailing on the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on the retranslation of monetary items, are recognised in profit or loss in the period in which they arise.

For the purposes of presenting the consolidated financial statements, the assets and liabilities of the Group's foreign operations are translated into the presentation currency of the Group (i.e. Hong Kong dollars), using exchange rates prevailing at the end of each reporting period. Income and expenses are translated at the average exchange rates for the period, unless exchange rates fluctuate significantly during the period, in which case, the exchange rates prevailing at the dates of transactions are used. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in equity (the exchange translation reserve).

On the disposal of a foreign operation (i.e. a disposal of the Group's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation, a disposal of interest in a joint arrangement or an associate that includes a foreign operation), all of the exchange differences accumulated in equity in respect of that operation attributable to the Company's shareholders are reclassified to profit or loss.

#### Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised as and included in finance costs in profit or loss in the period in which they are incurred.

### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Retirement benefit costs

Payments to defined contribution retirement benefit plans and the Mandatory Provident Fund Scheme are recognised as expenses when employees have rendered the service entitling them to the contributions.

#### Short-term employee benefits

Short-term employee benefits are recognised at the undiscounted amount of the benefits expected to be paid as and when employees rendered the service. All short-term employee benefits are recognised as an expenses unless another HKFRS requires or permits the inclusion of the benefit in the cost of an asset.

A liability is recognised in respect for benefits accruing to employees (such as wages and salaries, annual leave and sick leave) after deducting any amount already paid.

#### Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from the profit before tax as reported in the consolidated income statement because of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary difference to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. In addition, deferred tax liabilities are not recognised if the temporary difference arises from initial recognition of goodwill.

Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries, associates and interests in joint ventures, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Taxation (continued)

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised, based on tax rate (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

For the purposes of measuring deferred tax liabilities or deferred tax assets for investment properties that are measured using the fair value model, the carrying amounts of such properties are presumed to be recovered entirely through sale, unless the presumption is rebutted. The presumption is rebutted when the investment property is depreciable and is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the investment property over time, rather than through sale.

Current and deferred tax are recognised in profit or loss, except when it relates to items that are recognised in other comprehensive income or directly to equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively.

#### Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is calculated using the weighted average method. Net realisable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

#### Financial instruments

Financial assets and financial liabilities are recognised when a group entity becomes a party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets or financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

#### Financial assets

The Group's financial assets are classified into one of the following categories, including held-to-maturity investments, financial assets at fair value through profit or loss ("FVTPL"), loans and receivables and available-for-sale ("AFS") financial assets. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition. All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.



### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Financial instruments (continued)

##### Financial assets (continued)

###### *Effective interest method*

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Interest income is recognised on an effective interest basis for debt instruments.

###### *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Subsequent to initial recognition, loans and receivables (including notes and loan receivables, amount due from a joint venture, debtors, pledged bank deposits, restricted cash, time deposits with original maturity over three months and bank balances and cash) are measured at amortised cost using the effective interest method, less any identified impairment losses (see accounting policy on impairment of financial assets below).

###### *AFS financial assets*

AFS financial assets are non-derivatives that are either designated or not classified as financial assets at FVTPL, loans and receivables or held-to-maturity investments.

Equity and debt securities held by the Group that are classified as AFS financial assets are measured at fair value at the end of each reporting period except for unquoted equity investments whose fair value cannot be reliably measured. Changes in the carrying amount of AFS debt instruments relating to interest income calculated using the effective interest method and dividends on AFS equity investments are recognised in profit or loss. Other changes in the carrying amount of AFS financial assets are recognised in other comprehensive income and accumulated under the heading of investment revaluation reserve. When the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously accumulated in the investment revaluation reserve is reclassified to profit or loss (see accounting policy on impairment of financial assets below).

Dividends on AFS equity instruments are recognised in profit or loss when the Group's right to receive the dividends is established.

AFS equity investments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are measured at cost less any identified impairment losses at the end of the reporting period (see accounting policy on impairment of financial assets below).

### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Financial instruments (continued)

##### Financial assets (continued)

###### *Financial assets at FVTPL*

Financial assets are classified as at FVTPL when the financial asset is either held for trading or it is designated as at FVTPL.

A financial asset is classified as held for trading if:

- it has been acquired principally for the purpose of selling in the near term; or
- on initial recognition it is a part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

A financial asset other than a financial asset held for trading may be designated as at FVTPL upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial asset forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Group's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and HKAS 39 permits the entire combined contract (asset or liability) to be designated as at FVTPL.

Financial assets at FVTPL are stated at fair value, with any gains or losses arising on remeasurement recognised in profit or loss. The net gain or loss recognised in profit or loss excludes any dividend or interest earned on the financial assets and is included in the other income line item. Fair value is determined in the manner described in note 42(e).

###### *Held-to-maturity investments*

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturity dates that are quoted in an active market and that the Group has the positive intention and ability to hold to maturity. The Group designated certain notes receivable as held-to-maturity investments. Subsequent to initial recognition, held-to-maturity investments are measured at amortised cost using the effective interest method, less any impairment (see accounting policies on impairment of financial assets below).

### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Financial instruments (continued)

##### Financial assets (continued)

###### *Impairment of financial assets*

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the financial assets have been affected.

For AFS equity investments, a significant or prolonged decline in the fair value of that investment below its cost is considered to be objective evidence of impairment.

For all other financial assets, objective evidence of impairment could include:

- significant financial difficulty of the counterparty; or
- breach of contract, such as a default or delinquency in interest or principal payments; or
- it is becoming probable that the borrower will enter bankruptcy or financial re-organisation; or
- disappearance of an active market for that financial asset because of financial difficulties.

Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments past the credit period and observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate.

For financial assets carried at cost, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment loss will not be reversed in subsequent periods.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of debtors, where the carrying amount is reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When a debtor balance is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited to profit or loss.

When an AFS financial asset is considered to be impaired, cumulative losses previously recognised in other comprehensive income are reclassified to profit or loss in the period.

### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Financial instruments (continued)**

##### **Financial assets (continued)**

###### *Impairment of financial assets (continued)*

For financial assets measured at amortised cost, if, in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment loss was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

In respect of AFS equity investments at fair value, impairment previously recognised in profit or loss are not reversed through profit or loss. Any increase in fair value subsequent to impairment loss is recognised in other comprehensive income and accumulated in the investment revaluation reserve.

##### **Financial liabilities and equity**

Debt and equity instruments issued by a group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

###### *Equity instruments*

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company are recognised at the proceeds received, net of direct issue costs.

###### *Financial liabilities at amortised cost*

Financial liabilities (including creditors, distribution payable, borrowings and medium term notes) are subsequently measured at amortised cost, using the effective interest method.

###### *Effective interest method*

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Interest expense is recognised on an effective interest basis.

### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Financial instruments (continued)

##### Derivative financial instruments and hedging

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to their fair value at the end of the reporting period. The resulting gain or loss is recognised in profit or loss immediately unless the derivative is designated as an effective hedging instrument, in which event the timing of the recognition in profit or loss depends on the nature of the hedge relationship.

##### Embedded derivatives

Derivatives embedded in non-derivative host contracts are treated as separate derivatives when they meet the definition of a derivative, their risks and characteristics are not closely related to those of the host contracts and the host contracts are not measured at FVTPL.

##### Hedge accounting

The Group uses cross currency swaps to hedge its exposure against changes in exchange and interest rates. Hedging relationships are classified as cash flow hedges when such relationships are used to hedge against exposure to variability in cash flows that are attributable to a particular risk associated with a recognised asset or liability and such variability could affect profit or loss.

At the inception of the hedge relationship the Group documents the relationship between the hedging instrument and hedged item, along with its risk management objectives and its strategy for undertaking various hedge transactions. Furthermore, at the inception of the hedge and on an ongoing basis, the Group documents whether the hedging instrument that is used in a hedging relationship is highly effective in offsetting changes in cash flows of the hedged item.

##### Cash flow hedge

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges are recognised in other comprehensive income and accumulated under the hedging reserve. The gain or loss relating to the ineffective portion is recognised immediately in profit or loss.

Amounts previously recognised in other comprehensive income and accumulated in equity (hedging reserve) are reclassified to profit or loss in the periods when the hedged item affects profit or loss, in the same line of the consolidated income statement as the recognised hedged item.

Hedge accounting is discontinued when the Group revokes the hedging relationship, the hedging instrument expires or is sold, terminated, or exercised, or no longer qualifies for hedge accounting. Any gain or loss recognised in other comprehensive income and accumulated in the hedging reserve at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in profit or loss. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was accumulated in equity is recognised immediately in profit or loss.

### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Financial instruments (continued)

##### Derecognition

The Group derecognises a financial asset only when the contractual rights to receive cash flows from the asset expired, or when it transfers the financial assets and substantially all the risks and rewards of ownership of the financial asset to another entity. On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income is recognised in profit or loss.

The Group derecognises financial liabilities when, and only when, the obligations are discharged, cancelled or expires. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

##### Equity-settled share-based payment transactions

Equity-settled share-based payments to employees and others providing similar services are measured at fair value of the equity instruments at the grant date.

The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the Group's estimate of equity instruments that will eventually vest, with a corresponding increase in equity (share option reserve).

At the end of the reporting period, for share options with non-market performance vesting conditions, the Group revises its estimates of the number of options that are expected to vest. The impact of the revision of the original estimates during the vesting period, if any, is recognised in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to the share option reserve.

When the share options are exercised, the amount previously recognised in share option reserve will be transferred to share premium. When the share options are forfeited after vesting period or are still not exercised at the expiry date, the amount previously recognised in share option reserve will be transferred to retained profits.

Equity-settled share-based payment transactions with parties other than employees are measured at the fair value of the goods or services received, except where that fair value cannot be estimated reliably, in which case they are measured at the fair value of the equity instruments granted, measured at the date the entity obtains the goods or the counterparty renders the service. The fair values of the goods or services received are recognised as expenses (unless the goods or services qualify for recognition as assets).

#### 4. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in note 3, the Directors are required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

##### **Critical judgments in applying accounting policies**

The following are the critical judgments, apart from those involving estimations, that the Directors have been in the process of applying the Group's accounting policies and that have the most significant effect on the amounts recognised in the consolidated financial statements.

##### **Deferred taxation on investment properties**

For the purposes of measuring deferred taxation liabilities arising from investment properties that are measured using the fair value model, the Directors have reviewed the Group's investment property portfolios and concluded that the Group's investment properties are not held under a business model whose objective is to consume substantially all of the economic benefits embodied in the investment properties over time. Therefore, in measuring the Group's deferred taxation on investment properties, the Directors have determined that the carrying amounts of investment properties measured using the fair value model are recovered entirely through sale. As a result, the Group has not recognised any deferred taxation on changes in fair value of investment properties situated in Hong Kong as the Group is not subject to any income taxes on disposal of its investment properties. For the investment properties situated in the United States of America ("USA") and the People's Republic of China ("PRC"), the Group has recognised the deferred taxation on changes in fair value of investment properties as the Group is subject to income taxes, capital gain taxes and land appreciation tax on disposal of its investment properties as appropriate.

##### **Held-to-maturity investments**

The Directors have reviewed the Group's held-to-maturity investments in the light of its capital maintenance and liquidity requirements and have confirmed the Group's positive intention and ability to hold those assets to maturity. The aggregate carrying amount of the held-to-maturity investments was HK\$220,531,000 (2016: HK\$221,121,000). Details of these assets are set out in note 19.

#### 4. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (continued)

##### **Critical judgments in applying accounting policies (continued)**

##### **Control over Pacific Eagle (US) Real Estate Fund, L.P. and its subsidiaries (collectively referred to as "US Real Estate Fund")**

On 15 August 2014, US Real Estate Fund was newly formed upon a limited partnership agreement entered by Pacific Eagle China Orient (US) Real Estate GP, LLC (as general partner and referred to as "US Fund GP") and the limited partners (the "Limited Partnership Agreement"). In the formation of the US Real Estate Fund, the Group provided capital contributions by way of transferring certain investment properties. The Group as at 31 December 2017 effectively holds 49.97% (2016: 49.97%) interests in the US Real Estate Fund. In making their judgment, the Directors considered the Group's 80% ownership of the US Fund GP and in accordance with the Limited Partnership Agreement, the US Fund GP is able to direct the relevant activities of the US Real Estate Fund. After assessment, the Directors concluded that the Group is the principal and has control over the US Real Estate Fund and is accounted for as a subsidiary of the Company in accordance with the requirements of HKFRS 10 "Consolidated Financial Statements".

##### **Key sources of estimation uncertainty**

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

##### **Investment properties**

Investment properties are stated at fair value based on the valuations performed by independent professional property valuers.

In determining the fair value of investment properties situated in Hong Kong and the PRC, the valuers have used income capitalisation approach which involves estimates of future cash flow determined by current leases and future leases with reference to current market conditions as of the end of the reporting period or direct comparison method which involves estimates of the fair value to similar properties adjusted to reflect current market conditions as of the end of the reporting period.

In determining the fair value of investment properties situated in the USA, the valuer has used yield capitalisation method which involves estimates of future cash flow supported by the terms of any existing lease and using discount rates that reflect current market assessments of the uncertainty in the amounts and timing of the cash flows.

In relying on those valuation reports, the Directors have exercised their judgments and are satisfied that the methods of valuations are reflective of the current market conditions. Note 14 provides detailed information about the valuation techniques, inputs and key assumptions used in the determination of the fair value of investment properties.



#### 4. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (continued)

##### Key sources of estimation uncertainty (continued)

###### Stock of properties

As explained in note 3, the Group's properties under development for sale and properties held for sale are stated at the lower of cost and net realisable value. The Directors make significant judgments in determining the net realisable value of stock of properties based on estimated selling prices less anticipated costs to completion of these stock of properties.

Based on the nature of the subject properties, the Directors determine the net realisable value of these stock of properties by reference to the anticipated unit selling prices of the stock of properties, which takes into account a number of factors including the recent prices of similar property types in the same project or by similar properties, and the prevailing and forecasted property markets in the relevant jurisdiction. The Directors estimate the anticipated costs to completion of the stock of properties by reference to the actual development costs incurred, construction contracts committed and relevant market information showing the latest cost trend.

If there is an increase in costs to completion or a decrease in net realisable value, this may result in write-downs for these stock of properties. Such write-downs require the use of judgment and estimates of the Directors.

###### Derivative financial instruments

In addition, as described in notes 20 and 21, the fair values of derivative financial instruments that are not quoted in active markets are provided by counterparty financial institutions and determined by using certain valuation techniques. Valuation techniques commonly used by market practitioners are applied. Cross currency swaps, interest rate swaps and other derivative financial instruments are valued using a discounted cash flow analysis based on assumptions supported, where possible, by observable market prices or rates. Note 42 provides detailed information about the valuation techniques, inputs and key assumptions used in the determination of the fair value of derivative financial instruments.

Where the actual future market data varies, a material adjustment on the fair values of derivative financial assets, cross currency swaps and interest rate swaps may result. In relying on the valuation provided by counterparty financial institutions, management has exercised its judgment and is satisfied that the method of valuation is reflective of the current market conditions.

###### Estimated impairment of available-for-sale investments measured at cost

When there is objective evidence of impairment loss, the Group takes into consideration the estimation of future cash flows and any loss events at the end of the reporting period. The amount of impairment loss is measured as the difference between the asset's carrying amount and the present value of future cash flows. The Directors have reviewed the financial position of the investments and estimated future cash flows and assessed that an unlisted equity securities should be impaired on the basis of the present value of expected future cash flows discounted at the current market rate of return for a similar financial asset is below its carrying amount. Accordingly, an impairment loss is recognised to profit or loss as disclosed in the note 18 to the consolidated financial statements.

#### 4. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (continued)

##### **Key sources of estimation uncertainty (continued)**

##### **Estimated impairment of joint ventures**

Impairment assessment is performed when indicators exist that the carrying amounts of the interests in joint ventures disclosed in note 16 may not be recoverable. The recoverable amount is measured at the higher of the fair value less cost to sell, which is based on the best estimate of management of the Group on the fair value of the joint ventures that would be achieved in a sale transaction of those investments, and value in use. Where the recoverable amount is less than the corresponding carrying amount, a material impairment loss may arise.

Changes to the assumptions underlying the assessment of the recoverable value may result in recognition of impairment losses, such factors may include the future cash flows expected to arise from presold of properties when the development is completed for joint ventures which are engaged in property development, and the future cash flows from operations of its joint venture which is engaged in food and beverage business.

##### **Estimated impairment of hotel properties**

As explained in note 3, included in property, plant and equipment are the Group's hotel buildings which are stated at cost less subsequent accumulated depreciation and accumulated impairment losses; and hotel buildings under development which are stated at cost less accumulated impairment losses.

At the end of the reporting period, the Group reviews the carrying amounts of its hotel buildings and hotel buildings under development to determine whether there is any indication that those properties have suffered an impairment loss. If any such indication exists, the recoverable amount of the relevant property is estimated in order to determine the extent of the impairment loss (if any).

The Directors make significant judgments in determining the recoverable amount of hotel buildings and hotel buildings under development on value in use basis. Based on the nature of the subject properties, the Directors determine the recoverable amount of these properties by reference to the forecasted future operating cash flows of the properties and, when applicable, the anticipated costs to completion of the hotel buildings under development by reference to the actual development costs incurred, construction contracts committed and relevant market information showing the latest cost trend.

If there is a decrease of forecasted future operating cash flows of the properties, an increase in costs to completion or a decrease in recoverable amount, this may result in impairment of these hotel buildings and hotel buildings under development. Such impairment assessment requires the use of judgment and estimates of the Directors.

## 5. REVENUE

Revenue represents the aggregate of income from hotel and restaurant operations, gross rental income, building management service income, income from sale of properties, proceeds from sale of building materials, dividend income from investments, and income from other operations (including property management and maintenance income and property agency commission).

	2017 HK\$'000	2016 HK\$'000
Hotel income	5,421,744	5,198,237
Rental income from investment properties	2,686,664	2,749,214
Building management service income	294,392	283,335
Sale of properties	107,224	–
Sale of goods	167,753	193,081
Dividend income	99,604	24,433
Others	170,723	200,200
	<b>8,948,104</b>	8,648,500

## 6. SEGMENT INFORMATION

Operating segments are identified on the basis of organisational structure and internal reports about components of the Group. Such internal reports are regularly reviewed by the chief operating decision maker (“CODM”) (i.e. the chairman and managing director of the Group) in order to allocate resources to segments and to assess their performance. Performance assessment is more specifically focused on the segment results of the US Real Estate Fund and each listed group, including Great Eagle Holdings Limited, Champion Real Estate Investment Trust (“Champion REIT”) and Langham Hospitality Investments and Langham Hospitality Investments Limited (“Langham”).

## 6. SEGMENT INFORMATION (continued)

The Group's operating and reportable segments under HKFRS 8 "Operating Segments" are as follows:

- |                            |   |   |
|----------------------------|---|---|
| Hotel operation            | – | hotel accommodation, food and banquet operations as well as hotel management.   |
| Property investment        | – | gross rental income and building management service income from leasing of furnished apartments and properties held for investment potential.                 |
| Property development       | – | income from selling of properties held for sale.  |
| Other operations           | – | sale of building materials, co-working space operation, investment in securities, provision of property management, maintenance and property agency services. |
| Results from Champion REIT | – | based on published financial information of Champion REIT.  |
| Results from Langham       | – | based on published financial information of Langham.  |
| US Real Estate Fund        | – | based on rental income and related expenses of the property owned by the US Real Estate Fund.   |

Segment results of Champion REIT represent the published net property income less manager's fee. Segment results of Langham represent revenue less property related expenses and services fees. Segment results of US Real Estate Fund represent revenue less fund related expenses. Segment results of other operating segments represent the results of each segment without including any effect of allocation of interest income from bank balances and cash centrally managed, central administration costs, Directors' salaries, share of results of joint ventures, share of results of associates, depreciation, fair value changes on investment properties, derivative financial instruments and financial assets at FVTPL, impairment loss on an AFS investment and loan receivable, other income, finance costs and income taxes. This is the measurement basis reported to the CODM for the purposes of resource allocation and performance assessment.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
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## 6. SEGMENT INFORMATION (continued)

The following is the analysis of the Group's revenue and results by reportable segment for the year under review:

### Segment revenue and results

2017

	Hotel operation HK\$'000	Property investment HK\$'000	Property development HK\$'000 (note 1)	Other operations HK\$'000	Sub-total HK\$'000	Champion REIT HK\$'000	Langham HK\$'000	US Real Estate Fund HK\$'000 (note 2)	Eliminations HK\$'000	Consolidated HK\$'000
<b>REVENUE</b>										
External revenue	5,421,744	226,902	-	438,080	6,086,726	2,677,779	886	182,713	-	8,948,104
Inter-segment revenue	68,977	682	-	366,090	435,749	22,120	693,259	-	(1,151,128)	-
Total	5,490,721	227,584	-	804,170	6,522,475	2,699,899	694,145	182,713	(1,151,128)	8,948,104

Inter-segment revenue are charged at prevailing market rates or at mutually agreed prices where no market price was available. They are recognised when services are provided.

<b>RESULTS</b>										
Segment results	726,661	172,941	-	575,097	1,474,699	1,906,356	580,707	46,445	(12,792)	3,995,415
Depreciation					(431,468)	-	(188,367)	-	(489)	(620,324)
Operating profit after depreciation					1,043,231	1,906,356	392,340	46,445	(13,281)	3,375,091
Fair value changes on investment properties					891,975	9,850,151	-	139,130	(4,900)	10,876,356
Fair value changes on derivative financial instruments					(61,705)	-	(3,571)	-	-	(65,276)
Fair value changes on financial assets at FVTPL					56,975	-	-	-	-	56,975
Impairment loss on an AFS investment					(127,349)	-	-	-	-	(127,349)
Other income					103,330	1,515	146	658	(694)	104,955
Administrative and other expenses					(424,486)	(22,182)	(11,071)	(6,821)	6,427	(458,133)
Net finance costs					(68,912)	(330,909)	(151,571)	(18,709)	-	(570,101)
Share of results of joint ventures					(26,598)	-	-	-	-	(26,598)
Share of results of associates					570	-	-	-	-	570
Profit before tax					1,387,031	11,404,931	226,273	160,703	(12,448)	13,166,490
Income taxes					(57,910)	(265,279)	(54,541)	-	171	(377,559)
Profit for the year					1,329,121	11,139,652	171,732	160,703	(12,277)	12,788,931
Less: Profit attributable to non-controlling interests/ non-controlling unitholders of Champion REIT					1,034	(3,825,235)	(64,888)	(81,990)	-	(3,971,079)
Profit attributable to owners of the Company					1,330,155	7,314,417	106,844	78,713	(12,277)	8,817,852

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
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6. SEGMENT INFORMATION (continued)

Segment revenue and results (continued)

2016

	Hotel operation HK\$'000	Property investment HK\$'000	Property development HK\$'000 (note 1)	Other operations HK\$'000	Sub-total HK\$'000	Champion REIT HK\$'000	Langham HK\$'000	US Real Estate Fund HK\$'000 (note 2)	Eliminations HK\$'000	Consolidated HK\$'000
REVENUE										
External revenue	5,198,237	243,538	-	417,714	5,859,489	2,540,567	5,674	242,770	-	8,648,500
Inter-segment revenue	70,018	-	-	431,720	501,738	16,527	700,705	-	(1,218,970)	-
Total	5,268,255	243,538	-	849,434	6,361,227	2,557,094	706,379	242,770	(1,218,970)	8,648,500

Inter-segment revenue are charged at prevailing market rates or at mutually agreed prices where no market price was available. They are recognised when services are provided.

RESULTS										
Segment results	720,625	180,984	-	589,336	1,490,945	1,783,332	593,712	44,415	(9,319)	3,903,085
Depreciation					(398,068)	-	(191,540)	-	(820)	(590,428)
Operating profit after depreciation					1,092,877	1,783,332	402,172	44,415	(10,139)	3,312,657
Fair value changes on investment properties					308,391	2,001,856	-	222,786	(2,300)	2,530,733
Fair value changes on derivative financial instruments					20,435	-	31,795	-	-	52,230
Fair value changes on financial assets at FVTPL					1,113	-	-	-	-	1,113
Impairment loss on loan receivable					(199,143)	-	-	-	-	(199,143)
Other income					47,325	-	-	4,877	(620)	51,582
Administrative and other expenses					(410,072)	(22,546)	(13,013)	(10,126)	6,589	(449,168)
Net finance costs					(91,914)	(335,803)	(116,577)	(43,614)	-	(587,908)
Share of results of joint ventures					(20,190)	-	-	-	-	(20,190)
Share of results of associates					438	-	-	-	-	438
Profit before tax					749,260	3,426,839	304,377	218,338	(6,470)	4,692,344
Income taxes					(267,455)	(245,257)	(59,986)	-	100	(572,598)
Profit for the year					481,805	3,181,582	244,391	218,338	(6,370)	4,119,746
Less: Profit attributable to non-controlling interests/ non-controlling unitholders of Champion REIT					(9,440)	(1,148,328)	(93,346)	(98,840)	-	(1,349,954)
Profit attributable to owners of the Company					472,365	2,033,254	151,045	119,498	(6,370)	2,769,792

## 6. SEGMENT INFORMATION (continued)

### Segment revenue and results (continued)

Notes:

- There were no revenue and segment result recognised during the year as the properties directly held were under development.
- During the year, income from sale of properties and rental income of HK\$107,224,000 (2016: nil) and HK\$75,489,000 (2016: HK\$242,770,000) respectively, were recognised by the US Real Estate Fund.

### Segment assets and liabilities

The following is an analysis of the Group's assets and liabilities by reportable and operating segment:

#### 31 December 2017

	Assets HK\$'000	Liabilities HK\$'000	Net Assets HK\$'000
Hotel operation (note a)	17,327,465	8,132,153	9,195,312
Property investment (note a)	6,455,194	132,260	6,322,934
Property development (note a)	4,747,912	1,284,845	3,463,067
Other operations (note a)	606,146	194,178	411,968
Unallocated	6,507,298	346,941	6,160,357
Great Eagle operations (note b)	35,644,015	10,090,377	25,553,638
Champion REIT (note c)	51,535,669	11,410,758	40,124,911
Langham (note c)	12,219,987	4,489,133	7,730,854
US Real Estate Fund (note d)	1,386,816	872,692	514,124

#### 31 December 2016

	Assets HK\$'000	Liabilities HK\$'000	Net Assets HK\$'000
Hotel operation (note a)	16,265,155	6,721,932	9,543,223
Property investment (note a)	5,697,128	129,356	5,567,772
Property development (note a)	3,759,371	857,725	2,901,646
Other operations (note a)	572,861	206,290	366,571
Unallocated	5,297,201	269,699	5,027,502
Great Eagle operations (note b)	31,591,716	8,185,002	23,406,714
Champion REIT (note c)	44,784,097	11,227,632	33,556,465
Langham (note c)	11,651,774	4,423,994	7,227,780
US Real Estate Fund (note d)	1,068,052	645,226	422,826

## 6. SEGMENT INFORMATION (continued)

### Segment assets and liabilities (continued)

Notes:

- (a) The segment assets include primarily investment properties, property, plant and equipment, equity securities classified as AFS investments, asset classified as held for sale, stock of properties, inventories, notes and loan receivables, financial assets at FVTPL, time deposits with original maturity over three months, bank balances and cash and debtors, deposits and prepayments attributable to respective operating segments. The segment liabilities include primarily creditors, deposits and accruals, borrowings, provision for taxation and deferred taxation attributable to respective operating segments.
- (b) In addition, included in the assets and liabilities are bank deposits and restricted cash of HK\$6,993,398,000 (2016: bank deposits, pledged bank deposits and restricted cash of HK\$5,427,567,000) and borrowings of HK\$7,811,695,000 (2016: HK\$5,765,657,000), representing net debt of HK\$818,297,000 as at 31 December 2017 (2016: HK\$338,090,000).
- (c) Assets and liabilities of Champion REIT and Langham are based on published results of Champion REIT and Langham, excluding distribution payable attributable from Champion REIT of HK\$480,180,000 (2016: HK\$456,195,000), at the respective interests held by Great Eagle Holdings Limited, being 65.69% and 62.29% (2016: 65.50% and 61.90%).

Additionally, in 2013, three hotel properties had been transferred to Langham from Great Eagle operations. The hotel properties are valued at fair value in the financial statements of Langham with appraised value of HK\$19,373,000,000 as at 31 December 2017 (2016: HK\$18,432,000,000), while the hotel properties with a carrying amount (at cost less accumulated depreciation) of HK\$4,069,242,000 (2016: HK\$4,138,167,000) were recognised in the Group's consolidated statement of financial position.

- (d) Assets and liabilities of the US Real Estate Fund are based on results of the fund at the 49.97% (2016: 49.97%) interest held by Great Eagle Holdings Limited.



## 6. SEGMENT INFORMATION (continued)

### Geographical information

The Group's operations are mainly located in Hong Kong, the USA, Canada, the United Kingdom, Australia, New Zealand, the PRC and Japan.

A geographical analysis of the Group's revenue from external customers based on the geographical location of customers, except for property investment and hotel operations which are based on the geographical location of the properties, and information about the carrying amount of non-current assets excluding financial instruments, interests in associates and joint ventures by the geographical location of the assets are detailed as follows:

	Revenue from external customers		Carrying amounts of non-current assets	
	2017 HK\$'000	2016 HK\$'000	2017 HK\$'000	2016 HK\$'000
Hong Kong	4,913,517	4,750,041	87,059,953	76,394,662
The USA	1,700,556	1,745,927	7,680,513	7,295,764
Canada	545,053	502,713	648,750	620,577
The United Kingdom	529,283	466,735	1,850,103	1,644,581
Australia	519,545	461,515	903,747	837,042
New Zealand	285,344	301,448	473,538	345,806
The PRC	449,969	402,963	3,420,648	2,997,887
Japan	–	–	1,678,589	1,521,771
Others	4,837	17,158	–	–
	<b>8,948,104</b>	<b>8,648,500</b>	<b>103,715,841</b>	<b>91,658,090</b>

### Information about major customers

There were no customers individually contributing over 10% of the total sale amounts for both years.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
For the year ended 31 December 2017

7. OTHER INCOME

	2017 HK\$'000	2016 HK\$'000
Interest income on:		
Bank deposits	71,925	37,844
Financial assets designated at FVTPL	674	5,002
Notes receivable	9,055	9,738
Others	8,257	3,383
	<b>89,911</b>	55,967
Gain on disposal of equity securities	2,043	344
Net exchange gain	49,917	–
Gain on disposal of property, plant and equipment	508	–
Recovery of bad debts	455	–
Net reversal of allowance for doubtful debts	–	1,062
Income arising from Historical Tax Credit	45,491	41,403
Injection premium from an investor of US Real Estate Fund	–	4,878
Sundry income	6,541	3,895
	<b>194,866</b>	107,549

8. FINANCE COSTS

	2017 HK\$'000	2016 HK\$'000
Interest on bank borrowings	513,204	411,303
Interest on other loans	–	8,589
Interest on medium term notes	142,986	126,810
Other borrowing costs	69,738	107,552
	<b>725,928</b>	654,254
Less: amount capitalised (note)	<b>(65,916)</b>	(10,379)
	<b>660,012</b>	643,875

Note:

Interest were capitalised at an average annual rate of 1.18% (2016: 1.14%) to property development projects.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
For the year ended 31 December 2017

9. INCOME TAXES

	2017 HK\$'000	2016 HK\$'000
Current tax:		
Current year:		
Hong Kong Profits Tax	353,420	320,270
Other jurisdictions	(23,105)	303,223
	<b>330,315</b>	623,493
(Over)underprovision in prior years:		
Hong Kong Profits Tax	(3,150)	1,805
Other jurisdictions	13,400	439
	<b>10,250</b>	2,244
	<b>340,565</b>	625,737
Deferred tax (note 32):		
Current year	175,529	(49,859)
Under(over)provision in prior years	8	(3,280)
Attributable to change in tax rate	(138,543)	–
	<b>36,994</b>	(53,139)
	<b>377,559</b>	572,598

Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profit for both years. Taxation arising in other jurisdictions, mainly derived from the USA, is calculated at the rates prevailing in the respective jurisdictions. Taxation from the USA includes federal tax and state tax.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
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9. INCOME TAXES (continued)

The tax charge for the year can be reconciled to the profit before tax per the consolidated income statement as follows:

	2017 HK\$'000	2016 HK\$'000
Profit before tax	13,166,490	4,692,344
Tax at the domestic income tax rate of 16.5% (2016: 16.5%)	2,172,471	774,237
Tax effect of expenses that are not deductible for tax purpose	62,619	68,665
Tax effect of income that is not taxable for tax purpose	(1,814,706)	(413,606)
Under(over)provision in prior years	10,258	(1,036)
Tax effect of share of results of associates	(94)	(72)
Tax effect of share of results of joint ventures	4,388	3,331
Tax effect of tax losses not recognised	29,354	20,307
Utilisation of tax losses previously not recognised	(11,797)	(6,388)
Effect of different tax rates of subsidiaries operating in other jurisdictions	50,480	107,608
Effect of change in tax rate (note)	(138,543)	–
Others	13,129	19,552
Tax charge for the year	377,559	572,598

Note:

The amount mainly represents the tax effect from the Tax Cuts and Jobs Act signed on 22 December 2017 which reduces the corporate tax rate in USA to 21%, effective from 1 January 2018.

## 10. PROFIT FOR THE YEAR

	2017 HK\$'000	2016 HK\$'000
Profit for the year has been arrived at after charging:		
Staff costs (including Directors' emoluments)	<b>2,387,595</b>	2,251,197
Share-based payments (including Directors' emoluments)	<b>22,639</b>	11,293
	<b>2,410,234</b>	2,262,490
Depreciation	<b>620,324</b>	590,428
Auditor's remuneration	<b>16,223</b>	15,182
Trustee's remuneration	<b>12,548</b>	11,643
Cost of inventories recognised as an expense	<b>639,453</b>	689,633
Net exchange loss (included in administrative and other expenses)	–	37,322
Loss on disposal of property, plant and equipment (included in administrative and other expenses)	–	794
Allowance for doubtful debts	<b>695</b>	–
Operating lease payments on rented premises	<b>14,766</b>	9,519
Share of tax of a joint venture (included in the share of results of joint ventures)	<b>1,297</b>	9,186
Share of tax of associates (included in the share of results of associates)	<b>98</b>	77
and after crediting:		
Gain on disposal of property, plant and equipment (included in other income)	<b>508</b>	–
Net exchange gain (included in other income)	<b>49,917</b>	–
Net reversal of allowance for doubtful debts	–	1,006
Recovery of bad debts	<b>455</b>	–
Dividend income from equity investments	<b>99,604</b>	24,433
Rental income from investment properties less related outgoings of HK\$233,102,000 (2016: HK\$329,203,000)	<b>2,453,562</b>	2,420,011

## 11. DIRECTORS' AND EMPLOYEES' EMOLUMENTS

The emoluments paid or payable to each of the fifteen (2016: sixteen) Directors were as follows:

	2017					Total HK\$'000
	Fees HK\$'000	Salaries and other benefits HK\$'000	Discretionary bonuses HK\$'000	Share options HK\$'000	Retirement benefits scheme contributions HK\$'000	
<b>A) EXECUTIVE DIRECTORS</b>						
Dr. LO Ka Shui	160	13,436	5,583	3,323	558	23,060
Mr. LO Kai Shui (Note a)	57	1,116	–	500	29	1,702
Mr. LO Hong Sui, Antony	160	1,559	221	500	78	2,518
Madam LAW Wai Duen	160	630	89	500	31	1,410
Mr. KAN Tak Kwong	160	6,287	2,096	1,773	314	10,630
Mr. CHU Shik Pui	160	3,960	957	1,297	198	6,572
Mr. LO Alexander Chun Him	160	1,692	299	805	78	3,034
Sub-total	1,017	28,680	9,245	8,698	1,286	48,926

The executive directors' emoluments shown above were for their services in connection with the management of the affairs of the Company and the Group.

	2017					Total HK\$'000
	Fees HK\$'000	Salaries and other benefits HK\$'000	Discretionary bonuses HK\$'000	Share options HK\$'000	Retirement benefits scheme contributions HK\$'000	
<b>B) NON-EXECUTIVE DIRECTORS</b>						
Madam LO TO Lee Kwan	160	–	–	–	–	160
Mr. LO Hong Sui, Vincent	160	–	–	–	–	160
Dr. LO Ying Sui	160	–	–	–	–	160
Sub-total	480	–	–	–	–	480

The non-executive directors' emoluments shown above were for their services as directors of the Company or its subsidiaries.

11. DIRECTORS' AND EMPLOYEES' EMOLUMENTS (continued)

	2017					Total HK\$'000
	Fees HK\$'000	Salaries and other benefits HK\$'000	Discretionary bonuses HK\$'000	Share options HK\$'000	Retirement benefits scheme contributions HK\$'000	
<b>C) INDEPENDENT NON-EXECUTIVE DIRECTORS</b>						
Mr. CHENG Hoi Chuen, Vincent	480	-	-	-	-	480
Professor WONG Yue Chim, Richard	440	-	-	-	-	440
Mrs. LEE Pui Ling, Angelina	440	-	-	-	-	440
Mr. LEE Siu Kwong, Ambrose	430	-	-	-	-	430
Mr. POON Ka Yeung, Larry	200	-	-	-	-	200
Sub-total	1,990	-	-	-	-	1,990

The independent non-executive directors' emoluments shown above were for their services as directors of the Company.

Total 51,396

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11. DIRECTORS' AND EMPLOYEES' EMOLUMENTS (continued)

	2016					
	Fees HK\$'000	Salaries and other benefits HK\$'000	Discretionary bonuses HK\$'000	Share options HK\$'000	Retirement benefits scheme contributions HK\$'000	Total HK\$'000
<b>A) EXECUTIVE DIRECTORS</b>						
Dr. LO Ka Shui	160	12,784	6,203	2,613	532	22,292
Mr. LO Kai Shui	160	1,706	182	332	78	2,458
Mr. LO Hong Sui, Antony	160	1,516	177	332	76	2,261
Madam LAW Wai Duen	160	607	101	332	30	1,230
Mr. KAN Tak Kwong	160	5,931	1,977	1,025	297	9,390
Mr. CHU Shik Pui	160	3,600	1,500	493	180	5,933
Mr. LO Alexander Chun Him	160	1,242	238	218	62	1,920
Sub-total	1,120	27,386	10,378	5,345	1,255	45,484

The executive directors' emoluments shown above were for their services in connection with the management of the affairs of the Company and the Group.

	2016					
	Fees HK\$'000	Salaries and other benefits HK\$'000	Discretionary bonuses HK\$'000	Share options HK\$'000	Retirement benefits scheme contributions HK\$'000	Total HK\$'000
<b>B) NON-EXECUTIVE DIRECTORS</b>						
Madam LO TO Lee Kwan	160	–	–	–	–	160
Mr. LO Hong Sui, Vincent	160	–	–	–	–	160
Dr. LO Ying Sui	160	–	–	–	–	160
Sub-total	480	–	–	–	–	480

The non-executive directors' emoluments shown above were for their services as directors of the Company or its subsidiaries.



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11. DIRECTORS' AND EMPLOYEES' EMOLUMENTS (continued)

	2016					Total HK\$'000
	Fees HK\$'000	Salaries and other benefits HK\$'000	Discretionary bonuses HK\$'000	Share options HK\$'000	Retirement benefits scheme contributions HK\$'000	
<b>C) INDEPENDENT NON-EXECUTIVE DIRECTORS</b>						
Mr. CHENG Hoi Chuen, Vincent	480	–	–	–	–	480
Professor WONG Yue Chim, Richard	440	–	–	–	–	440
Mrs. LEE Pui Ling, Angelina	440	–	–	–	–	440
Mr. ZHU Qi (Note b)	70	–	–	–	–	70
Mr. LEE Siu Kwong, Ambrose (Note c)	398	–	–	–	–	398
Mr. POON Ka Yeung, Larry (Note d)	150	–	–	–	–	150
Sub-total	1,978	–	–	–	–	1,978

The independent non-executive directors' emoluments shown above were for their services as directors of the Company.

Total	47,942
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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
For the year ended 31 December 2017

11. DIRECTORS' AND EMPLOYEES' EMOLUMENTS (continued)

Notes:

- (a) Retired on 10 May 2017.
- (b) Resigned on 18 March 2016.
- (c) Appointed on 28 January 2016.
- (d) Appointed on 18 March 2016.

Dr. LO Ka Shui performs the function of the chief executive of the Company and his emoluments disclosed above include those for services rendered by him as the chief executive.

Discretionary bonuses are determined by the remuneration committee of the Company from time to time by reference to the prevailing market conditions, the performance of the Company as well as the individual performance.

None of the Directors waived any emoluments in the years ended 31 December 2017 and 31 December 2016.

**Employees' emoluments**

Of the five individuals with the highest emoluments in the Group, three (2016: three) were Directors whose emoluments are included in the disclosures above. The emoluments of the remaining two (2016: two) individuals were as follows:

	2017 HK\$'000	2016 HK\$'000
Salaries and other benefits	10,561	10,197
Discretionary bonuses	877	1,454
Share options	465	585
Retirement benefits scheme contributions	854	673
	<b>12,757</b>	<b>12,909</b>

	2017 Number of employees	2016 Number of employees
Bands:		
HK\$5,000,001 – HK\$5,500,000	–	1
HK\$5,500,001 – HK\$6,000,000	1	–
HK\$6,000,001 – HK\$6,500,000	–	–
HK\$6,500,001 – HK\$7,000,000	1	–
HK\$7,000,001 – HK\$7,500,000	–	1
	<b>2</b>	<b>2</b>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
For the year ended 31 December 2017

## 12. DIVIDENDS

	2017 HK\$'000	2016 HK\$'000
Dividends paid:		
– Final dividend of HK48 cents in respect of the financial year ended 31 December 2016 (2016: HK47 cents in respect of the financial year ended 31 December 2015) per ordinary share	326,694	313,854
– Special final dividend of HK50 cents in respect of the financial year ended 31 December 2016 per ordinary share (2016: HK\$2 in respect of the financial year ended 31 December 2015)	340,309	1,335,556
	<b>667,003</b>	1,649,410
– Interim dividend of HK30 cents in respect of the financial year ended 31 December 2017 (2016: HK27 cents in respect of the financial year ended 31 December 2016) per ordinary share	206,543	182,882
– Special interim dividend of HK50 cents in respect of the financial year ended 31 December 2017 (2016: nil) per ordinary share	344,239	–
	<b>550,782</b>	182,882
	<b>1,217,785</b>	1,832,292

On 22 June 2017, a final dividend of HK48 cents per ordinary share, which included scrip dividend alternatives offered to shareholders, and a special final dividend of HK50 cents per ordinary share were paid to shareholders as the final dividend in respect of the financial year ended 31 December 2016.

On 22 June 2016, a final dividend of HK47 cents per ordinary share, which included scrip dividend alternatives offered to shareholders, and a special final dividend of HK\$2 per ordinary share were paid to shareholders as the final dividend in respect of the financial year ended 31 December 2015.

The scrip dividend alternatives were accepted by the shareholders as follows:

	2017 HK\$'000	2016 HK\$'000
Dividends:		
– Cash	74,352	80,321
– Share alternative (note 36)	252,342	233,533
	<b>326,694</b>	313,854

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For the year ended 31 December 2017

12. DIVIDENDS (continued)

	2017 HK\$'000	2016 HK\$'000
Dividends proposed:		
– Proposed final dividend of HK48 cents in respect of the financial year ended 31 December 2017 (2016: HK48 cents in respect of the financial year ended 31 December 2016) per ordinary share	330,523	325,186
– Proposed special final dividend of HK50 cents in respect of the financial year ended 31 December 2017 (2016: HK50 cents in respect of the financial year ended 31 December 2016) per ordinary share	344,295	338,735
	<b>674,818</b>	663,921

The proposed final dividends in respect of the financial year ended 31 December 2017 is subject to approval by the shareholders in the forthcoming annual general meeting.

13. EARNINGS PER SHARE

The calculation of basic and diluted earnings per share attributable to owners of the Company is based on the following data:

	2017 HK\$'000	2016 HK\$'000
<b>Earnings</b>		
Earnings for the purposes of basic and diluted earnings per share (Profit for the year attributable to owners of the Company)	8,817,852	2,769,792

	2017	2016
<b>Number of shares</b>		
Weighted average number of shares for the purpose of basic earnings per share	687,092,750	675,826,600
Effect of dilutive potential shares:		
Share options	5,152,743	1,486,520
Weighted average number of shares for the purpose of diluted earnings per share	692,245,493	677,313,120

## 14. INVESTMENT PROPERTIES

	2017 HK\$'000	2016 HK\$'000
<b>FAIR VALUE</b>		
At 1 January	<b>73,046,520</b>	73,975,154
Exchange adjustments	<b>26,015</b>	(14,874)
Additions	<b>50,134</b>	93,556
Transfer to assets classified as held for sale/disposals	–	(3,538,049)
Increase in fair value recognised in the consolidated income statement	<b>10,876,356</b>	2,530,733
At 31 December	<b>83,999,025</b>	73,046,520

- (a) The Group's property interests situated in Hong Kong of HK\$82,560,400,000 (2016: HK\$71,809,800,000) and in the PRC of HK\$258,892,000 (2016: HK\$236,454,000) which are held under leasehold interests to earn rentals or for capital appreciation purposes are measured using the fair value model, and are classified and accounted for as investment properties.
- (b) During the year ended 31 December 2016, the Group disposed of certain investment properties located in San Francisco, the USA at an aggregate consideration of United States dollars ("US\$") 460,500,000. The realised disposal gain calculated based on the excess of consideration receivable less original cost and transaction costs would amount to US\$153,717,000 (equivalent to HK\$1,193,182,000). In addition, an investment property amounting to HK\$116,310,000 was classified as held for sale as disclosed in note 28.
- (c) In determining the fair value of the relevant investment properties, the Group engages in independent professional property valuers to perform the valuation. The management works closely with the independent professional property valuers to establish the appropriate valuation techniques and inputs to the model. The management reports the valuation report and findings to the Board of Directors of the Company half yearly to explain the cause of fluctuations in the fair value of the investment properties.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
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14. INVESTMENT PROPERTIES (continued)

- (d) Included in the fair value of investment properties as at 31 December 2017 is HK\$83,900,025,000 (2016: HK\$72,954,220,000) which is categorised as Level 3 fair value hierarchy with movement as follows:

	2017 HK\$'000	2016 HK\$'000
<b>FAIR VALUE</b>		
At 1 January	72,954,220	73,875,654
Exchange adjustments	26,015	(14,874)
Additions	50,134	93,348
Transfer to assets classified as held for sale/disposals	–	(3,538,049)
Increase in fair value recognised in the consolidated income statement	10,869,656	2,538,141
At 31 December	<b>83,900,025</b>	72,954,220

Unrealised gain on property revaluation included in profit or loss amounted to HK\$10,873,445,000 (2016: HK\$2,331,081,000).

- (e) The carrying amount of investment properties includes land and buildings situated in Hong Kong and outside Hong Kong is as follows:

	2017 HK\$'000	2016 HK\$'000
Leases in Hong Kong	82,560,400	71,809,800
Leases outside Hong Kong	258,892	236,454
Freehold land outside Hong Kong	1,179,733	1,000,266
	<b>83,999,025</b>	73,046,520

- (f) The fair value of the Group's investment properties at 31 December 2017 and 2016 has been arrived at on a basis of valuation performed by independent professional property valuers not connected with the Group:

Investment properties in Hong Kong – Knight Frank Petty Limited, Savills Valuation and Professional Services Limited

Investment properties in the PRC – Knight Frank Petty Limited

Investment properties in the USA – Cushman & Wakefield of Washington, Inc.

In estimating the fair value of the investment properties, the highest and best use of the properties is their current use.

## 14. INVESTMENT PROPERTIES (continued)

Investment properties held by the Group in the consolidated statement of financial position	Fair value HK\$'000	Fair value hierarchy	Valuation techniques and key inputs	Significant unobservable inputs	Relationship of unobservable inputs to fair value	
<b>As at 31 December 2017</b>						
Commercial property in Wan Chai, Hong Kong	4,781,400	Level 3	Income capitalisation approach  The key inputs are: (i) capitalisation rate; and (ii) market rent per square foot	Capitalisation rate, taking into account the capitalisation of net income potential, nature of the property, prevailing market condition, of 3.00% for office and 4.50% for retail.  Market rent, taking into account direct market comparables within the property.	The higher the capitalisation rate, the lower the fair value.  The higher the market rent, the higher the fair value.	Note (i)  Note (ii)
Commercial properties in Central, Hong Kong	46,161,000	Level 3	Income capitalisation approach  The key inputs are: (i) capitalisation rate; and (ii) market rent per square foot	Capitalisation rate, taking into account the capitalisation of rental income potential, nature of the property, prevailing market condition, of 3.60% for office and 4.25% for retail.  Market rent, taking into account direct market comparables within the property.	The higher the capitalisation rate, the lower the fair value.  The higher the market rent, the higher the fair value.	Note (i)  Note (ii)
Office and mall properties in Mongkok, Hong Kong	30,543,000	Level 3	Income capitalisation approach  The key inputs are: (i) capitalisation rate; and (ii) market rent per square foot	Capitalisation rate, taking into account the capitalisation of rental income potential, nature of the property, prevailing market condition, of 4.00% for office and 3.75% for retail.  Market rent, taking into account direct market comparables within the property.	The higher the capitalisation rate, the lower the fair value.  The higher the market rent, the higher the fair value.	Note (i)  Note (ii)
Furnished apartments in Hong Kong	976,000	Level 3	Income capitalisation approach  The key inputs are: (i) capitalisation rate; and (ii) market rent per square foot	Capitalisation rate, taking into account the capitalisation of net income potential, nature of the property, prevailing market condition, of 3.25% to 3.75%.  Market rent, taking into account direct market comparables within the property.	The higher the capitalisation rate, the lower the fair value.  The higher the market rent, the higher the fair value.	Note (i)  Note (ii)

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14. INVESTMENT PROPERTIES (continued)

Investment properties held by the Group in the consolidated statement of financial position	Fair value HK\$'000	Fair value hierarchy	Valuation techniques and key inputs	Significant unobservable inputs	Relationship of unobservable inputs to fair value	
<b>As at 31 December 2017 (continued)</b>						
Commercial properties in Shanghai, the PRC	258,892	Level 3	Income capitalisation approach  The key inputs are: (i) capitalisation rate; and (ii) market rent per square foot	Capitalisation rate, taking into account the capitalisation of net income potential, nature of the property, prevailing market condition, of 7.50% for the retail.  Market rent, taking into account direct market comparables within the property.	The higher the capitalisation rate, the lower the fair value.  The higher the market rent, the higher the fair value.	Note (i)  Note (ii)
Apartments in Hong Kong	99,000	Level 2	Direct comparison method based on market observable transactions of similar properties and adjusts to reflect the conditions and locations of the subject property.	N/A	N/A	
Commercial properties in West Coast of the USA	1,179,733	Level 3	Yield capitalisation method – income capitalisation approach  The key inputs are: (i) discount rate; (ii) terminal capitalisation rate; and annual income	Discount rate, taking into account the internal rate of return, 7.25%.  Termination capitalisation rate, taking into account net realisable value at the end of the holding period, of 6.25%.  Annual income, taking into account projected net operating income and capital expenditures.	The higher the discount rate, the lower the fair value.  The higher the termination capitalisation rate, the lower the fair value.  The higher the annual income, the higher the fair value.	Note (ii)  Note (i)  Note (i)



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14. INVESTMENT PROPERTIES (continued)

Investment properties held by the Group in the consolidated statement of financial position	Fair value HK\$'000	Fair value hierarchy	Valuation techniques and key inputs	Significant unobservable inputs	Relationship of unobservable inputs to fair value	
As at 31 December 2016						
Commercial property in Wan Chai, Hong Kong	3,971,000	Level 3	Income capitalisation approach  The key inputs are: (i) capitalisation rate; and (ii) market rent per square foot	Capitalisation rate, taking into account the capitalisation of net income potential, nature of the property, prevailing market condition, of 3.60% for office and 4.75% for retail.	The higher the capitalisation rate, the lower the fair value.	Note (i)
				Market rent, taking into account direct market comparables within the property.	The higher the market rent, the higher the fair value.	Note (ii)
Commercial properties in Central, Hong Kong	39,330,000	Level 3	Income capitalisation approach  The key inputs are: (i) capitalisation rate; and (ii) market rent per square foot	Capitalisation rate, taking into account the capitalisation of rental income potential, nature of the property, prevailing market condition, of 3.60% for office and 4.25% for retail.	The higher the capitalisation rate, the lower the fair value.	Note (i)
				Market rent, taking into account direct market comparables within the property.	The higher the market rent, the higher the fair value.	Note (ii)
Office and mall properties in Mongkok, Hong Kong	27,511,500	Level 3	Income capitalisation approach  The key inputs are: (i) capitalisation rate; and (ii) market rent per square foot	Capitalisation rate, taking into account the capitalisation of rental income potential, nature of the property, prevailing market condition, of 4.00% for both office and retail.	The higher the capitalisation rate, the lower the fair value.	Note (i)
				Market rent, taking into account direct market comparables within the property.	The higher the market rent, the higher the fair value.	Note (ii)
Furnished apartments in Hong Kong	905,000	Level 3	Income capitalisation approach  The key inputs are: (i) capitalisation rate; and (ii) market rent per square foot	Capitalisation rate, taking into account the capitalisation of net income potential, nature of the property, prevailing market condition, of 3.50% to 4.00%.	The higher the capitalisation rate, the lower the fair value.	Note (i)
				Market rent, taking into account direct market comparables within the property.	The higher the market rent, the higher the fair value.	Note (ii)

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14. INVESTMENT PROPERTIES (continued)

Investment properties held by the Group in the consolidated statement of financial position	Fair value HK\$'000	Fair value hierarchy	Valuation techniques and key inputs	Significant unobservable inputs	Relationship of unobservable inputs to fair value	
As at 31 December 2016 (continued)						
Commercial properties in Shanghai, the PRC	236,454	Level 3	Income capitalisation approach  The key inputs are: (i) capitalisation rate; and (ii) market rent per square foot	Capitalisation rate, taking into account the capitalisation of net income potential, nature of the property, prevailing market condition, of 7.50% for retail.  Market rent, taking into account direct market comparables within the property.	The higher the capitalisation rate, the lower the fair value.  The higher the market rent, the higher the fair value.	Note (i)  Note (ii)
Apartments in Hong Kong	92,300	Level 2	Direct comparison method based on market observable transactions of similar properties and adjusts to reflect the conditions and locations of the subject property.	N/A	N/A	
Commercial properties in West Coast of the USA	1,000,266	Level 3	Yield capitalisation method – income capitalisation approach  The key inputs are: (i) discount rate; (ii) terminal capitalisation rate; and annual income	Discount rate, taking into account the internal rate of return, 7.00%.  Termination capitalisation rate, taking into account net realisable value at the end of the holding period, of 6.00%.  Annual income, taking into account projected net operating income and capital expenditures.	The higher the discount rate, the lower the fair value.  The higher the termination capitalisation rate, the lower the fair value.  The higher the annual income, the higher the fair value.	Note (ii)  Note (i)  Note (i)

Notes:

- (i) A significant change in the unobservable inputs would result in a significant higher or lower fair value measurement.
- (ii) There is no indication that any slight change in the unobservable input would result in a significant higher or lower fair value measurement.

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## 15. PROPERTY, PLANT AND EQUIPMENT

	Freehold land HK\$'000	Leasehold land HK\$'000	Hotel buildings HK\$'000	Hotel buildings under development HK\$'000	Owner occupied properties situated in Hong Kong HK\$'000	Furniture, fixtures and equipment HK\$'000	Motor vehicles HK\$'000	Plant and machinery HK\$'000	Total HK\$'000
<b>COST</b>									
At 1 January 2016	2,088,279	2,349,418	13,703,034	1,441,925	399,484	2,599,703	3,551	99	22,585,493
Exchange adjustments	(76,702)	-	(376,181)	(59,706)	-	(37,560)	(30)	(4)	(550,183)
Acquisitions	1,598,022	-	-	77,943	-	-	-	-	1,675,965
Additions	-	-	4,045	261,114	-	560,008	-	-	825,167
Transfer in (out)	-	-	30,790	-	-	(30,790)	-	-	-
Disposals/written off	-	-	(3,310)	-	-	(8,025)	-	-	(11,335)
At 31 December 2016	3,609,599	2,349,418	13,358,378	1,721,276	399,484	3,083,336	3,521	95	24,525,107
Exchange adjustments	145,300	-	449,300	84,396	-	118,473	32	4	797,505
Acquisitions	85,665	-	-	-	-	-	-	-	85,665
Additions	-	-	40,695	158,029	-	1,043,490	580	-	1,242,794
Transfer in (out)	-	-	1,677,494	(1,169,880)	-	(507,614)	-	-	-
Transfer to stock of properties	-	-	-	(227,649)	-	-	-	-	(227,649)
Disposals/written off	-	-	(51,024)	-	(3)	(7,640)	(334)	-	(59,001)
<b>At 31 December 2017</b>	<b>3,840,564</b>	<b>2,349,418</b>	<b>15,474,843</b>	<b>566,172</b>	<b>399,481</b>	<b>3,730,045</b>	<b>3,799</b>	<b>99</b>	<b>26,364,421</b>
<b>DEPRECIATION AND IMPAIRMENT</b>									
At 1 January 2016	114,206	912,385	3,165,385	-	66,411	1,169,288	2,498	93	5,430,266
Exchange adjustments	367	-	(86,104)	-	-	(15,117)	(8)	(4)	(100,866)
Charge for the year	-	44,764	319,261	-	18,288	207,773	338	4	590,428
Eliminated on disposals/ written off	-	-	-	-	-	(6,291)	-	-	(6,291)
At 31 December 2016	114,573	957,149	3,398,542	-	84,699	1,355,653	2,828	93	5,913,537
Exchange adjustments	1,336	-	121,417	-	-	49,369	13	4	172,139
Charge for the year	-	44,765	327,706	-	18,288	229,097	467	1	620,324
Eliminated on disposals/ written off	-	-	(51,024)	-	(1)	(7,036)	(334)	-	(58,395)
<b>At 31 December 2017</b>	<b>115,909</b>	<b>1,001,914</b>	<b>3,796,641</b>	<b>-</b>	<b>102,986</b>	<b>1,627,083</b>	<b>2,974</b>	<b>98</b>	<b>6,647,605</b>
<b>CARRYING AMOUNTS</b>									
<b>At 31 December 2017</b>	<b>3,724,655</b>	<b>1,347,504</b>	<b>11,678,202</b>	<b>566,172</b>	<b>296,495</b>	<b>2,102,962</b>	<b>825</b>	<b>1</b>	<b>19,716,816</b>
At 31 December 2016	3,495,026	1,392,269	9,959,836	1,721,276	314,785	1,727,683	693	2	18,611,570

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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### 15. PROPERTY, PLANT AND EQUIPMENT (continued)

Included in the additions of furniture and fixtures of HK\$1,043,490,000 (2016: HK\$560,008,000) during the year are additions of hotel renovation, hotel machinery and fine art amounting to HK\$868,825,000 (2016: HK\$427,092,000), HK\$869,000 (2016: HK\$12,975,000) and HK\$1,852,000 (2016: HK\$702,000), respectively, of which the Directors estimate useful lives of 10 years, 25 years and 25 years, respectively.

At 31 December 2017, the leasehold land with carrying amounts of HK\$1,347,504,000 (2016: HK\$1,392,269,000) are situated in Hong Kong and are finance lease in nature. Freehold land is situated outside Hong Kong.

Owner occupied properties situated in Hong Kong are land and buildings that are finance lease in nature.

At 31 December 2017, the Directors considered no further recognition of impairment was required as the recoverable amount exceeded the carrying amount.

### 16. INTERESTS IN JOINT VENTURES

	2017 HK\$'000	2016 HK\$'000
Cost of investments in joint ventures	1,405,445	1,231,168
Share of post-acquisition results and other comprehensive income	(132,445)	(164,025)
	1,273,000	1,067,143
Amount due from a joint venture (note 36)	138,273	–
	1,411,273	1,067,143

Details of the material interests in joint ventures are as follows:

Pursuant to a subscription and shareholders' agreement signed between an indirect wholly-owned subsidiary of the Company and an independent third party investor (the "Wealth Joy Investor") in February 2010, the financial and operating policies of Wealth Joy Holdings Limited ("Wealth Joy") that significantly affect the return of Wealth Joy, require unanimous consent from the Group and the Wealth Joy Investor, accordingly Wealth Joy is accounted for as a joint venture.

Wealth Joy and its subsidiaries are principally engaged in developing a parcel of land in Donggang area, Renmin Road East, which is the commercial and financial centre of Dalian, the PRC.

The Group's interests in joint ventures amounting to HK\$1,273,000,000 as at 31 December 2017 (2016: HK\$1,067,143,000) are accounted for using the equity method in these consolidated financial statements.

In determining whether there exists any objective evidence of impairment of the Group's interests in joint ventures, the Directors have considered the fair value of the property under development and the forecasted cash flows arising from presold of properties when the development is completed and the estimated future cash flows from its food and beverage operations. The Directors assessed that no objective impairment was identified. Accordingly, no impairment loss is recognised.

Particulars regarding the joint ventures are set out in note 45.

## 16. INTERESTS IN JOINT VENTURES (continued)

The summarised financial information in respect of the Group's material joint venture is set out below. The summarised financial information below represents amounts shown in the joint venture's financial statements prepared in accordance with HKFRSs.

### Wealth Joy Holdings Limited

	2017 HK\$'000	2016 HK\$'000
Current assets	2,946,820	2,747,130
Non-current assets	4,593	4,001
Current liabilities	(668,498)	(747,842)
Non-current liability	(588,461)	(550,742)
The above amounts of assets and liabilities include the following:		
Cash and cash equivalents	300,386	419,162
Current financial liabilities (excluding trade and other payables and provisions)	(384,596)	(510,161)
Non-current financial liabilities (excluding trade and other payables and provisions)	(588,461)	(550,742)
Income recognised in profit or loss	128,252	609,291
Expenses recognised in profit or loss	(171,820)	(605,899)
Income tax expense	(2,593)	(18,373)
Other comprehensive income (expense) for the year	116,568	(89,486)
The above income and expenses recognised for the year includes the following:		
Depreciation and amortisation	(1,498)	(1,942)
Interest income	614	849
Interest expense	–	–

## 16. INTERESTS IN JOINT VENTURES (continued)

### Wealth Joy Holdings Limited (continued)

Reconciliation of the above summarised financial information to the carrying amount of the interest in the joint venture recognised in the consolidated financial statements:

	2017 HK\$'000	2016 HK\$'000
Net assets of Wealth Joy	1,694,454	1,452,547
Capital contribution from the Group (note)	(661,500)	(490,000)
	1,032,954	962,547
Proportion of the Group's ownership interest in Wealth Joy	50%	50%
	516,477	481,273
Capital contribution from the Group	661,500	490,000
Carrying amount of the Group's interest in Wealth Joy	1,177,977	971,273

Note:

The amount represents the preference shares subscribed by the Group .

### Aggregate information of joint ventures that are not individually material

	2017 HK\$'000	2016 HK\$'000
The Group's share of loss for the year	3,517	12,700
The Group's share of other comprehensive income	–	–
The Group's share of total comprehensive expense	3,517	12,700
Dividends received from joint venture during the year	–	–
Aggregate carrying amount of the Group's interests in the joint ventures	95,023	95,870

## 17. INTERESTS IN ASSOCIATES

	2017 HK\$'000	2016 HK\$'000
Cost of investment in associates	70,424	109
Share of post-acquisition profit and other comprehensive income, net of dividend received	89,067	80,777
	<b>159,491</b>	80,886

During the year, Smart Easy Global Limited ("Smart Easy"), a wholly owned subsidiary of the Company, converted the subordinated unsecured convertible promissory notes and corresponding interest receivable into fully paid units of a third party. The subordinated unsecured convertible promissory notes were entered in 2015 and 2017 with the third party of US\$25,000,000 (equivalent to approximately HK\$193,775,000) which was fully impaired during the year ended 31 December 2016 and US\$5,000,000 (equivalent to approximately HK\$39,029,000), respectively. Together with a further capital injection of US\$4,000,000 (equivalent to approximately HK\$31,251,200), Smart Easy holds 32.82% interests in the third party. As Smart Easy is able to exercise significant influence over the third party, such investment is classified as investment in associate at the end of the reporting period.

In determining whether there exists any objective evidence of impairment of the Group's interests in associates, the Directors consider any loss events at the end of the reporting period which may have an impact on the estimated future cash flows of its associates. The Directors assessed that no objective impairment was identified. Accordingly, no impairment loss is recognised.

Particulars regarding the associates are set out in note 46.

At 31 December 2017 and 2016, the Group's investment in associates are not individually material to the Group.

### Aggregate information of associates that are not individually material

	2017 HK\$'000	2016 HK\$'000
The Group's share of profit for the year	570	438
The Group's share of other comprehensive income	13,062	15,437
The Group's share of total comprehensive income	13,632	15,875
Dividends received from associates during the year	5,342	4,152
Aggregate carrying amount of the Group's interests in these associates	<b>159,491</b>	80,886

## 18. AVAILABLE-FOR-SALE INVESTMENTS

AFS investments comprise:

	2017 HK\$'000	2016 HK\$'000
Listed equity securities in Hong Kong	236,541	211,492
Listed equity securities outside Hong Kong	58,965	50,872
Unlisted equity securities in Hong Kong	10,403	8,000
Unlisted equity securities and debentures outside Hong Kong	601,352	1,006,624
	<b>907,261</b>	<b>1,276,988</b>
Market value of listed securities	<b>295,506</b>	262,364

At the end of the reporting period, the Group's listed equity securities are stated at fair values which have been determined by reference to closing prices quoted in the active markets. As at 31 December 2017 and 2016, the Group's listed equity securities were individually assessed for impairment on the basis of significant or prolonged decline in their fair values below cost.

Unlisted investments represent unlisted equity investments and club debentures. An aggregate amount of unlisted equity securities of HK\$570,652,000 (2016: HK\$426,869,000) are measured at fair values. The remaining amount of unlisted equity securities and club debentures of HK\$41,103,000 (2016: HK\$587,755,000) are measured at cost less impairment at the end of the reporting period because the range of reasonable fair value estimates is so widespread that the Directors of the Company are of the opinion that their fair values cannot be measured reliably.

At the end of the reporting period, an unlisted equity security carried at cost was individually determined to be impaired. Full impairment loss of HK\$127,349,000 (2016: nil) is recognised in profit or loss for the year ended 31 December 2017.

During the year, the Group's investment in an investor of China Orient Great Eagle (PRC) Real Estate Investment Opportunity Fund L.P. ("China Fund LP"), namely China Orient Great Eagle (PRC) Real Estate Investment Opportunity Fund Limited Partner, an exempted company incorporated with limited liability in the Cayman Islands, amounted to HK\$409,048,000 was returned. At 31 December 2016, the Group's investment carried at cost less impairment, which represents 40% equity interests in China Fund LP with neither control nor significant influence from the Group, was included in unlisted equity investments.



## 19. NOTES AND LOAN RECEIVABLES

	2017 HK\$'000	2016 HK\$'000
Notes receivables	243,913	244,062
Loan receivables	88,716	21,398
	<b>332,629</b>	265,460
Less: Amounts due within one year shown under current assets	<b>(23,382)</b>	–
Amounts due after one year	<b>309,247</b>	265,460

### Notes receivables

At 31 December 2017, the Group held unsecured bonds with principal amounts of HK\$243,913,000 (2016: HK\$244,062,000) denominated in US\$ with nominal values ranging from US\$1,000,000 to US\$7,640,000 (2016: US\$1,000,000 to US\$7,640,000), bears interest at fixed interest rates ranging from 2.63% to 5.88% (2016: 2.63% to 5.88%) per annum and has maturity dates ranging from March 2018 to May 2024 (2016: March 2018 to May 2024).

The Group designated unsecured bonds amounting to HK\$220,531,000 (2016: HK\$221,121,000) as held-to-maturity investments.

### Loan receivables

Loan receivables represented the following:

- (i) During the year, Smart Easy converted the subordinated unsecured convertible promissory notes of US\$30 million (equivalent to approximately HK\$232,804,000) with a carrying amount of US\$5 million (equivalent to approximately HK\$39,029,000) after impairment and corresponding interest receivable into fully paid units of a third party as the cost of investment in an associate.

The Directors assessed whether there existed any objective evidence of impairment of the loan receivables as at 31 December 2016. Taking into considerations of the market conditions and financial performance of the third party as at 31 December 2016, the carrying amounts of the loan receivables and corresponding interest receivable exceeded the estimated future cash flows and, accordingly, an impairment loss of US\$25,000,000 (equivalent to approximately HK\$199,143,000) was recognised in profit or loss during the year ended 31 December 2016. Details are disclosed in note 17.

- (ii) Pacific Miami Corporation, a wholly-owned subsidiary of the Company, entered into unsecured promissory notes from 2015 to 2017 with an investee classified as a joint venture for a loan receivable of US\$11,355,000 (equivalent to approximately HK\$88,716,000) (2016: US\$2,760,000 (equivalent to approximately HK\$21,398,000)), which bears interest at 18% per annum and has a maturity date on 31 December 2022.

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20. DERIVATIVE FINANCIAL INSTRUMENTS

	2017		2016	
	Assets HK\$'000	Liabilities HK\$'000	Assets HK\$'000	Liabilities HK\$'000
Interest rate swaps	28,300	76	31,795	–
Cross currency swaps	–	2,973	–	–
Foreign currency derivative contracts	–	236	9,951	247
	28,300	3,285	41,746	247
Less: Would be matured within one year shown under current assets/liabilities	–	(236)	(9,951)	–
Would be matured after one year	28,300	3,049	31,795	247

The Group entered into interest rate swaps with aggregate notional amount of HK\$3,500,000,000 to manage the exposure to the interest rate risk on the Group's floating-rate borrowings by swapping a proportion of those borrowings from floating rate of Hong Kong Interbank Offered Rate ("HIBOR") to fixed rate ranging from 1.035% to 1.800%. The Group also entered into cross currency swaps to manage the exposure to the interest rates and floating rate loans denominated in other currencies. In addition, the Group used foreign currency derivative contracts to manage its exposure to foreign exchange rate movements.

The fair values of foreign currency derivative contracts and interest rate swaps at the end of the reporting periods are provided by counterparty banks.

21. DERIVATIVE FINANCIAL INSTRUMENTS UNDER HEDGE ACCOUNTING

	2017 HK\$'000	2016 HK\$'000
<b>Non-current assets</b>		
Cash flow hedge – cross currency swaps	–	32,408
Cash flow hedge – interest rate swaps	36,587	–
	36,587	32,408
<b>Non-current liabilities</b>		
Cash flow hedge – cross currency swaps	17,674	–

The Group entered into cross currency swaps to minimise the exposure to fluctuations in foreign currency exchange rates and interest rate of the medium term notes, which is denominated in US\$, in respect of the principal and fixed rate interest payments.

## 21. DERIVATIVE FINANCIAL INSTRUMENTS UNDER HEDGE ACCOUNTING (continued)

The Group also entered into interest rate swap contracts with various financial institutions of a total notional amount of HK\$3,450,000,000 to minimise its exposure to fluctuations in interest rates of its variable interest bearing secured term loan.

The interest rate swaps and the corresponding secured bank loan have similar terms and the Directors considered that the interest rate swaps were highly effective hedging instruments.

The fair values of the above derivatives are based on the valuation provided by the counterparty financial institutions and measured at the present value of future cash flows estimated and discounted based on the applicable yield curves derived from quoted interest rates.

During the year, the loss on changes in fair value of the cross currency swaps and interest rate swaps under cash flow hedges amounting to HK\$39,856,000 (2016: gain on changes of HK\$105,378,000) has been recognised in other comprehensive income, and the fair value changes of the hedging instruments amounting to HK\$3,626,000 (2016: HK\$3,552,000) were reclassified from hedging reserve to profit or loss in the same period when the hedged item affects profit or loss and upon the settlement of coupon and interest payments.

## 22. STOCK OF PROPERTIES

	2017 HK\$'000	2016 HK\$'000
Properties under development for sale	3,244,172	3,080,892
Properties held for sale	1,325,414	557,220
	<b>4,569,586</b>	3,638,112

Stock of properties comprised the following:

- (i) An apartment building in Malibu, Los Angeles, the USA with a consideration of US\$62,000,000 (equivalent to approximately HK\$480,522,000) acquired in 2015. The apartments are under renovation to convert into condominiums for sale.
- (ii) A site in Pine Street, San Francisco, the USA with a consideration of US\$21,000,000 (equivalent to approximately HK\$162,771,000) acquired in 2015. The development of residential properties is completed and available for sale to customers.
- (iii) A residential site in Pak Shek Kok, Tai Po at the land premium of HK\$2,412,000,000 acquired in 2014. The site is under development of luxury residential properties for sale.
- (iv) A site in Howard Street, San Francisco, the USA acquired in 2015. The site is under development of condominiums for sale.

The properties under development for sale with carrying amount of HK\$3,244,172,000 (2016: HK\$2,666,525,000) are expected to be completed and available for sale to the customers more than twelve months from the end of the reporting period.

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23. INVENTORIES

	2017 HK\$'000	2016 HK\$'000
Raw materials	10,994	8,432
Trading goods	2,807	2,331
Provisions and beverages	43,850	43,946
Work-in-progress	51,976	51,059
	<b>109,627</b>	105,768

24. DEBTORS, DEPOSITS AND PREPAYMENTS

	2017 HK\$'000	2016 HK\$'000
Trade debtors, net of allowance for doubtful debts	247,448	351,051
Deferred rent receivables	184,129	212,136
Other receivables	220,075	147,057
Deposits and prepayments	368,112	253,248
	<b>1,019,764</b>	963,492

For hotel income and sales of goods, the Group allows an average credit period of 30 - 60 days to its trade customers. Rentals receivable from tenants and service income receivable from customers are payable on presentation of invoices.

Deposits and prepayments mainly consist of prepaid expenses for hotel operations.

The following is an analysis of trade debtors by age, presented based on the invoice date, net of allowance for doubtful debts:

	2017 HK\$'000	2016 HK\$'000
Within 3 months	212,835	196,219
More than 3 months but within 6 months	8,425	20,277
Over 6 months	26,188	134,555
	<b>247,448</b>	351,051

Trade debtors as at 31 December 2017 and 2016 which are neither overdue nor impaired are in good quality. Included in the Group's trade debtors balance are debtors with a carrying amount of HK\$37,493,000 (2016: HK\$154,832,000) which are past due at the reporting date for which the Group has not provided any allowance as there has not been a significant change in credit quality and the amounts are still considered recoverable. The Group does not hold any collateral over these balances.

## 24. DEBTORS, DEPOSITS AND PREPAYMENTS (continued)

### Aging of trade debtors balance past due but not impaired

	2017 HK\$'000	2016 HK\$'000
Within 3 months	2,880	–
More than 3 months but within 6 months	8,425	20,277
Over 6 months	26,188	134,555
	<b>37,493</b>	<b>154,832</b>

### Movement in the allowance for doubtful debts

	2017 HK\$'000	2016 HK\$'000
At 1 January	17,783	18,789
Amounts recovered	–	(1,062)
Increase in allowance recognised in profit or loss	695	56
At 31 December	<b>18,478</b>	<b>17,783</b>

The concentration of credit risk is limited due to the customer base being large and unrelated. Accordingly, the Directors believe that there is no further credit provision required in excess of the allowance for doubtful debts.

## 25. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

	2017 HK\$'000	2016 HK\$'000
Equity linked notes designated at FVTPL	–	38,616
Listed equity securities held for trading	139,261	260,745
	<b>139,261</b>	<b>299,361</b>

At the end of the reporting period, all the listed equity securities are stated at fair values which have been determined by reference to closing prices quoted in the active markets. As at 31 December 2016, the Group had entered into US\$ equity linked notes with nominal values of US\$5,000,000 and had maturity period of four months. Redemption amount and interest rates vary depending on various conditioning terms and different strike prices.

## 26. PLEDGED BANK DEPOSITS

At 31 December 2016, pledged bank deposits represented the US\$ deposit amounting to HK\$631,489,000 was pledged as security for short-term loan facilities.

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### 27. RESTRICTED CASH, TIME DEPOSITS WITH ORIGINAL MATURITY OVER THREE MONTHS AND BANK BALANCES AND CASH

#### Restricted cash

Restricted cash represented an amount equivalent to HK\$92,917,000 (2016: HK\$289,953,000) carried market interest rates ranging from 0.05% to 1.38% per annum was placed in designated bank account pursuant to applicable loan facilities requirements.

#### Time deposits with original maturity over three months

The amount represented time deposits carried market interest rates ranging from 0.40% to 5.00% per annum with original maturity over three months but not exceeding one year.

#### Bank balances and cash

The bank deposits were with original maturity of three months or less. The time deposits carry interest at market rates which range from 0.001% to 5.355% (2016: 0.01% to 9.20%) per annum.

### 28. ASSET CLASSIFIED AS HELD FOR SALE

On 4 October 2016, the Group entered into sales and purchase agreement to dispose of the investment property located in Walnut Creek, the USA at a consideration of US\$15,000,000 (equivalent to approximately HK\$116,310,000). The closing of such transaction was completed in January 2017.

As at 31 December 2016, the Group had classified such investment property as asset held for sale which was separately presented in the consolidated statement of financial position.

### 29. CREDITORS, DEPOSITS AND ACCRUALS

	2017 HK\$'000	2016 HK\$'000
Trade creditors	337,435	302,488
Deposits received	914,974	837,679
Construction fee payable and retention money payable	349,795	62,187
Accruals, interest payable and other payables (note)	2,128,525	2,273,734
	<b>3,730,729</b>	<b>3,476,088</b>

Note:

Included in the accruals is accrual of stamp duty based on the current stamp duty rate of 4.25% (2016: 4.25%) and the stated consideration of HK\$22,670,000,000 in the property sale and purchase agreements for the legal assignment of the investment properties which Champion REIT acquired the property interests in Three Garden Road upon listing.

Apart from the above, accruals and other payables mainly consist of accrued operating expenses for the hotels.

## 29. CREDITORS, DEPOSITS AND ACCRUALS (continued)

The following is an analysis of trade creditors by age, presented based on the invoice date:

	2017 HK\$'000	2016 HK\$'000
Within 3 months	314,700	282,071
More than 3 months but within 6 months	5,500	2,630
Over 6 months	17,235	17,787
	<b>337,435</b>	<b>302,488</b>

## 30. BORROWINGS

	2017 HK\$'000	2016 HK\$'000
Bank loans and revolving loans (secured)	26,133,315	24,529,461
Loan front-end fee	(123,063)	(154,350)
	<b>26,010,252</b>	<b>24,375,111</b>

The maturity of the above loans based on scheduled repayment terms is as follows:

	2017 HK\$'000	2016 HK\$'000
Within one year	1,656,371	2,495,416
More than one year but not exceeding two years	4,478,714	1,803,477
More than two years but not exceeding five years	18,883,606	19,988,961
More than five years	991,561	87,257
	<b>26,010,252</b>	<b>24,375,111</b>
Less: Amounts due within one year shown under current liabilities	(1,656,371)	(2,495,416)
Amounts due after one year	<b>24,353,881</b>	<b>21,879,695</b>

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30. BORROWINGS (continued)

All of the Group's borrowings are at floating rate. The ranges of effective interest rates (which approximate to contracted interest rates) on the Group's borrowings are as follows:

	2017	2016
Effective interest rate:		
Variable-rate borrowings	0.26% to 5.90%	0.36% to 5.95%

31. MEDIUM TERM NOTES

	2017 HK\$'000	2016 HK\$'000
Medium term notes	4,636,866	3,839,146
Origination fees	(24,812)	(24,762)
	4,612,054	3,814,384

The Group established a US\$1 billion guaranteed medium term notes programme, under which unsecured notes may be issued from time to time in various currencies and amounts with fixed or floating rates to be set upon issuance of notes and will be guaranteed by HSBC Institutional Trust Services (Asia) Limited, the trustee of Champion REIT, in its capacity as trustee.

As at 31 December 2017, the outstanding medium term notes comprised of the following:

- (i) 10-year unsecured notes at a fixed rate of 3.75% per annum with principal amount of US\$386,400,000. The issued medium term note is repayable in full on 17 January 2023. The foreign currency rate and interest rate are fixed by the use of cross currency swaps.
- (ii) 7-year unsecured notes at a floating rate of 3-month HIBOR plus 1.275% per annum with principal amount of HK\$643,000,000. The issued medium term note is repayable in full on 26 March 2022.
- (iii) 8-year unsecured notes at a fixed rate of 2.75% to 2.85% (2016: 2.75%) per annum with aggregate principal amount of HK\$975,000,000 (2016: HK\$200,000,000). The issued medium term notes are repayable in full from October 2024 to June 2025 (2016: 7 October 2024).



## 32. DEFERRED TAXATION

The following are the major deferred tax liabilities (assets) recognised and movements thereon during the current and prior reporting years:

	Investment properties and property, plant and equipment HK\$'000	Tax losses HK\$'000	Others HK\$'000	Total HK\$'000
At 1 January 2016	1,648,962	(299,069)	28,506	1,378,399
Exchange differences	(21,397)	(287)	(10)	(21,694)
(Credit) charge to profit or loss for the year	(363,699)	290,994	19,566	(53,139)
At 31 December 2016	1,263,866	(8,362)	48,062	1,303,566
Exchange differences	21,587	(332)	278	21,533
Charge (credit) to profit or loss for the year	192,304	4,586	(21,353)	175,537
Effect of change in tax rate	(126,163)	–	(12,380)	(138,543)
<b>At 31 December 2017</b>	<b>1,351,594</b>	<b>(4,108)</b>	<b>14,607</b>	<b>1,362,093</b>

For the purposes of presentation in the consolidated statement of financial position, deferred tax assets and liabilities have been offset and shown under non-current liabilities.

At the end of the reporting period, the Group has unutilised tax losses of HK\$2,234,547,000 (2016: HK\$2,071,813,000) available to offset against future profits. A deferred tax asset has been recognised in respect of HK\$22,766,000 (2016: HK\$37,499,000) of such losses. No deferred tax asset has been recognised in respect of the remaining HK\$2,211,781,000 (2016: HK\$2,034,314,000) due to the unpredictability of future profit streams. Tax losses may be carried forward indefinitely.

At the end of the reporting period, the Group has deductible temporary difference of HK\$336,782,000 (2016: HK\$336,782,000) arising from impairment losses recognised in respect of hotel properties. A deferred tax asset has been recognised in respect of HK\$336,782,000 (2016: HK\$336,782,000) of such deductible temporary difference.

At the end of the reporting period, the aggregate amount of temporary differences associated with undistributed earnings of subsidiaries operating in the USA, Australia and Canada for which deferred tax liabilities have not been recognised was HK\$2,202,733,000 (2016: HK\$1,846,576,000). No liability has been recognised in respect of these differences because the Group is in a position to control the timing of the reversal of the temporary differences and it is probable that such differences will not reverse in the foreseeable future.

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### 33. SHARE CAPITAL

	2017		2016	
	Number of shares '000	Nominal value HK\$'000	Number of shares '000	Nominal value HK\$'000
(a) Authorised: <b>Shares of HK\$0.50 each</b>				
Balance brought forward	1,200,000	600,000	800,000	400,000
Increase on 10 May 2016	–	–	400,000	200,000
Balance carried forward	1,200,000	600,000	1,200,000	600,000
(b) Issued and fully paid: <b>Shares of HK\$0.50 each</b>				
Balance brought forward	677,470	338,735	664,725	332,363
Issued upon exercise of share options under the share option schemes	4,099	2,050	4,121	2,060
Issued as scrip dividends	7,021	3,510	8,624	4,312
Balance carried forward	688,590	344,295	677,470	338,735

During the year ended 31 December 2017, 7,021,203 (2016: 8,623,818) shares of HK\$0.50 each in the Company were issued at HK\$35.94 (2016: HK\$27.08) per share as scrip dividends.

### 34. SHARE OPTIONS

In accordance with a share option scheme of the Company (formerly Executive Share Option Scheme), which was adopted pursuant to an ordinary resolution passed on 10 June 1999 and amended by an ordinary resolution passed on 20 December 2001 (the "1999 Share Option Scheme"), the Board of Directors of the Company may grant options to eligible officers, employees, associates, agents and contractors, including executive directors of the Company and its subsidiaries, to subscribe for shares in the Company.

At the 2009 Annual General Meeting of the Company held on 27 May 2009, ordinary resolutions were proposed to approve the adoption of a new share option scheme ("2009 Share Option Scheme") and termination of the operation of the 1999 Share Option Scheme. The resolutions were approved by the shareholders of the Company and the 2009 Share Option Scheme became effective for a period of 10 years commencing on 27 May 2009.

### 34. SHARE OPTIONS (continued)

#### Further details of the 2009 Share Option Scheme

- a. The purpose of the 2009 Share Option Scheme is to motivate officers, employees, associates, agents and contractors of the Company or any subsidiary (the "Participants") and to allow them to participate in the growth of the Company.
- b. Participants of the 2009 Share Option Scheme include any person the Board of Directors may select to be offered an option, subject to compliance with applicable laws, including, without limitation, any full-time or part-time employee of the Company or any subsidiary, any executive or non-executive directors of the Company or any subsidiary and any associate, agent or contractor of the Company or any subsidiary.
- c. The maximum number of shares of HK\$0.50 each of the Company (the "Shares") in respect of which options may be granted (together with options exercised and options then outstanding) under the 2009 Share Option Scheme, when aggregated with any number of Shares subject to any other schemes, will be such number of Shares as shall represent 10% of the issued share capital of the Company on the date of adoption of the 2009 Share Option Scheme.
- d. No option may be granted to any Participant under the 2009 Share Option Scheme which, if exercised in full, would result in the total number of Shares already issued and issuable to him under all the options previously granted and to be granted to him in any 12-month period up to the proposed date of the latest grant exceeding 1% of the Company's Shares in issue.
- e. The period within which the Shares must be taken up under an option is 36 months commencing on the expiry of 24 months after the date upon which the option is deemed to be granted and accepted and expiring on the last day of the 36 months' period.
- f. Any Participant who accepts an offer of the grant of an option in accordance with the terms of the scheme shall pay to the Company HK\$1.00 by way of consideration for the grant thereof within a period of 28 days from the date on which an option is offered to the participant.
- g. The subscription price shall be determined by the Board of Directors and notified to a Participant and shall be at least the higher of (i) the closing price of the shares of the Company as stated in the Stock Exchange's daily quotations sheets on the date of offer of an option, which must be a business day (as defined in the Rules Governing the Listing of Securities on the Stock Exchange), and (ii) the average closing price of the Shares as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the date of grant; and (iii) the nominal value of a share on the date of grant, and as subsequently adjusted pursuant to the terms of the 2009 Share Option Scheme, if relevant.
- h. The 2009 Share Option Scheme has a life of 10 years commencing on 27 May 2009.

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34. SHARE OPTIONS (continued)

The following tables disclose details of the Company's share options held by employees, including Directors, and movements in such holdings under the 2009 Share Option Scheme during the year:

In 2017 Year of grant of options	Number of shares				Outstanding options at 31 December 2017
	Outstanding options at 1 January 2017	Options granted	Options exercised	Options lapsed	
2012	533,000	–	(416,000)	(117,000)	–
2013	1,673,000	–	(933,000)	(4,000)	736,000
2014	1,927,000	–	(687,000)	–	1,240,000
2015	3,522,000	–	(2,063,000)	–	1,459,000
2016	4,122,000	–	–	(219,000)	3,903,000
2017	–	5,344,000	–	(133,000)	5,211,000
	11,777,000	5,344,000	(4,099,000)	(473,000)	12,549,000
Exercisable at end of the year					3,435,000
Weighted average exercise price	HK\$26.85	HK\$37.15	HK\$27.41	HK\$28.35	HK\$31.00

In 2016 Year of grant of options	Number of shares				Outstanding options at 31 December 2016
	Outstanding options at 1 January 2016	Options granted	Options exercised	Options lapsed	
2011	1,277,000	–	–	(1,277,000)	–
2012	2,139,000	–	(1,601,000)	(5,000)	533,000
2013	2,777,000	–	(1,048,000)	(56,000)	1,673,000
2014	3,463,000	–	(1,472,000)	(64,000)	1,927,000
2015	3,830,000	–	–	(308,000)	3,522,000
2016	–	4,426,000	–	(304,000)	4,122,000
	13,486,000	4,426,000	(4,121,000)	(2,014,000)	11,777,000
Exercisable at end of the year					4,133,000
Weighted average exercise price	HK\$26.99	HK\$25.70	HK\$26.32	HK\$26.35	HK\$26.85

### 34. SHARE OPTIONS (continued)

Details of the share options held by the Directors under the 2009 Share Option Scheme included in the above table are as follows:

In 2017 Year of grant of options	Outstanding options at 1 January 2017	Number of shares			Outstanding options at 31 December 2017
		Reclassification (Note)	Options granted	Options exercised	
2012-2017	4,705,000	(500,000)	1,750,000	(1,445,000)	4,510,000

In 2016 Year of grant of options	Outstanding options at 1 January 2016	Number of shares			Outstanding options at 31 December 2016
		Options granted	Options exercised	Options lapsed	
2011-2016	6,143,000	1,565,000	(2,288,000)	(715,000)	4,705,000

The weighted average price of the shares on the date the options exercised was HK\$38.02 (2016: HK\$29.75) under the 2009 Share Option Scheme for the year ended 31 December 2017.

Note:

The interest in share option of a director, who retired during the year, was reclassified as interest of associate of the Directors of the Company on the date of his retirement.

Details of options granted under the 2009 Share Option Scheme in each year are as follows:

Year	Date of grant	Exercisable period	Subscription price per share HK\$
2011	7.3.2011	8.3.2013 – 7.3.2016	26.18
2012	8.3.2012	9.3.2014 – 8.3.2017	23.20
2013	6.6.2013	7.6.2015 – 6.6.2018	31.45
2014	27.2.2014	28.2.2016 – 27.2.2019	26.05
2014	17.3.2014	18.3.2016 – 17.3.2019	27.55
2015	11.3.2015	12.3.2017 – 11.3.2020	26.88
2015	10.4.2015	11.4.2017 – 10.4.2020	28.25
2016	14.3.2016	15.3.2018 – 14.3.2021	25.70
2017	14.3.2017	15.3.2019 – 14.3.2022	37.15

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34. SHARE OPTIONS (continued)

Notes:

- (i) Consideration paid for each grant of options was HK\$1.00.
- (ii) The vesting period for the option grant is 24 months from date of grant.
- (iii) The following significant assumptions were used to derive the fair value, using the Black-Scholes option pricing model:

Date of grant	Closing price per share as at the date of grant HK\$	Exercise price HK\$	Expected volatility (note a)	Expected dividend yield (note b)	Expected life from grant date	Risk free interest rate (note c)	Fair value per option HK\$
7.3.2011	26.10	26.18	31.90%	2.28%	5 years	1.88%	6.57
8.3.2012	23.20	23.20	33.32%	2.79%	5 years	0.50%	5.44
6.6.2013	31.45	31.45	30.27%	2.35%	5 years	0.72%	6.98
27.2.2014	26.05	26.05	27.76%	2.89%	5 years	1.71%	5.06
17.3.2014	27.55	27.55	27.69%	2.70%	5 years	1.74%	5.46
11.3.2015	26.45	26.88	19.33%	3.58%	5 years	1.66%	3.22
10.4.2015	28.25	28.25	18.19%	3.34%	5 years	1.46%	3.36
14.3.2016	24.08	25.70	18.84%	3.83%	5 years	1.50%	3.09
14.3.2017	37.15	37.15	25.21%	2.12%	5 years	2.20%	7.65

Notes:

- (a) The expected volatility was based on 5-year historical volatility of the Company's shares.
- (b) The expected dividend yield was based on 5-year historical dividends of the Company.
- (c) Risk free interest rate was approximated the yield of 5-year Exchange Fund Note on the date of grant.

The variables and assumptions used in computing the fair value of the share options are based on the Directors' best estimate. Change in variables and assumptions may result in changes in fair value of the options.

The Group recognised the total expense of HK\$22,639,000 for the year ended 31 December 2017 (2016: HK\$11,293,000) in relation to share options granted by the Company.

All the options forfeited before expiry of the options will be treated as lapsed options under the relevant share option scheme.

### 35. RETIREMENT BENEFIT SCHEMES

The Group has established various retirement benefit schemes for the benefit of its staff in Hong Kong and overseas. In Hong Kong, the Group operates several defined contribution schemes for qualifying employees. The schemes are registered under the Occupational Retirement Schemes Ordinance. The assets of the schemes are administered by independent third parties and are held separately from the Group's assets. The schemes are funded by contributions from both employees and employers at rates ranging from 5% to 10% of the employee's basic monthly salary. Arrangements for staff retirement benefits of overseas employees vary from country to country and are made in accordance with local regulations and custom.

The Occupational Retirement Scheme in Hong Kong had been closed to new employees as a consequence of the new Mandatory Provident Fund Pension Legislation introduced by The Government of Hong Kong Special Administrative Region in 2000.

From 1 December 2000 onwards, new staff in Hong Kong joining the Group are required to join the new Mandatory Provident Fund Scheme. The Group is required to contribute 5% to 10%, while the employees are required to contribute 5% of their salaries to the scheme, subject to minimum and maximum relevant income levels.

Forfeited contributions to retirement schemes for the year ended 31 December 2017 amounting to HK\$732,000 (2016: HK\$777,000) have been used to reduce the existing level of contributions. Total contributions to retirement fund schemes for the year ended 31 December 2017 charged to the consolidated income statement amounted to HK\$80,271,000 (2016: HK\$72,859,000). As at 31 December 2017, contributions of HK\$4,883,000 (2016: HK\$2,581,000) due in respect of the year had not been paid over to the schemes.

### 36. MAJOR NON-CASH TRANSACTIONS

During the year ended 31 December 2017, 7,021,203 (2016: 8,623,818) shares of HK\$0.50 each in the Company were issued at HK\$35.94 (2016: HK\$27.08) per share as scrip dividends.

During the year ended 31 December 2017, trade and other receivables of HK\$138,273,000 has been transferred to amount due from a joint venture as the amount would not be repaid within twelve months from the end of the reporting period.

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### 37. PLEDGE OF ASSETS

At 31 December 2017, the Group pledged the following assets for credit facilities granted to its subsidiaries:

- (a) the Group's investment properties with a total carrying value of HK\$47,599,625,000 (2016: HK\$40,566,720,000) together with assignments of sales proceeds, insurance proceeds, rental income, revenue and all other income generated from the relevant property;
- (b) the Group's freehold land, leasehold land and hotel buildings and furniture and fixtures with a total carrying value of HK\$12,345,776,000 (2016: HK\$10,725,004,000);
- (c) the Group's stock of properties with a total carrying value of HK\$4,307,673,000 (2016: HK\$3,631,757,000); and

At 31 December 2016, the Group pledged US\$ equivalent bank deposit and HK\$ bank deposit of HK\$631,489,000 (note 26) for credit facilities granted to its subsidiaries.

### 38. COMMITMENTS AND CONTINGENT LIABILITIES

At 31 December 2017, the Group has authorised capital expenditure for investment properties and property, plant and equipment which is not provided for in these consolidated financial statements amounting to HK\$8,794,740,000 (2016: HK\$3,134,531,000) of which HK\$230,304,000 (2016: HK\$441,591,000) was contracted for.

At 31 December 2017, the Group has outstanding financial commitment in respect of capital injection to a joint venture of Renminbi ("RMB") 25,800,000 (equivalent to approximately HK\$33,050,000) (2016: RMB25,800,000 (equivalent to approximately HK\$33,050,000)).

At 31 December 2016, the Group had cash commitment to China Fund LP of US\$46,000,000 (equivalent to approximately HK\$357,000,000).

Other than that, the Group did not have any significant commitments and contingent liabilities at the end of the reporting period.



### 39. OPERATING LEASE ARRANGEMENTS

#### The Group as lessor

Property rental income earned during the year was HK\$2,686,664,000 (2016: HK\$2,749,214,000). The properties held had committed leases mainly running for the next one to six years.

Contingent rental income was calculated based on the excess of certain percentage of revenue of the relevant operation that occupied certain of the properties over the fixed portion of the monthly rentals. Contingent rental income earned during the year ended 31 December 2017 is HK\$117,014,000 (2016: HK\$86,529,000).

At the end of the reporting period, the Group had contracted with tenants for the following future minimum lease payments in respect of investment properties which fall due as follows:

	2017 HK\$'000	2016 HK\$'000
Within one year	2,344,325	2,255,530
In the second to fifth years inclusive	3,300,662	3,739,290
After five years	316,300	270,998
	<b>5,961,287</b>	6,265,818

Where leases are negotiated at a fixed rate for the first few years, but subject to renegotiation for the remaining contracted lease terms, the minimum lease payments are calculated based on the latest negotiated rent, if any.

#### The Group as lessee

At the end of the reporting period, the Group had outstanding commitments under non-cancellable operating leases in respect of rented premises which fall due as follows:

	2017 HK\$'000	2016 HK\$'000
Within one year	16,590	8,397
In the second to fifth years inclusive	36,961	12,636
After five years	2,781	–
	<b>56,332</b>	21,033

Operating lease payments represent rentals payable by the Group for certain of its office premises. Leases are negotiated for term of one to five years (2016: one to five years) and rentals are fixed over the respective leases.

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40. CONNECTED AND RELATED PARTY DISCLOSURES

The Group had the following significant related party balances and transactions during the year. The transactions were carried out in the normal course of the Group's business on terms mutually agreed between the parties. Dr. Lo Ka Shui is the chairman and managing director of the Company. Transactions with the Group were disclosed as related party transactions.

	2017 HK\$'000	2016 HK\$'000
<b>Transaction with related parties for the year ended 31 December</b>		
Dr. Lo Ka Shui Management fee income	1,223	1,200
Mr. Lo Kai Shui Management fee income	548	–
<b>Transactions with related companies for the year ended 31 December</b>		
SFK Construction Holdings Ltd and its subsidiaries <sup>1</sup>		
Rental income	7,161	7,079
Building management fee income	1,133	1,116
Carpark income	238	236
Consultancy service income	–	213
Trading income	–	135
Cleaning service charge	12,694	39,995
Construction fee paid	–	742
Renovation work	–	295
SOCAM Development Limited and its subsidiaries <sup>2</sup>		
Trading income	–	2,335
Shui On Land Limited and its subsidiaries <sup>2</sup>		
Rental expenses	1,331	1,124
Management fee expenses	3,212	6,776
Trading income	–	202
Hotel income	1,759	618
Shui Sing Holdings Limited and its subsidiaries <sup>3</sup>		
Management fee income	264	264
Repair and maintenance income	2,072	299
Haining Haixing Hotel Company Limited <sup>5</sup>		
Hotel income	1,104	1,056
Healthy Seed Limited <sup>4</sup>		
Management fee income	131	–
Rental income	334	401
Building management fee income	160	158
Lo Ying Shek Chi Wai Foundation <sup>4</sup>		
Management fee income	705	–

40. CONNECTED AND RELATED PARTY DISCLOSURES (continued)

	2017 HK\$'000	2016 HK\$'000
<b>Transactions with a joint venture for the year ended 31 December</b>		
Wealth Joy and its subsidiaries		
Project advisory service income	8,658	9,959
Investment management income	–	12,652
Supply procurement and consultancy services income	6,522	8,131
<b>Balances with a joint venture and related companies as at 31 December</b>		
Amount due from a joint venture (included in debtors, deposits and prepayments)		
Wealth Joy and its subsidiaries	23,936	141,882
Amounts due from related companies (included in debtors, deposits and prepayments)		
SFK Construction Holdings Ltd and its subsidiaries <sup>1</sup>	–	201
SOCAM Development Limited and its subsidiaries <sup>2</sup>	2,875	2,268
Shui Sing Holdings Limited and its subsidiaries <sup>3</sup>	56	82
Haining Haixing Hotel Company Limited <sup>5</sup>	446	237
Lo Ying Shek Chi Wai Foundation <sup>4</sup>	216	–
	3,593	2,788
Amounts due from related parties (included in debtors, deposits and prepayments)		
Dr. Lo Ka Shui	127	–
Mr. Lo Kai Shui	548	–
	675	–
Amounts due to related companies (included in creditors, deposits and accruals)		
SFK Construction Holdings Ltd and its subsidiaries <sup>1</sup>	1,203	1,193
Shui On Land Limited and its subsidiaries <sup>2</sup>	212	–
Healthy Seed Limited <sup>4</sup>	146	–
	1,561	1,193

#### 40. CONNECTED AND RELATED PARTY DISCLOSURES (continued)

Notes:

- <sup>1</sup> Mr. Lo Kai Shui, being a controlling shareholder of these companies, is a past director of the Company in the last 12 months and a family member of Dr. Lo Ka Shui who being a substantial shareholder of the Company.
- <sup>2</sup> Mr. Lo Hong Sui, Vincent, being a director and controlling shareholder of these companies, is a family member of Dr. Lo Ka Shui who being substantial shareholder of the Company.
- <sup>3</sup> Dr. Lo Ka Shui, Madam Lo To Lee Kwan, Mr. Lo Hong Sui, Antony, Madam Law Wai Duen, Mr. Lo Hong Sui, Vincent and Dr. Lo Ying Sui, all being Directors of the Company, and Mr. Lo Kai Shui, being a past director of the Company in the last 12 months, are among the discretionary beneficiaries under a discretionary trust, being a substantial shareholder of this company, holding 33.38% (2016: 33.48%) interest of the Company.
- <sup>4</sup> Lo Ying Shek Chi Wai Foundation, a charitable trust, is the founding sponsor of Healthy Seed Limited. The former is under the management control of Dr. Lo Ka Shui. Healthy Seed Limited is under the management control of both Dr. Lo Ka Shui and Mr. Lo Chun Him, Alexander, Directors of the Company.
- <sup>5</sup> The company is also a connected party of the Company in which a director of a subsidiary has controlling interest.

Transactions with related companies (other than Wealth Joy) are also connected transactions as defined in the chapter 14A of the Listing Rules.

Balances with a joint venture and related companies are unsecured, interest-free and repayable on demand. Other than the above balance with a joint venture as at the end of the reporting period, the Group has amount due from a joint venture as disclosed in note 16.

The remuneration of the Directors and other members of key management during the year were disclosed in note 11. The remuneration of the Directors and key executives is determined by the remuneration committee having regard to the performance of individuals and market trends.

#### 41. CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balances. The Group's overall strategy remains unchanged from prior year.

The capital structure of the Group consists of debts, which include borrowings and medium term notes disclosed in notes 30 and 31 respectively, and equity attributable to owners of the Company, comprising issued share capital, reserves and retained profits.

The Directors review the capital structure on a regular basis. As part of this review, the Directors consider the cost of capital and the risks associate with each class of capital. Based on recommendations of the Directors, the Group will balance its overall capital structure through the payment of dividends, new share issues and share buy-backs as well as the issue of new debt or the redemption of existing debt.

## 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's major financial instruments include AFS investments, notes and loan receivables, amount due from a joint venture, debtors, financial assets at FVTPL, pledged bank deposits, restricted cash, time deposits with original maturity over three months, bank balances and cash, creditors, derivative financial instruments, medium term notes and borrowings. Details of these financial instruments are disclosed in respective notes. The risks associated with these financial instruments and the policies on how to mitigate these risks are set out below. The management manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner.

### (a) Market risk

#### (i) Interest rate risk

The Group's fair value interest rate risk relates primarily to fixed-rate short term bank deposits, pledged bank deposits, time deposits with original maturity over three months, restricted cash, unsecured bonds included in notes and loan receivables and certain medium term notes.

The Group's exposure to cash flow interest rate risk is resulted primarily from adverse change in interest rates of HIBOR and London Interbank Offered Rate arising from variable rate borrowings and certain medium term notes.

The Group will continue to maintain a reasonable mix of floating-rate and fixed-rate borrowings and take actions such as using interest rate swap to hedge against any foreseeable interest rate exposure, if necessary.

The interest rate and terms of the financial assets and financial liabilities are set out in respective notes.

#### *Sensitivity analysis*

The sensitivity analysis below has been determined based on the exposure to interest rates for variable rate borrowings, medium term notes, and bank balances at the end of the reporting period. Management considers the impact of interest rates arising from bank balances denominated in Hong Kong dollar is insignificant and accordingly has not been included in the sensitivity analysis. The analysis is prepared assuming the amounts of liabilities outstanding at the end of the reporting period were outstanding for the whole year. A 50 basis points (2016: 50 basis points) increase or decrease is used when reporting interest rate risk internally to key management personnel and represents management's assessment of the reasonably possible change in interest rates.

If interest rates had been 50 basis points higher/lower and all other variables were held constant, the Group's profit before tax for the year ended 31 December 2017 would decrease/increase by HK\$86,024,000 (2016: HK\$99,558,000).

## 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

### (a) Market risk (continued)

#### (ii) Currency risk

The Group has certain bank deposits, medium term notes, financial assets at FVTPL, AFS investments and notes and loan receivables that are denominated in foreign currencies which expose the Group to foreign currency risk. The Group manages its foreign currency risk by closely monitoring the movement of the foreign currency rate and where necessary, using foreign currency derivative contracts.

The Group's medium term note of US\$386,400,000 (2016: US\$386,400,000) is denominated in a foreign currency (i.e. US\$) and such foreign currency risk is managed by entering into cross currency swaps to hedge against its exposures to changes in foreign exchange rate on its medium term note. The cross currency swaps are designated as effective hedging instruments and hedge accounting is used (see note 21 for details). The Group reviewed the continuing effectiveness of hedging instruments at least at the end of each reporting period. The Group mainly uses regression analysis and comparison of change in fair value of the hedging instruments and the hedged items for assessing the hedge effectiveness.

The carrying amounts of the Group's foreign currency denominated monetary assets and monetary liabilities at the end of the reporting period are as follows:

	Assets		Liabilities	
	2017	2016	2017	2016
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
US\$	2,312,499	1,182,638	3,019,580	2,998,441
RMB	70,067	7,244	–	–
Pound Sterling	136	187	–	–
Euro dollars	3,474	108,999	4,664	8,522
Australian dollars	3,344	3,097	–	–
New Zealand dollars	42	41	–	–
Canadian dollars	21	19	–	–
Japanese yen	–	2,720	–	–
Macau pataca	7,960	99	–	–
Singapore dollars	4	131,042	–	–

## 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

### (a) Market risk (continued)

#### (ii) Currency risk (continued)

##### *Sensitivity analysis*

The following table details the Group's sensitivity to a 10% (2016: 10%) increase and decrease in the Hong Kong dollars against the relevant foreign currencies. As Hong Kong dollars are pegged to US\$, no material currency risk exposure is expected on US\$ denominated monetary assets and monetary liabilities and the cross currency swaps. Therefore they are excluded from the sensitivity analysis below. 10% (2016: 10%) is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the reasonably possible change in foreign exchange rate. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the period end for a 10% (2016: 10%) change in foreign currency rate. A positive number below indicates an increase in profit before tax where Hong Kong dollars weaken 10% (2016: 10%) against the relevant currency. For a 10% (2016: 10%) strengthening of Hong Kong dollars against the relevant currency, there would be an equal and opposite impact on the profit before tax for the year, and the balances below would be negative.

	2017 HK\$'000	2016 HK\$'000
RMB	7,007	724
Pound Sterling	14	19
Euro dollars	(119)	10,048
Australian dollars	334	310
New Zealand dollars	4	4
Canadian dollars	2	2
Japanese yen	–	272
Macau pataca	796	10
Singapore dollars	–	13,104

In management's opinion, the sensitivity analysis is unrepresentative of the inherent foreign exchange risk as the year end exposure does not reflect the exposure during the year.

#### (iii) Other price risk

The Group's listed and certain unlisted AFS equity investments, listed equity securities held for trading and equity linked notes designated as FVTPL are measured at fair value at the end of the reporting period. Therefore, the Group is exposed to equity price risk in relation to these financial assets. In order to mitigate such risk, the Group would monitor the price risk and will consider hedging the risk exposure should the need arise.

## 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

### (a) Market risk (continued)

#### (iii) Other price risk (continued)

##### *Sensitivity analysis*

The sensitivity analysis below has been determined based on the exposure to equity price risks at the reporting date.

If the prices of the listed and unlisted AFS equity investments measured at fair value had been 10% (2016: 10%) higher/lower, investment revaluation reserve would increase/decrease by HK\$86,616,000 (2016: HK\$68,923,000) for the Group as a result of the changes in fair value of listed and unlisted AFS investments.

If the prices of the listed equity securities held for trading measured at fair value had been 10% (2016: 10%) higher/lower, fair value changes on financial assets designated at FVTPL would increase/decrease by HK\$13,926,000 (2016: HK\$26,075,000) for the Group as a result of the changes in fair value of listed equity securities held for trading.

### (b) Liquidity risk

In the management of the liquidity risk, the Group monitors and maintains a level of cash and cash equivalents deemed adequate by the management to finance the Group's operations and mitigate the effects of fluctuations in cash flows. The management monitors the utilisation of bank borrowings, maintain sufficient availability of banking facilities and ensure compliance with loan covenants as well as by continuously monitoring forecast and actual cash flows.

The Group has cash and cash equivalents of HK\$6,491,562,000 as at 31 December 2017 (2016: HK\$5,457,044,000). In addition to the cash resources, the Group has available borrowing facilities of which undrawn committed facility in the form of revolving bank loans amounted to HK\$5,777,716,000 as at 31 December 2017 (2016: HK\$750,000,000).

The Group established a US\$1 billion guaranteed medium term note programme, under which unsecured notes may be issued from time to time in various currencies and amounts with fixed or floating rates to be set upon issuance of notes and will be guaranteed. The Group issued an aggregate principal amounts of HK\$1,618,000,000 and US\$386,400,000 as at 31 December 2017 (2016: HK\$843,000,000 and US\$386,400,000).



## 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

### (b) Liquidity risk (continued)

The following table details the Group's remaining contractual maturity for its non-derivative financial liabilities, which has been drawn up based on the undiscounted cash flows of the financial liabilities based on the earliest date on which the Group can be required to pay. The table includes both interest and principal cash flows. To the extent that interest flows are floating rate, the undiscounted amount is calculated based on effective interest rate at the end of the reporting period.

	Interest rate	Within 1 year HK\$'000	1 to 2 years HK\$'000	2 to 3 years HK\$'000	3 to 4 years HK\$'000	Over 4 years HK\$'000	Total undiscounted cash flows HK\$'000	Total carrying amount as at 31 December HK\$'000
<b>2017</b>								
Non-interest bearing	-	1,673,816	-	-	-	-	1,673,816	1,673,816
Fixed interest rate instruments	2.75% to 3.75%	140,795	140,795	140,795	140,795	4,268,528	4,831,708	3,969,054
Variable interest rate instruments	0.26% to 5.90%	2,405,740	5,114,428	9,240,706	6,418,516	5,352,647	28,532,037	26,653,252
		4,220,351	5,255,223	9,381,501	6,559,311	9,621,175	35,037,561	32,296,122
<b>2016</b>								
Non-interest bearing	-	1,313,828	-	-	-	-	1,313,828	1,313,828
Fixed interest rate instruments	2.75% to 3.75%	117,855	117,855	117,855	117,855	3,499,035	3,970,455	3,171,384
Variable interest rate instruments	0.36% to 5.95%	3,021,795	2,258,521	6,176,423	8,850,319	6,823,353	27,130,411	25,018,111
		4,453,478	2,376,376	6,294,278	8,968,174	10,322,388	32,414,694	29,503,323

In addition, the following table details the Group's liquidity analysis for its derivative financial instruments based on their contractual maturities. For derivative financial instruments settled on a net basis, undiscounted net cash inflows (outflows) are presented. When the amount payable is not fixed, the amount disclosed has been determined by reference to the projected interest rates as illustrated by the yield curves existing at the reporting date.

42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

(b) Liquidity risk (continued)

	Within 1 year HK\$'000	1 to 2 years HK\$'000	2 to 5 years HK\$'000	Over 5 years HK\$'000	Total amount HK\$'000	Total carrying amount HK\$'000
<b>2017</b>						
<b>Derivatives net settlement</b>						
Interest rate swaps	(13,877)	27,544	54,669	–	68,336	64,811
Cross currency swaps	26,308	35,628	(99,639)	(22,299)	(60,002)	(20,647)
Currency forward contracts	(236)	–	–	–	(236)	(236)
<b>2016</b>						
<b>Derivatives net settlement</b>						
Interest rate swaps	423	6,909	26,241	–	33,573	31,795
Cross currency swaps	221	250	2,069	47,965	50,505	32,408
Currency forward contracts	9,950	(246)	–	–	9,704	9,704

## 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

### (c) Credit risk

The Group's credit risk is primarily attributable to financial assets at FVTPL, AFS debt investments, notes and loan receivables, debtors, pledged bank deposits, restricted cash, time deposits with original maturity over three months and bank balances and cash. The Group's maximum exposure to credit risk in the event of the counterparties failure to perform their obligations as at 31 December 2017 and 2016 in relation to each class of recognised financial assets is the carrying amount of those assets as stated in the consolidated statement of financial position.

The credit risk on liquid funds, notes receivable and financial assets designated at FVTPL is limited because the counterparties are banks and financial institutions with high credit-ratings assigned by international credit-rating agencies.

The trade debtors presented in the consolidated statement of financial position are net of allowances for doubtful debts. In determining the recoverability of a trade debtor, the Group considers any change in the credit quality of the trade debtor from the date credit was initially granted up to the reporting date.

In order to minimise the credit risk, management of the Group has delegated a team responsible for determination of credit limits, credit approvals and other monitoring procedures which are carried out to ensure that follow-up action is taken to recover overdue debts. In addition, the Group reviews the recoverable amount of each individual trade and other debtors at the end of the reporting period to ensure that adequate impairment losses are made for irrecoverable amounts. In this regard, the Directors consider that the Group's credit risk is significantly reduced.

Other than concentration of credit risk on loan receivables related to a third party, the Group has no significant concentration of credit risk, with exposure spread over a number of counterparties and customers.

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42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

(d) Categories of financial instruments

	2017 HK\$'000	2016 HK\$'000
<b>Financial assets</b>		
<i>Loans and receivables</i>		
Trade debtors	247,448	351,051
Other receivables	220,075	147,057
Notes receivable	23,382	22,941
Loan receivables	88,716	21,398
Amount due from a joint venture	138,273	–
Pledged bank deposits	–	631,489
Restricted cash	92,917	289,953
Time deposits with original maturity over three months	1,879,586	400,907
Bank balances and cash	6,491,562	5,457,044
	<b>9,181,959</b>	<b>7,321,840</b>
<i>Held-to-maturity investments</i>		
Notes receivable	220,531	221,121
<i>Financial assets at FVTPL</i>		
Financial assets designated at FVTPL	–	38,616
Derivative financial instruments	28,300	41,746
Financial assets held for trading	139,261	260,745
	<b>167,561</b>	<b>341,107</b>
<i>AFS financial assets</i>		
AFS investments	907,261	1,276,988
<i>Derivative instruments in designated hedge accounting relationships</i>		
Derivative financial instruments	36,587	32,408
<b>Financial liabilities</b>		
<i>Financial liabilities at amortised costs</i>		
Trade creditors	337,435	302,488
Other payables	1,085,582	771,054
Distribution payable	250,799	240,286
Borrowings	26,010,252	24,375,111
Medium term notes	4,612,054	3,814,384
	<b>32,296,122</b>	<b>29,503,323</b>
<i>Financial liability at FVTPL</i>		
Derivative financial instruments	3,285	247
<i>Derivative instruments in designated hedge accounting relationships</i>		
Derivative financial instruments	17,674	–

## 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

### (e) Fair value

The fair values of financial assets and financial liabilities, including AFS investments, derivative financial instruments and financial assets at FVTPL are determined as detailed in note 42(f). The fair value of other financial assets and financial liabilities which are at amortised cost determined in accordance with generally accepted pricing models based on discounted cash flow analysis using prices from observable current market transactions. The Directors consider the carrying amounts of financial assets and financial liabilities recorded at amortised costs in the consolidated financial statements approximate their fair values.

### (f) Fair value measurements recognised in the consolidated statement of financial position

Some of the Group's financial assets and financial liabilities are measured at fair value at the end of each reporting period. The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable.

In estimating the fair value, the Group uses market-observable data to the extent it is available. Where level 1 inputs are not available, the Group engages in third party qualified valuers to perform the valuation. The management works closely with the qualified external valuers to establish the appropriate valuation techniques and inputs to the model. The management reports the findings to the Board of Directors of the Company half yearly to explain the cause of fluctuations in the fair value of the assets and liabilities.

	Level 1 HK\$'000	Level 2 HK\$'000	Level 3 HK\$'000	Total HK\$'000
<b>2017</b>				
<b>Financial assets</b>				
<i>Financial assets at FVTPL</i>				
Derivative financial instruments	–	28,300	–	28,300
Derivative financial instruments under hedge accounting	–	36,587	–	36,587
Listed equity securities held for trading	139,261	–	–	139,261
<i>AFS investments</i>				
Listed equity securities	295,506	–	–	295,506
Unlisted equity securities	570,652	–	–	570,652
	<b>1,005,419</b>	<b>64,887</b>	<b>–</b>	<b>1,070,306</b>
<b>Financial liabilities</b>				
<i>Financial liabilities at FVTPL</i>				
Derivative financial instruments	–	3,285	–	3,285
Derivative financial instruments under hedge accounting	–	17,674	–	17,674
	<b>–</b>	<b>20,959</b>	<b>–</b>	<b>20,959</b>

42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

(f) Fair value measurements recognised in the consolidated statement of financial position (continued)

	Level 1 HK\$'000	Level 2 HK\$'000	Level 3 HK\$'000	Total HK\$'000
<b>2016</b>				
<b>Financial assets</b>				
<i>Financial assets at FVTPL</i>				
Financial assets designated at FVTPL	–	–	38,616	38,616
Derivative financial instruments	–	41,746	–	41,746
Derivative financial instruments under hedge accounting	–	32,408	–	32,408
Listed equity securities held for trading	260,745	–	–	260,745
<i>AFS investments</i>				
Listed equity securities	262,364	–	–	262,364
Unlisted equity securities	426,869	–	–	426,869
	949,978	74,154	38,616	1,062,748
<b>Financial liability</b>				
<i>Financial liability at FVTPL</i>				
Derivative financial instruments	–	247	–	247

There were no transfers between Level 1 and 2 in the current year.

## 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

### (f) Fair value measurements recognised in the consolidated statement of financial position (continued)

The following table gives information about how the fair values of these financial assets and liabilities are determined (in particular, the valuation techniques and inputs used).

Financial assets (liabilities)	Fair value as at 31 December		Fair value hierarchy	Valuation technique and key inputs
	2017 HK\$'000	2016 HK\$'000		
Listed equity securities classified as AFS investments in the consolidated statement of financial position.	<b>295,506</b>	262,364	Level 1	Quoted bid prices in an active market.
Listed equity securities held for trading in the consolidated statement of financial position.	<b>139,261</b>	260,745	Level 1	Quoted bid prices in an active market.
Unlisted equity securities classified as AFS investments in the consolidated statement of financial position.	<b>570,652</b>	426,869	Level 1	Broker's quote which reflects the Group's share of fair value of the underlying investments which are publicly traded equity investments.
Foreign currency derivative contracts classified as derivative financial instruments in the consolidated statement of financial position.	<b>(236)</b>	9,951 (247)	Level 2	Discounted cash flow. Future cash flows are estimated based on forward exchange rates (from observable forward exchange rates at the end of the reporting period) and contracted forward rates, discounted at a rate that reflects the credit risk of various counterparties.
Interest rate swaps classified as derivative financial instruments in the consolidated statement of financial position.	<b>64,887 (76)</b>	31,795	Level 2	Discounted cash flow. Future cash flows are estimated based on forward interest rates (from observable forward interest rates at the end of the reporting period) and contracted interest rates, discounted at a rate that reflects the credit risk of various counterparties.

#### 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

##### (f) Fair value measurements recognised in the consolidated statement of financial position (continued)

Financial assets (liabilities)	Fair value as at 31 December		Fair value hierarchy	Valuation technique and key inputs	Significant unobservable inputs
	2017 HK\$'000	2016 HK\$'000			
Cross currency swaps classified as derivative financial instruments in the consolidated statement of financial position.	(20,647)	32,408	Level 2	Discounted cash flow. Future cash flows are estimated based on forward exchange and interest rates (from observable forward exchange rates and interest rates at the end of the reporting period) and contracted forward rates, discounted at a rate that reflects the credit risk of various counterparties.	N/A
Equity linked notes classified as financial assets designated at FVTPL in the consolidated statement of financial position.	–	38,616	Level 3	Discounted cash flow. Future cash flows are estimated based on probability-adjusted share prices, contracted share prices and volatility discounted at a rate that reflects the credit risk of various counterparties.	Volatility of underlying share prices. (Note)

Note: The higher the volatility, the higher the fair value of equity linked notes. A reasonably possible change in the unobservable input would result in a significantly higher or lower fair value measurement.



## 42. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

### (g) Reconciliation of Level 3 fair value measurements of financial assets

	Equity linked notes HK\$'000
As at 1 January 2016	103,455
Purchases	121,782
Disposals	(186,509)
Change in fair value	(112)
As at 31 December 2016	38,616
Redemption upon maturity	(38,789)
Change in fair value	173
As at 31 December 2017	–

The above change in fair value under equity is included in “fair value changes on financial assets at FVTPL” in the consolidated income statement.

## 43. RECONCILIATION OF LIABILITIES AND RELATED ASSETS ARISING FROM FINANCING ACTIVITIES

The table below details changes in the Group’s liabilities and related assets arising from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are those for which cash flows were, or future cash flows will be, classified in the Group’s consolidated statement of cash flows as cash flows from financing activities.

	Borrowings HK\$'000	Medium term notes HK\$'000	Interest payable HK\$'000	Derivative financial instrument HK\$'000	Dividend payables HK\$'000	Distribution payable HK\$'000	Total HK\$'000
At 1 January 2017	24,375,111	3,814,384	64,652	(64,203)	–	240,286	28,430,230
Distribution declared	–	–	–	–	1,217,785	675,001	1,892,786
Interest expenses (note)	31,470	3,763	598,433	–	–	–	633,666
Fair value adjustment	–	–	–	46,400	–	–	46,400
Financing cash flows	1,253,512	771,187	(648,666)	(26,361)	(965,443)	(664,410)	(280,181)
Foreign exchange translations	338,152	22,720	301	–	–	–	361,173
Interest capitalisation	–	–	65,916	–	–	–	65,916
Other non-cash changes	12,007	–	–	–	(252,342)	(78)	(240,413)
At 31 December 2017	26,010,252	4,612,054	80,636	(44,164)	–	250,799	30,909,577

Note: The amounts reclassified from hedging reserve are excluded in the reconciliation.

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#### 44. PARTICULARS OF THE PRINCIPAL SUBSIDIARIES

Details of the Company's principal subsidiaries at 31 December 2017 and 2016 are set out below:

Direct subsidiary	Issued and paid up equity share capital	Principal activity	Percentage of issued equity share capital held by the Company		
			2017	2016	
<i>Incorporated and operating in the British Virgin Islands</i>					
Jolly Trend Limited	2 shares of US\$1 each	Investment holding	100%	100%	
Indirect subsidiaries	Share capital issued		Percentage of issued equity share capital held by the Company		
	Number of shares	Issued and paid up share capital HK\$	2017	2016	
<i>Incorporated and operating in Hong Kong</i>					
Able Wise (China) Limited	1	1	Investment holding	100%	100%
Best Come Limited	1	1	Co-working space operation	100%	100%
Bon Project Limited	2	2	Property investment	100%	100%
Champion Global Services Limited	1	1	Provision of procurement services	93%	93%
Chance Mark Limited	2	2	Property investment	100%	100%
Clever Gain Investment Limited	2	2	Restaurant operation	100%	100%
Eagle Asset Management (CP) Limited	16,000,000	16,000,000	Manager of real estate investment trust	100%	100%
Eagle Property Management (CP) Limited	1	1	Property management	100%	100%
Ease Billion Development Limited	2	2	Property investment	100%	100%
Ease Treasure Investment Limited	1	1	Property development	100%	100%
Eaton Residences Management Limited	1,000	10,000	Management of furnished apartments	100%	100%
Fortuna Wealth Company Limited	2	2	Property investment	100%	100%
GE Hospitality Asset Management Limited*	1	1	Asset management	100%	100%
GE (LHIL) Lessee Limited	1	1	Hotel operation	100%	100%
Great Eagle (China) Investment Limited	1	1	Investment holding	100%	100%
Great Eagle Project Advisory Company Limited	1	1	Provision of project management services	100%	100%

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44. PARTICULARS OF THE PRINCIPAL SUBSIDIARIES (continued)

Indirect subsidiaries	Share capital issued		Principal activities	Percentage of issued equity share capital held by the Company	
	Number of shares	Issued and paid up share capital HK\$		2017	2016
<i>Incorporated and operating in Hong Kong (continued)</i>					
Great Eagle Real Estate Agency Limited*	1	1	Real estate agency	100%	–
Great Eagle Trading Holdings Limited	1,000	82,992,841	Investment holding	93%	93%
Keysen Engineering Company, Limited	2	2	Maintenance services	100%	100%
Landton Limited	2	2	Investment holding	100%	100%
Langham Hospitality Group Limited	1	1	Investment holding	100%	100%
Langham Hotels International Limited	5,000	5,000	Hotel management	100%	100%
Langham Hotels (China) Limited	1	1	Hotel management	100%	100%
LHIL Manager Limited	1	1	Trustee-Manager of Langham share stapled units	100%	100%
Longworth Management Limited	10,000	10,000	Property management	100%	100%
Mega Bloom (China) Limited	1	1	Investment holding	100%	100%
Moon Yik Company, Limited	10,000,000	10,000,000	Property investment	100%	100%
Sharp Bloom Limited	1	1	Treasury management	100%	100%
The Great Eagle Company, Limited	2,000,000	1,000,000	Investment holding	100%	100%
The Great Eagle Development and Project Management Limited	2	20	Project management	100%	100%
The Great Eagle Engineering Company, Limited	2	2	Maintenance services	100%	100%
The Great Eagle Estate Agents Limited	2	20	Real estate agency	100%	100%
The Great Eagle Finance Company, Limited	100,000	10,000,000	Financing	100%	100%
The Great Eagle Properties Management Company, Limited	1,800,000	1,800,000	Property management	100%	100%
Toptech Co. Limited	2,000,000	2,000,000	Trading of building materials	93%	93%
Venus Glory Company Limited	2	2	Property investment	100%	100%
Worth Bright Company Limited	2	2	Property investment	100%	100%
Zamanta Investments Limited	100	1,000	Property investment	100%	100%

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44. PARTICULARS OF THE PRINCIPAL SUBSIDIARIES (continued)

Indirect subsidiaries	Share capital issued		Principal activities	Percentage of issued equity share capital held by the Company	
	Number of shares	Issued and paid up share capital HK\$		2017	2016
<i>Incorporated and operating in Hong Kong and indirectly owned and controlled by Champion REIT</i>					
Benington Limited	100	1,000	Property investment	65.69%	65.50%
CP (A1) Limited	1	1	Property investment	65.69%	65.50%
CP (B1) Limited	1	1	Property investment	65.69%	65.50%
CP (MC) Limited	1	1	Property investment	65.69%	65.50%
CP (PH) Limited	1	1	Property investment	65.69%	65.50%
CP (SH) Limited	1	1	Property investment	65.69%	65.50%
CP (WC) Limited	1	1	Property investment	65.69%	65.50%
CP Finance Limited	1	1	Financing	65.69%	65.50%
CP (Portion A) Limited	2	2	Property investment	65.69%	65.50%
CP (Portion B) Limited	2	2	Property investment	65.69%	65.50%
CP Success Limited	1	1	Financing	65.69%	65.50%
CP Wealth Limited	1	1	Financing	65.69%	65.50%
Elegant Wealth Limited	1	1	Property investment	65.69%	65.50%
Maple Court Limited	2	2	Property investment	65.69%	65.50%
Panhy Limited	2	2	Property investment	65.69%	65.50%
Renaissance City Development Company Limited	2	20	Property investment	65.69%	65.50%
Shine Hill Development Limited	1,000,000	1,000,000	Property investment	65.69%	65.50%
Trump Treasure Limited	1	1	Financing	65.69%	65.50%
Well Charm Development Limited	2	2	Property investment	65.69%	65.50%
<i>Incorporated and operating in Hong Kong and indirectly owned and controlled by Langham</i>					
Cordis Hong Kong Limited	2	2	Property investment	62.29%	61.90%
Grow On Development Limited	5,000	5,000	Property investment	62.29%	61.90%
Harvest Star International Limited	2	2	Property investment	62.29%	61.90%
LHIL Finance Limited	1	1	Financing	62.29%	61.90%
LHIL Treasury (HK) Limited	1	1	Financing	62.29%	61.90%
LHIL Treasury Company Limited	1	1	Treasury management	62.29%	61.90%

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For the year ended 31 December 2017

44. PARTICULARS OF THE PRINCIPAL SUBSIDIARIES (continued)

Indirect subsidiaries	Issued and paid up equity share capital	Principal activities	Percentage of issued equity share capital held by the Company	
			2017	2016
<i>Incorporated in the British Virgin Islands</i>				
Bright Form Investments Limited	1 share of US\$1	Investment holding of Champion REIT units	100%	100%
Ecobest Ventures Limited	1 share of US\$1	Treasury management	100%	100%
Fine Noble Limited	1 share of US\$1	Treasury management	100%	100%
Great Eagle Nichemusic Limited	1 share of US\$1	Treasury management	100%	100%
Keen Flow Investments Limited	1 share of US\$1	Investment holding of Champion REIT units	100%	100%
LHIL Assets Holdings Limited	1 share of US\$1	Investment holding of Langham share stapled units	100%	100%
Lucky Wheel Investments Limited	1 share of US\$1	Treasury management	100%	100%
Main Treasure Holdings Limited	1 share of US\$1	Provision of investment management services	100%	100%
Nelsprite Limited	1 share of US\$1	Treasury management	100%	100%
Queenbrook Investments Limited	1 share of US\$1	Investment holding	100%	100%
Top Domain International Limited	1 share of US\$1	Investment holding of Champion REIT units	100%	100%
<i>Incorporated in the British Virgin Islands and indirectly owned and controlled by Champion REIT</i>				
EAM-Champion REIT Limited	1 share of US\$1	Securities investment	65.69%	65.50%
<i>Incorporated in the British Virgin Islands and operating in the United Kingdom</i>				
Great Eagle Hotels (UK) Limited	1 share of US\$1	Hotel ownership and operation	100%	100%
<i>Incorporated and operating in Canada</i>				
Great Eagle Hotels (Canada) Limited	10 common shares of C\$1 each	Hotel ownership and operation	100%	100%
<i>Incorporated in the British Virgin Islands and operating in Australia</i>				
Katesbridge Group Limited	1 share of US\$1	Investment holding	100%	100%
Ruby Dynasty Limited	1 share of US\$1	Investment holding	100%	100%
<i>Incorporated and operating in Australia</i>				
NSW Hotel Management Pty Ltd	2 shares of A\$1 each	Hotel operation	100%	100%
Southgate Hotel Management Pty. Ltd.	17,408 shares of A\$2 each	Hotel operation	100%	100%
The Great Eagle Hotels (NSW) Trust	100 units of A\$1 each	Hotel ownership	100%	100%
The Great Eagle Hotels (Victoria) Trust	108,688,206 shares of A\$1 each	Hotel ownership	100%	100%

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For the year ended 31 December 2017

44. PARTICULARS OF THE PRINCIPAL SUBSIDIARIES (continued)

Indirect subsidiaries	Issued and paid up equity share capital/ contribution paid/ registered capital	Principal activities	Percentage of issued equity share capital held by the Company	
			2017	2016
<i>Incorporated in the British Virgin Islands and operating in New Zealand</i>				
Great Eagle Hotels (New Zealand) Limited	1 share of US\$1	Hotel ownership	100%	100%
<i>Incorporated and operating in New Zealand</i>				
Great Eagle Hotels (Auckland) Limited	1,000 shares of no par value	Hotel operation	100%	100%
<i>Incorporated and operating in the USA</i>				
Pacific Chicago LLC	US\$34,626,714	Hotel ownership	100%	100%
Pacific Dexter Horton LLC	US\$51,500,000	Property investment	49.97%	49.97%
Pacific Dolphin Corporation	100 shares of no par value	Property investment	100%	100%
Pacific Eagle China Orient (US) Real Estate GP, LLC	US\$250,000	Investment fund management	80%	80%
Pacific Eagle (US) Real Estate Fund, L.P.	US\$95,189,804	Investment holding	49.97%	49.97%
Pacific Eagle Holdings Corporation	100 shares of no par value	Real estate management	100%	100%
Pacific Fifth Avenue Corporation	100 shares of US\$0.01 each	Hotel ownership	100%	100%
Pacific Howard Corporation	100 shares of US\$0.01 each	Property/hotel development	100%	100%
Pacific Huntington Hotel Corporation	100 shares of US\$0.001 each	Hotel ownership	100%	100%
Pacific Malibu Dume LLC	US\$20,145,000	Property held for sale	49.97%	49.97%
Pacific 1125 Market Corporation	100 shares of US\$0.01 each	Hotel development	100%	100%
Pacific Pine LLC	US\$33,363,081	Property development	49.97%	49.97%
Pacific Virginia LLC	US\$18,465,373 (2016: US\$18,219,510)	Property development	100%	100%
Pacific Washington DC Corporation	100 shares of US\$0.01 each	Hotel ownership	100%	100%
Peak Project Management Limited*	100 shares of US\$0.01 each	Project management	100%	–
Shorthills NJ, Inc.	100 shares of US\$1 each	Property investment	100%	100%
<i>Incorporated and operating in the PRC</i>				
卓環管理諮詢(上海)有限公司	US\$100,000	Provision of procurement services	93%	93%
朗廷酒店管理(上海)有限公司	US\$3,750,000	Hotel management	100%	100%
朗虹(上海)酒店有限公司	RMB1,100,000,000	Hotel ownership and operation	100%	100%
實力物業管理(大連)有限公司	RMB3,000,000	Property management	100%	100%
上海禮興酒店有限公司**	US\$79,575,000 (2016: US\$159,150,000)	Hotel ownership and operation	100%	50%
高端(上海)貿易有限公司	US\$350,000	Trading of building materials	93%	93%
<i>Incorporated and operating in Japan</i>				
Great Eagle Tokyo TMK	JPY24,876,100	Hotel ownership	100%	100%
<i>Incorporated in the Cayman Islands and indirectly owned and controlled by Champion REIT</i>				
Champion MTN Limited	1 share of US\$1	Medium term notes issuer	65.69%	65.50%
Ernest Limited	100 shares of US\$1 each	Investment holding	65.69%	65.50%

#### 44. PARTICULARS OF THE PRINCIPAL SUBSIDIARIES (continued)

- \* All these subsidiaries commenced its business during the year ended 31 December 2017.
- \*\* The Group's interest in registered capital of 上海禮興酒店有限公司 was increased from 50% in 2016 to 100% in 2017 due to a demerger being in progress during the year. Irrespective of the 50% interest in 上海禮興酒店有限公司 as at the end of 2016, the Group is entitled to full ownership of The Langham, Shanghai, Xintiandi in accordance with the shareholders agreement of 上海禮興酒店有限公司, and therefore the income, expenses, assets and liabilities relating to The Langham, Shanghai, Xintiandi was consolidated.

The Directors are of the opinion that a complete list of the particulars of all subsidiaries will be of excessive length and therefore the above list contains only the particulars of the subsidiaries which principally affect the results or assets and liabilities of the Group.

Except for Champion MTN Limited which has issued the medium term notes as detailed in note 31, no other subsidiaries had issued any debt securities at 31 December 2017 and 2016 or at any time during both years.

The table below shows details of non-wholly owned subsidiaries of the Group that have material non-controlling interests/unitholders as at 31 December 2017 and 2016:

Indirect subsidiaries	Place of incorporation and principal activities	Proportion of ownership interests and voting rights held by non-controlling interests/unitholders		Profit allocated to non-controlling interests/unitholders		Accumulated non-controlling interests/unitholders	
		2017	2016	2017	2016	2017	2016
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Champion REIT	HK/Property investment	34.31%	34.50%	3,825,235	1,148,328	20,706,511	17,434,493
Langham	Cayman Islands/ Property investment	37.71%	38.10%	64,888	93,346	(1,122,781)	(1,043,028)
US Real Estate Fund	the USA/ Property investment	50.03%	50.03%	81,991	98,840	754,930	667,506

The above information is based on the financial information of Champion REIT and its subsidiaries, Langham and its subsidiaries and US Real Estate Fund and its subsidiaries for the relevant years respectively.

Champion REIT and Langham are listed on the Stock Exchange. The Group as at 31 December 2017 has 65.69% and 62.29% (2016: 65.50% and 61.90%) ownership interest in Champion REIT and Langham, respectively, and the Directors concluded that the Group has a sufficiently dominant voting interest to direct the relevant activities of Champion REIT and Langham. The Group additionally achieves control over Champion REIT and Langham through the REIT Manager and Trustee-Manager, respectively, who are wholly owned subsidiaries of the Group.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
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44. PARTICULARS OF THE PRINCIPAL SUBSIDIARIES (continued)

Although the Group as at 31 December 2017 has 49.97% (2016: 49.97%) ownership in US Real Estate Fund, the Directors concluded that the Group is able to direct the relevant activities of US Real Estate Fund and achieves control over US Real Estate Fund through the general partner, who is a subsidiary of the Group.

Summarised financial information in respect of each of the Group's subsidiaries that has material non-controlling interests/unitholders is set out below. The summarised financial information below represents amounts before intragroup eliminations.

**Champion REIT and its subsidiaries**

	2017 HK\$'000	2016 HK\$'000
Current assets	1,491,720	1,277,638
Non-current assets	76,961,118	67,095,029
Current liabilities	(2,760,634)	(2,600,945)
Non-current liabilities, excluding net assets attributable to unitholders	(15,340,962)	(15,236,959)
Net assets attributable to non-controlling unitholders of Champion REIT	20,706,511	17,434,493
Revenue	2,699,899	2,557,094
Expenses	(1,162,848)	(1,144,205)
Profit for the year, before distribution to unitholders	11,139,652	3,181,582
Distribution to unitholders	(1,412,730)	(1,330,794)
Profit for the year, after distribution to unitholders (note a)	9,726,922	1,850,788
Other comprehensive (expense) income for the year (note b)	(36,230)	101,826
Total comprehensive income for the year (note c)	9,690,692	1,952,614
Attributable to non-controlling unitholders of Champion REIT:		
Profit for the year, before distribution to unitholders	3,825,235	1,148,328
Other comprehensive (expense) income for the year	(12,485)	37,123
Total comprehensive income for the year	3,812,750	1,185,451
Distributions to non-controlling unitholders of Champion REIT	485,186	476,186
Net cash inflow from operating activities	1,606,905	1,373,498
Net cash inflow (outflow) from investing activities	7,920	(43,000)
Net cash outflow from financing activities	(1,381,967)	(1,065,887)
Net cash inflow	232,858	264,611



#### 44. PARTICULARS OF THE PRINCIPAL SUBSIDIARIES (continued)

##### Champion REIT and its subsidiaries (continued)

Notes:

	2017 HK\$'000	2016 HK\$'000
(a) Profit for the year, after distributions to unitholders attributable to owners of the Company	<b>6,386,873</b>	1,178,646
attributable to non-controlling unitholders of Champion REIT	<b>3,340,049</b>	672,142
	<b>9,726,922</b>	1,850,788
(b) Other comprehensive (expense) income for the year attributable to owners of the Company	<b>(23,745)</b>	64,703
attributable to non-controlling unitholders of Champion REIT	<b>(12,485)</b>	37,123
	<b>(36,230)</b>	101,826
(c) Total comprehensive income for the year attributable to owners of the Company	<b>6,363,128</b>	1,243,349
attributable to non-controlling unitholders of Champion REIT	<b>3,327,564</b>	709,265
	<b>9,690,692</b>	1,952,614

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
For the year ended 31 December 2017

44. PARTICULARS OF THE PRINCIPAL SUBSIDIARIES (continued)

Langham and its subsidiaries

	2017 HK\$'000	2016 HK\$'000
Current assets	216,567	359,729
Non-current assets	19,401,328	18,463,816
Current liabilities	(120,962)	(111,176)
Non-current liabilities	(7,085,865)	(7,035,826)
Equity attributable to non-controlling interests before intragroup eliminations	4,680,214	4,448,763
Equity attributable to non-controlling interests after intragroup eliminations (note)	(1,122,781)	(1,043,028)
Revenue	694,145	706,379
Expenses	(277,927)	(243,609)
Profit and total comprehensive income for the year	1,146,059	409,609
Attributable to non-controlling interests of Langham: Profit and total comprehensive income for the year (note)	64,888	93,346
Distributions to non-controlling interests of Langham	189,815	195,718
Net cash inflow from operating activities	463,173	552,174
Net cash outflow from investing activities	(117,538)	(3,196)
Net cash outflow from financing activities	(483,032)	(554,638)
Net cash outflow	(137,397)	(5,660)

Note: The amounts have been adjusted for intragroup eliminations which primarily represent the elimination of fair value changes on properties and related deferred taxation and depreciation on Langham's properties and other service fees.

#### 44. PARTICULARS OF THE PRINCIPAL SUBSIDIARIES (continued)

##### US Real Estate Fund and its subsidiaries

	2017 HK\$'000	2016 HK\$'000
Equity attributable to owners of the Company after intragroup eliminations (note)	514,124	422,826
Equity attributable to non-controlling interests after intragroup eliminations (note)	754,930	667,506
Profit and total comprehensive income for the year	160,703	218,338
Attributable to non-controlling interests of US Real Estate Fund: Profit and total comprehensive income for the year (note)	81,991	98,841
Distributions to non-controlling interests of US Real Estate Fund	–	1,312,227

Note: The amounts have been adjusted for intragroup eliminations which primarily represent the elimination of revaluation gain on property and related deferred taxation in regards to the capital injection of the property to the US Real Estate Fund.

#### 45. PARTICULARS OF JOINT VENTURES

Details of the Group's joint ventures at 31 December 2017 and 2016 are set out below:

Indirect joint ventures	Issued and paid up equity share capital/ contribution paid	Principal activities	Percentage of issued equity share capital held by the Group	
			2017	2016
<i>Incorporated in the British Virgin Islands</i> Wealth Joy Holdings Limited	2 shares of US\$1 each	Investment holding of subsidiaries which are engaged in property development	50%	50%
<i>Incorporated in the USA</i> 8701 Associates 2 LLC	US\$28,000,000	Investment holding of subsidiaries which are engaged in property development	25%	25%
1201 K Street F & B Tenant LLC	US\$500,000	Food and beverage operation	50%	–

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#### 46. PARTICULARS OF THE ASSOCIATES

Details of the Group's associates at 31 December 2017 and 2016 are set out below:

Indirect associates	Issued and paid up equity share capital/ contribution paid	Principal activities	Percentage of issued equity share capital held by the Group	
			2017	2016
<i>Incorporated in the British Virgin Islands</i> City Apex Limited	3,500 shares of US\$1 each	Investment holding	23%	23%
<i>Incorporated in the Cayman Islands</i> Redwood Peak Partners	12,500 shares of US\$1 each	General partner of investment fund	25%	25%
<i>Incorporated in the USA</i> NeueHouse LLC	US\$85,934,472	Co-working space operation	32.82%	-

#### 47. STATEMENT OF FINANCIAL POSITION AND RESERVES OF THE COMPANY

	2017 HK\$'000	2016 HK\$'000
<b>Non-current assets</b>		
Investment in a subsidiary	3,708,214	2,600,893
Amount due from a subsidiary	17,642,679	19,120,466
	<b>21,350,893</b>	21,721,359
<b>Current assets</b>		
Prepayments	8	11
Amount due from a subsidiary	698,207	681,555
Bank balances and cash	7,229	6,763
	<b>705,444</b>	688,329
<b>Current liability</b>		
Accruals	8,645	8,065
<b>Net current assets</b>	<b>696,799</b>	680,264
<b>NET ASSETS</b>	<b>22,047,692</b>	22,401,623
Share capital and reserves		
Share capital	344,295	338,735
Reserves	21,703,397	22,062,888
<b>TOTAL EQUITY</b>	<b>22,047,692</b>	22,401,623

47. STATEMENT OF FINANCIAL POSITION AND RESERVES OF THE COMPANY (continued)

Movement in the Company's reserves

	Share premium HK\$'000	Capital redemption reserve HK\$'000	Contributed surplus HK\$'000 (note)	Share option reserve HK\$'000	Retained profits HK\$'000	Total HK\$'000
At 1 January 2016	4,882,835	3,054	424,627	60,721	17,631,049	23,002,286
Shares issued at premium	359,081	-	-	(23,472)	-	335,609
Lapse of share options	-	-	-	(8,392)	8,392	-
Share issue expenses	(96)	-	-	-	-	(96)
Recognition of equity-settled share-based payments	-	-	-	11,293	-	11,293
Profit and total comprehensive income for the year	-	-	-	-	546,088	546,088
Dividend paid	-	-	-	-	(1,832,292)	(1,832,292)
At 31 December 2016	5,241,820	3,054	424,627	40,150	16,353,237	22,062,888
Shares issued at premium	378,019	-	-	(18,894)	-	359,125
Lapse of share options	-	-	-	-	-	-
Share issue expenses	(105)	-	-	-	-	(105)
Recognition of equity-settled share-based payments	-	-	-	22,639	-	22,639
Profit and total comprehensive income for the year	-	-	-	-	476,635	476,635
Dividend paid	-	-	-	-	(1,217,785)	(1,217,785)
<b>At 31 December 2017</b>	<b>5,619,734</b>	<b>3,054</b>	<b>424,627</b>	<b>43,895</b>	<b>15,612,087</b>	<b>21,703,397</b>

Note: The contributed surplus is available for distribution to shareholders under the Bermuda Companies Act. Contributed surplus represents the surplus arising under the Scheme of Arrangement undertaken by the Group in 1989/90. At 31 December 2017, total profits (including contributed surplus) available for distribution to shareholders was HK\$15,008,555,000.

# APPENDIX I

## LIST OF MAJOR PROPERTIES

### PROPERTIES HELD FOR INVESTMENT

Name and location	Use	Approximate Floor area (sq. ft.)	Group's interests
<b>ON LAND UNDER LONG LEASES</b>			
Eaton Residence 100 Blue Pool Road, Happy Valley, Hong Kong	Furnished apartments	34,000	100%
Great Eagle Centre 23 Harbour Road, Wanchai, Hong Kong	Commercial/Office	270,000	100%
<b>ON LAND UNDER MEDIUM-TERM LEASES</b>			
Apartment Tower on the Western Side of Convention Plaza, 1 Harbour Road, Wanchai, Hong Kong	Apartments	6,000	100%
Eaton Residence 4H Village Road, Happy Valley, Hong Kong	Furnished apartments	23,000	100%
Eaton Residence 3-5 Wan Chai Gap Road, Wan Chai, Hong Kong	Furnished apartments	35,000	100%
Eaton, Hong Kong 380 Nathan Road, Yau Ma Tei, Kowloon, Hong Kong	Hotel/Commercial	339,000	62.29%
The Langham, Hong Kong 8 Peking Road, Tsimshatsui, Kowloon, Hong Kong	Hotel/Commercial	375,000	62.29%

PROPERTIES HELD FOR INVESTMENT (continued)

Name and location	Use	Approximate Floor area (sq. ft.)	Group's interests
<b>ON LAND UNDER MEDIUM-TERM LEASES (continued)</b>			
Cordis, Hong Kong 555 Shanghai Street, Mongkok, Kowloon, Hong Kong	Hotel	580,000	62.29%
The Langham, Shanghai, Xintiandi 99 Madang Road, Xintiandi, Shanghai 200021, the PRC	Hotel/Commercial	575,000	100%
Three Garden Road 3 Garden Road, Central, Hong Kong	Commercial/Office	1,638,000	65.69%
Langham Place 8 Arygle Street, Mongkok, Kowloon, Hong Kong	Commercial/Office	1,293,000	65.69%
Cordis, Shanghai Hongqiao 333 Shen Hong Road, Minhang District, Shanghai 201106, the PRC	Hotel/Commercial	486,000	100%
<b>ON FREEHOLD LAND</b>			
The Langham, London 1B & 1C Portland Place, Regent Street, London, W1B 1JA, the United Kingdom	Hotel/Commercial	363,000	100%
Chelsea Hotel, Toronto 33 Gerrard Street West, Toronto, Ontario M5G 1Z4, Canada	Hotel/Commercial	1,130,000	100%

APPENDIX I  
LIST OF MAJOR PROPERTIES

PROPERTIES HELD FOR INVESTMENT (continued)

Name and location	Use	Approximate Floor area (sq. ft.)	Group's interests
<b>ON FREEHOLD LAND (continued)</b>			
The Langham, Melbourne One Southgate Avenue, Southbank, Melbourne, Victoria 3006, Australia	Hotel/Commercial	385,000	100%
Cordis, Auckland 83 Symonds Street, Auckland 1140, New Zealand	Hotel/Commercial	309,000	100%
The Langham, Boston 250 Franklin Street, Boston, MA 02110, the USA	Hotel/Commercial	281,000	100%
The Langham Huntington, Pasadena, Los Angeles, 1401 South Oak Knoll Avenue, Pasadena, California 91106, the USA	Hotel/Commercial	489,000	100%
The Langham, Sydney 89-113 Kent Street, Sydney, NSW 2000, Australia	Hotel	129,000	100%
The Langham, Chicago 330 North Wabash, Chicago, IL 60611, the USA	Hotel	342,000	100%
The Langham, New York, Fifth Avenue 400 Fifth Avenue, New York 10018, the USA	Hotel	297,000	100%



PROPERTIES HELD FOR INVESTMENT (continued)

Name and location	Use	Approximate Floor area (sq. ft.)	Group's interests
<b>ON FREEHOLD LAND (continued)</b>			
Eaton Washington D.C. 1201 K. Street, N.W., Washington DC, DC 20005, the USA	Hotel	172,000	100%
Dexter Horton Building 710 Second Avenue, Seattle, WA 98104, the USA	Office	389,000	49.97%

PROPERTIES UNDER DEVELOPMENT

Name and location	Use	Approximate Floor area (sq. ft.)	Group's interests
<b>ON LAND UNDER MEDIUM-TERM LEASE</b>			
Lot C04, Donggang area, Renmin Road East, Zhongshan District, Dalian, the PRC (note a)	Hotel/Apartments	3,079,000	50%
TPTL No. 214, Fo Yin Road, Pak Shek Kok, Tai Po, New Territories, Hong Kong (note b)	Residential	730,000	100%

APPENDIX I  
LIST OF MAJOR PROPERTIES

PROPERTIES UNDER DEVELOPMENT (continued)

Name and location	Use	Approximate Floor area (sq. ft.)	Group's interests
<b>ON FREEHOLD LAND</b>			
555 Howard Street, San Francisco, CA 94105, the USA (note c)	Mixed-use	430,000	100%
1125 Market Street, San Francisco, CA 94103, the USA (note c)	Hotel	125,000	100%
1931 Second Avenue, Seattle, WA 98101, the USA (note d)	Mixed-use	19,400	100%
Various lots on Roppongi 4-Chome, Minato-ku, Tokyo Japan (note d)	Hotel	45,000	100%

PROPERTIES HELD FOR SALE

Name and location	Use	Approximate Floor area (sq. ft.)	Group's interests
<b>ON FREEHOLD LAND</b>			
The Austin 1545 Pine Street, San Francisco, CA 94109, the USA (note e)	Condominium	135,000	49.97%
The Cavalleri 6487-89 Cavalleri Road, Malibu, CA 90265, the USA (note f)	Condominium	186,000	49.97%

Notes:

- (a) Superstructure works were in progress. The project is targeted to complete in two phases by 2018 onward.
- (b) Foundation works have been completed. Superstructure works were in progress.
- (c) Planning works in progress.
- (d) Under design and planning. The approximate floor area has not yet been determined and the approximate land area was disclosed.
- (e) Construction completed, sales in progress.
- (f) Renovation works were in progress.

## APPENDIX II

### FIVE YEARS' FINANCIAL SUMMARY

	For the year ended 31 December				2017 HK\$'000
	2013 HK\$'000	2014 HK\$'000	2015 HK\$'000	2016 HK\$'000	
<b>RESULTS</b>					
Revenue	7,301,014	8,127,367	8,270,902	8,648,500	<b>8,948,104</b>
Profit before tax	3,803,975	3,506,144	5,273,225	4,692,344	<b>13,166,490</b>
Income taxes	(426,312)	(496,305)	(539,172)	(572,598)	<b>(377,559)</b>
Profit for the year	3,377,663	3,009,839	4,734,053	4,119,746	<b>12,788,931</b>
Attributable to:					
Owners of the Company	2,399,472	2,115,101	3,312,335	2,769,792	<b>8,817,852</b>
Non-controlling unitholders of					
Champion REIT	906,298	740,818	1,247,286	1,148,328	<b>3,825,235</b>
Non-controlling interests	71,893	153,920	174,432	201,626	<b>145,844</b>
	3,377,663	3,009,839	4,734,053	4,119,746	<b>12,788,931</b>
Earnings per share					
Basic	HK\$3.76	HK\$3.23	HK\$4.98	HK\$4.10	<b>HK\$12.83</b>
Diluted	HK\$3.32	HK\$3.22	HK\$4.98	HK\$4.09	<b>HK\$12.74</b>
<b>ASSETS AND LIABILITIES</b>					
Total assets	97,772,028	101,945,360	105,188,197	106,328,934	<b>121,003,536</b>
Total liabilities	(30,684,954)	(32,567,797)	(32,145,079)	(33,400,752)	<b>(36,175,105)</b>
	67,087,074	69,377,563	73,043,118	72,928,182	<b>84,828,431</b>
Attributable to:					
Owners of the Company	49,956,025	51,769,678	54,332,645	55,847,312	<b>64,468,712</b>
Non-controlling unitholders of					
Champion REIT	17,986,810	17,746,512	18,068,925	17,434,493	<b>20,706,511</b>
Non-controlling interests	(855,761)	(138,627)	641,548	(353,623)	<b>(346,792)</b>
	67,087,074	69,377,563	73,043,118	72,928,182	<b>84,828,431</b>


## GLOSSARY OF TERMS

In this annual report, unless the context otherwise requires, the following expression shall have the followings meanings:

Term	Definition
"2009 Share Option Scheme"	the share option scheme of the Company adopted by an ordinary resolution passed on 27 May 2009
"CG Code"	Corporate Governance Code and Corporate Governance Report set out in Appendix 14 to the Listing Rules
"Champion REIT"	Champion Real Estate Investment Trust (Stock Code: 2778), a Hong Kong collective investment scheme authorised under section 104 of SFO, in which the Group has an interest of approximately 65.69% as at 31 December 2017
"China Fund" or "China Fund LP"	China Orient Great Eagle (PRC) Real Estate Investment Opportunity Fund L.P.
"Code of Conduct for Securities Transactions"	Code of Conduct regarding Securities Transactions by Directors and relevant employees of the Company
"Company"	Great Eagle Holdings Limited
"CSR"	Corporate Social Responsibility
"EBITDA"	Earning before interest, taxes, depreciation and amortisation
"Group"	the Company and its subsidiaries
"HITL"	HSBC International Trustee Limited
"HKAS"	Hong Kong Accounting Standard
"HKEX"	Hong Kong Exchanges and Clearing Limited
"HKFRS"	Hong Kong Financial Reporting Standard
"HKICPA"	Hong Kong Institute of Certified Public Accountants

## GLOSSARY OF TERMS

Term	Definition
“Langham” or “LHI”	Langham Hospitality Investments and Langham Hospitality Investments Limited (Stock Code: 1270), the share stapled units of which are listed on the Stock Exchange, in which the Group had an interest of approximately 62.29% as at 31 December 2017
“Listing Rules”	Rules Governing the Listing of Securities on the Stock Exchange
“Model Code”	Model Code for Securities Transactions by Directors of Listed Issuers set out in Appendix 10 to the Listing Rules
“RevPAR”	Revenue per available room
“SFO”	Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong)
“Shareholder(s)”	holder(s) of ordinary share(s) in the share capital of the Company
“Stock Exchange”	The Stock Exchange of Hong Kong Limited
“U.S. Fund” or “U.S. Real Estate Fund”	Pacific Eagle (US) Real Estate Fund, L.P., in which the Group had an interest of approximately 49.97% as at 31 December 2017



This annual report is available in both English and Chinese versions and has been published on the Company's website at [www.GreatEagle.com.hk](http://www.GreatEagle.com.hk) and the designated website of Hong Kong Exchanges and Clearing Limited at [www.hkexnews.hk](http://www.hkexnews.hk).

In respect of (i) shareholders who have chosen to receive or are deemed to have consented to receiving this annual report by electronic means wish to receive printed form of this annual report; or (ii) shareholders who have received or chosen to receive printed form wish to receive another language version of this annual report; or (iii) shareholders who wish to change their choice of means of receipt or language of the Company's future corporate communications (including but not limited to directors' report, annual accounts, independent auditor's report, interim report, notice of meeting, circular to shareholders), they may at any time send their request by reasonable notice in writing by post or by email to [GreatEagle.ecom@greateagle.com.hk](mailto:GreatEagle.ecom@greateagle.com.hk) or by completing and returning the Change Request Form to the branch share registrar of the Company, Computershare Hong Kong Investor Services Limited by using the mailing label on the Change Request Form (postage prepaid if delivered within Hong Kong). The Change Request Form is being sent to shareholders together with the printed form of this annual report or written notification (as the case may be).



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